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INDEPENDENT COMMUNICATIONS AUTHORITY OF SOUTH AFRICA NOTICE 3355 OF 2025 THE INDEPENDENT COMMUNICATIONS AUTHORITY OF SOUTH AFRICA DRAFT DIGITAL TERRESTRIAL TELEVISION REGULATIONS, 2025

### SUBMISSION OF WRITTEN REPRESENTATIONS BY QREVULUTION ORBIT (PTY) LTD

Attention: Ms. Pumela Cokie
Independent Communications Authority of South Africa
350 Witch-Hazel Road
Eco-Park Centurion
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Email: PCokie@icasa.org.za

Written Representations on the Draft Digital Terrestrial Television Regulations, 2025

#### 1. Introduction

- 1.1. QREVULUTION ORBIT (PTY) LTD, a 100% black-owned, Level 1 B-BBEE contributor, hereby submits its written representations on the Draft Digital Terrestrial Television Regulations, 2025 ("the draft Regulations"). Our company is a prospective entrant into the South African broadcasting sector, with a vision to deliver innovative digital television services through our SportSphere and Qrevulution+platforms.
- 1.2. We welcome the Authority's initiative to create a clear and forward-looking regulatory framework for the post-analogue switch-off era. Our comments are designed to assist the Authority in achieving the objectives of the Electronic Communications Act ("ECA"), which include promoting diversity, fostering competition, and facilitating technological innovation.
- 1.3. A copy of our B-BBEE certificate, demonstrating our Level 1 status and 135% procurement recognition, is attached as **Annexure A**.

1.4. In terms of Regulation 7, we request the opportunity to make oral representations on our submission at any public hearings the Authority may elect to hold.

# 2. Comments on Specific Regulations

## 2.1. Regulation 2 - Purpose of the Regulations

2.1.1. We fully support the stated purpose of the Regulations, particularly the objectives to allocate capacity for DTT services and to prescribe a procedure for the licensing of Multiplex Operators. These objectives are essential for creating a transparent and predictable environment for new market entrants.

## 2.2. Regulation 4 - Multiplex Allocation

- 2.2.1. **Regulation 4(5) (Multiplex 3):** We welcome the Authority's decision to allocate 45% of the available capacity on Multiplex 3 to free-to-air (FTA) licensees. This is a crucial provision for fostering competition and enabling the entry of new players like Qrevulution Orbit. We believe this will directly address the Authority's mandate to promote a diverse and competitive broadcasting sector.
- 2.2.2. Regulation 4(7) (Multiplex 4): We note with interest that 100% of the available capacity on Multiplex 4 is allocated to commercial subscription broadcasting television service licensee(s). We intend to apply for capacity on this multiplex for our premium subscription service, Qrevulution+, subject to the publication of the Invitation to Apply. We believe this dedicated multiplex for subscription services is a rational approach to address the unique business models and technical requirements of pay-TV.
- 2.2.3. **Regulation 4(8) and (9) (Multiplex 6 & 7):** We commend the Authority for reserving 100% of the capacity on Multiplexes 6 and 7 for future innovation, trials, and experiments. This forward-thinking approach is vital for ensuring South Africa remains at the forefront of digital broadcasting. Our company has a specific interest in utilizing this capacity for our "Quantum Broadcast Pilot," which would explore the use of AI, quantum-secure overlays, and neuro-broadcast technologies. We confirm our intention to apply for a special temporary authorization in terms of Regulation 4(9).

## 2.3. Regulation 5 - Channel Authorisation Procedure

- 2.3.1. We support the establishment of a clear and standardized channel authorization process in Regulation 5. This procedural clarity will reduce regulatory uncertainty and ensure an efficient pathway for licensees to launch new channels.
- 2.3.2. We note the sixty (60) day timeline for issuing a certificate. We submit that this timeline is reasonable and will aid in business planning and commercial roll-out.

### 2.4. Regulation 6 – Signal Distribution of DTT Services

2.4.1. **Regulation 6(4):** We are concerned that the six (6) month deadline for submitting a signal distribution agreement may be ambitious for new licensees. The process of negotiating a complex commercial and technical agreement, including a roll-out plan and tariff structure, can be protracted.

We respectfully submit that this deadline be extended to **twelve (12) months** from the date of license issuance to allow new entrants sufficient time to secure a commercially viable and technically sound agreement.

2.4.2. We support the Authority's power in Regulation 6(5) to publish an Invitation to Apply for signal distribution services where a broadcaster fails to meet its roll-out targets. This provision is an important safeguard to ensure the objectives of universal service and coverage are met.

### 2.5. Regulation 9 - Penalties

- 2.5.1. While we acknowledge the importance of robust enforcement, we believe the fixed penalty of R500,000 per day in Regulation 9 may be disproportionate for certain contraventions, particularly for smaller broadcasters or new entrants.
- 2.5.2. We propose that the Authority consider a **tiered penalty system** that takes into account the scale of the broadcaster (e.g., annual revenue), the nature of the contravention, and whether it is a first-time or repeat offense. This would align the penalties with principles of regulatory proportionality and fairness, as fines of this magnitude could be fatal for a start-up or community broadcaster.

#### 3. Conclusion

- 3.1. QREVULUTION ORBIT (PTY) LTD is a committed and empowered prospective participant in the digital broadcasting sector. We believe our business model, which includes a strong focus on local content and technological innovation, is perfectly aligned with the objectives of the ECA and the intentions of the draft Regulations.
- 3.2. We thank the Authority for the opportunity to provide these representations and look forward to engaging further in this process.

Sincerely

Dr Modise R Seemela CEO QREVULUTION ORBIT (PTY) LTD Contact: +2782 622 1736

#### **Annexure A: B-BBEE Certificate**

A scanned copy of the B-BBEE certificate for QREVULUTION ORBIT (PTY) LTD, demonstrating its Level 1 Contributor status and 100% black ownership.