

## Independent Communications Authority of South Africa

## An analysis of Tariff Notifications submitted to ICASA ${ }^{1}$ for the period 01 July 2016 to 30 September 2016

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## Glossary ${ }^{2}$

In-bundle rate refers to a package in which a Subscriber is offered allocated capacity at a lower price; anything used within this package is charged at inbundle rates.

Out-of-bundle rate is when a subscriber depletes the allocated capacity purchased, the rate will be charged thereafter is out of bundle rate.

On-Net (on network) tariff is the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of the same network.

Off-Net (Off network) tariff is the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of another (competing) network.

Pre-paid plan is a mobile cellular service in which a subscriber is pays in advance for the allocation of voice minutes, sms and data in fixed amounts.

Post-paid plan is a mobile cellular service in which a subscriber pays monthly subscription and usage charges at the end of each month for the allocation of voice minutes, sms and data.

[^1]
## Executive Summary

The Authority received 43 tariff notifications, inclusive of promotions, during the period under review (i.e. 01 July 2016 to 30 September 2016). The standard tariffs for prepaid voice and data filed by licensees remained unchanged during the period under review. However, the Authority acknowledges that subscribers who signed up and used a variety of promotional tariffs provided by operators would have derived some benefit and/or experienced a reduction in standard tariffs.

## 1. Introduction

In terms of the Standard Terms and Conditions Regulations of 2010, mobile operators are required to file notifications of tariffs with the Independent Communications Authority of South Africa ("the Authority"). The analysis contained in this report is therefore solely based on tariffs that were filed during the period 01 July 2016 to 30 September 2016.

Following the first quarter report published on 24 November 2016, the purpose of this report is to provide an update on tariffs that were filed by the different mobile operators during the period under review.

The report also presents an analysis of the standard prepaid tariffs, SIM only contract packages and prepaid promotions filed by different operators during the period under review.

## 2. Analysis of Tariffs Notified to the Authority

In terms of clause 9(1)(b) of the Standard Terms and Conditions for Individual Licences Regulations (Government Gazette No. 33294) and in terms of clause 5 (1) of the End User and Subscriber Charter Regulations (Government Gazette No. 39898), operators are required to notify the Authority of their proposed tariffs and promotions before they can implement them.

During the period under review the Authority received notifications on:

- Standard prepaid and post-paid voice tariffs;
- Promotional prepaid and post-paid voice tariffs;
- Standard prepaid and post-paid data tariffs; and
- Promotional prepaid and post-paid data tariffs.


### 2.1. Analysis of Standard Prepaid Voice Tariffs

The Authority received 6 notifications of standard prepaid voice tariffs during the period under review. There were mainly three types of prepaid tariff plans that were on offer:

- Flat-rate tariffs that charge the same retail rate for calls to any subscriber;
- On-net focused tariffs that give subscribers substantial benefits for calling other subscribers on the same network; and
- Dynamic tariffs that offer lower retail prices depending on the time of day and location.


### 2.1.1. Flat-rate tariffs

All flat-rate tariffs are charged on a per second basis, meaning that subscribers only pay for the duration of the call. Figure 1 shows a comparison of the cheapest per minute (billed per second) tariff.

Figure 1: Per minute retail tariffs per network operator ${ }^{3}$


Source: ICASA database based on tariff notifications

Table 1 below shows how much a subscriber paid based on the network chosen and the duration of a call.

Table 1: The price of a call over time: per second tariffs

|  | Vodacom | MTN | Cell C | Telkom |
| :---: | :---: | :---: | :---: | :---: |
| Tariff plan | Anytime Per Second | Pay Per <br> Second | 66c on Prepaid | Sim Sonke |
| Per minute fee | R 1.20 | R 0.79 | R 0.66 | R 0.75 |
| Length of a call (minutes) |  |  |  |  |
| 0.5 | R 0.60 | R 0.40 | R 0.33 | R 0.38 |
| 1 | R 1.20 | R 0.79 | R 0.66 | R 0.75 |
| 1.5 | R 1.80 | R 1.19 | R 0.99 | R 1.13 |
| 2 | R 2.40 | R 1.58 | R 1.32 | R 1.50 |
| 2.5 | R 3.00 | R 1.98 | R 1.65 | R 1.88 |
| 3 | R 3.60 | R 2.37 | R 1.98 | R 2.25 |
| 3.5 | R 4.20 | R 2.77 | R 2.31 | R 2.63 |
| 4 | R 4.80 | R 3.16 | R 2.64 | R 3.00 |
| 4.5 | R 5.40 | R 3.56 | R 2.97 | R 3.38 |
| 5 | R 6.00 | R 3.95 | R 3.30 | R 3.75 |

Source: ICASA database based on tariff notifications

[^2]
### 2.1.2.On-net focused tariffs

Vodacom and MTN offered on-net focused tariffs. Vodacom offered the Daily Free Calls plan whilst MTN offered the Talk Free plan. Table 2 below shows how much each network charges.

Table 2: On-net focussed tariff plans: Vodacom \& MTN

| Tariff plan name | On-net call | Call to <br> another <br> network |
| :--- | :---: | :---: |
| Vodacom Daily Free Calls | R1.20 | R1.20 |
| MTN Talk Free | R1.20 | R0.79 |

Source: ICASA database based on tariff notifications

Table 2 shows that both Vodacom and MTN charged the same rate of R1.20 per minute for on-net calls. Furthermore, for an on-net call with a duration of at least 3 minutes and not longer than 60 minutes, both networks capped the total charge for a call at R3.60, meaning that a subscriber received a benefit of 57 additional minutes when making an on-net call. This means, that effectively, a subscriber pays an average of R0.39 per minute if the duration of a call is 60 minutes. However, the effective rate per minute of on-net calls vary as the durations of an on-net call accumulates per minute.

With regard to off-net calls, Table 2 shows that MTN's Talk Free package charged a rate of R0.79 per minute and Vodacom charged a rate of R1.20 per minute. MTN Talk Free subscribers paid, on average, more for on-net calls on a per minute basis compared to off-net calls where the duration of the call was less than 4 minutes. This means that on-net calls only became cheaper than off-net calls after a duration of 5 minutes or longer.

Figure 2 below shows the impact of the different tariffs on the price a subscriber paid for a call.

Figure 2: Vodacom Daily Free Calls versus MTN Talk Free


Source: ICASA database based on tariff notifications

Figure 2 shows how Vodacom's Daily Free Calls and MTN's Talk Free subscribers paid a total fee of R3.60 for any on-net call in excess of three minutes. Additionally, Vodacom's Daily Free Calls and MTN's Talk Free subscribers paid a total fee of R12.00 and R7.90 respectively for an off-net call with a duration of 10 minutes.

In Figure 3 below we illustrate how the average effective price per on-net minute reduced as the duration of an on-net call increased. Subscribers may have effectively paid as low as R0.36 per minute for a call lasting ten minutes.

Figure 3: The effective rate ${ }^{4}$ for On-net Vodacom Daily Free calls and MTN Talk Free in comparison with on-net Vodacom Anytime Per Second and MTN Pay Per Second


Source: ICASA database based on tariff notifications

When compared with the flat rate tariffs, subscribers may have only benefitted from these tariffs when the following conditions were met:

- Vodacom: the on-net call lasted longer than three minutes when compared with Vodacom Anytime per second.
- MTN: the on-net call lasted longer than five minutes when compared to MTN Pay Per Second minutes.


### 2.1.3. Dynamic tariffs

Vodacom and MTN also offered dynamic retail tariffs. The aim of these types of tariffs is usually to stimulate subscriber demand on the networks during periods of low traffic or call volumes in specific geographic locations and at a particular

[^3]time of the day. The tariffs (before discounts) for these plans are outlined in table 3.

Table 3: Vodacom and MTN tariffs before discounts for dynamic tariff plans

| Tariff plan name | On-net call | Call to another <br> network |
| :--- | :---: | :---: |
| Vodacom 4 Less | R 2.60 | R 2.89 |
| MTN Zone | R 2.50 | R 2.50 |

Source: ICASA database based on tariff notifications

Table 3 shows that the tariff before discounts per minute for these plans was more than double the tariff per minute of the on-net focused tariff plans that Vodacom and MTN offered. However, dynamic tariff plan subscribers had to receive a discount of over 50\% on average for these tariff plans to be beneficial when compared to on-net focused tariff plans.

Figures 4 and 5 show how big the discount had to be for subscribers to actually benefit from location and time based discounts.

Figure 4: Vodacom 4 Less: impact of discounts on actual tariff ${ }^{5}$


Source: ICASA database based on tariff notifications

[^4]A Vodacom subscriber on Vodacom 4 Less had to receive a discount, on average given a specified time period, of greater than $54 \%$, to pay less than the standard call tariff using Vodacom Anytime per Second.

Figure 5: MTN Zone Free: impact of discount on actual tariff


Source: ICASA database based on tariff notifications

An MTN subscriber on MTN Zone received a discount, given a specified time period, of greater than $69 \%$ lower than the standard rate call using MTN Anytime Per Second. Additionally, an MTN Zone subscriber received a discount of greater than 52\% compared to a subscriber using Vodacom Pay Per Second.

### 2.2. Analysis of Promotional Prepaid Voice Tariffs

### 2.2.1. Vodacom's Voice Promotions

### 2.2.1.1. Vodacom Power Hour Promotion

Vodacom's Power Hour Promotion is a voice bundle that offered customers 60 onnet voice minutes at R7. The bundle is valid from the time of purchase until midnight of the day of purchase with no carry over. The bundle is available for purchase between 6am and 10pm. In terms of the usage policy, a customer is
allowed to activate a power hour once a day. When a customer has exhausted the 60 voice minutes allocated, they are then charged at the primary price plan rate. For instance, in the case of the Vodacom Per Second Plan, once the bundle minutes are depleted the charge rate will accumulate at R1.20 per minute.

Figure 6: Comparison between Vodacom Anytime per second with Power Hour \& Anytime per second prepaid tariff plan without PowerHour


Source: ICASA database based on tariff notifications

Figure 6 compares the total cost and benefit of a call lasting 60 minutes between Vodacom's Anytime Per Second prepaid plan with Power Hour and Vodacom's Anytime Per Second prepaid plan without Power Hour. Figure 6 also illustrates that the Anytime Per Second prepaid plan with Power Hour is beneficial only when the duration of a call is more than 5 minutes. This means that were a customer to spend, for example, three minutes on a call they would be charged R7 instead of R3.60 (which only applies on an Anytime Per Second prepaid plan without Powerhour). This means that the Anytime Per Second prepaid plan without Powerhour is beneficial only if the duration of a call is less than 5 minutes.

At the point where the duration of a call is 60 minutes, Anytime Per Second prepaid plan with Powerhour would be beneficial as the customer would only be charged R7, whilst a customer on an Anytime Per Second prepaid plan without Power Hour
will be charged R72. Customers that activate the Power Hour Promotion must ensure that the allocated 60 minutes are used up by midnight on the day of purchase. For instance, were a customer to use only 5 minutes of the total of 60 minutes allocated, that customer would not realise the full benefit of the Power Hour Promotion and would pay an effective rate of R1.40 per minute.

### 2.2.1.2. Extension of Vodacom Chart 30 Promotion

Vodacom's Chart 30 Promotion offered subscribers 30 minutes worth of calls across all mobile networks for a price of R10 between 6am and midnight. The bundle is measured on a per-minute basis and is valid from the time of purchase to midnight on the day of purchase. This promotion was not available to the subscribers on the 79c Prepaid Promotion.

Figure 7: Comparison between Vodacom Anytime per second \& daily free prepaid plans and Chart 30 promotion


Source: ICASA database based on tariff notifications

Figure 7 demonstrates that Vodacom's Daily Free Plan would be cheaper when compared to its Chart 30 Promotion were a customer to spend more than 3 minutes on a call. However, were a customer spending less than 3 minutes on a call, the Vodacom Chart 30 Promotion would work out cheaper than both the Daily

Free Promotion and the Anytime Per Second Promotion. The Chart 30 Promotional Plan is not limited to on-net calls.

### 2.2.1.3. Vodacom Just for You Promotion

Vodacom's Just for You Promotion is a tailor-made plan for Vodacom Prepaid, Topup and uChoose customers. Customers are required to dial the Unstructured Supplementary Service Data(USSD) number *123\# to make enquiries on their bundles. As a result, customers have access to various tailor-made bundles to suit their needs.

### 2.2.1.4. Vodacom 79c Promotion

Vodacom's 79c Promotion is a voice plan targeted at new and existing prepaid customers. The promotion is not available to post-paid and top-up customers. The promotion charges 79c per minute accumulated on a per-second basis for each call. Customers subscribing to the 79c Promotion can save as much as 41c per minute compared to the Vodacom call per second prepaid plan.

### 2.2.2.Cell C's Voice Promotions

### 2.2.2.1. Cell C MegaBonus

Cell C's MegaBonus Promotion offered customers two times their recharge value and they can choose whether they want to use it for on-net calls and SMS or data. For instance, if a customer were to recharge with R20, they would receive R60 back in value (R20 actual recharge and R40 free value).

### 2.3. Analysis of Standard Prepaid Data Tariffs

Table 4 below lists the prepaid data packages offered by all four network operators during the period under review.

Table 4: Prepaid data tariffs packages

| Data | Included MB | Unit | Vodacom <br> Prepaid | MTN Prepaid | Cell C <br> Prepaid | Telkom Mobile |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50 | 50 | MB | N/A* | R 25.00 | R 13.00 | R 14.50 |
| 100 | 100 | MB | R 29.00 | R 35.00 | R 25.00 | R 29.00 |
| 250 | 250 | MB | R 59.00 | N/A* | N/A* | R 39.00 |
| 500 | 500 | MB | R 99.00 | R 105.00 | R 90.00 | R 69.00 |
| 1 | 1024 | GB | R 149.00 | R 160.00 | R 149.00 | R 99.00 |
| 2 | 2048 | GB | R 249.00 | R 260.00 | R 245.00 | R 139.00 |
| 3 | 3072 | GB | R 299.00 | R 330.00 | R 299.00 | R 199.00 |
| 5 | 5120 | GB | R 399.00 | R 430.00 | R 399.00 | R 299.00 |
| 10 | 10240 | GB | R 599.00 | R 650.00 | R 599.00 | R 499.00 |
| 20 | 20480 | GB | R 999.00 | R 1250.00 | R 999.00 | R 899.00 |

Source: ICASA database based on tariff notifications

* N/A means not offered.

Figure 8 shows the actual price charged per megabyte as the size of the bundle purchased increases. The graph shows that the unit cost of data rapidly decreased as the size of the bundle increased i.e. the subscriber received more data per Rand.

Figure 8: Tariff per megabyte of for 30-day data bundles6


Source: ICASA database based on tariff notifications
The price per megabyte per data package is shown in Tables 5 and 6 below.

Table 5: In-bundle rate per megabyte for prepaid data packages

| Data | Included MB | Unit | Vodacom (Inbundle rate per MB) | MTN (Inbundle rate per MB) | Cell C (Inbundle rate per MB) | Telkom (Inbundle rate per MB) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 50 | 50 | MB | N/A | R 0.50 | R 0.26 | R 0.29 |
| 100 | 100 | MB | R 0.29 | R 0.35 | R 0.25 | R 0.29 |
| 250 | 250 | MB | R 0.24 | R 0.28 | N/A* | R 0.16 |
| 500 | 500 | MB | R 0.20 | R 0.21 | R 0.18 | R 0.14 |
| 1 | 1024 | GB | R 0.15 | R 0.16 | R 0.15 | R 0.10 |
| 2 | 2048 | GB | R 0.12 | R 0.13 | R 0.12 | R 0.07 |
| 3 | 3072 | GB | R 0.10 | R 0.11 | R 0.10 | R 0.06 |
| 5 | 5120 | GB | R 0.08 | R 0.08 | R 0.08 | R 0.06 |
| 10 | 10240 | GB | R 0.03 | R 0.06 | R 0.05 | R 0.05 |
| 20 | 20480 | GB | R 0.05 | R 0.06 | R 0.05 | R 0.04 |

Source: ICASA database based on tariff notifications

Table 6: Out of Bundle per megabyte for prepaid data packages

| Data | Unit | Vodacom | MTN | Cell C | Telkom |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Out of <br> bundle | per <br> MB | R 2.00 | R 0.99 | R 0.99 | R 0.29 |

Source: ICASA database based on tariff notifications

[^5]Tables 5 and 6 illustrate that when a customer depletes their monthly data bundle, they will pay an out of bundle rate per MB that is often higher than the in-bundle rate. However, Telkom's out of bundle rate for both 50MB and 100MB data packages is the same as its in-bundle rate of R0.29 per MB.

## Figure 9: 1GB and 2GB Benchmark Rates

## Box: International Benchmarks On Data

The increase in data usage over the years can be attributed to the rate at which smartphone technology has evolved, with complementary Over the Top (OTT) services being the key driver of data traffic volume.

The Authority has noted the public discontent on high data tariffs charged by mobile operators, and voiced recently through the \#datamustfall campaign. The Authority conducted a benchmarking exercise on the prices of 1GB and 2GB data bundles offered by mobile operators in the Southern African Development Community ("SADC") region (including other countries in cases where data was readily available). We present our findings in Figures 9a and 9b below.


Source: respective operator's website accessed 6 December 2016


Source: respective operator's website accessed 6 December 2016

The figures above show the prices of 1GB and 2GB prepaid data packages in South African Rand (an exchange rate converter ${ }^{7}$ was used to convert the currencies). The figures further illustrate that, on average, the data prices of the comparator countries are relatively higher than those of South Africa's operators Vodacom, MTN, Cell C and Telkom Mobile. However, there are a few instances where operators in Mauritius, Malawi, Mozambique and Tanzania are relatively cheaper than South African operators by up to $80 \%$ in certain instances.

The comparison is solely based on the price of 1 GB and 2 GB data bundles within the SADC region. Other elements such as mobile network reach/coverage, service quality (i.e. speed and latency), available technology (e.g. LTE), and the price of the mobile devices themselves have not been taken into account.

[^6]
### 2.4. Analysis of Promotional Prepaid Data Tariffs

### 2.4.1.Cell C GIGA 200 Promotion

Cell C's Giga 200 Promotion allows customers to pay upfront for data and have 365 days to use it. The promotion will enable customer to surf the internet day or night, and also use it for other related internet services such as social media such face book, WhatsApp etc.

Table 7: Cell C GIGA 200 promotion

| Data <br> Package | Anytime <br> Data | In Bundle <br> rate | Out of <br> Bundle <br> rate | Monthly <br> subscription | Valid |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Giga 200 <br> Anytime | 204800 MB | R0.01 | R0.99 | R1599.00 | From 1 October 2016 <br> to 31 January 2017 |

Source: ICASA database based on tariff notifications

## 3. Analysis of Sim-Only Post Paid Tariffs

This section analyses fixed monthly subscription based SIM only tariff plans of Vodacom, MTN, Cell C and Telkom with contract terms of 24 Months.

Tabulated below are the lowest monthly subscription SIM only packages from Vodacom, MTN, Cell C and Telkom. They are similar in terms of the voice minutes, SMS's and data offered, with the exception of Telkom, only offering 75MB as a complement to the 50 voice minutes.

Table 8: Fixed lowest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C \& Telkom

|  | Vodacom uChoose <br> Smart XS | MY MTNChoice <br> $\mathbf{5 0}$ | Cell C Pinnacles <br> $\mathbf{5 0}$ | Telkom <br> SmartPlan 50 |
| :--- | :--- | :--- | :--- | :---: |
| Monthly <br> Subscription | R159.00 | R79.00 | R69.00 | R50.00 |
| Benefits included | 50 Voice minutes, <br> 100 SMSs, 100MB | 50 Voice <br> minutes, 100 <br> SMSs, 100 MB | 50 Voice <br> minutes, 100 <br> SMSs, 100 MB | 50 Minutes, <br> $75 M B$ Anytime <br> data |

Figure 10 below provides greater scrutiny on tariffs charges in these packages.

Figure 10: Fixed lowest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C \& Telkom


Figure 10 above shows the rates charged by Vodacom, MTN, Cell C and Telkom in their lowest fixed monthly subscription SIM only packages. It compares on-net Out of bundle Voice per minute and off-net Out of bundle Voice per minute. It can be observed that Vodacom charges the highest for both on-net and off-net out of bundle voice per minute rates, whilst Cell C charges the lowest. Across all networks, on-net and off-net bundle rates are priced the same by operators with the exception of MTN. MTN charges a slightly higher off-net out of bundle rate compared to its on-net out of bundle rate.

Table 9: Fixed highest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C \& Telkom

| Vodacom | Vodacom uChoose <br> Smart XL | MY <br> MTNChoice <br> $\mathbf{1 0 0 0}$ | Pinnacles <br> Unlimited | Telkom <br> SmartPlan 500 |
| :--- | :---: | :---: | :---: | :---: |
| Monthly Subscription | R809.00 | R899.00 | R999.00 | R500.00 |
| Benefits included | 800 Voice <br> Minutes, 1600 <br> SMS, 1.6GB | Minutes, <br> 500 SMSs, <br> 1000 Voice | Unlimited Voice <br> minutes, <br> Unlimited SMSs, <br> 3 Gb+7GB | 500 Minutes, <br> $1.2 G B$ Anytime <br> data |

Tabulated above are similar highest SIM only packages offered by each of the networks. Each of these packages vary in terms of the voice minutes, SMS's and

Data offered by each network. Figure 11 below provides greater scrutiny on the tariffs charges in these packages.

Figure 11: Fixed highest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C \& Telkom


Figure 11 above shows the rates charged by the various operators in their highest fixed monthly subscription SIM only packages. It compares on-net Out-of-bundle Voice per minute with off-net Out-of-bundle Voice per minute. While Vodacom and Telkom make no distinction between their on-net and off-net out of bundle voice rates, both MTN and Cell C charge their customers lower out of bundle voice rates for on-net calls.

## 4. Conclusion

The standard tariffs for prepaid voice and data filed by licensees remained unchanged during the period under review. The Authority observed stable trends in retail prepaid tariffs over the past four quarters. Furthermore, it is noted that customers may have benefited from the promotional plans that were in the offing during the period under review.

The Authority has noted the concerns behind the \#datamustfall campaign. Moreover, it is also concerned with the in-bundle and out of bundle rate differentials which it deems inappropriate. Hence, the Authority is currently working on various regulatory initiatives to ensure that data and any other communication services become affordable for consumers. The initiatives are as follows:

- The amendment of Standard Terms and Conditions for Individual Licences Regulations (Government Gazette No. 33294) to include opt in and opt out options on data out of bundle charges, especially for post-paid data contracts;
- Working jointly with the Consumer Commission to phase out the bundle expiry practice; and
- Monitoring data prices in the market on an ongoing basis.

The Authority would also like to highlight that technology evolution, competition and change in consumer behaviour are among the factors that drive data demand. As demand for data increases, operators compete to attract and retain subscribers by reducing prices. In this light, since 2010, the Authority has observed a decrease in the in bundle data rates which has resulted in per megabyte data costs falling by approximately 45\%.
5. Annexure A: List of All Tariff Notifications

Post-paid: Tariff Notifications



| Operator | Name of Package | Package Type | Description |  | Tariff | ure |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | option to choose from a | MTN to Telkom Local | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  | range of On Net Minute, | MTN to Telkom National | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  | Anytime minute, SMS | MTN to MTN | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  | and Data bundles to add | MTN to Other Operator | Peak/Off Peak | Rand/Min | R 1.50 |
| MTN | My MTNChoice Talk | Continuing from above | basis. The packages are available for <br> 1,6,12,18,24,36 months | MTN to International | Peak/Off Peak |  |  |
| MTN | My MTNChoice Talk | Individual | (continuation of above) | Package | Minutes | SMS | Data |
|  |  |  |  | My MTNChoice + Talk M | 500 anytime Time | 500UnitRand/UnitRand/month | 1GBVat Inclusive |
|  |  |  |  | Connection Fee |  |  |  |
|  |  |  |  |  |  |  | R 99.00 |
|  |  |  |  | Connection Fee <br> Subscription Fee |  |  | R 599.00 |
|  |  |  |  | Connection Fee |  | Rand/Unit | R 20.00 |
|  |  |  |  | Subscription Fee |  | Rand/month |  |
|  |  |  |  | MTN to Telkom Local | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  |  | MTN to Telkom National | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  |  | MTN to MTN MTN to Other Operator | Peak/Off Peak <br> Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  |  |  |  | Rand/Min <br> Refer to annexure D | R 1.50 |
|  |  |  |  | MTN to Other Operator MTN to International | Peak/Off Peak Peak/Off Peak |  | Refer to annexure D |
|  |  |  |  | Package | Minutes | SMS | Data |
|  |  |  |  | My MTNChoice + Talk L | 800 anytime Time | 800 | 2GB |
|  |  |  |  | Connection Fee |  | Unit | Vat Inclusive$\text { R } 99.00$ |
|  |  |  |  |  |  | Rand/Unit |  |
|  |  |  |  | Subscription Fee |  | Rand/month | R 899.00 |
|  |  |  |  | Voice Calling |  |  |  |
|  |  |  |  | Connection Fee |  | Rand/Unit | R 0.00 |
|  |  |  |  | Subscription Fee |  | Rand/month | R 0.00 |
|  |  |  |  | Normal Tariffs |  |  |  |
|  |  |  |  | MTN to Telkom Local MTN to Telkom National | Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  |  |  | Peak/Off Peak Peak/Off Peak | Rand/Min | R 1.50 |
|  |  |  |  | MTN to Telkom National MTN to MTN |  | Rand/Min | R 1.50 |


| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | MTN to Other Operator MTN to International | Peak/Off Peak Peak/Off Peak | Rand/Min Refer to annexure D | R 1.50 Refer to annexure D |
| MTN | Amendments to voice rates for My MTNChoice TopUp Flexi plans. | Individual | My MTNChoice TopUp Flexi plans offer customer flexibility to add additional bundled services onto their price plan as per their needs. The connection fees across the plan is R99. | Package | Current Price | New Price | Variance |
|  |  |  |  | My MTNChoice TopUp Flexi 25 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.80 | R 1.90 | 6\% |
|  |  |  |  | My MTNChoice TopUp Flexi 50 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.80 | R 1.90 | 6\% |
|  |  |  |  | My MTNChoice TopUp Flexi 55 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | New | R 1.90 | 0\% |
|  |  |  |  | My MTNChoice TopUpFlexi 100 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.50 | R 1.90 | 27\% |
|  |  |  |  | Package | Current Price | New Price | Variance |
|  |  |  |  | My MTNChoice TopUpFlexi 110 |  |  |  |


| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 0 | R 1.90 | 0\% |
|  |  |  |  | My MTNChoice TopUp Flexi 200 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.50 | R 1.80 | 20\% |
|  |  |  |  | Package | Current Price | New Price | Variance |
|  |  |  |  | My MTNChoice TopUp Flexi 350 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.30 | R 1.80 | 38\% |
|  |  |  |  | My MTNChoice TopUp Flexi 500 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.30 | R 1.60 | 23\% |
|  |  |  |  | My MTNChoice TopUp Flexi 750 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.15 | R 1.50 | 30\% |
|  |  |  |  | My MTNChoice TopUp Flexi 1000 |  |  |  |
|  |  |  |  | Package | Current Price | New Price | Variance |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.15 | R 1.50 | 30\% |


| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | My MTNChoice TopUp FLexi 1200 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.10 | R 1.40 | 27\% |
|  |  |  |  | My MTNChoice TopUp FLexi 1500 |  |  |  |
|  |  |  |  | Flat rate across network (On-net Off net rate) | R 1.00 | R 1.40 | 40\% |
| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| MTN | MTN SKY | Individual | MTN has introduced the MTN Sky Lite, Medium and Max packages. The Sky plans offer unlimited local voice calling to any national mobile network including VAS and fixed line services, unlimited local sms's as well as inclusive data. The unlimited offering is subject to the fair/usage policy. The fair/usage policy amounts to a cap of 150 on-net and 150 off-net voice minutes per day. Once the cap has been reached a R1.50 (VAT Incl.) rate will apply to all voice calls. These packages will be available for | Package | Minutes | SMS | Data |
|  |  |  |  | MTN SKY Lite <br> Connection Fee <br> Subscription Fee <br> Voice Calling <br> Connection Fee <br> Subscription Fee <br> Normal Tariffs <br> MTN to Telkom Local <br> MTN to Telkom National <br> MTN to MTN <br> MTN to Other Operator <br> MTN to International | Unlimited local voice Time <br> Peak/Off Peak <br> Peak/Off Peak <br> Peak/Off Peak <br> Peak/Off Peak <br> Peak/Off Peak | Unlimited local sms <br> Unit <br> Rand/Unit <br> Rand/month <br> Rand/Unit <br> Rand/month <br> Rand/Min <br> Rand/Min <br> Rand/Min <br> Rand/Min <br> Refer to annexure D | 3GB Vat Inclusive R 99.00 R 1099.00 R 0.00 R 0.00 R 0.00 R 0.00 R 0.00 R 0.00 Refer to annexure D |
|  |  |  |  | Package | Minutes | SMS | Data |
|  |  |  |  | MTN SKY M <br> Connection Fee Subscription Fee Voice Calling Connection Fee Subscription Fee Normal Tariffs | Unlimited local voice Time | Unlimited local sms <br> Unit <br> Rand/Unit <br> Rand/month <br> Rand/Unit <br> Rand/month | 15GB Vat Inclusive R 99.00 R 1699.00 R 0.00 R 0.00 |


| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1,6,12,18,24,36 month | MTN to Telkom Local | Peak/Off Peak | Rand/Min | R 0.00 |
|  |  |  | contracts | MTN to Telkom National | Peak/Off Peak | Rand/Min | R 0.00 |
|  |  |  |  | MTN to MTN | Peak/Off Peak | Rand/Min | R 0.00 |
|  |  |  |  | MTN to Other Operator | Peak/Off Peak | Rand/Min | R 0.00 |
|  |  |  |  | MTN to International | Peak/Off Peak | Refer to annexure D | Refer to annexure D |

Post-paid: Tariff Notifications continued



## Tariff Notifications continued

| Operator | Name of Package | Package Type | Description |  |  |  | Tariff structur |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Telkom mobile | Telkom <br> FreeMe plans <br> for Smart <br> Users | Individual |  | FreeMe <br> 1Gb | Free <br> Me 2GB | FeeMe GB | Free Me 10GB | Free me 20GB | Free me <br> Unlimited |
|  |  |  |  | FreeMe <br> 1GB <br> Top Up | free Me <br> 2GB <br> Top Up | FeeMe <br> GB Top <br> Up | Free Me 10GB Top Up | N/A | N/A |
|  |  |  |  | $\begin{aligned} & 1024 \mathrm{M} \\ & \mathrm{~B} \end{aligned}$ | $\begin{aligned} & \text { 2048M } \\ & \text { B } \end{aligned}$ | $\begin{aligned} & \text { 5120M } \\ & \text { B } \end{aligned}$ | 10240MB | $\begin{aligned} & 20480 \\ & \text { MB } \end{aligned}$ | Unlimited with FUP (25GB FUP) |





| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | continuation of above) | Fair Usage Policy |  |  |  |  |  |  |
|  |  |  |  | On-net <br>  <br> Fixedlin <br> e | 300 | 300 | 300 | 300 | 300 | 300 |
|  |  |  |  | SMS | 100 | 100 | 100 | 100 | 100 | 100 |
|  |  |  |  |  <br> Viber | 500 | 500 | 500 | 500 | 500 | 500 |

Post-paid: Tariff Notifications continued

| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vodacom | Just 4 You | Individual | Vodacom plans to re-launch the following Just for You packages in August | (DYD)Data Bundles in Just 4 You - to be re-launched in August |  |  |  |  |
|  |  |  |  | Just 4 You Offer | Service Type | Allocation | Validity | Price |
|  |  |  |  | 20 MB for 1 day at R3 | Data | 20MB | 1 day | R 3 |
|  |  |  |  | 200 MB for 1 day at R17 | Data | 200MB | 1 day | R 17 |
|  |  |  |  | 100 MB for 7 days at R19 | Data | 100MB | 7 days | R 19 |
|  |  |  |  | 200 MB for 7 days at R35 | Data | 200MB | 7 days | R 35 |
|  |  |  |  | 400 MB for 7 days at R55 | Data | 400MB | 7 days | R 55 |



## Post-paid data Tariff Notifications continued

| Operator | Name of Package | Package Type | Description |  | Tariff stru |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vodacom | Just 4 You | Individual | Vodacom plans to lodge the following Just 4 You Offers in August | Just 4 You Offer | Service Type | Allocation | Validity | Price |
|  |  |  |  | To be launched 7 working days from date of notification |  |  |  |  |
|  |  |  |  | 5 MB data to use today at 50c | Data | 5 MB | 1 day | R 0.50 |
|  |  |  |  | 10 MB data to use during the weekend at 50c | Data | 10MB | weekend | R 0.50 |


|  |  |  |  | 2 mins VC-VC calls to use today at 50c | Voice | 2 mins(on-net/min) | 1 day | R 0.50 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 20 MB data to use during the weekend at R1 | Data | 20MB | weekend | R 1.00 |
|  |  |  |  | 50 SMS bundle to use today at R1 | SMS | 50 SMS | 1 day | R 1.00 |
|  |  |  |  | 2 mins VC-VC plus 5MB to use today at R1 | Integrated | $\begin{gathered} 2 \mathrm{mins}(o n- \\ \text { net } / \mathrm{min})+5 \mathrm{MB} \end{gathered}$ | 1 day | R 1.00 |
|  |  |  |  | 5 mins VC-VC calls to use today at R1 | Voice | 5 mins(on-net/min) | 1 day | R 1.00 |
|  |  |  |  | 10MB to use for 2 days at R2 | Data | 10MB | 2 days | R 2.00 |
|  |  |  |  | 30 MB to use in the next hour at R2 | Data | 30MB | 1 hour | R 2.00 |
|  |  |  |  | 5 mins VC-VC calls plus 5 MB data to use today at R2 | Integrated | $\begin{gathered} 5 \mathrm{mins}(o n- \\ \text { net } / \mathrm{min})+5 \mathrm{MB} \end{gathered}$ | 1 day | R 2.00 |
|  |  |  |  | 10mins VC-VC calls to use today at R2 | Voice | $\begin{gathered} 10 \mathrm{mins}(\text { on- } \\ \text { net } / \mathrm{min} \text { ) } \end{gathered}$ | 1 day | R 2.00 |
|  |  |  |  | 20MB to use for 2 days at R3 | Data | 20MB | 2 days | R 3.00 |
|  |  |  |  | 30 MB to use today at R3 | Data | 30MB | 1 day | R 3.00 |
|  |  |  |  | 50 MB to use during the weekend at R3 | Data | 50MB | weekend | R 3.00 |
|  |  |  |  | 10 mins VC-VC calls to use for 2 days at R3 | Voice | $10 \mathrm{mins}($ onnet/min) | 2 days | R 3.00 |
|  |  |  |  | 30 MB to use for 3 days at R4 | Data | 30MB | 3 days | R 4.00 |
|  |  |  |  | 40MB to use today at R4 | Data | 40MB | 1 day | R 4.00 |
| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |
| Vodacom | Just 4 You | Individual | Vodacom plans to lodge the following Just 4 You Offers in August | Just 4 You Offer | Service Type | Allocation | Validity | Price |
|  |  |  |  | 10 mins VC-VC calls plus 10MB to use today at R4 | Integrated | $\begin{aligned} & 10 \text { mins(on- } \\ & \text { net } / \mathrm{min} \text { ) }+10 \mathrm{MB} \end{aligned}$ | 1 day | R 4.00 |
|  |  |  |  | 250 SMS bundle to use today at R4 | SMS | 250 SMS | 1 day | R 4.00 |
|  |  |  |  | 100MB to use during the weekend at R5 | Data | 100MB | weekend | R 5.00 |





## Post-paid: Tariff Notifications continued




Post-paid data: Tariff Notifications continued

| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vodacom | Fibre to the Home | Individual | Vodacom intends to release additional FTTH offers | Vumatel Bitstream |  |  |  |  |  |
|  |  |  |  | Mbps | Monthly GB | Contract Term | Price | GB Rate | Once-Off Charge |
|  |  |  |  | 50 | 500 |  | R 499.00 | R 2.40 | R- |
|  |  |  |  | 100 | 600 |  | R 649.00 | R 2.75 | R- |
|  |  |  |  | 50 | 500 |  | R 749.00 | R 2.40 | R 499.00 |
|  |  |  |  | 100 | 600 |  | R 999.00 | R 2.75 | R 499.00 |
|  |  |  |  | 50 | 500 |  | R 499.00 | R 2.40 | R 999.00 |



Post-paid data Tariff Notifications continued

| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | Smart data | Individual | Smart data is Postpaid data bundle available on 12 and 24 months' contract term. Non data services is billed on the | Smart data bundle |  |  |  |  |  |
|  |  |  |  | Data bundle | Included data/MB | Con included Nite data/MB | Old <br> Monthly <br> subscript <br> ion e | New <br> Monthly <br> subscript <br> ion e | Out of data <br> Data bundle |
|  |  |  |  | 500MB | 500M | 1024MB | R39 | R39 | R0.99 |


|  |  |  | following Local | 1GB | 1024MB | 2048MB | R 69 | R 69 | R0.99 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | R0.50, MMS R1.50. | 2GB | 2048 MB | 2048MB | R 99.00 | R 99.00 | R0.99 |
|  |  |  |  | 3GB | 3072MB | 3072MB | R 159.00 | 169 | R0.99 |
|  |  |  |  | 5GB | 5120MB | 5120MB | R 199.00 | 199 | R0.99 |
|  |  |  |  | 10GB | 10240MB | 10240MB | R 499.00 | R 3495 | R0.99 |
|  |  |  |  | 20GB | 20480MB | 20480MB | R949.00 | R499 | R0.99 |
|  |  |  |  | 30GB | 30720MB | 30720MB | R1299.00 | R599 | R0.99 |
|  |  |  |  | 50GB | 51200 MB | 51200MB | R1699.00 | R899 | R0.99 |
|  |  |  |  | 100GB | 102400MB | 102400MB | R2799.00 | R1599 | R0.99 |
| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |  |
| Telkom Mobile | Internet <br> Starter Pack <br> bundle 60GB- <br> Once Off | Individual | Internet Starter Pack bundle 60GBOnce Off is once off bundle, where Customer purchase a once off, | Anytime | Data per MB |  | Included Usage | Once <br> off <br> payme <br> nt | Out of data bundle |
|  |  |  |  | Internet Starter Pack bundle 60GB-Once Off | R0.04 |  | R61440 | R1999 |  |
|  |  |  |  | Monthly fees per | month |  |  |  |  |


$44$


Prepaid (Once off) data bundle Tariff Notifications

| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | Smart data bundle | Individual | Smart data is prepaid data once off bundle. Cell C customer will purchase the once bundle, | Smart data bundle |  |  |  |
|  |  |  |  | Data bundle | Monthly data | Bundle price | Out of data Data bundle |
|  |  |  |  | 1.2GB | 100MB *12 Months | R 79 | R0.99 |
|  |  |  |  | 2.4 GB | 200MB *12 Months | R 89.00 | R0.99 |


|  |  |  | which part of it will allocated to the customer for the period of the voucher. | 3GB | 365 days | R 299.00 | R0.99 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 6GB | 500MB *12 Months | R 499.00 | R0.99 |
|  |  |  |  | 12GB | 1GB*12 Months | R 899.00 | R0.99 |
|  |  |  |  | 24GB | 2GB *12 Months | R1299.00 | R0.99 |
|  |  |  |  | 60GB | 5GB *12 Months | R2999.00 | R0.99 |
|  |  |  |  | 100GB | 365 days | 2499.00 | R0.99 |

Cell C MVNO Tariff Notifications

| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | ISILO mobile plan | Individual | SILO mobile plan community tariff plan, this plan is targeted to Silo Community. The Silo Tariff plan will be billed by per second. | Silo Mob | plan |  |  |
|  |  |  |  |  | New Tariffs | Data per MB (Out of Bundle) | SMS |
|  |  |  |  | On net | 1.50 | R 1.00 | R0.52 |
|  |  |  |  | OFF net | R1.50 | R 1.00 | R0.99 |



| Operator | Name of <br> Package | Package <br> Type | Description | Tariff structure |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  | starter pack, will able to <br> call, SMS and surf <br> internet Every recharge <br> of R10 or more in a <br> preceding week will get <br> a free SMS subscription <br> to daily prayers in the <br> following week is <br> provided by MNVO PSB <br> Connect. The MVNO <br> makes use of Cell C's <br> infrastructure, <br> distribution network for <br> airtime, and system <br> support |  |  |  |  |  |
|  |  |  |  |  |  |  |  |

Cell C MVNO Tariff Notifications

| Operator | Name of Package | Package Type | Description |  |  |  | Tariff structure |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | Product name change from Reverse bill to Sponsored Bill | Corporate | Cell C's Reserve Billed URL plans targeted at business customers and they will be available on 12 and 24 months' contracts. <br> Cell C's Reserve Billed URL plans doesn't have monthly subscription. The business customers will pay Reserve billing to Cell C, for example if an individual customer browses the Sanlam website, Sanlam will pay reverse bill to Cell C for data usage. Available on the 10GB, 50GB, 100GB, 250GB, 500GB and 1TB Reverse Billed URL plans |  |  |  | from Reverse bill to Sponsored Bill |  |
| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |
| Vodacom | Individual | Vodacom International Calling rates adjustment | Vodacom International Calling rates adjustment | from Reverse bill to Sponsored Bill |  |  |  |  |
|  |  |  |  |  | New Tariffs | Data per MB (Out of Bundle) |  | SMS |
|  |  |  |  | On net | R1.50 | R 1.00 |  | R0.52 |
|  |  |  |  | OFF net | R150 | R 1.00 |  | R0.99 |

International Tariff Notifications continued

| Operator | Name of Package | Package Type | Description | Tariff structur |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | Cell C Adj International Calling rate | Individual | Cell C will increase its international rates to 23 countries in varying magnitudes, ranging between $24 \%$ and $235 \%$. The main reasons for the increases are unstable escalating international calling costs and forex fluctuations | Country | Current Rate | New rate | Variance |
|  |  |  |  | Austria | R 1.49 | R 4.99 | 235\% |
|  |  |  |  | Chile | R 3.99 | R 12.99 | 226\% |
|  |  |  |  | Norfolk Islands | R 8.99 | R 24.99 | 178\% |
|  |  |  |  | Anguilla | R 2.99 | R 4.99 | 67\% |
|  |  |  |  | Grenada | R 2.99 | R 5.99 | 100\% |
|  |  |  |  | France | R 1.49 | R 2.99 | 101\% |
|  |  |  |  | South Sudan | R 3.99 | R 6.99 | 75\% |
|  |  |  |  | Benin | R 4.99 | R 7.99 | 60\% |
|  |  |  |  | Mauritius | R 2.49 | R 3.99 | 60\% |
|  |  |  |  | Palestine | R 2.99 | R 4.99 | 67\% |
|  |  |  |  | Guinea Bissau | R 8.99 | R 12.99 | 44\% |
|  |  |  |  | North Korea | R 8.99 | R 12.99 | 44\% |
|  |  |  |  | Portugal | R 2.49 | R 3.49 | 40\% |


|  |  |  | Equatorial Guinea | R 8.99 | R 12.99 | 44\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fiji | R 4.99 | R 6.99 | 40\% |
|  |  |  | Central African Republic | R 8.99 | R 11.99 | 33\% |
|  |  |  | Tunisia | R 12.99 | R 16.99 | 31\% |
|  |  |  | Honduras | R 2.99 | R 4.99 | 67\% |
|  |  |  | Israel | R 1.49 | R 1.99 | 34\% |
|  |  |  | Mauritania | R 9.99 | R 12.99 | 30\% |
|  |  |  | Mucau | R 1.99 | R 2.49 | 25\% |
|  |  |  | Estonia | R 7.49 | R 9.99 | 33\% |
|  |  |  | Western Samao | R 15.99 | R 19.99 | 25\% |
| Operator | Name of Package | Package Type | Description/Tariff structure |  |  |  |
|  | Cell C Adj <br> International <br> Calling rate | Individual | Cell C has increased its internatio and $235 \%$. The main reasons for fluctuations. <br> The increases will negatively impa international calling costs and cur | rates to increases <br> customer ncy fluctu | in in varying able escala <br> o the 23 r y have con | itudes <br> rnatio <br> coun <br> to th |


|  |  |  | customers will deem them excessive e.g. a customer calling to Austria will now pay $235 \%$ more on a call per minute. |
| :---: | :---: | :---: | :---: |
| Operator | Name of Package | Package Type | Description/Tariff structure |
| MTN | MTN international roaming rate | Individual | MTN international roaming rate <br> MTN has reduced its international roaming rate to the United Arab Emirates by $12 \%$ and for its Satellite service bundle by $99 \%$. Customers will benefit financially from the lower international roaming calling rates. |
|  | MTN <br> International <br> Roaming Rates <br> Roaming <br> Bundles promo |  | MTN international roaming will enable customers to make voice calls, sms and data usage. This promotion is extended from September until further notice. Customers will continue to benefit from this promotion through lower rates. |
|  | International <br> Roaming Rates <br> Amendments | Individual | International Roaming Rates Amendments <br> MTN revised the standard roaming tariff applicable to all roaming customers across all MTN price plans for an operator in Mauritius i.e. MTML. MTN states that the amendment was necessitated by the adjustment of Inter Operator Tariffs ("IOT"). <br> Voice call roaming rates have been reduced by $50 \%$, from R40 to R20. Voice calls to other countries by $25 \%$, from R40 to R30. Data usage rates have increased by 500\%, from R5 to R25. |


| Operator | Name of Package | Package Type | Description | Tariff structure |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cell C | Cell C LTE Power <br> Plans Promotion | Individual | Cell C LTE Power <br> Plans is fixed LTE data only, it doesn't include voice calls, and will not work as a mobile connectivity solution. It gives customers larger volumes of data at faster speeds, moreover, enable the customers to browse, streaming series, movies or songs, online gaming or running a business. <br> Customers have 5 data plans options to choose from. <br> Customer need to |  |  |  |  |  |
|  |  |  |  | Cell C LTE Power Plans Promotion packages | Inclusive data | In bundle rate | Out of bundle rate | Monthly Subscription |
|  |  |  |  | LTE Power Plan 15GB | 15360MB | R0.02 | R0.99 | R299 |
|  |  |  |  | LTE Power Plan 25GB | 25600MB | R0.02 | R0.99 | R499 |
|  |  |  |  | LTE Power Plan 50GB | 51200MB | R0.01 | R0.99 | R699 |
|  |  |  |  | LTE Power Plan 100GB | 102400MB | R0.01 | R0.99 | R999 |
|  |  |  |  | LTE Power Plan 200GB | 204800MB | R0.01 | R0.99 | R1499 |
|  |  |  |  |  |  |  |  |  |


|  |  | ensure that they <br> have are LTE <br> enabled device to <br> start surfing at <br> higher speeds. |  |
| :--- | :--- | :--- | :--- | :--- |


[^0]:    ${ }^{1}$ In terms of regulation 9(1)(b) of the Standard Terms and Conditions Regulations, Government Gazette No. 33294 , licensees are required to notify ICASA on their standard tariff plans.

[^1]:    ${ }^{2}$ http://community.vodacom.co.za/t5/Internet-Services/What-is-Data-Out-Of-Bundle-and-How-Does-It-Work/td-p/5852?redirected=true, Definitions of World Telecommunication/ICT Indicators, March 2010

[^2]:    ${ }^{3}$ Vodacom Anytime Per Second, MTN Pay Per Second, Cell C 66c on Prepaid, Telkom SIM SONKE

[^3]:    ${ }^{4}$ The effective rate of a tariff is calculated by the following: effective rate $=$ (Price as set by tariff plan)/(duration of a call in minutes).

[^4]:    ${ }^{5}$ Price paid is calculated as follows: Headline tariff - (headline tariff* percentage discount)

[^5]:    ${ }^{6}$ The tariff per megabyte is calculated as follows: tariff per megabyte $=($ Price of data bundle)/(Volume of data)

[^6]:    ${ }^{7}$ https://www.google.co.za/webhp?sourceid=chrome-instant\&ion=1\&espv=2\&ie=UTF-8\#safe=active\&q=1 ZAR to AOA (accessed 2 December 2016)

