

# **Independent Communications Authority of South Africa**

An analysis of Tariff Notifications submitted to ICASA¹ for the period 01 July 2016 to 30 September 2016

<sup>&</sup>lt;sup>1</sup> In terms of regulation 9(1)(b) of the Standard Terms and Conditions Regulations, Government Gazette No. 33294, licensees are required to notify ICASA on their standard tariff plans.

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# Glossary<sup>2</sup>

**In-bundle rate** refers to a package in which a Subscriber is offered allocated capacity at a lower price; anything used within this package is charged at inbundle rates.

**Out-of-bundle rate** is when a subscriber depletes the allocated capacity purchased, the rate will be charged thereafter is out of bundle rate.

**On-Net (on network) tariff** is the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of the same network.

**Off-Net (Off network) tariff** is the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of another (competing) network.

**Pre-paid plan** is a mobile cellular service in which a subscriber is pays in advance for the allocation of voice minutes, sms and data in fixed amounts.

**Post-paid plan** is a mobile cellular service in which a subscriber pays monthly subscription and usage charges at the end of each month for the allocation of voice minutes, sms and data.

<sup>&</sup>lt;sup>2</sup> http://community.vodacom.co.za/t5/Internet-Services/What-is-Data-Out-Of-Bundle-and-How-Does-It-Work/td-p/5852?redirected=true, **Definitions of World Telecommunication/ICT Indicators, March 2010** 

### **Executive Summary**

The Authority received 43 tariff notifications, inclusive of promotions, during the period under review (i.e. 01 July 2016 to 30 September 2016). The standard tariffs for prepaid voice and data filed by licensees remained unchanged during the period under review. However, the Authority acknowledges that subscribers who signed up and used a variety of promotional tariffs provided by operators would have derived some benefit and/or experienced a reduction in standard tariffs.

#### 1. Introduction

In terms of the Standard Terms and Conditions Regulations of 2010, mobile operators are required to file notifications of tariffs with the Independent Communications Authority of South Africa ("the Authority"). The analysis contained in this report is therefore solely based on tariffs that were filed during the period 01 July 2016 to 30 September 2016.

Following the first quarter report published on 24 November 2016, the purpose of this report is to provide an update on tariffs that were filed by the different mobile operators during the period under review.

The report also presents an analysis of the standard prepaid tariffs, SIM only contract packages and prepaid promotions filed by different operators during the period under review.

#### 2. Analysis of Tariffs Notified to the Authority

In terms of clause 9(1)(b) of the Standard Terms and Conditions for Individual Licences Regulations (*Government Gazette No. 33294*) and in terms of clause 5 (1) of the End User and Subscriber Charter Regulations (*Government Gazette No. 39898*), operators are required to notify the Authority of their proposed tariffs and promotions before they can implement them.

During the period under review the Authority received notifications on:

- Standard prepaid and post-paid voice tariffs;
- Promotional prepaid and post-paid voice tariffs;
- Standard prepaid and post-paid data tariffs; and
- Promotional prepaid and post-paid data tariffs.

### 2.1. Analysis of Standard Prepaid Voice Tariffs

The Authority received 6 notifications of standard prepaid voice tariffs during the period under review. There were mainly three types of prepaid tariff plans that were on offer:

- Flat-rate tariffs that charge the same retail rate for calls to any subscriber;
- On-net focused tariffs that give subscribers substantial benefits for calling other subscribers on the same network; and
- Dynamic tariffs that offer lower retail prices depending on the time of day and location.

#### 2.1.1. Flat-rate tariffs

All flat-rate tariffs are charged on a per second basis, meaning that subscribers only pay for the duration of the call. Figure 1 shows a comparison of the cheapest per minute (billed per second) tariff.

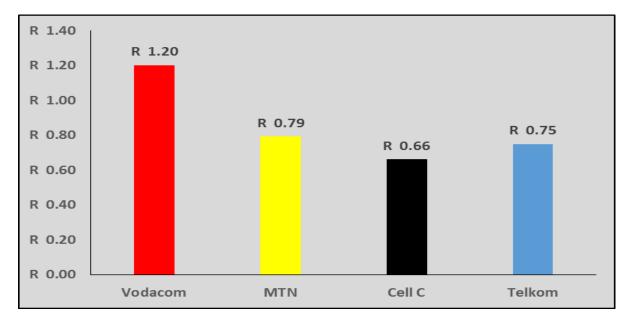


Figure 1: Per minute retail tariffs per network operator<sup>3</sup>

Source: ICASA database based on tariff notifications

Table 1 below shows how much a subscriber paid based on the network chosen and the duration of a call.

Table 1: The price of a call over time: per second tariffs

	Vodacom	MTN	Cell C	Telkom
	Anytime	Pay Per	66c on	
Tariff plan	Per Second	Second	Prepaid	Sim Sonke
Per minute fee	R 1.20	R 0.79	R 0.66	R 0.75
Length of a call				
(minutes)				
0.5	R 0.60	R 0.40	R 0.33	R 0.38
1	R 1.20	R 0.79	R 0.66	R 0.75
1.5	R 1.80	R 1.19	R 0.99	R 1.13
2	R 2.40	R 1.58	R 1.32	R 1.50
2.5	R 3.00	R 1.98	R 1.65	R 1.88
3	R 3.60	R 2.37	R 1.98	R 2.25
3.5	R 4.20	R 2.77	R 2.31	R 2.63
4	R 4.80	R 3.16	R 2.64	R 3.00
4.5	R 5.40	R 3.56	R 2.97	R 3.38
5	R 6.00	R 3.95	R 3.30	R 3.75

Source: ICASA database based on tariff notifications

<sup>&</sup>lt;sup>3</sup> Vodacom Anytime Per Second, MTN Pay Per Second, Cell C 66c on Prepaid, Telkom SIM SONKE

#### 2.1.2.On-net focused tariffs

Vodacom and MTN offered on-net focused tariffs. Vodacom offered the Daily Free Calls plan whilst MTN offered the Talk Free plan. Table 2 below shows how much each network charges.

Table 2: On-net focussed tariff plans: Vodacom & MTN

Tariff plan name	On-net call	Call to another network
Vodacom Daily Free Calls	R1.20	R1.20
MTN Talk Free	R1.20	R0.79

Source: ICASA database based on tariff notifications

Table 2 shows that both Vodacom and MTN charged the same rate of R1.20 per minute for on-net calls. Furthermore, for an on-net call with a duration of at least 3 minutes and not longer than 60 minutes, both networks capped the total charge for a call at R3.60, meaning that a subscriber received a benefit of 57 additional minutes when making an on-net call. This means, that effectively, a subscriber pays an average of R0.39 per minute if the duration of a call is 60 minutes. However, the effective rate per minute of on-net calls vary as the durations of an on-net call accumulates per minute.

With regard to off-net calls, Table 2 shows that MTN's Talk Free package charged a rate of R0.79 per minute and Vodacom charged a rate of R1.20 per minute. MTN Talk Free subscribers paid, on average, more for on-net calls on a per minute basis compared to off-net calls where the duration of the call was less than 4 minutes. This means that on-net calls only became cheaper than off-net calls after a duration of 5 minutes or longer.

Figure 2 below shows the impact of the different tariffs on the price a subscriber paid for a call.

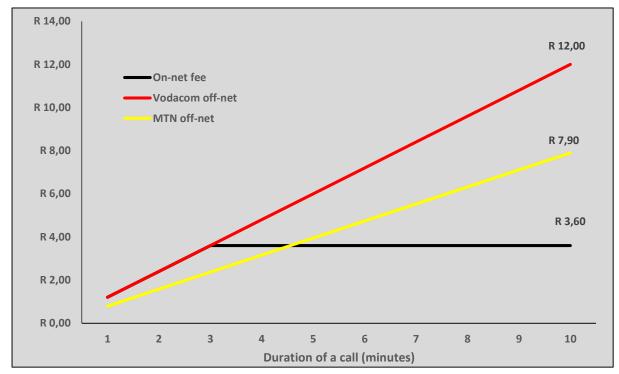


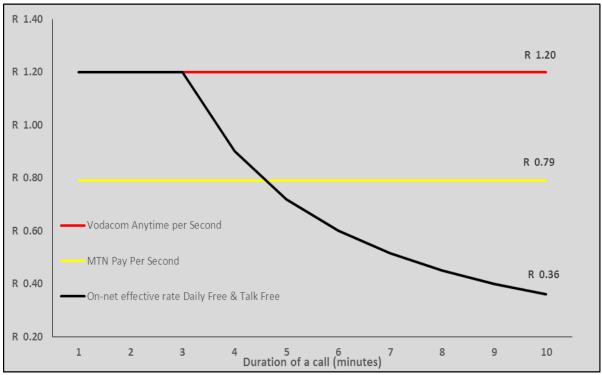
Figure 2: Vodacom Daily Free Calls versus MTN Talk Free

Source: ICASA database based on tariff notifications

Figure 2 shows how Vodacom's Daily Free Calls and MTN's Talk Free subscribers paid a total fee of R3.60 for any on-net call in excess of three minutes. Additionally, Vodacom's Daily Free Calls and MTN's Talk Free subscribers paid a total fee of R12.00 and R7.90 respectively for an off-net call with a duration of 10 minutes.

In Figure 3 below we illustrate how the average effective price per on-net minute reduced as the duration of an on-net call increased. Subscribers may have effectively paid as low as R0.36 per minute for a call lasting ten minutes.

Figure 3: The effective rate<sup>4</sup> for On-net Vodacom Daily Free calls and MTN Talk Free in comparison with on-net Vodacom Anytime Per Second and MTN Pay Per Second



Source: ICASA database based on tariff notifications

When compared with the flat rate tariffs, subscribers may have only benefitted from these tariffs when the following conditions were met:

- Vodacom: the on-net call lasted longer than three minutes when compared with Vodacom Anytime per second.
- MTN: the on-net call lasted longer than five minutes when compared to MTN Pay Per Second minutes.

# 2.1.3. Dynamic tariffs

Vodacom and MTN also offered dynamic retail tariffs. The aim of these types of tariffs is usually to stimulate subscriber demand on the networks during periods of low traffic or call volumes in specific geographic locations and at a particular

<sup>&</sup>lt;sup>4</sup> The effective rate of a tariff is calculated by the following: effective rate = (Price as set by tariff plan)/(duration of a call in minutes).

time of the day. The tariffs (before discounts) for these plans are outlined in table 3.

Table 3: Vodacom and MTN tariffs before discounts for dynamic tariff plans

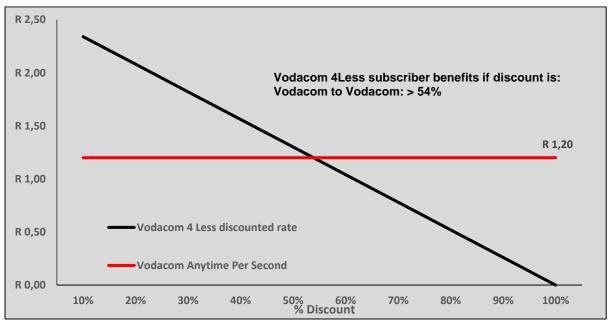
Tariff plan name	On-net call	Call to another network		
Vodacom 4 Less	R 2.60	R 2.89		
MTN Zone	R 2.50	R 2.50		

Source: ICASA database based on tariff notifications

Table 3 shows that the tariff before discounts per minute for these plans was more than double the tariff per minute of the on-net focused tariff plans that Vodacom and MTN offered. However, dynamic tariff plan subscribers had to receive a discount of over 50% on average for these tariff plans to be beneficial when compared to on-net focused tariff plans.

Figures 4 and 5 show how big the discount had to be for subscribers to actually benefit from location and time based discounts.

Figure 4: Vodacom 4 Less: impact of discounts on actual tariff<sup>5</sup>



Source: ICASA database based on tariff notifications

<sup>&</sup>lt;sup>5</sup> Price paid is calculated as follows: Headline tariff – (headline tariff\* percentage discount)

A Vodacom subscriber on Vodacom 4 Less had to receive a discount, on average given a specified time period, of greater than 54%, to pay less than the standard call tariff using Vodacom Anytime per Second.

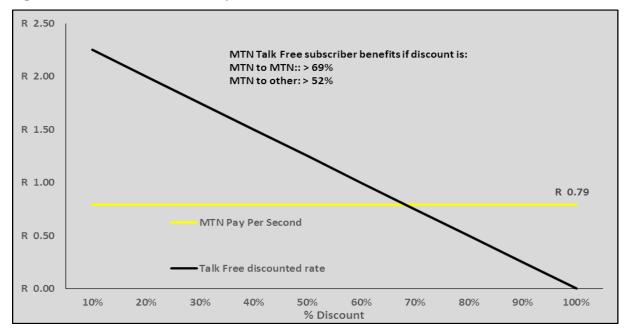


Figure 5: MTN Zone Free: impact of discount on actual tariff

Source: ICASA database based on tariff notifications

An MTN subscriber on MTN Zone received a discount, given a specified time period, of greater than 69% lower than the standard rate call using MTN Anytime Per Second. Additionally, an MTN Zone subscriber received a discount of greater than 52% compared to a subscriber using Vodacom Pay Per Second.

### 2.2. Analysis of Promotional Prepaid Voice Tariffs

#### 2.2.1. Vodacom's Voice Promotions

### 2.2.1.1. Vodacom Power Hour Promotion

Vodacom's Power Hour Promotion is a voice bundle that offered customers 60 onnet voice minutes at R7. The bundle is valid from the time of purchase until midnight of the day of purchase with no carry over. The bundle is available for purchase between 6am and 10pm. In terms of the usage policy, a customer is allowed to activate a power hour once a day. When a customer has exhausted the 60 voice minutes allocated, they are then charged at the primary price plan rate. For instance, in the case of the Vodacom Per Second Plan, once the bundle minutes are depleted the charge rate will accumulate at R1.20 per minute.

AnyTime Per Second Vodacom with PowerHour V/s Anytime per second witwithout Powerhour R80,00 R70,00 R60,00 R50,00 R40,00 R30,00 R20,00 R10,00 R0,00 2 10 20 25 30 40 50 60 Anytime per seconds Power hour

Figure 6: Comparison between Vodacom Anytime per second with Power Hour & Anytime per second prepaid tariff plan without PowerHour

Source: ICASA database based on tariff notifications

Figure 6 compares the total cost and benefit of a call lasting 60 minutes between Vodacom's Anytime Per Second prepaid plan with Power Hour and Vodacom's Anytime Per Second prepaid plan without Power Hour. Figure 6 also illustrates that the Anytime Per Second prepaid plan with Power Hour is beneficial only when the duration of a call is more than 5 minutes. This means that were a customer to spend, for example, three minutes on a call they would be charged R7 instead of R3.60 (which only applies on an Anytime Per Second prepaid plan without Powerhour). This means that the Anytime Per Second prepaid plan without Powerhour is beneficial only if the duration of a call is less than 5 minutes.

At the point where the duration of a call is 60 minutes, Anytime Per Second prepaid plan with Powerhour would be beneficial as the customer would only be charged R7, whilst a customer on an Anytime Per Second prepaid plan without Power Hour will be charged R72. Customers that activate the Power Hour Promotion must ensure that the allocated 60 minutes are used up by midnight on the day of purchase. For instance, were a customer to use only 5 minutes of the total of 60 minutes allocated, that customer would not realise the full benefit of the Power Hour Promotion and would pay an effective rate of R1.40 per minute.

#### 2.2.1.2. Extension of Vodacom Chart 30 Promotion

Vodacom's Chart 30 Promotion offered subscribers 30 minutes worth of calls across all mobile networks for a price of R10 between 6am and midnight. The bundle is measured on a per-minute basis and is valid from the time of purchase to midnight on the day of purchase. This promotion was not available to the subscribers on the 79c Prepaid Promotion.

Daily Free, Anytime Per Second & chart 30 Promo R 40,00 R 35,00 R 30,00 R 25,00 R 20.00 R 15,00 R 10,00 R 5,00 R 0.00 2 3 5 20 30 10 15 Daily free effective Anytime per seconds Chart 30 Promo

Figure 7: Comparison between Vodacom Anytime per second & daily free prepaid plans and Chart 30 promotion

Source: ICASA database based on tariff notifications

Figure 7 demonstrates that Vodacom's Daily Free Plan would be cheaper when compared to its Chart 30 Promotion were a customer to spend more than 3 minutes on a call. However, were a customer spending less than 3 minutes on a call, the Vodacom Chart 30 Promotion would work out cheaper than both the Daily

Free Promotion and the Anytime Per Second Promotion. The Chart 30 Promotional Plan is not limited to on-net calls.

#### 2.2.1.3. Vodacom Just for You Promotion

Vodacom's Just for You Promotion is a tailor-made plan for Vodacom Prepaid, Topup and uChoose customers. Customers are required to dial the Unstructured Supplementary Service Data(USSD) number \*123# to make enquiries on their bundles. As a result, customers have access to various tailor-made bundles to suit their needs.

### 2.2.1.4. Vodacom 79c Promotion

Vodacom's 79c Promotion is a voice plan targeted at new and existing prepaid customers. The promotion is not available to post-paid and top-up customers. The promotion charges 79c per minute accumulated on a per-second basis for each call. Customers subscribing to the 79c Promotion can save as much as 41c per minute compared to the Vodacom call per second prepaid plan.

### 2.2.2.Cell C's Voice Promotions

### 2.2.2.1. Cell C MegaBonus

Cell C's MegaBonus Promotion offered customers two times their recharge value and they can choose whether they want to use it for on-net calls and SMS or data. For instance, if a customer were to recharge with R20, they would receive R60 back in value (R20 actual recharge and R40 free value).

## 2.3. Analysis of Standard Prepaid Data Tariffs

Table 4 below lists the prepaid data packages offered by all four network operators during the period under review.

Table 4: Prepaid data tariffs packages

Data	Included MB	Unit	Vodacom Prepaid	MTN Prepaid	Cell C Prepaid	Telkom Mobile
50	50	MB	N/A*	R 25.00	R 13.00	R 14.50
100	100	MB	R 29.00	R 35.00	R 25.00	R 29.00
250	250	MB	R 59.00	N/A*	N/A*	R 39.00
500	500	MB	R 99.00	R 105.00	R 90.00	R 69.00
1	1024	GB	R 149.00	R 160.00	R 149.00	R 99.00
2	2048	GB	R 249.00	R 260.00	R 245.00	R 139.00
3	3072	GB	R 299.00	R 330.00	R 299.00	R 199.00
5	5120	GB	R 399.00	R 430.00	R 399.00	R 299.00
10	10240	GB	R 599.00	R 650.00	R 599.00	R 499.00
20	20480	GB	R 999.00	R 1 250.00	R 999.00	R 899.00

Source: ICASA database based on tariff notifications

Figure 8 shows the actual price charged per megabyte as the size of the bundle purchased increases. The graph shows that the unit cost of data rapidly decreased as the size of the bundle increased i.e. the subscriber received more data per Rand.

<sup>\*</sup> N/A means not offered.

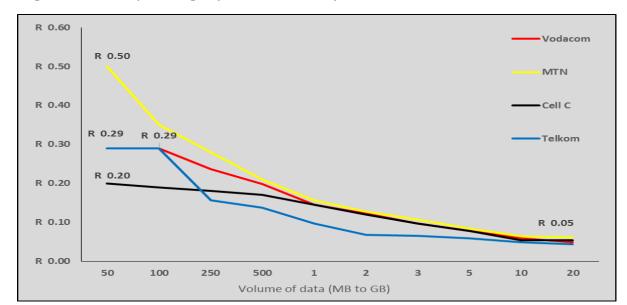


Figure 8: Tariff per megabyte of for 30-day data bundles6

Source: ICASA database based on tariff notifications

The price per megabyte per data package is shown in Tables 5 and 6 below.

Table 5: In-bundle rate per megabyte for prepaid data packages

Data	Included MB	Unit	Vodacom (In- bundle rate per MB)	MTN (In- bundle rate per MB)	Cell C (In- bundle rate per MB)	Telkom (In- bundle rate per MB)
50	50	МВ	N/A	R 0.50	R 0.26	R 0.29
100	100	MB	R 0.29	R 0.35	R 0.25	R 0.29
250	250	MB	R 0.24	R 0.28	N/A*	R 0.16
500	500	MB	R 0.20	R 0.21	R 0.18	R 0.14
1	1024	GB	R 0.15	R 0.16	R 0.15	R 0.10
2	2048	GB	R 0.12	R 0.13	R 0.12	R 0.07
3	3072	GB	R 0.10	R 0.11	R 0.10	R 0.06
5	5120	GB	R 0.08	R 0.08	R 0.08	R 0.06
10	10240	GB	R 0.03	R 0.06	R 0.05	R 0.05
20	20480	GB	R 0.05	R 0.06	R 0.05	R 0.04

Source: ICASA database based on tariff notifications

Table 6: Out of Bundle per megabyte for prepaid data packages

Data	Unit	Vodacom	MTN	Cell C	Telkom
Out of	per	R 2.00	R 0.99	R 0.99	R 0.29
bundle	MB	K 2.00	K 0.99	K 0.55	K 0.25

Source: ICASA database based on tariff notifications

<sup>&</sup>lt;sup>6</sup> The tariff per megabyte is calculated as follows: tariff per megabyte = (Price of data bundle)/(Volume of data)

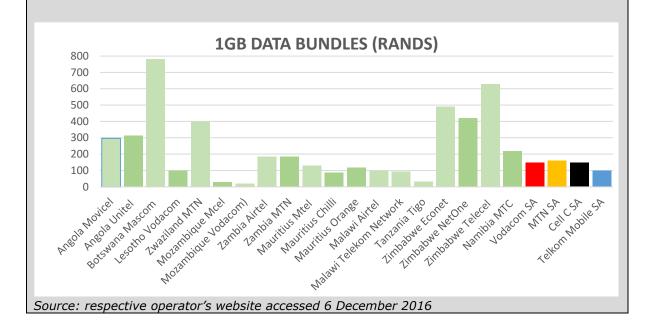
Tables 5 and 6 illustrate that when a customer depletes their monthly data bundle, they will pay an out of bundle rate per MB that is often higher than the in-bundle rate. However, Telkom's out of bundle rate for both 50MB and 100MB data packages is the same as its in-bundle rate of R0.29 per MB.

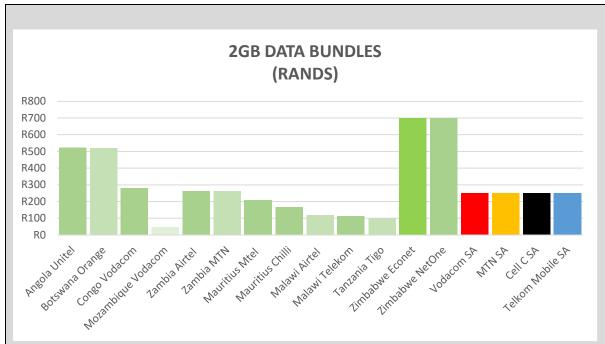
Figure 9: 1GB and 2GB Benchmark Rates

#### Box: International Benchmarks On Data

The increase in data usage over the years can be attributed to the rate at which smartphone technology has evolved, with complementary Over the Top (OTT) services being the key driver of data traffic volume.

The Authority has noted the public discontent on high data tariffs charged by mobile operators, and voiced recently through the #datamustfall campaign. The Authority conducted a benchmarking exercise on the prices of 1GB and 2GB data bundles offered by mobile operators in the Southern African Development Community ("SADC") region (including other countries in cases where data was readily available). We present our findings in Figures 9a and 9b below.





Source: respective operator's website accessed 6 December 2016

The figures above show the prices of 1GB and 2GB prepaid data packages in South African Rand (an exchange rate converter<sup>7</sup> was used to convert the currencies). The figures further illustrate that, on average, the data prices of the comparator countries are relatively higher than those of South Africa's operators Vodacom, MTN, Cell C and Telkom Mobile. However, there are a few instances where operators in Mauritius, Malawi, Mozambique and Tanzania are relatively cheaper than South African operators by up to 80% in certain instances.

The comparison is solely based on the price of 1GB and 2GB data bundles within the SADC region. Other elements such as mobile network reach/coverage, service quality (i.e. speed and latency), available technology (e.g. LTE), and the price of the mobile devices themselves have not been taken into account.

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<sup>&</sup>lt;sup>7</sup> https://www.google.co.za/webhp?sourceid=chrome-instant&ion=1&espv=2&ie=UTF-8#safe=active&q=1 ZAR to AOA (accessed 2 December 2016)

## 2.4. Analysis of Promotional Prepaid Data Tariffs

#### 2.4.1. Cell C GIGA 200 Promotion

Cell C's Giga 200 Promotion allows customers to pay upfront for data and have 365 days to use it. The promotion will enable customer to surf the internet day or night, and also use it for other related internet services such as social media such face book, WhatsApp etc.

Table 7: Cell C GIGA 200 promotion

Data Package	Anytime Data	In Bundle rate	Out of Bundle rate	Monthly subscription	Valid
Giga 200 Anytime	204800MB	R0.01	R0.99	R1599.00	From 1 October 2016 to 31 January 2017

Source: ICASA database based on tariff notifications

## 3. Analysis of Sim-Only Post Paid Tariffs

This section analyses fixed monthly subscription based SIM only tariff plans of Vodacom, MTN, Cell C and Telkom with contract terms of 24 Months.

Tabulated below are the lowest monthly subscription SIM only packages from Vodacom, MTN, Cell C and Telkom. They are similar in terms of the voice minutes, SMS's and data offered, with the exception of Telkom, only offering 75MB as a complement to the 50 voice minutes.

Table 8: Fixed lowest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C & Telkom

	Vodacom uChoose Smart XS	MY MTNChoice 50	Cell C Pinnacles 50	Telkom SmartPlan 50
Monthly				
Subscription	R159.00	R79.00	R69.00	R50.00
	FO Vaice minutes	50 Voice	50 Voice	50 Minutes,
Benefits included	50 Voice minutes,	minutes, 100	minutes, 100	75MB Anytime
	100 SMSs, 100MB	SMSs, 100MB	SMSs, 100MB	data

Figure 10 below provides greater scrutiny on tariffs charges in these packages.

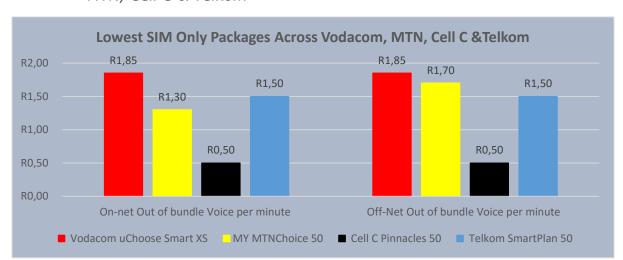


Figure 10: Fixed lowest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C & Telkom

Figure 10 above shows the rates charged by Vodacom, MTN, Cell C and Telkom in their lowest fixed monthly subscription SIM only packages. It compares on-net Out of bundle Voice per minute and off-net Out of bundle Voice per minute. It can be observed that Vodacom charges the highest for both on-net and off-net out of bundle voice per minute rates, whilst Cell C charges the lowest. Across all networks, on-net and off-net bundle rates are priced the same by operators with the exception of MTN. MTN charges a slightly higher off-net out of bundle rate compared to its on-net out of bundle rate.

Table 9: Fixed highest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C & Telkom

Vodacom	Vodacom uChoose Smart XL	MY MTNChoice 1000	Pinnacles Unlimited	Telkom SmartPlan 500
Monthly Subscription	R809.00	R899.00	R999.00	R500.00
Benefits included	800 Voice Minutes, 1600 SMS, 1.6GB	1000 Voice Minutes, 500 SMSs, 1GB	Unlimited Voice minutes, Unlimited SMSs, 3 Gb+7GB	500 Minutes, 1.2GB Anytime data

Tabulated above are similar highest SIM only packages offered by each of the networks. Each of these packages vary in terms of the voice minutes, SMS's and

Data offered by each network. Figure 11 below provides greater scrutiny on the tariffs charges in these packages.

Highest SIM Only Packages Across Vodacom, MTN, Cell C & Telkom R2,00 R1,70 R1,70 R1,70 R1,50 R1,50 R1,50 R1,30 R1,00 R0,50 R0,50 R0,15 R0,00 On-net Out of bundle Voice per minute Off-Net Out of bundle Voice per minute

■ Vodacom uChoose Smart XL MY MTNChoice 1000 ■ Cell C Pinnacles Unlimited ■ Telkom SmartPlan 500

Figure 11: Fixed highest monthly Subscription SIM only Packages for Vodacom, MTN, Cell C & Telkom

Figure 11 above shows the rates charged by the various operators in their highest fixed monthly subscription SIM only packages. It compares on-net Out-of-bundle Voice per minute with off-net Out-of-bundle Voice per minute. While Vodacom and Telkom make no distinction between their on-net and off-net out of bundle voice rates, both MTN and Cell C charge their customers lower out of bundle voice rates for on-net calls.

#### 4. Conclusion

The standard tariffs for prepaid voice and data filed by licensees remained unchanged during the period under review. The Authority observed stable trends in retail prepaid tariffs over the past four quarters. Furthermore, it is noted that customers may have benefited from the promotional plans that were in the offing during the period under review.

The Authority has noted the concerns behind the #datamustfall campaign. Moreover, it is also concerned with the in-bundle and out of bundle rate differentials which it deems inappropriate. Hence, the Authority is currently working on various regulatory initiatives to ensure that data and any other communication services become affordable for consumers. The initiatives are as follows:

- The amendment of Standard Terms and Conditions for Individual Licences Regulations (Government Gazette No. 33294) to include opt in and opt out options on data out of bundle charges, especially for post-paid data contracts;
- Working jointly with the Consumer Commission to phase out the bundle expiry practice; and
- Monitoring data prices in the market on an ongoing basis.

The Authority would also like to highlight that technology evolution, competition and change in consumer behaviour are among the factors that drive data demand. As demand for data increases, operators compete to attract and retain subscribers by reducing prices. In this light, since 2010, the Authority has observed a decrease in the in bundle data rates which has resulted in per megabyte data costs falling by approximately 45%.

# 5. Annexure A: List of All Tariff Notifications

# **Post-paid: Tariff Notifications**

Operator	Name of Package	Package Type	Description	Tariff structure				
					Valu	e	Vat Ind	clusive
				SIM and Connection Fee	R	195.00		
			The west weid Date CINA	Fixed Monthly Charge	R	10.00		
			The post-paid Data SIM Plan is available on a 6,	Benefits				
Cell C	Postpaid Data Plan	Business/ Corporate	12 and 24-month	Data(flat rate)	R	0.15	R	0.15
	Fidii	Corporate	contract compatible with	SMS(on & off net)	R	0.15	R	0.15
			non telco VAS.	SMS International	R	1.70	R	1.70
				Voice Calls(per second billing) on & off net	R	1.89	R	1.89
				MMS(on & off net)	R	1.00	R	1.00
				My MTNChoice Flexi Plans		New Carryover  2 times carryover of unused inclusive Airtime		
			MTN has amended the	My MTN Choice Flexi R 25				
				My MTN Choice Flexi R 55				
				My MTN Choice Flexi R 110				
				My MTN Choice Flexi R 200				
				My MTN Choice Flexi R 350	2			
MTN	My MTN Choice	individual	carryover times of	My MTN Choice Flexi R 500				
IVITIN	Flexi	iliaiviaaai	certain post paid	My MTN Choice Flexi R 750				
			packages	My MTN Choice Flexi R 1000				
				My MTN Choice Flexi R 1200				
				My MTN Choice Flexi R 1500				
				Anytime Pr	ice Plans			
				MTN Anytime 50	2	times carryover	of unuse	d inclusive
				MTN Anytime 100	Airtime			

Operator	Name of Package	Package Type	Description		cture				
				MTN Anytime 200					
				MTN Anytime 350					
				MTN Anytime 500					
				MTN Anytime 750					
				MTN Anytime 1200		1			
				MTN Anytime 1500 Top Up		1			
				My MTNChoice Minute Plan	ns	2 times carryover	of unused inclusive		
				My MTN Choice Minute 25			time.		
				My MTN Choice Minute 50		1			
				My MTN Choice Minute 100					
				My MTN Choice Minute 200		1			
				My MTN Choice Minute 350		1			
				My MTN Choice Minute 500		1			
				My MTN Choice Minute 100	0	1			
				My MTNChoice + S, My MTI	Choice + S, My MTNChoice + M, My MTNChoice + L				
				Voice Calling	Time	Unit	Vat Inclusive		
			MTN has amended the	Connection Fee		Rand/ Unit	R 0.00		
			My MTNChoice + S,	Subscription Fee		Rand/ month	R 0.00		
MTN	My MTNChoice	Individual	My MTNChoice + M,	Normal Tariffs					
			My MTNChoice + L voice	MTN to Telkom Local	Peak/Off Peak	Rand / Min	R 1.50		
			tariffs	MTN to Telkom National	Peak/Off Peak	Rand / Min	R 1.50		
				MTN to MTN	Peak/Off Peak	Rand / Min	R 1.50		
				MTN to Other Operator	Peak/Off Peak	Rand / Min	R 1.50		
			MTN has introduced the	Package	Minutes	SMS	Data		
			My MTNChoice +Talk S,	My MTNChoice + Talk S	200 anytime	200	500MB		
			+Talk M and +Talk L.		Time	Unit	Vat Inclusive		
	My MTNChoice		Subscribers have the	Connection Fee		Rand/Unit	R 99.00		
MTN	Talk	Individual	flexibility to add	Subscription Fee		Rand/month	R 249.00		
			additional bundled	Voice Calling					
			services onto their price	Connection Fee		Rand/Unit	R 0.00		
			plan as per their needs.	Subscription Fee		Rand/month	R 0.00		
			They also have the	Normal Tariffs					

Operator	Name of Package	Package Type	Description	Tariff structure						
			option to choose from a	MTN to Telkom Local	Peak/Off Peak	Rand/Min	R 1.50			
			range of On Net Minute,	MTN to Telkom National	Peak/Off Peak	Rand/Min	R 1.50			
			Anytime minute, SMS	MTN to MTN	Peak/Off Peak	Rand/Min	R 1.50			
			and Data bundles to add	MTN to Other Operator	Peak/Off Peak	Rand/Min	R 1.50			
			on an ad hoc or recurring	·						
MTN	My MTNChoice	Continuing from	basis. The packages are	MTN to International	Peak/Off Peak					
IVIIIV	Talk	above	available for	With to international	I cak on reak					
			1,6,12,18,24,36 months				_			
				Package	Minutes	SMS	Data			
				My MTNChoice + Talk M	500 anytime	500	1GB			
					Time	Unit	Vat Inclusive			
				Connection Fee		Rand/Unit	R 99.00			
				Subscription Fee		Rand/month	R 599.00			
				Voice Calling		5 1/11 11	D 0 00			
				Connection Fee		Rand/Unit	R 0.00			
				Subscription Fee Normal Tariffs		Rand/month	R 0.00			
				MTN to Telkom Local	Peak/Off Peak	Rand/Min	R 1.50			
				MTN to Telkom National	Peak/Off Peak	Rand/Min	R 1.50			
				MTN to MTN	Peak/Off Peak	Rand/Min	R 1.50			
MTN	My MTNChoice	Individual	(continuation of above)	MTN to Other Operator	Peak/Off Peak	Rand/Min	R 1.50			
IVITIN	Talk	individual	(continuation of above)	MTN to International	Peak/Off Peak	Refer to annexure D	Refer to annexure D			
				Package	Minutes	SMS	Data			
				My MTNChoice + Talk L	800 anytime	800	2GB			
					Time	Unit	Vat Inclusive			
				Connection Fee		Rand/Unit	R 99.00			
				Subscription Fee		Rand/month	R 899.00			
				Voice Calling						
				Connection Fee		Rand/Unit	R 0.00			
				Subscription Fee		Rand/month	R 0.00			
				Normal Tariffs						
				MTN to Telkom Local	Peak/Off Peak	Rand/Min	R 1.50			
				MTN to Telkom National	Peak/Off Peak	Rand/Min	R 1.50			
	1			MTN to MTN	Peak/Off Peak	Rand/Min	R 1.50			

Operator	Name of Package	Package Type	Description		Tariff struc	cture					
				MTN to Other Operator MTN to International	Peak/Off Peak Peak/Off Peak	Rand/Min Refer to annexure D	R 1.50 Refer to annexure D				
	Amendments to		My MTNChoice TopUp	Package	Current Price	New Price	Variance				
	voice rates for My MTNChoice		Flexi plans offer customer flexibility to add additional bundled services onto their price plan as per their needs. The connection fees across the plan is R99.	My MTNChoice TopUp Flexi 25							
	TopUp Flexi plans.			Flat rate across network (On-net Off net rate)	R 1.80	R 1.90	6%				
					My MTNChoice To	ppUp Flexi 50					
		Individual		Flat rate across network (On-net Off net rate)	R 1.80	R 1.90	6%				
MTN				My MTNChoice TopUp Flexi 55							
				Flat rate across network (On-net Off net rate)	New	R 1.90	0%				
				My MTNChoice TopUpFlexi 100							
				Flat rate across network (On-net Off net rate)	R 1.50	R 1.90	27%				
			P	Package	Current Price	New Price	Variance				
				My MTNChoice TopUpFlexi 110							

Operator	Name of Package	Package Type	Description		Tariff struc	ture	
				Flat rate across network (On-net Off net rate)	R O	R 1.90	0%
					My MTNChoice Top	DUp Flexi 200	
				Flat rate across network (On-net Off net rate)	R 1.50	R 1.80	20%
				Package	Current Price	New Price	Variance
					My MTNChoice Top	pUp Flexi 350	L
				Flat rate across network (On-net Off net rate)	R 1.30	R 1.80	38%
					My MTNChoice Top	pUp Flexi 500	
				Flat rate across network (On-net Off net rate)	R 1.30	R 1.60	23%
					My MTNChoice Top	pUp Flexi 750	L
				Flat rate across network (On-net Off net rate)	R 1.15	R 1.50	30%
					My MTNChoice Top	Up Flexi 1000	l
				Package	Current Price	New Price	Variance
				Flat rate across network (On-net Off net rate)	R 1.15	R 1.50	30%

Operator	Name of Package	Package Type	Description		Tariff struc	ture	
					My MTNChoice Top	Up FLexi 1200	
				Flat rate across network (On-net Off net rate)	R 1.10	R 1.40	27%
					My MTNChoice Top	Up FLexi 1500	
				Flat rate across network (On-net Off net rate)	R 1.00	R 1.40	40%
Operator	Name of Package	Package Type	Description		Tariff struc	ture	
				Package	Minutes	SMS	Data
MTN	MTN SKY	Individual	MTN has introduced the MTN Sky Lite, Medium and Max packages. The Sky plans offer unlimited local voice calling to any national mobile network including VAS and fixed line services, unlimited local sms's as well as inclusive data. The unlimited offering is subject to the fair/usage policy. The fair/usage policy amounts to a cap	MTN SKY Lite  Connection Fee Subscription Fee Voice Calling Connection Fee Subscription Fee Normal Tariffs MTN to Telkom Local MTN to Telkom National MTN to MTN MTN to Other Operator MTN to International	Peak/Off Peak Peak/Off Peak Peak/Off Peak Peak/Off Peak Peak/Off Peak Peak/Off Peak	Unlimited local sms Unit Rand/Unit Rand/month Rand/month  Rand/Min Rand/Min Rand/Min Rand/Min Rand/Min Rand/Min Rand/Min Rand/Min Refer to annexure D	3GB Vat Inclusive R 99.00 R 1099.00  R 0.00
			of 150 on-net and 150	Package	Minutes	SMS	Data
			off-net voice minutes per day. Once the cap has been reached a R1.50 (VAT Incl.) rate will apply to all voice calls. These packages will be available for	MTN SKY M  Connection Fee Subscription Fee Voice Calling Connection Fee Subscription Fee Normal Tariffs	Unlimited local voice Time	Unlimited local sms Unit Rand/Unit Rand/month Rand/Unit Rand/Unit	15GB Vat Inclusive R 99.00 R 1699.00  R 0.00 R 0.00

Operator	Name of Package	Package Type	Description		Tariff struc	ture	
			1,6,12,18,24,36 month	MTN to Telkom Local Peak/Off Peak		Rand/Min	R 0.00
			contracts	MTN to Telkom National Peak/Off Peak		Rand/Min	R 0.00
				MTN to MTN	Peak/Off Peak	Rand/Min	R 0.00
				MTN to Other Operator	Peak/Off Peak	Rand/Min	R 0.00
				MTN to International	Peak/Off Peak	Refer to annexure D	Refer to annexure D

# **Post-paid: Tariff Notifications continued**

Operator	Name of Package	Package Type	Description		Tariff stru	ıcture		
				Package	Minutes	SMS	Data	
				MTN SKY L	Unlimited	Unlimited local	25GB	
				WITH SKI L	local voice	sms		
					Time	Unit	Vat Inclusive	
				Connection Fee		Rand/Unit	R 99.00	
				Subscription Fee		Rand/month	R 1999.00	
				Voice Calling				
				Connection Fee		Rand/Unit	R 0.00	
				Subscription Fee		Rand/month	R 0.00	
			Normal Tariffs	D 1/000 D 1	D 1/24:	D 0 00		
MTN	MTN SKY	Individual	(continuation of above)	(continuation of above)	MTN to Telkom Local	Peak/Off Peak	Rand/Min	R 0.00
				MTN to Telkom National	Peak/Off Peak	Rand/Min	R 0.00	
				MTN to MTN	Peak/Off Peak	Rand/Min	R 0.00	
				MTN to Other Operator	Peak/Off Peak	Rand/Min	R 0.00	
				MTN to International	Peak/Off Peak	Refer to annexure D	Refer to annexure D	

					Package	<u> </u>		Unit	Price
			One Net Business is a complete cloud- based		One Net Group)	: Business CUG (C	losed User	Rand/month/ member	R99.00
			unified communications system that integrates fixed and mobile		Mobile (	Out of Bundle and	d Non-CUG Call C	harges	CUG member's prevailing mobile tariff plan
Vodacom	One Net Business	Individual/Busines	communications to allow		Notes				
		S	for a more effective and efficient business by enabling employees to pick up calls anywhere at any time and on any device.		user bas unlimite	sis at a monthly s	ubscription of R99 can be used on a	user group(CUG) fu 9, excluding vat. The Il On-Net calling - Vo	CUG offers
Operator	Name of Package	Package Type	Description	Tariff structure					
	Vodacom Red Refresh	Individual	Vodacom Red Refresh is post voice plan which will enable the customers to sms, surf the internet	Package  Vodacom Red Red Subscription Fee Inclusive minutes(ANAT)  Inclusive data Inclusive SMS		Smart S+  R249 75  500MB 75	Smart M+  R359 120  750MB 120	Smart+  R589 250  1GB 250	809 400 1.5GB 400
				Out of bundle da	ata	R1.75	R1.75	R1.50	R1.50

# **Tariff Notifications continued**

Operator	Name of Package	Package Type	Description	Tariff structure					
	Telkom FreeMe plans for Smart Users	Individual	10 Fr 10 To	FreeMe 1Gb	Free Me 2GB	FeeMe GB	Free Me 10GB	Free me 20GB	Free me Unlimited
l elkom mobile				FreeMe 1GB Top Up	free Me 2GB Top Up	FeeMe GB Top Up	Free Me 10GB Top Up	N/A	N/A
				1024M B	2048M B	5120M B	10240MB	20480 MB	Unlimited with FUP (25GB FUP)

Operator	Name of Package	Package Type	Description	Tariff structure					
			(continuation of above)	Free talk to other Teleko m number s, Free Text, Free Calling using IM Clients	Free talk to other Teleko m number s, Free Text, Free Calling using IM Clients	Free talk to other Teleko m number s, Free Text, Free Calling using IM Clients	Free talk to other Telekom numbers, Free Text, Free Calling using IM Clients	Free talk to other Telekom numbers , Free Text, Free Calling using IM Clients	
				R99	R149	R299	R399	R599	R999
				Yes	Yes	Yes	Yes	Yes	Yes
				Yes	Yes	Yes	Yes	Yes	Yes
			continuation of above)	Yes	Yes	Yes	Yes	Yes	Yes
			32	<b> </b> 					

Operator	Name of Package	Package Type	Description				Tariff struct	ture		
				Off Net -All	OLO + Neotel	TF &TM out FUP	Premium rate services	Internati onal		
				R0.69	R0.69	R0.69	Various	Various		
				R0.30(lo cal 160 Charact er) R0.50 300KB)	R0.30(lo cal 160 Charact er) R0.50 300KB	R0.30(lo cal 160 Charact er) R0.50 300KB	R0.30(loc al 160 Character ) R0.50 300KB	Various	0.29 ( bund	(out of data le)
			continuation of above)	Free Me Boost 500mB	Free Me Boost 1GB	Free Me Boost 2GB	Free Me Boost 3GB	Free Me Boost 5GB	Fre e Me Boo st 10G B	Free Me Boost 20GB
				500MB	1GB	2GB	3GB	5GB	10G B	20GB

Operator	Name of Package	Package Type	Description				Tariff struc	ture		
				\Free calls - Your Own Networ k& Fixed Lines (FUP Applies)	Yes	Yes	Yes	Yes	Yes	Yes
				Free SMS (FUP Applies)	Yes	Yes	Yes	Yes	Yes	Yes
			continuation of above)	Free WhatsA pp, (FUP Applies	Yes	Yes	Yes	Yes	Yes	
				Bundle price	R69	R99	R149	R199	R39 9	R599
				Validity	31days	31 days	31 days	31day	31 day s	31 days

Operator	Name of Package	Package Type	Description	Tariff structure						
				Fair Usage Policy						
				On-net Call & Fixedlin e	300	300	300	300	300	300
				SMS	100	100	100	100	100	100
			continuation of above)	WhatsA pp, & Viber	500	500	500	500	500	500

# **Post-paid: Tariff Notifications continued**

Operator	Name of Package	Package Type	Description	Tariff structure					
Vodacom	Just 4 You	Individual	Vodacom plans to re-launch the following Just for You packages in August	(DYD)Data Bundles in Just 4 You – to be re-launched in August					
				Just 4 You Offer	Service Type	Allocation	Validity	Price	
				20 MB for 1 day at R3	Data	20MB	1 day	R 3	
				200 MB for 1 day at R17	Data	200MB	1 day	R 17	
				100 MB for 7 days at R19	Data	100MB	7 days	R 19	
				200 MB for 7 days at R35	Data	200MB	7 days	R 35	
				400 MB for 7 days at R55	Data	400MB	7 days	R 55	

	FOO MD for 7 days at DCF	Data	FOOME	7 days	D.C.E
	500 MB for 7 days at R65	Data	500MB	7 days	R 65
	600 MB for 7 days at R69	Data	600MB	7 days	R 69
	1 GB for 7 days at R89	Data	1GB	7 days	R 89
	2 GB for 7 days at R115	Data	2GB	7 days	R 115
	4 GB for 7 days at R139	Data	4GB	7 days	R 139
	6 GB for 7 days at R159	Data	6GB	7 days	R 159
	10 GB for 7 days at R209	Data	10GB	7 days	R 209
	300 MB for 14 days at R59	Data	300MB	14 days	R 59
	500 MB for 14 days at R85	Data	500MB	14 days	R 85
	1 GB for 14 days at R129	Data	1GB	14 days	R 129
	2 GB for 14 days at R175	Data	2GB	14 days	R 175
	4 GB for 14 days at R229	Data	4GB	14 days	R 229
	6 GB for 14 days at R259	Data	6GB	14 days	R 259
	10 GB for 14 days at R299	Data	10GB	14 days	R 299
	200 MB for 30 days at R55	Data	200MB	30 days	R 55
	500 MB for 30 days at R99	Data	500MB	30 days	R 99
	1 GB for 30 days at R149	Data	1GB	30 days	R 149
	2 GB for 30 days at R249	Data	2GB	30 days	R 249
	4 GB for 30 days at R349	Data	4GB	30 days	R 349
	6 GB for 30 days at R459	Data	6GB	30 days	R 459
	10 GB for 30 days at R599	Data	10GB	30 days	R 599

# Post-paid data Tariff Notifications continued

Operator	Name of Package	Package Type	Description	Tariff structure					
Vodacom	Just 4 You	Individual	Vodacom plans	Just 4 You Offer	Service Type	Allocation	Validity	Price	
			to lodge the	To be launched	n				
			following Just 4	5MB data to use today at 50c	Data	5MB	1 day	R 0.50	
			You Offers in	10MB data to use during the	Data	10MB	wookond	R 0.50	
			August	weekend at 50c	Data	TOIVID	weekend	K 0.50	

				2 mins VC-VC calls to use today at 50c	Voice	2 mins(on-net/min)	1 day	R 0.50
				20MB data to use during the weekend at R1	Data	20MB	weekend	R 1.00
				50 SMS bundle to use today at R1	SMS	50 SMS	1 day	R 1.00
				2 mins VC-VC plus 5MB to use today at R1	Integrated	2 mins(on- net/min)+5MB	1 day	R 1.00
				5 mins VC-VC calls to use today at R1	Voice	5 mins(on-net/min)	1 day	R 1.00
				10MB to use for 2 days at R2	Data	10MB	2 days	R 2.00
				30MB to use in the next hour at R2	Data	30MB	1 hour	R 2.00
				5 mins VC-VC calls plus 5MB data to use today at R2	Integrated	5 mins(on- net/min)+5MB	1 day	R 2.00
				10mins VC-VC calls to use today at R2	Voice	10 mins(on- net/min)	1 day	R 2.00
				20MB to use for 2 days at R3	Data	20MB	2 days	R 3.00
				30MB to use today at R3	Data	30MB	1 day	R 3.00
				50MB to use during the weekend at R3	Data	50MB	weekend	R 3.00
				10 mins VC-VC calls to use for 2 days at R3	Voice	10 mins(on- net/min)	2 days	R 3.00
				30MB to use for 3 days at R4	Data	30MB	3 days	R 4.00
				40MB to use today at R4	Data	40MB	1 day	R 4.00
Operator	Name of Package	Package Type	Description		Tariff struc	ture	•	
				Just 4 You Offer	Service Type	Allocation	Validity	Price
			Vodacom plans to lodge the	10 mins VC-VC calls plus 10MB to use today at R4	Integrated	10 mins(on- net/min)+10MB	1 day	R 4.00
Vodacom	Just 4 You	Individual	following Just 4 You Offers in	250 SMS bundle to use today at R4	SMS	250 SMS	1 day	R 4.00
			August 10	100MB to use during the weekend at R5	Data	100MB	weekend	R 5.00

				15 mins VC-VC calls plus 15MB to use today at R5	Integrated	15 mins(on- net/min)+15MB	1 day	R 5.00
				10 mins VC-VC calls plus 30MB to use today at R6	Integrated	10 mins(on- net/min)+30MB	1 day	R 6.00
				10 mins VC-VC calls plus 60MB to use today at R7	Integrated	10 mins(on- net/min)+60MB	1 day	R 7.00
				Comr	mercial-go date t	o be advertised		
				20MB to use for 2 days at R3	Data	20MB	2 days	R 3.00
				50MB to use today at R5	Data	50MB	1 day	R 5.00
				100MB to use for the next hour at R5	Time based data	100MB(60 mins)	1 hour	R 5.00
				20 mins VC-VC calls to use for 2 days at R5	Voice	20 mins(on- net/min)	2 days	R 5.00
				50MB to use for 5 days at R7	Data	50MB	5 days	R 7.00
				75MB to use for 3 days at R8	Data	75MB	3 days	R 8.00
				10 mins VC-VC calls every day for 5 days at R8	Pay-once Voice	5 x 10 mins(on- net/min)	5 days	R 8.00
				30 mins VC-VC calls each day for 2 days at R8	Pay-once Voice	2 x 30 mins(on- net/min)	2 days	R 8.00
				200MB to use in the next hour at R8	Time based data	200MB(60 mins)	1 hour	R 8.00
				50MB each day for 2days at R9	Pay-once data	2 x 50MB	2 days	R 9.00
Operator	Name of Package	Package Type	Description		Tariff struc	ture	•	•
				Just 4 You Offer	Service Type	Allocation	Validity	Price
Vodacom			Vodacom plans to lodge the	60 mins VC-VC calls each day for 2 days at R9 (120m)	Pay-once Voice	2 x 60 mins(on- net/min)	2 days	R 9.00
	Just 4 You	Individual	following Just 4 You Offers in	30 mins VC-VC calls each day for 3 days at R10(90m)	Pay-once Voice	3 x 30 mins(on- net/min)	3 days	R 10.00
			August	50 mins VC-VC calls each day for 2 days at R10(100m)	Pay-once Voice	2 x 50 mins(on- net/min)	2 days	R 9.00

				50 mins VC-VC calls days at R12	s to use for 5	Voice	50 m net/r	ins(on- nin)	5 days	R 12.00
				30mins VC-VC calls 5 days at R15	s every day for	Pay-once Voice	5 x 30 net/r	0 mins(on- nin)	5 days	R 15.00
				50MB data every d R19	ay for 5 days at	Pay-once Voice	5 x 50	ОМВ	5 days	R 19.00
				60 mins VC-VC calls data each day for 2	•	Pay-once Integrated		0mins(on- nin)+ 60MB	2 days	R 19.00
				60 mins VC-VC calls 5 days at R19	s every day for	Pay-once Voice	5 X 6 net/r	0 MINS(on- nin)	5 days	R 19.00
				50MB data every d R25	ay for 7 days at	Pay-once Voice	7 X 5	ОМВ	7 days	R 25.00
				30 mins VC-VC calls 7 days at R25	s every day for	Pay-once Voice	7 X 3 net/r	0 mins(on- nin)	7 days	R 25.00
				60 mins VC-VC calls data every day for (180m + 180MB)	•	Pay-once Integrated		0 mins(on- nin)+ 60MB	3 days	R 29.00
				60 mins VC-VC calls data every day for 300 VC-VC mins + 3	5 days at R49 (	Pay-once Integrated		0 mins(on- nin)+ 60MB	5 days	R 49.00
				60mins VC-VC calls data every day for (4200 VC-VC mins -	7 days at R69	Pay-once Integrated		0 mins(on- nin)+ 60MB	7 days	R 69.00
Operator	Name of Package	Package Type	Description			Tariff struc	ture		•	
			Vodacom	Calls made from th			ntract			
			intends to	Payment Type	Destination	Peak		Off-Peak	Ur	nitization
] , ,	Vodacom Night	Individual	extend the	Postpaid	Vodacom	R 1.60		R 1.60	Pe	r Minute
Vodacom	Owl		current Night Owl promotion	Contract	Other	R1.99		R 1.99		
			to Vodacom's	Тор Uр	Vodacom Other	R 1.99 R 2.65		R 1.08 R 1.25	Pe	r Second
			Тор Uр							

	contract subscribers.	Mobile Broadband applicable pricing:	24 month contracts	will be available in t	he following size va	riants with
		Bundle Size	Price Per Month	In Bundle Rate per MB	Out of Bundle Rate per MB Postpaid	Out of Bundle Rate per MB Top Up
		100MB	R 19	R 0.19	R 1	R 2
		250MB	R 30	R 0.13	R 1	R 2
		300MB	R 35	R 0.12	R 1	R 2
		500MB	R 45	R 0.09	R 1	R 2
		1GB	R 75	R 0.07	R 1	R 2
		2GB	R 109	R 0.05	R 1	R 2
		3GB	R 169	R 0.06	R 1	R 2
		5GB	R 259	R 0.05	R 0.50	R 2
		10GB	R 499	R 0.05	R 0.50	R 2
		20GB	R 999	R 0.05	R 0.44	R 2
		30GB	R 1399	R 0.05	R 0.44	R 2
		50GB	R 1999	R 0.04	R 0.44	R 2
		100GB	R 2999	R 0.02	R 0.44	R 2

## **Post-paid: Tariff Notifications continued**

operator	Name of Package	Package Type	Description	Tariff structure														
						Open Bitst	ream											
				Mbps	Monthly GB	Contract Term	Price	GB Rate	Once-Off Charge									
			Vodacom	10	300	24 months	R 829.00	R 8.29	R-									
			intends to	20	500	24 months	R 1099.00	R 5.50	R-									
Vodacom	Fibre to the Home	Individual	release	40	1000	24 months	R 1399.00	R 4.66	R-									
		ā	additional FTTH offers	100	2000	24 months	R 1899.00	R 3.80	R-									
				offers	offers	offers	offers	offers	offers	offers	offers	offers	10	300	12 months	R 799.00	R 8.29	R 499.00
				20	500	12 months	R 1099.00	R 5.50	R 499.00									
				40	1000	12 months	R 1399.00	R 4.66	R 499.00									

	100	2000	12 months	R 1899.00	R 3.80	R 499.00
	10	300	month-to-month	R 799.00	R 8.29	R 999.00
	20	500	month-to-month	R 1099.00	R 5.50	R 999.00
	40	1000	month-to-month	R 1399.00	R 4.66	R 999.00
	100	2000	month-to-month	R 1899.00	R 3.80	R 999.00
			Fibrehoods Bi	itstream		
	Mbps	Monthly GB	Contract Term	Price	GB Rate	Once-Off Charge
	100	300	24 months	R 799.00	R 2.50	R-
	100	500	24 months	R 849.00	R 1.70	R-
	100	1000	24 months	R 1099.00	R 1.10	R-
	100	2000	24 months	R 1399.00	R 0.70	R-
	100	300	12 months	R 799.00	R 2.50	R 499.00
	100	500	12 months	R 849.00	R 1.70	R 499.00
	100	1000	12 months	R 1099.00	R 1.10	R 499.00
	100	2000	12 months	R 1399.00	R 0.70	R 499.00
	100	300	month-to-month	R 799.00	R 2.50	R 999.00
	100	500	month-to-month	R 849.00	R 1.70	R 999.00
	100	1000	month-to-month	R 1099.00	R 1.10	R 999.00
	100	2000	month-to-month	R 1399.00	R 0.70	R 999.00

## Post-paid data: Tariff Notifications continued

Operator	Name of Package	Package Type	Description	Tariff structure						
						Vumatel Bits	tream			
			Vodacom	Mbps	Monthly GB	Contract Term	Price	GB Rate	Once-Off Charge	
			intends to	50	500		R 499.00	R 2.40	R-	
Vodacom	Fibre to the Home	Individual	release additional FTTH offers	100	600		R 649.00	R 2.75	R-	
				50	500		R 749.00	R 2.40	R 499.00	
				100	600		R 999.00	R 2.75	R 499.00	
				50	500		R 499.00	R 2.40	R 999.00	

		100	600		R 649.00	R 2.75	R 999.00
				Century City Bi	tstream		
		Mbps	Monthly GB	Contract Term	Price	GB Rate	1
		10	100	24 months	R 499.00	R 4.99	•
		20	150	24 months	R 649.00	R 4.33	•
		50	20	24 months	R 749.00	R 3.75	•
		100	500	24 months	R 999.00	R 2.00	•
		10	100	12 months	R 499.00	R 4.99	•
		20	150	12 months	R 649.00	R 4.33	•
		50	200	12 months	R 749.00	R 3.75	•
		100	500	12 months	R 999.00	R 2.00	•
		10	100	month-to-month	R 499.00	R 4.99	•
		20	150	month-to-month	R 649.00	R 4.33	i
		50	200	month-to-month	R 749.00	R 3.75	i
		100	500	month-to-month	R 999.00	R 2.00	i

## **Post-paid data Tariff Notifications continued**

Operator	Name of Package	Package Type	Description	Tariff structure					
		Individual	Smart data is Post-			Smart data k	oundle		
Cell C	Smart data		paid data bundle available on 12 and 24 months' contract term. Non data services is	Data bundle	Included data/MB	Con included Nite data/MB	Old Monthly subscript ion e	New Monthly subscript ion e	Out of data  Data bundle
		billed on the	billed on the	500MB	500M	1024MB	R39	R39	R0.99

			following Local	1GB	1024MB	2048MB	R 69	R 69	R0.99
			voice R1.50, SMS, R0.50, MMS R1.50.	2GB	2048 MB	2048MB	R 99.00	R 99.00	R0.99
			L	3GB	3072MB	3072MB	R 159.00	169	R0.99
				5GB	5120MB	5120MB	R 199.00	199	R0.99
				10GB	10240MB	10240MB	R 499.00	R 3495	R0.99
				20GB	20480MB	20480MB	R949.00	R499	R0.99
				30GB	30720MB	30720MB	R1299.00	R599	R0.99
				50GB	51200MB	51200MB	R1699.00	R899	R0.99
				100GB	102400MB	102400MB	R2799.00	R1599	R0.99
Operator	Name of Package	Package Type	Description			Tariff struc	cture	l	
Talliana Markilla	Internet Starter Pack bundle 60GB-	la dividual	Internet Starter Pack bundle 60GB- Once Off is once off	Anytime	Data per MB		Included Usage	Once off payme nt	Out of data bundle
Telkom Mobile	Once Off	Individual	bundle, where Customer purchase a once off,	Internet Starter Pack bundle 60GB-Once Off	R0.04		R61440	R1999	
				Monthly fees per month					

				R9						
				Telkom off ipad internet bundles	Once off		Included	Usage	Out of bundle per MB	
	Data Multiple			Telkom off ipad internet bundles 500MB	R69		500		R0.29	
				Telkom off ipad internet bundles 1GB	R99		1024		R0.29	
				Telkom off ipad internet bundles 3GB	R199		3072		R0.29	
Operator	Name of Package	Package Type	Description			Tariff st	tructure			
Cell C	Smart Share Internet		Smart Share Internet enables customers to surf internet and share with loved once	Product name	Connection Charge (Sim & Connection	Monthly Subscrip tion	Included Minutes (all Network )	Includes SMS	Data included	New tariffs (Voice calls all Network )
				SmartShare Internet	R200	R349	R300	Unlimite d	750MB	R1.50
			The services will provide the	Services	Include data 150MB	Bundle price R 10.00				

	customers with access to internet access at various	Cell C AlwaysOn Wifi bundles	300MB 1GB 2GB	R 18.00 R 50.00 R 90.00	Validity period 30 days
	AlwaysOn WiFi		3GB	R 175.00	
Cell C AlwaysOn Wifi bundles	hotspots in South Africa. Therefore, customers will use the AlwaysOn bundles whenever their wireless device picks up a WiFi signal of an integrated AlwaysOn hotspot		5GB	R 250.00	

# **Prepaid (Once off) data bundle Tariff Notifications**

Operator	Name of Package	Package Type	Description	Description Tariff structure			
			Smart data is	Smart data bu	indle		
Cell C	Smart data bundle	once	prepaid data once off bundle. Cell C	Data bundle	Monthly data	Bundle price	Out of data  Data bundle
	customer will purchase the once bundle,		1.2GB	100MB *12 Months	R 79	R0.99	
		2.4GB	200MB *12 Months	R 89.00	R0.99		

		which part of it will	3GB	365 days	R 299.00	R0.99	
		allocated to the customer for the period of the voucher.		6GB	500MB *12 Months	R 499.00	R0.99
			12GB	1GB*12 Months	R 899.00	R0.99	
			24GB	2GB *12 Months	R1299.00	R0.99	
			60GB	5GB *12 Months	R2999.00	R0.99	
		100GB	365 days	2499.00	R0.99		

#### **Cell C MVNO Tariff Notifications**

Operator	Name of Package	Package Type	Description		Та	riff structure	
	SILO mobile plan community tariff plan,	Silo Mobile	e plan				
			this plan is targeted to Silo Community. The Silo		New Tariffs	Data per MB (Out of Bundle)	SMS
Cell C	ISILO mobile plan Individual Tariff plan will be billed by per second.	On net	1.50	R 1.00	R0.52		
				OFF net	R1.50	R 1.00	R0.99

Operator	Name of Package	Package Type	Description		Та	riff structure	
			The Unlimited Crown				
Cell C	The Unlimited Group	Individual	The Unlimited Group MNVO is an insurance company and the new prepaid tariff plan is targeted solely at its clients. The clients will be credited with R50.00 airtimes once their		Uni	imited Group	
Cell C	The Unlimited Group PSB Mobile Prepaid Tariff Plan	Individual	The Unlimited Group MNVO is an insurance company and the new prepaid tariff plan is targeted solely at its clients. The clients will be credited with R50.00 airtimes once their The PSB ('Prophet Shepherd Bushiri') mobile prepaid tariff	The Unlimited Group New Tariff  The PSB New Tariff	Voice calls per minutes across Network per minute	Data per MB	SMS R0.00
		plan The tariff plan is part of a limited edition					

Operator	Name of Package	Package Type	Description	Tariff structure
			starter pack, will able to call, SMS and surf internet Every recharge of R10 or more in a preceding week will get a free SMS subscription to daily prayers in the following week is provided by MNVO PSB Connect. The MVNO makes use of Cell C's infrastructure, distribution network for airtime, and system support	

#### **Cell C MVNO Tariff Notifications**

Operator	Name of Package	Package Type	Description			Tariff structu	ıre	
			Cell C's Reserve Billed customers and they wi contracts.	-				
Cell C	Product name change from Reverse bill to Sponsored Bill	Corporate	Cell C's Reserve Billed URL plans doesn't have monthly subscription. The business customers will pay Reserve billing to Cell C, for example if an individual customer browses the Sanlam website, Sanlam will pay reverse bill to Cell C for data usage. Available on the 10GB, 50GB, 100GB, 250GB, 500GB and 1TB Reverse Billed URL plans				e bill to Sponsored Bill	
Operator	Name of Package	Package Type	Description	Tariff strue	cture			
		Vodacom		from Reve	rse bill to Sponsored	Bill		
Vodacom	Individual	International Calling rates	Vodacom International Calling rates adjustment		New Tariffs		ta per MB ut of Bundle)	SMS
		adjustment		On net	R1.50	R 1	.00	R0.52
				OFF net	R150	R 1	.00	R0.99

#### **International Tariff Notifications continued**

Operator	Name of Package	Package Type	Description	Tariff structure				
				Country	Current Rate	New rate	Variance	
				Austria	R 1.49	R 4.99	235%	
			Cell C will increase its	Chile	R 3.99	R 12.99	226%	
			international	Norfolk				
			rates to 23 countries in	Islands	R 8.99	R 24.99	178%	
			varying	Anguilla	R 2.99	R 4.99	67%	
		magnitudes, ranging between	Grenada	R 2.99	R 5.99	100%		
Cell C	Cell C Adj International	Individual	24% and 235%. The main reasons for the increases are unstable escalating	France	R 1.49	R 2.99	101%	
Cen C	Calling rate	marviadar			South Sudan	R 3.99	R 6.99	75%
				Benin	R 4.99	R 7.99	60%	
				Mauritius	R 2.49	R 3.99	60%	
	international calling costs and forex fluctuations			Palestine	R 2.99	R 4.99	67%	
		_	Guinea					
				Bissau	R 8.99	R 12.99	44%	
			North Korea	R 8.99	R 12.99	44%		
			Portugal	R 2.49	R 3.49	40%		

			Equatorial Guinea Fiji Central	R 8.99	R 12.99 R 6.99	44%	
			Fiji				
				R 4.99	R 6.99	40%	
			Control				
			Central				
			African				
			Republic	R 8.99	R 11.99	33%	
			Tunisia	R 12.99	R 16.99	31%	
			Honduras	R 2.99	R 4.99	67%	
			Israel	R 1.49	R 1.99	34%	
			Mauritania	R 9.99	R 12.99	30%	
			Mucau	R 1.99	R 2.49	25%	
			Estonia	R 7.49	R 9.99	33%	
			Western				
			Samao	R 15.99	R 19.99	25%	
ame of ackage	Package Type	Description/Tariff	structure				
					, ,		
ell C Adj		and 235%. The mai	in reasons for the	e increases are un	stable escalating i	nternational calling costs and forex	
iternational alling rate	Individual	fluctuations.					
		The increases will negatively impact customers calling to the 23 respective countries. While increased international calling costs and currency fluctuations may have contributed to those rate increases.					
a e nt	ckage II C Adj ernational	Package Type  II C Adj ernational Individual	Cell C has increase and 235%. The ma fluctuations.  Individual  The increases will in the control of the contro	Honduras  Israel  Mauritania  Mucau  Estonia  Western Samao  II C Adj ernational ernational lling rate  Mucau  Estonia  Western Samao  Cell C has increased its international and 235%. The main reasons for the fluctuations.  The increases will negatively impact	Honduras R 2.99  Israel R 1.49  Mauritania R 9.99  Mucau R 1.99  Estonia R 7.49  Western Samao R 15.99  Package Type  Description/Tariff structure  Cell C has increased its international rates to 23 count and 235%. The main reasons for the increases are unsuffluctuations.  The increases will negatively impact customers calling	Honduras R 2.99 R 4.99  Israel R 1.49 R 1.99  Mauritania R 9.99 R 12.99  Mucau R 1.99 R 2.49  Estonia R 7.49 R 9.99  Western Samao R 15.99 R 19.99  The of ckage R 1.49 R 1.99  Western Samao R 15.99 R 19.99  The ckage R 1.49 R 1.99  Western Samao R 15.99 R 19.99  Il C Adj ernational Iling rate  Individual Individual Individual Iling rate	

			customers will deem them excessive e.g. a customer calling to Austria will now pay 235% more on a call per minute.
Operator	Name of Package	Package Type	Description/Tariff structure
	MTN international roaming rate		MTN international roaming rate  MTN has reduced its international roaming rate to the United Arab Emirates by 12% and for its Satellite service bundle by 99%. Customers will benefit financially from the lower international roaming calling rates.
MTN	MTN International Roaming Rates Roaming Bundles promo	Individual	MTN international roaming will enable customers to make voice calls, sms and data usage. This promotion is extended from September until further notice. Customers will continue to benefit from this promotion through lower rates.
	International Roaming Rates Amendments		International Roaming Rates Amendments  MTN revised the standard roaming tariff applicable to all roaming customers across all MTN price plans for an operator in Mauritius i.e. MTML. MTN states that the amendment was necessitated by the adjustment of Inter Operator Tariffs ("IOT").
			Voice call roaming rates have been reduced by 50%, from R40 to R20. Voice calls to other countries by 25%, from R40 to R30. Data usage rates have increased by 500%, from R5 to R25.

#### **Data Post-paid Promotions**

Operator	Name of Package	Package Type	Description	Tariff structure				
Operator  Cell C	Cell C LTE Power Plans Promotion	Individual	Cell C LTE Power Plans is fixed LTE data only, it doesn't include voice calls, and will not work as a mobile connectivity solution. It gives customers larger volumes of data at faster speeds, moreover, enable the customers to browse, streaming series, movies or songs, online gaming or running a business. Customers have 5 data plans options to choose from.	Cell C LTE Power Plans Promotion packages  LTE Power Plan 15GB  LTE Power Plan 25GB  LTE Power Plan 50GB  LTE Power Plan	Inclusive data  15360MB  25600MB  51200MB  102400MB  204800MB	In bundle rate	Out of bundle rate  R0.99  R0.99  R0.99  R0.99	Monthly Subscription  R299  R499  R699  R999  R1499
			Customer need to					

	ensure that they	
	have are LTE	
	enabled device to	
	start surfing at	
	higher speeds.	