

## **Independent Communications Authority of South Africa**

Independent Communications Authority of South Africa

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### **BI-ANNUAL REPORT ON THE ANALYSIS OF TARIFF NOTIFICATIONS SUBMITTED TO ICASA FOR THE PERIOD 01 JULY 2022 TO 31 DECEMBER 2022**

*Disclaimer: Information contained in this Report is based on notifications submitted by licensees in terms of regulation 9(1) of the Standard Terms and Conditions Regulations, Government Gazette No. 33294; regulation 5(1) of the End User and Subscriber Service Charter Regulations, Government Gazette No. 39898, as amended. Where necessary additional research was conducted to compare tariff plans.*

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## Glossary

TERM	DEFINITION
Dynamic tariffs	Dorgham (2015) defines these tariff plans are value based and offer lower retail prices depending on location, traffic, network capacity, time of the day and customer segment.
Flat rate tariffs	Tariffs that charge the same retail rate for calls to any subscriber.
In-bundle rate	Manx telecom refers to this as a package in which a subscriber is offered allocated capacity at a lower price; anything used within this package is charged at in-bundle rates. This is the tariff rate per MB.
Off-Net (Off network) tariff	This according to Manx Telecom, is the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of another (competing) network.
On-Net (On network) Tariff	Manx telecom defines this as the price per minute of a call from a mobile cellular prepaid telephone to a mobile cellular subscriber of the same network.
Out-of-Bundle-Rate	The End-User and Subscriber Service Charter Regulations ("EUSSC") (2018) defines this rate as the price that an end user is charged upon depletion of the allocated bundle.
Post-paid Plan	The EUSSC (2018) defines this as a service in which an end-user pays monthly subscription and usage charges at the end of each month for the allocation of voice minutes, SMS, and data services.
Prepaid Plan	The ITU (2010), defines this as a mobile cellular service in which a subscriber pays in advance for the allocation of voice minutes, SMS and data in fixed amounts.

## Executive Summary

The Independent Communications Authority of South Africa ("ICASA/ the Authority") is mandated to regulate electronic communications in the public interest. In ensuring that it carries this mandate effectively, it monitors the information communications and technology (ICT) sector to ensure that interests of the consumers are promoted as per object 2(n) of the Electronic Communications Act, 2005, as amended (Act No. 36 of 2005) (ECA"). This tariff analysis report aims to ensure that end-users (customers) are aware of the various prepaid retail tariffs in the telecommunications sector which were filed with the Authority during the period of 01 July 2022 to 31 December 2022<sup>1</sup>, as well as provide an update on initiatives which are currently underway to reduce the cost to communicate. This ensures that there is retail tariff transparency, which could potentially encourage competition as it is likely to minimise pricing and product information asymmetries in the sector.

Table 1 shows the types of notifications received in the period 01 July 2022 to 31 December 2022.

*Table 1: Type of Notifications Received - 01 July 2022 to 31 December 2022*

Type of Notification	Cell C	MTN	MWEB	Rain	Telkom	Vodacom	OLOs	Grand Total
Amendment	25	16	4	1	6	18	30	100
Extension	25	6	-	-	-	3	7	41
New Product	5	13		9	11	10	17	65
Promotion	24	45	8	6	8	14	23	128
Termination	-	5	-	-	-	1	1	7
<b>Grand Total</b>	<b>79</b>	<b>85</b>	<b>12</b>	<b>16</b>	<b>25</b>	<b>46</b>	<b>78</b>	<b>341</b>

*Source: ICASA Database based on Tariff Notifications*

The Authority received a total of 341 tariff notifications, which included 128 new promotions, 100 amendments, 41 extensions, 65 new products during the period under review, i.e., 01 July 2022 to 31 December 2022.

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<sup>1</sup> There are instances whereby information reported in this report falls outside of this review period. These are where the additional information is to the benefit of customers such as extensions of promotions and/or reduced data prices for standard 30-day or any other prepaid data bundles offered by various licensees which were possibly filed outside of the review period or whereby the intention is to ensure accurate reporting and to reduce information asymmetries, which is one of the main purposes of the report. The inclusion of such information also considers feedback received during the licensee consultation phase of the production of this Report.

New prepaid plans were filed with the Authority in the period under review, where MTN introduced its Prepaid Inflow tariff plan which replaced MTN's Bundle Bonanza as a default tariff plan, with the plan offering an OOB flat rate of R 0.99 per minute. Cell C also introduced its 4Eva Tariff Plan, which offers an OOB flat rate of R 0.99 per minute.

In an aim to increase the utilisation of voice services, MTN filed a number of notifications regarding voice bundles (on-net and all-net). For example, the operator amended its All-net Bundle portfolio by upsizing the voice bundle allocations. For instance, the Daily R 20 voice bundle size was increased by 100% from 60 minutes to 120 minutes, while the price remained unchanged, which translated to a R 0.16 decrease in the effective rate from R 0.33 to R 0.17 per minute.

The Authority promulgated seven final Radio Frequency Spectrum Assignment Plans (RFSAP) for International Mobile Telecommunications (IMT) high-demand spectrum. These RFSAP's are expected to achieve a 215% increase in high-demand spectrum available for licensing through a competitive process, with the Authority due to engage in further consultations on three additional spectrum bands.

The Authority also updated its brief comparative analysis of fibre packages for current prices<sup>2</sup> and average prices of four different fibre line speeds offered by fibre service providers on various fibre networks. For example, on the 25/25Mbps line speed, 14 out of the 26 sampled packages (53.8%) are priced at an amount less than the average price of R 619, while on the 50/50Mbps, 33 out of the 57 sampled packages (58%) are priced at an amount less than the average price of R 800.

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<sup>2</sup> It should be noted that the Report considered prevailing prices in the period under review, and therefore updated as at 31 December 2022.

## 1. Introduction

In terms of the Standard Terms and Conditions for Individual Licences Regulations (*Government Gazette No. 33294*) of 2010 and End-user and Subscriber Service Charter Regulations (*Government Gazette No. 39898*) of 2016, as amended, individual licensees are required to file notifications of tariffs and promotional tariffs with the Authority, seven (7) days prior to launching them in the market. The analysis contained in this report is based on prepaid tariffs that were filed as in accordance with the aforementioned Regulations; during the period of 01 July 2022 to 31 December 2022.

The purpose of the report is to highlight the different prepaid tariff plans (prices and product offerings) which were filed during the period under review. The aim of this report is to ensure that there is retail price transparency in line with object 2(n) of the ECA which is to "*promote the interest of consumers with regard to the price, quality and the variety of electronic communication services*". This would enable customers to make an informed choice, in terms of tariff plan preferences and/or preferred service providers based on their different offerings.

This report provides an update of the 2022/23 FY second quarter (Q2) Tariff Analysis Report, and highlights changes and new prepaid standard and promotional mobile voice and data plans and tariffs and month-to-month (MtM) LTE, Wi-Fi plans and monthly Fibre-to-the-home (FTTH) packages that were filed by the different Individual Licensees during the period under review.

This report is categorised into the following sections:

- Section 2 provides an analysis of the notifications received, which are categorised into Standard prepaid data tariffs, Promotional prepaid data tariffs, Standard prepaid voice tariffs, Promotional prepaid voice tariffs, Standard prepaid integrated bundles, Promotional prepaid integrated bundles, MtM LTE and Wi-Fi tariff plans, Standard MtM FTTH tariff plans, Promotional MtM FTTH tariff plans, Comparative Analysis of Fibre Products; and
- Section 3 provides concluding remarks.

An overview of other<sup>3</sup> prepaid tariff notifications filed during the period under review is then depicted in Annexure A and it shows that there has potentially been competition in terms of the promotions offered by the licensees in the market. Annexure B shows prepaid promotions and tariff plans which ended during the period under review.

## **2. Analysis of Tariffs Notified to the Authority**

There were mainly six types of prepaid tariff plans that were on offer in the market during the period under review, these are:

- Standard prepaid data tariffs;
- Promotional prepaid data tariffs;
- Standard prepaid voice tariffs;
- Promotional prepaid voice tariffs;
- Standard prepaid integrated bundles; and
- Promotional prepaid integrated bundles.

The analysis of the standard and promotional prepaid data and voice tariffs is presented in sub-sections 2.1 to 2.4. Sub-section 2.5 looks at the standard and promotional prepaid integrated bundles. Sub-section 2.6 looks at LTE and Wi-Fi tariff plans offered on a MtM basis, and a brief analysis of MtM FTTH plans and offerings is provided in sub-section 2.7.

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<sup>3</sup> Other prepaid tariff notifications filed or received during the period under review which were not discussed in the main part of this report and continue to exist in the market after 31 December 2022.



## **2.1. Analysis of Standard Prepaid Data Tariffs and Data Bundles Tariff Plan Changes**

### ***2.1.1. Prepaid Data plans***

This sub-section provides an updated analysis and highlights changes, if any, of prepaid data plans and prices charged by the four main Mobile Network Operators (MNOs) and Mobile Virtual Network Operators (MVNOs) since the previous 2022/23 FY Q2 Bi-annual Tariff Analysis Report. Therefore, this sub-section is divided into two parts, i.e., 2.1.1.1, which shows the prepaid data prices for bundles offered by the MNOs and 2.1.1.2, which shows the prepaid data prices for bundles offered by MVNOs filed with the Authority in the period under review.

#### **2.1.1.1. Prepaid Data Prices for bundles offered by MNOs**

##### **2.1.1.1.1. Prepaid 30-day validity period data bundle**

In the period under review, the Authority did not receive any amendments regarding the 30-day standard prepaid data bundles from the other major MNOs, therefore no update is provided for this section. All prevailing prices for the 30-day standard prepaid data bundles for Vodacom, MTN, Cell C and Telkom Mobile can be found in the 2022/23 FY Q2 Bi-annual Tariff Analysis Report, which is available on ICASA's website<sup>4</sup>.

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<sup>4</sup> Pages 17-23, available online at: < <https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-quarter-2-2022-23-jan-jun> > Accessed on 09 January 2023.

## 2.1.1.1.2. Other standard prepaid data bundles offered by MNO's

### 2.1.1.1.2.1. MTN Dynamic Data Bundles

MTN filed its Dynamic Data Bundles with the Authority on 02 August 2022 wherein it rewards customers on the MTN Zone price plan with bonus data bundles depending on their locations and spending patterns. Table 2 below shows a sample<sup>5</sup> of dynamic data bundles.

Table 2: MTN Dynamic Data Bundles (Sample)

Data Bundle	Dynamic Data - Bundle + Bonus Data											
	Price (Incl. VAT)	Personalised Offers (Incl. VAT)	10%	20%	30%	40%	50%	60%	70%	80%	90%	100%
Hourly												
100MB	R 5	N/A	110MB	120MB	130MB	140MB	150MB	160MB	170MB	180MB	190MB	200MB
500MB	R 8		550MB	600MB	650MB	700MB	750MB	800MB	850MB	900MB	950MB	1000MB
1GB	R 12		1.1GB	1.2GB	1.3GB	1.4GB	1.5GB	1.6GB	1.7GB	1.8GB	1.9GB	2GB
Daily												
100MB	R 10	R 7	110MB	120MB	130MB	140MB	150MB	160MB	170MB	180MB	190MB	200MB
300MB	R 20	R 10	330MB	360MB	390MB	420MB	450MB	480MB	510MB	540MB	570MB	600MB
1GB	R 29	R 10	1.1GB	1.2GB	1.3GB	1.4GB	1.5GB	1.6GB	1.7GB	1.8GB	1.9GB	2GB
Weekly												
100MB	R 15	N/A	110MB	120MB	130MB	140MB	150MB	160MB	170MB	180MB	190MB	200MB
500MB	R 55		550MB	600MB	650MB	700MB	750MB	800MB	850MB	900MB	950MB	1000MB
1GB	R 70		1.1GB	1.2GB	1.3GB	1.4GB	1.5GB	1.6GB	1.7GB	1.8GB	1.9GB	2GB
Monthly												
100MB	R 20	N/A	110MB	120MB	130MB	140MB	150MB	160MB	170MB	180MB	190MB	200MB
500MB	R 69		550MB	600MB	650MB	700MB	750MB	800MB	850MB	900MB	950MB	1000MB
1GB	R 85		1.1GB	1.2GB	1.3GB	1.4GB	1.5GB	1.6GB	1.7GB	1.8GB	1.9GB	2GB

Source: ICASA Database based on Filed Tariff Notifications

<sup>5</sup> More information regarding the Dynamic Data Bundles can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

As shown in the table above, the bonus data allocation ranges from 10% to 100% of the purchased data bundle volume. For example, if customers purchase a weekly 500MB bundle for R 55 and receive a 50% bonus data allocation, they are allocated an additional 250MB (which totals to 750MB) free of charge. MTN introduced its Dynamic Data Bundles in the market on 15 July 2022.

#### **2.1.1.1.2.2. MTN Weekly Personalised/Xtretime Data Bundles**

MTN filed an amendment to its Weekly Personalised/Xtretime Data Bundles with the Authority on 18 August 2022. The amendment entailed the upsizing of data bundles and a price adjustment of selected data bundles, as shown in table 3 below.

*Table 3: MTN Weekly Personalised/Xtretime Data Bundles*

<b>Current Volume</b>	<b>New Volume</b>	<b>Volume Difference</b>	<b>Current Price</b>	<b>New Price</b>	<b>Price Difference</b>	<b>Variance (%)</b>
350MB	400MB	50MB	R 40	R 40	R 0	0%
500MB	500MB	0MB	R 55	R 49	-R 6	-10.9%
5GB	6GB	1GB	R 199	R 199	R 0	0%

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above, the weekly 350MB and 5GB Personalised Weekly/Xtretime bundles were upsized to 400MB and 6GB, respectively. The 500MB bundle realised a R 6 or 10.9% price decrease from R 55 to R 49, which benefits customers in terms of increased value for money. It is worth noting that the amendment is only applicable on the bundles bought through Xtretime service and it is not applicable to Banks and Retail purchases.

MTN's amendment came to effect on 30 August 2022.

#### **2.1.1.1.2.3. Vodacom Everyday-ta Bundles**

Vodacom's Everyday-ta Bundles was initially filed with the Authority on 02 June 2021 as a promotional offer. The operator refiled its promotional offer on 10 January 2022. However, on 22 September 2022, the operator filed a notification to make the bundles a standard permanent offering in the market. The offer entails daily recurring data bundles purchased on a once-off basis, once-off data bundles

and personalised once-off-purchase daily recurring data bundles. Table 4 below details the Everyday-ta Bundles.

Table 4: Vodacom's Everyday-ta Data Offers

Data Offers - New Inflow Customers (from 15 June 2021)			
Daily Allocation	Once-off allocation	Recurrence	Price
175MB	2.6GB Night Owl (valid for 14 days)	14 days	R 49
250MB	7.5GB Night Owl (valid for 30 days)	30 days	R 99
500MB	15GB Night Owl (valid for 30 days)	30 days	R 169
1GB	30GB Night Owl (valid for 30 days)	30 days	R 299
Once Off Data Offers - New Inflow Customers (from 15 June 2021 to 30 June 2022)			
Data Allocation	Night Owl Allocation	Validity	Price
2GB	2GB	14 days	R 49
5GB	5GB	30 days	R 99

Source: ICASA Database based on Filed Tariff Notifications

As shown in the table above, these bundles are offered to new customers on Vodacom's network, whose subscription is on or after 15 June 2021. Customers who have been with the operator from 15 June 2021 to 30 June 2022 are also offered the 2GB and 5GB once-off data bundles as shown in the table above. Customers who have been with the MNO before the 15<sup>th</sup> of June 2021, or from the 1<sup>st</sup> of July 2022, are presented with different personalised offers as shown in table 5 below.

Table 5: Personalised Offers for Existing Prepaid and Hybrid Customers

Data Allocation	Days Recurrence				
	3 Days	5 Days	7 Days	10 Days	30 Days
25MB	R 4	R 5	R 7	R 9	N/A
50MB	R 6	R 9	R 12	R 15	
100MB	R 16	R 25	R 29	R 39	
175MB	R 22	R 39	R 49	R 59	
250MB	R 39	R 55	R 69	R 85	R 99
500MB	R 45	R 69	R 89	R 115	R 169
1GB	N/A				R 299
2GB					R 499
3GB					R 699
5GB					R 999

Source: ICASA Database based on Filed Tariff Notifications

A comparison can be made between MTN's EverydayGigs Offers (filed with the Authority on 03 May 2021) and Vodacom's Everyday-ta Promotion, whereby MTN offers its 30-day recurring 1GB data bundle for R 349, while Vodacom offers an equivalent data bundle inclusive of a once-off 30GB Night Owl (valid for 30 days) for R 299, thus, customers pay R 50 (or 14.3%) less on Vodacom's 30-day

recurring 1GB data bundle. Vodacom's new Everyday-ta Bundles came to effect on 01 October 2022.

#### **2.1.1.1.2.4. MTN PAYG Data Add-on Bundles**

MTN filed its PAYG Data Add-on Bundles with the Authority on 02 November 2022, wherein it added bonus data bundles on selected prepaid anytime data bundles. Table 6 below details the PAYG Add-on Bundles.

*Table 6: MTN PAYG Data Add-on Bundles*

<b>MTN Bundle Description</b>	<b>Validity</b>	<b>Inclusive Value</b>	<b>YouTube Bonus</b>	<b>Showmax Bonus Data</b>	<b>Bonus Data Validity</b>	<b>Price (Incl. VAT)</b>
Anytime Data	Weekly	1GB	500MB	N/A	7 Days	R 70
		2GB	1GB			R 99
		6GB	3GB			R 199
Anytime Data + Night Data	Monthly	1GB	500MB	250MB	30 Days	R 85
		1.5GB	750MB	375MB		R 99
		2GB+2GB	1GB	500MB		R 149
		3GB+3GB	1.5GB	750MB		R 199
		5GB+5GB	2.5GB	1.25GB		R 299
		6GB+6GB	3GB	1.5GB		R 349
		10GB+10GB	5GB	2.5GB		R 469
		20GB+20GB	10GB	5GB		R 599
		30GB+30GB	15GB	7.5GB		R 699
		50GB+50GB	25GB	12.5GB		R 799
		100GB+100GB	50GB	25GB		R 999

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above, customers are rewarded with YouTube bonus and Showmax data bundles, with the validity period corresponding to the purchased Anytime data bundle. For example, customers who purchase a 30-day 2GB Anytime data bundle for R 149, are rewarded with 1GB YouTube and 500MB Showmax bonus data bundles, which are both valid for 30 days. The PAYG Data Add-on Bundles were made available to prepaid and post-paid customers.

MTN introduced its PAYG Data Add-on Bundles in the market on 11 November 2022.

#### **2.1.1.1.2.5. Vodacom Just 4 You Bundle**

On 29 November 2022, Vodacom added a new data bundle on its Just 4 You suite. The added bundle comprises of 1.5GB + 1.5GB Anytime data valid for one day, priced at R 79. Vodacom introduced its Just 4 You Bundle in the market on 07 December 2022.

#### **2.1.1.2. Daily and Weekly Standard Prepaid Data Prices for bundles offered by MNOs and MVNOs**

In the period under review, the Authority did not receive any tariff notifications regarding the standard daily and weekly mobile data bundles. As such, all prevailing prices for the standard daily and weekly mobile data bundles can be found in the 2022/23 FY Q2 Bi-annual Tariff Analysis Report, which was published on ICASA's website<sup>6</sup>.

#### **2.1.2. Over-the-Top (OTT) Service Offerings**

This section focuses on Over-the-Top (OTT) services which are used by a customer to ride on top of an electronic communications network services of a licensed operator to which the customer is connected<sup>7</sup>. In order to capitalise on the growth in uptake of OTT services, licensed operators have launched various product offerings so as to maximise their data revenues. The sub-section below discusses the OTT linked product offerings, which MNOs filed notifications for, during the period under review.

##### **2.1.2.1. MTN Navigation Bundles**

MTN filed its Navigation Bundles with the Authority on 06 July 2022 wherein it offers its prepaid and post-paid customers URL-specific data bundles with varying

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<sup>6</sup> Pages 27-29, available online at: < <https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-quarter-2-2022-23-jan-jun> > Accessed on 09 January 2023.

<sup>7</sup> Definition of what OTT services are found online: < [https://www.itu.int/en/ITU-D/Regional-Presence/Americas/Documents/EVENTS/2015/0421-BS-Economic/1\\_2.pdf](https://www.itu.int/en/ITU-D/Regional-Presence/Americas/Documents/EVENTS/2015/0421-BS-Economic/1_2.pdf) > Accessed on 21 August 2021.

validity periods. The bundles give customers access to Google Maps and/or Waze. Table 7 below shows MTN's Navigation Bundles.

Table 7: MTN Navigation Bundles

MTN Navigation Bundle	Validity	Inclusive Data	Price (Incl. VAT)	In-bundle Rate (Rand per MB)
MTN Navigation Daily 50MB	Daily	50MB	R 2	R 0.04
MTN Navigation Daily 250MB	Daily	250MB	R 5	R 0.02
MTN Navigation 3Day - 200MB	3 Days	200MB	R 6	R 0.03
MTN Navigation Weekly - 300MB	7 Days	300MB	R 10	R 0.03
MTN Navigation Weekly - 1GB	7 Days	1GB	R 20	R 0.02
MTN Navigation Monthly - 1GB	30 Days	1GB	R 35	R 0.03
<b>Free MTN Navigation bundle (Promotional Bundles)</b>				
MTN Navigation Daily 50MB	Daily	50MB	R 0	
MTN Navigation Daily 250MB	Daily	250MB		
MTN Navigation 3Day - 200MB	3 Days	200MB		
MTN Navigation Weekly - 300MB	7 Days	300MB		
MTN Navigation Weekly - 1GB	7 Days	1GB		
MTN Navigation Monthly - 1GB	30 Days	1GB		

Source: ICASA Database based on Filed Tariff Notifications

As shown in the table above, the in-bundle rates range from R 0.02 to R 0.04 per MB. It should be noted that the free promotional Navigation Bundles are only available on selected deals and personalised offers. MTN launched its Navigation Bundles in the market on 15 July 2022.

### 2.1.2.2. Cell C WhatsApp Bundles

Cell C filed amendments of its WhatsApp Bundles with the Authority on 02 September and 28 November 2022. The amendments entailed the addition of new bundles, the upgrade of validity periods and price adjustments of certain Cell C WhatsApp bundles. Table 8 below details the amendment of the Cell C WhatsApp Bundles.

Table 8: Cell C WhatsApp Bundles

02 September 2022			
Inclusive WhatsApp Anytime Data		Validity	Price (Incl. VAT)
350MB		7 Days	R 12
1024MB		30 Days	R 29
28 November 2022			
Upgraded Validity & New Package			
WhatsApp Anytime Data	Previous Validity	New Validity	Price (Incl. VAT)
600MB	15 days	14 days	R 20
750MB	N/A	30 days	R 29
Price amendments – 28 November 2022			

WhatsApp Anytime Data	Validity	Previous Price (Incl. VAT)	New Price (Incl. VAT)	Difference	Variance (%)
1GB	30 days	R 29	R 35	R 6	20.7%
2GB	30 days	R 29	R 40	R 11	37.9%

Source: ICASA Database based on Tariff Notifications

A comparison can be made between Cell C's WhatsApp bundle and Vodacom's Social Bundle (filed on 10 January 2022) wherein Vodacom offers its 7-day 250MB for R 12 and Cell C offers 350MB (100MB more) for the same monetary value. Both operators offer their respective 30-day 1GB WhatsApp data bundles for R 35. The amendments of the Cell C WhatsApp Bundles became effective on 14 September and 08 December 2022, respectively.

## 2.2. Analysis of Promotional Prepaid Data Tariffs

This section analyses the promotional prepaid data tariffs which were filed during the period under review. The promotional tariff plans are temporary and time-bound in nature, with generally a start and end date, which is also subject to being extended. The tariff/s analysed in this sub-section are those which had significant amendments effected and continue to be made available to customers post the report publication date (i.e., by or after 31 March 2023) while other promotional prepaid data tariffs, filed in the period under review are found on either Annexure A or Annexure B, depending on whether the promotion ceased to exist in the market before or after 31 December 2022.

### 2.2.1. Cell C Load Shedding Free Streaming and Social Bundles Promotion

Cell C filed the Loadshedding Free Streaming and Social Bundles Promotion on 19 July 2022. The Cell C Loadshedding Free Streaming and Social Bundles Promotion entails promotional data packages ranging from 100MB to 1GB with 1 and 2-day validity periods.

Table 9 below details the Cell C Loadshedding Free Streaming and Social Bundles Promotion.



Table 9: Cell C Loadshedding Free Streaming and Social Bundles Promotion

Daily Video Streaming Promotional Data		
Product Description	Validity	Price
100MB	Mid-night	R 0
350MB	Mid-night	R 0
500MB	Mid-night	R 0
Two Days Video Streaming Promotional Data		
100MB	2 Days	R 0
200MB	2 Days	R 0
500MB	2 Days	R 0
1GB	2 Days	R 0
Daily Social Promotional Data		
100MB	Mid-night	R 0
350MB	Mid-night	R 0
500MB	Mid-night	R 0
Two Days Social Promotional Data		
100MB	2 Days	R 0
200MB	2 Days	R 0
500MB	2 Days	R 0
1GB	2 Days	R 0

Source: ICASA Database based on Tariff Notifications

The Cell C Loadshedding Free Streaming and Social Bundles Promotion was launched on 29 July 2022 and initially made available until 31 October 2022; however, the promotion was extended on 19 January 2023 to end on 30 April 2023.

### 2.2.2. Cell C University Student Data Bundles Promotion

Cell C filed an amendment of its University Student Data Bundles Promotion with the Authority on 20 July 2022, which entailed the addition of new University Student Data bundles. Table 10 below details the additional Cell C University Student Data Bundles Promotion.

Table 10: Cell C University Data Bundles Promotion

Offer 1 - Students	
Anytime data	5GB
Nite data	10GB
Promotional Data	5GB
Price (Incl. VAT)	R 65
Validity	30 Days

Source: ICASA Database based on Tariff Notifications

The amendment of the Cell C University Student Data Bundles Promotion became effective on 01 August 2022 and the promotion is available until 30 April 2023.

### **2.2.3. Cell C Home Connecta Flexi Promotion**

Cell C filed amendments of its Home Connecta Flexi Promotion with the Authority on 04 August and 25 August 2022. The amendments of the Cell C Home Connecta Flexi Promotion entailed the addition of new Home Connecta data bundles with a 14-day validity period. Table 11 below details the Cell C Home Connecta Flexi Promotion.

*Table 11: Cell C Home Connecta Flexi Promotion*

Product Description	04 August 2022		Price (Incl. VAT)
	Anytime data	Night data	
6GB	3GB	3GB	R 45
20GB	10GB	10GB	R 59
25 August 2022			
10GB	5GB	5GB	R 59
100GB	50GB	50GB	R 199

*Source: ICASA Database based on Tariff Notifications*

The amendments of the Cell C Home Connecta Flexi Promotion became effective on 17 August and 06 September 2022 respectively and the promotion is available until 30 April 2023.

### **2.2.4. Vodacom Showmax Promotion**

Vodacom's Showmax Promotion was filed with the Authority on 02 September 2022. The Promotion offers customers a monthly allocated URL-specific (Showmax URL) data bundle. Customers are offered 10GB of Showmax data at a subscription fee of R 69 per month for the first three months, thereafter customers are allocated 3GB for the same subscription fee.

Vodacom's Showmax Promotion was introduced in the market on 15 September 2022, and it will be effective until 28 February 2024.

### **2.2.5. MTN Pulse Teen Proposition Inflow Offer Promotion**

MTN filed its Pulse Teen Proposition Inflow Offer Promotion with the Authority on 21 October 2022. The MTN Pulse Teen Proposition Inflow Promotion entails a 2GB

Social pass at no cost for MTN Pulse price plan subscribers who are under the age of 18 years.

The MTN Pulse Teen Proposition Inflow Promotion was launched on 03 November 2022 and made available until 03 May 2023.

#### ***2.2.6. MyMTN App Migration Incentive***

MTN filed an extension to its MyMTN App Migration Incentive end date on 15 December 2022, this promotion was meant to end on 31 December 2022, and it was extended to 31 December 2023. It is worth noting that the operator initially filed the promotional offer on 19 August 2021 and has had various extensions. The promotion rewards customers who upgrade to the new MyMTN App, or download the new MyMTN App, with a free 1GB data bundle valid for 1 hour.

### **2.3. Regulatory interventions underway to address data costs**

The sub-sections below provide an update<sup>8</sup> of the regulatory interventions which are underway to address data costs.

#### ***2.3.1. The second phase of the IMT spectrum licensing process***

On 18 August 2022, the Authority indicated its intention to initiate the Second Phase of the Licensing Process and to make Radio Frequency Spectrum available to prospective licensees to provide Mobile Broadband Wireless Access Services in the Low and Mid Radio Frequency Bands.

The Authority is of the view that the second phase of the IMT Spectrum licensing process will provide additional capacity to licensees in order to meet the continuous demand for capacity growth in mobile services. Moreover, this is envisaged to contribute towards achieving the capabilities and requirements of

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<sup>8</sup> These regulatory interventions were previously discussed in the 2022/23 FY Q2 Bi-annual Tariff Analysis Report which is available on ICASA's website: < <https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-quarter-2-2022-23-jan-jun> >

IMT-2020 systems and beyond for the deployment of Fifth Generation (5G) Networks in order to achieve the South Africa Connect targets, as well as to contribute to the United Nations Sustainable Development Goals. The aim of licensing the low and mid frequency bands within the designated ranges is to increase nationwide broadband access for all citizens by 2025.

The Authority has stated that it is primarily focused on proceeding with the licensing of the unsold “Lot 9” in the 800 MHz radio frequency band, resultant from the inaugural auction, and the mid band IMT radio frequency channels that are currently and immediately available<sup>9</sup>.

The Authority has concluded the first phase of the licensing process through the issuing of the Radio Frequency Spectrum licences to the successful bidders. The Authority is currently consulting on the social obligations relating to connecting public benefit organisations and zero-rating the websites for the public service institutions, including South African government websites.

### ***2.3.2. Public hearings on the Draft End-User and Subscriber Service Charter Amendment Regulations***

On 05 October 2022, the Authority announced that it will hold virtual public hearings in relation to written representations received following the publication of the Draft End-User and Subscriber Service Charter Amendment Regulations in Government Gazette No 46153 on 31 March 2022. The amendment of these Regulations is aimed at promoting transparency, consumer protection, and at ensuring high quality of service in the provision of communication services.

The proposed amendments were necessitated by the need to add new quality of service parameters for electronic communication services, as well as to adjust some existing ones, in order for the Authority to continue monitoring and enforcing compliance with customer care standards in a changing environment and also introduce new regulations for voice, SMS, and data services. The proposed amendments were also necessitated by general concerns raised by various

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<sup>9</sup> [ICASA Initiates the Second Phase of the IMT Spectrum Licensing Process – Independent Communications Authority of South Africa](#)

stakeholders, including consumer groups, with regard to data expiry rules, high out-of-bundle rates and rules, and out-of-bundle voice and SMS rules currently applied by licensees.<sup>10</sup>

The Authority continues to analyse the proposals, written submissions and supplementary submissions received from stakeholders and will publish the amendment of the Regulations in due course.

### ***2.3.3. ICASA amendment of Annexure B of the Radio Frequency Spectrum Regulations in respect of short-range devices***

On 15 December 2022<sup>11</sup>, the Authority published a draft amendment of the Radio Frequency Spectrum Regulations, 2022. The amendment regulations entailed an updated list of radio apparatus whose use or possession shall not require a radio frequency spectrum license.

The Authority's amendment proposed the incorporation of the lower 6 GHz band (5 925 – 6 425 MHz) and the 122 – 246 GHz band for Non-Specific Short-range Applications in Annexure B of the regulations. The incorporation of this band is expected to provide a boost for Wi-Fi availability and uptake in order to enable faster data communications between devices connected to wireless infrastructure, reduce latency, improve efficiency and data throughput.<sup>12</sup>

### ***2.3.4. Plans for additional IMT Spectrum***

On 20 December 2022, the Authority promulgated seven final Radio Frequency Spectrum Assignment Plans for IMT high-demand spectrum, following an extensive notice and comment process to solicit views from interested

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<sup>10</sup> Available on ICASA's website: < <https://www.icasa.org.za/news/2022/public-hearings-on-the-draft-end-user-and-subscriber-service-charter-amendment-regulations> > Accessed 23 January 2023.

<sup>11</sup> Available on ICASA's website < <https://www.icasa.org.za/news/2022/icasa-prepares-to-amend-the-annexure-b-of-the-radio-frequency-spectrum-regulations-in-respect-of-short-range-devices> > Accessed 23 January 2023.

stakeholders (18 August 2022)<sup>13</sup>. The seven bands span “low” and “medium” frequencies between the ranges 700 MHz to 3 600 MHz, these are:

- 703 to 733 MHz and 758 to 788 MHz (IMT700);
- 733 MHz to 758 MHz (IMT750);
- 791 to 821 MHz and 832 to 862 MHz (IMT800);
- 880 MHz to 915 MHz and 925 MHz to 960 MHz (IMT900);
- 2300 MHz to 2400 MHz (IMT2300);
- 3300 MHz to 3400 MHz (IMT3300); and
- 3400 MHz to 3600 MHz (IMT3500).

In each case, the requirements and channelling plans are aligned to South Africa’s National Radio Frequency Plan (RFSAP) and globally harmonised. Further, each RFSAP sets out migration arrangements, coordination requirements and the method of assignment.

Some of the RFSAPs formalise the arrangements for the spectrum already assigned in the 2022 high-demand spectrum auction. Others identify new high-demand spectrum that the Authority intends to make available for IMT services in the near future. Together, these RFSAPs will achieve a 215% increase in the high-demand spectrum available for licensing through a competitive process.

The spectrum bands thus covered have now been earmarked for their highest value use as key enablers for the deployment of IMT technologies and services, including 4G, 5G and beyond.

The planned assignment of these bands to their highest-value users via a competitive auction process will provide an important stimulus to the further development of mobile services, to reducing the cost to communicate, to increasing universal access and service and to providing users with a wide range of value-added services.

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<sup>13</sup> Available on ICASA’s website < <https://www.icasa.org.za/news/2022/icasa-initiates-the-second-phase-of-the-imt-spectrum-licensing-process> > Accessed 23 January 2023.

The Authority plans to engage in further consultations on three additional bands, namely:

- 450 MHz to 470 MHz (IMT450);
- 835 MHz to 830 MHz and 870 MHz to 875 MHz (IMT850); and
- 1427 MHz to 1518 MHz (IMT1400).<sup>14</sup>

### **2.3.5. The Call Termination Regulations**

On 28 May 2021, the Independent Communications Authority of South Africa (“the Authority”) published a questionnaire on its website<sup>15</sup> and a notice<sup>16</sup> of intention to review the pro-competitive conditions imposed on licensees in terms of the Call Termination Regulations, 2014.

The review was carried out in terms of section 67(8) of the Electronic Communications Act, 2005 (Act No. 36 of 2005) (“ECA”) and conducted in terms of the following phases :

- Phase 1 – commencement of the review and request for information;
- Phase 2 – publication of the discussion document for public comments;
- Phase 3 – public hearings on the discussion document;
- Phase 4 – publication of the findings document in the Government Gazette.

On 28 March 2022, the Authority published its Findings Document on the Review of the 2014 Pro-competitive Remedies Imposed on Licensees in terms of the Call Termination Regulations 2014 (phase 4). The review was initiated in terms of section 67(8) of the ECA read with regulation 8 of the Regulations. The findings are summarised as follows:

- Neither retail nor wholesale constraints are likely to be effective in preventing a wholesale voice call termination services provider (mobile or

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<sup>14</sup> Available on ICASA’s website: < <https://www.icasa.org.za/news/2022/icasa-publishes-7-radio-frequency-spectrum-assignment-plans-for-imt> > Accessed 23 January 2023.

<sup>15</sup> Available on ICASA’s website: < <https://www.icasa.org.za/legislation-and-regulations/questionnaire-for-the-review-of-call-termination-regulations> > Accessed on 24 February 2023.

<sup>16</sup> Available on ICASA’s website: < <https://www.icasa.org.za/legislation-and-regulations/notice-on-the-review-of-call-termination-regulations> > Accessed on 24 February 2023

fixed) from setting termination rates above competitive levels in the absence of regulatory intervention;

- The relevant markets are Mobile termination markets and Fixed termination markets (including termination of voice calls originating outside of South Africa);
- Each individual licensee that offers wholesale voice call termination services in South Africa has 100% share of the market in respect of voice calls terminating on its network and has Significant Market Power.
- Four market failures as identified in 2014 will manifest in the absence of regulation of the relevant markets; and
- Cost-based pricing (including asymmetry) and Reference interconnection offer remedies are necessary in order to address market failures in the relevant markets.

The Authority sought out to appoint a service provider to assist with updating top-down and developing bottom-up cost models to determine suitable mobile and fixed-line termination<sup>17</sup> rates. This was preparatory to a full market review of the current call termination rates and regulatory framework: once the appointment has been finalised. Therefore, on 30 August 2022, the Authority held a briefing session for the tender.

The Authority finally resolved to publish a notice of intention to commence the public consultation process (or cost modelling process) in order to determine the efficient cost of providing wholesale voice call termination services. The Authority's notice will include a detailed explanation on the steps to be undertaken in order to carry out the cost modelling process.

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<sup>17</sup> Available on ICASA's website: < <https://www.icasa.org.za/tenders/icasa-29-2022-service-provider-to-assist-with-updating-top-down-and-develop-bottom-up-cost-models-to-determine-suitable-mobile-and-fixed-line-termination-rates> > Accessed on 24 February 2023



## 2.4. Analysis of Standard Prepaid Voice Tariffs

Standard prepaid voice tariffs are categorised into three types, namely flat-rate, dynamic and on-net tariffs. The Authority received two standard prepaid voice tariff notifications amendments in the period under review from Cell C and MTN which are discussed in the next sub-section.

### 2.4.1. Flat-rate tariffs

This sub-section provides an analysis of flat-rate tariff plans filed with the Authority in the period under review. Flat-rate tariff plans charge the same retail rate for calls to any network. There are no on-net and off-net price differentials on these plans. The Authority received two notifications in the period under review, wherein MTN filed its new Inflow tariff plan on 02 November 2022 and Cell C filed its new 4Eva Tariff Plan on 30 November 2022, as discussed below.

#### 2.4.1.1. MTN Prepaid Inflow Tariff Plan

MTN filed its Prepaid Inflow tariff plan with the Authority on 02 November 2022. The Prepaid Inflow price plan replaces MTN's Bundle Bonanza as a default tariff plan, therefore, new prepaid customers are automatically subscribed to the Inflow tariff plan. Table 12 below shows the OOB rates applicable to the plan.

Table 12: MTN Prepaid Inflow Tariff Plan OOB Rates

New Prepaid Inflow Price Plan	OOB Rates
Voice (On-net/Off-net)	R 0.99 per minute
Data OOB	R 0.25 per MB
SMS	R 0.25 per SMS
Billing	Per second

Source: ICASA Database based on Filed Tariff Notifications

It should be noted that when the Prepaid Inflow subscribers purchase airtime, the operator rewards them with an additional (bonus) airtime equivalent to the purchase value, as shown in table 13 below. A customer who purchases R 20 worth of airtime for example, receives an additional R 20 airtime. However, the bonus value is subject to a R 2.50 per minute voice depletion rate and/or a R 1 per MB data depletion rate.

Table 13: MTN's 100% Bonus Airtime on the Inflow Tariff Plan

Bonus Unlocking Recharge Value	R 5	R 10	R 15	R 20	R 30	R 50
Bonus %	100%	100%	100%	100%	100%	100%
Bonus Allocation	R 5	R 10	R 15	R 20	R 30	R 50
Bonus Voice Rate	R 2.50	R 2.50	R 2.50	R 2.50	R 2.50	R 2.50
Bonus Data Rate	R 1	R 1	R 1	R 1	R 1	R 1

Source: ICASA Database based on Filed Tariff Notifications

MTN's Prepaid Inflow tariff plan was introduced in the market on 11 November 2022.

#### 2.4.1.2. Cell C 4Eva Tariff Plan

Cell C filed its 4Eva Tariff Plan with the Authority on 30 November 2022 which entails an integrated plan with data, voice, MMS, and SMS's. Table 14 below details the Cell C 4Eva Tariff Plan.

Table 14: Cell C 4Eva Tariff Plan

Product Description	Unit	Price (Incl. VAT)
Anytime Data Rate	Rand/MB	R 0.06
Anytime Voice Rate	Rand/Minute	R 0.99
MMS	Rand/MMS	R 0.50
SMS	Rand/SMS	R 0.29
International SMS	Rand/SMS	R 1.50
International Calls	As per international calling rate	
International Roaming	As per country and individual network rates	

Source: ICASA Database based on Tariff Notifications

It must be noted that customers on the Cell C 4Eva Tariff Plan may not purchase any data, SMS, or voice minute bundles; and will not have access to deals available through Cell C's "All My Specials" or any other value-added services.

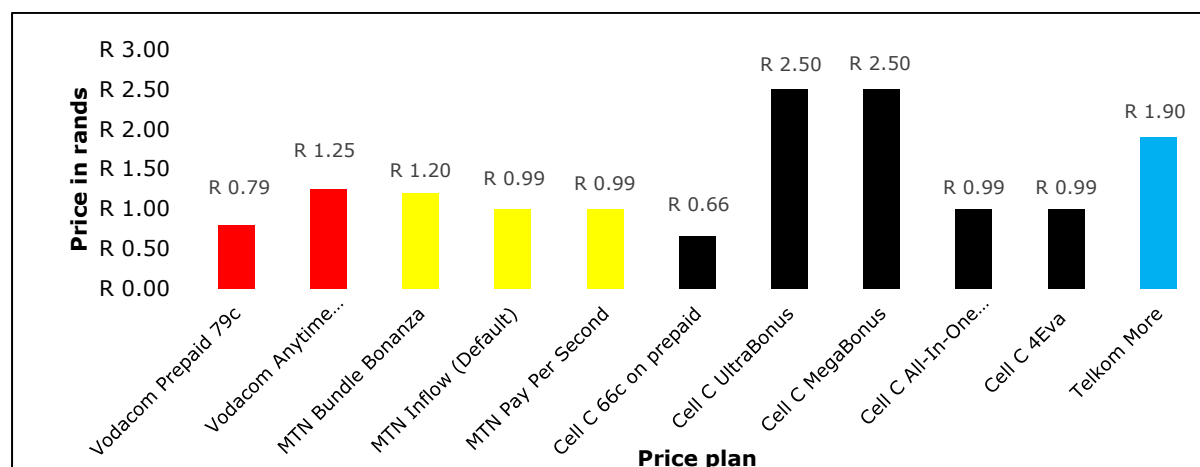
The Cell C 4Eva Tariff Plan was launched on 12 December 2022.

#### 2.4.1.3. Flat-rate tariffs offered by MNOs

This sub-section depicts the various flat-rates voice tariff plans offered by the MNOs and provides a brief comparative analysis of the rates. As highlighted above in sub-section 2.4.1, the Authority received two notifications in the period under

review, which were discussed above in 2.4.1.1 and 2.4.1.2, respectively. A graphical illustration is done in Figure 1 below of those tariff plans in comparison to other flat-rates offered by other MNOs, namely, Telkom Mobile and Vodacom.

Figure 1: Flat-rates per minute<sup>18</sup>



Source: ICASA Database based on Filed Tariff Notifications

The figure above shows that the OOB voice rate of the newly introduced MTN Inflow and Cell C 4Eva Tariff Plans resulted in the plans' flat-rate tariffs being the joint 5<sup>th</sup> highest among the depicted flat-rate tariffs in figure 1 above.

Table 15 below focuses on the prepaid price plans that are billed per second. It shows the tariffs charged to customers per second and tariffs per 10 seconds billing increments.

Table 15: Tariffs for Prepaid Plans Billed Per Second

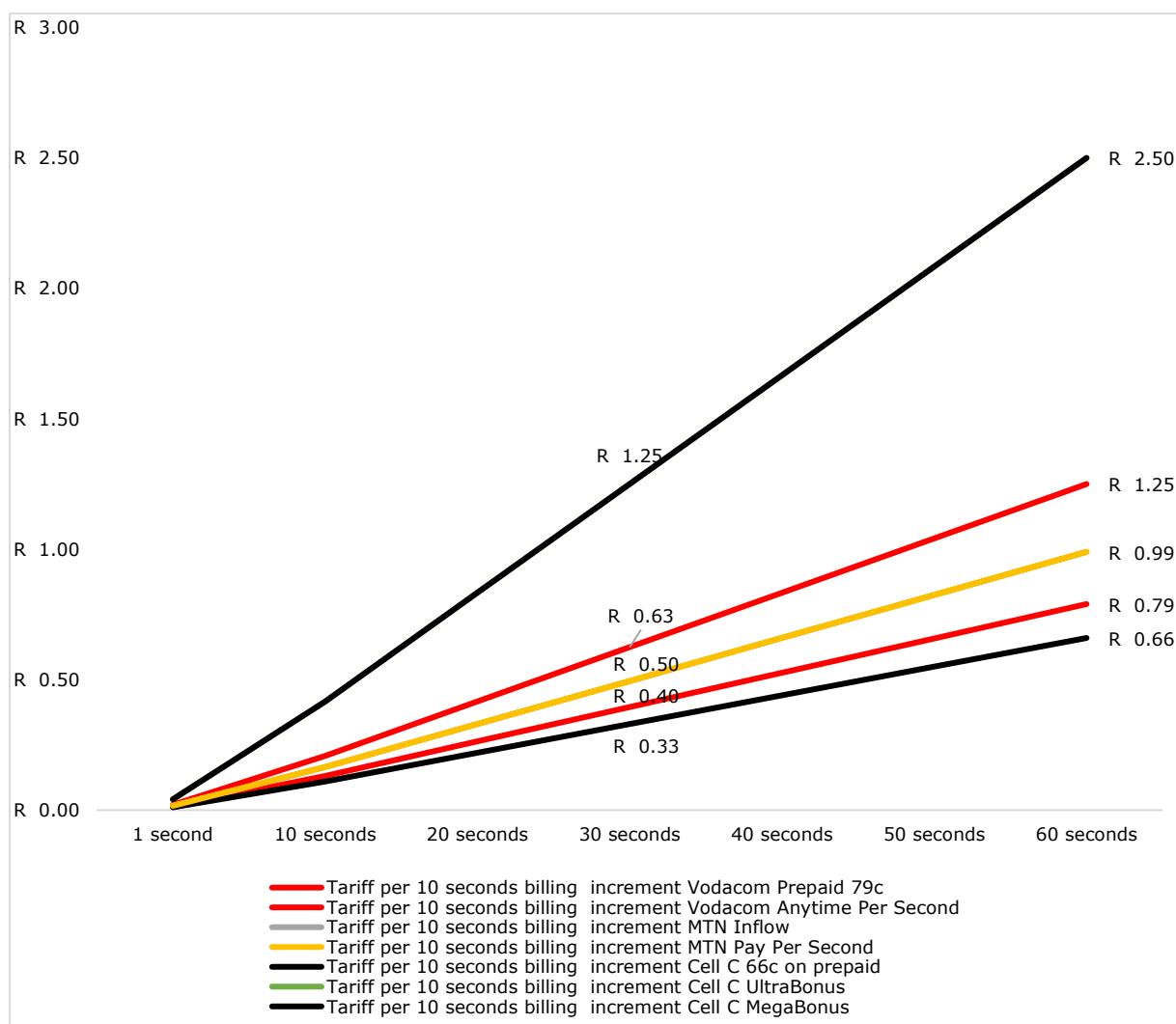
Call Duration (Per 10 seconds billing)	Vodacom Prepaid 79c	Vodacom Anytime Per Second	MTN Inflow	MTN Pay Per Second	Cell C 66c On Prepaid	Cell C UltraBonus	Cell C MegaBonus	Cell C 4Eva
	Tariff per 10 seconds billing increments							
1 second	R 0.013	R 0.021	R 0.017	R 0.017	R 0.011	R 0.042	R 0.042	R 0.017
10 seconds	R 0.132	R 0.208	R 0.165	R 0.165	R 0.110	R 0.417	R 0.417	R 0.165
20 seconds	R 0.263	R 0.417	R 0.330	R 0.330	R 0.220	R 0.833	R 0.833	R 0.330
30 seconds	R 0.395	R 0.625	R 0.495	R 0.495	R 0.330	R 1.250	R 1.250	R 0.495
40 seconds	R 0.527	R 0.833	R 0.660	R 0.660	R 0.440	R 1.667	R 1.667	R 0.660
50 seconds	R 0.658	R 1.042	R 0.825	R 0.825	R 0.550	R 2.083	R 2.083	R 0.825
60 seconds	R 0.79	R 1.25	R 0.99	R 0.99	R 0.66	R 2.50	R 2.50	R 0.99

<sup>18</sup> It should be noted that some of the price plans utilise the per second billing method, however, the graph depicts the total per minute for each price plan.

Source: ICASA Database based on Filed Tariff Notifications

It can be seen from the table above that Cell C, for example, charges R 0.011 per second on its 66c On Prepaid price plan, which implies that increments of 30 seconds amount to R 0.33 and 60 seconds amount to R 0.66 per minute. Figure 2 below depicts the billing rate of the tabulated prepaid price plans.

Figure 2: Tariffs for Prepaid Tariff Plans Billed Per Second\*



\*It should be noted that the MTN Inflow, MTN Pay Per Second and Cell C 4Eva price plans charge the same tariff per second and therefore all accumulate to R 0.99 per minute, hence they are represented by one line graph. This is also true from Cell C's UltraBonus and MegaBonus price plans which charge a flat rate of R 2.50 per minute.

Source: ICASA Database based on Filed Tariff Notifications

It can be deduced from the figure above that the plans with a steeper slope charge the highest tariffs. The constant slopes depicted in the figure above show that the

operators charge constant rates per second for the duration of the calls. The figure also shows the expected charge for each price plan at 30 seconds on a call. For example, customers on MTN's inflow plan whose call duration is 30 seconds are expected to be charged a cumulative charge of approximately R 0.50 on the call.

## **2.4.2. Analysis of standard voice bundles billed per minute**

### **2.4.2.1. MTN Dynamic USSD All-net Voice Bundles**

MTN filed an amendment to its PAYG Dynamic USSD All-Net voice Bundles with the Authority on 06 July 2022 wherein it introduced additional personalised all-net voice bundles. Table 16 below shows a sample<sup>19</sup> of the additional personalised prepaid voice bundles.

*Table 16: MTN's Additional PAYG Daily, Weekly and Monthly Dynamic All-net Voice Bundles*

<b>MTN Dynamic USSD All-Net Voice Bundles</b>	<b>Validity</b>	<b>Price (Incl. VAT)</b>	<b>Effective Rate (Rand per minute)</b>
Daily All-net 10 minutes	1 Day	R 4	R 0.40
Daily All-net 20 minutes		R 6	R 0.30
Daily All-net 30 minutes		R 8	R 0.27
Weekly -All-net 35 minutes	7 Days	R 14	R 0.40
Monthly - All-net 1100 minutes	30 Days	R 240	R 0.22
Monthly - All-net 1100 minutes		R 250	R 0.23
Monthly - All-net 1100 minutes		R 280	R 0.25
Monthly - All-net 1100 minutes		R 300	R 0.27
Monthly - All-net 1100 minutes		R 320	R 0.29
Monthly - All-net 1400 minutes		R 280	R 0.20
Monthly - All-net 1400 minutes		R 300	R 0.21
Monthly - All-net 1400 minutes		R 320	R 0.23
Monthly - All-net 1400 minutes		R 350	R 0.25
Monthly - All-net 1400 minutes		R 370	R 0.26
Monthly - All-net 1400 minutes		R 390	R 0.28
Monthly - All-net 1800 minutes		R 360	R 0.20
Monthly - All-net 1800 minutes		R 390	R 0.22
Monthly - All-net 1800 minutes		R 420	R 0.23
Monthly - All-net 1800 minutes		R 450	R 0.25
Monthly - All-net 1800 minutes		R 500	R 0.28

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above, MTN added daily, weekly, and monthly voice bundles which are offered to specific customers based on their spending profiles. MTN offers customers more value for money as the effective rate ranges from R 0.20

<sup>19</sup> More information regarding the MTN PAYG Dynamic USSD All-Net voice Bundles can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

to R 0.40 per minute, while the OOB voice rate (MTN Inflow price plan) is at R 0.99 per minute.

MTN's additional PAYG Dynamic USSD All-Net voice Bundles were introduced in the market on 15 July 2022.

#### **2.4.2.2. MTN On-net Voice Bundles**

MTN's amendment to its On-net Voice Bundles was filed with the Authority on 02 November 2022. The amendment entailed the adjustment of the inclusive value and the pricing of selected on-net voice bundles, as shown in table 17 below.

*Table 17: Amendment to MTN's On-net Voice Bundles*

<b>MTN On-Net Voice Bundle Name</b>	<b>Previous Voice Bundle Inclusive Value</b>	<b>Current Voice Bundle Inclusive Value</b>	<b>Current On-net Retail Price (Incl. VAT)</b>	<b>Previous Effective Rate</b>	<b>Current Effective Rate</b>	<b>Tariff Difference</b>	<b>Variance (%)</b>
Daily R 2	N/A	10 minutes	R 2	N/A	R 0.20	N/A	N/A
Daily R 3	5 minutes	30 minutes	R 3	R 0.60	R 0.10	-R 0.50	-83.3%
Daily R 5	13 minutes	55 minutes	R 5	R 0.38	R 0.09	-R 0.29	-76.4%
Daily R 10	35 minutes	120 minutes	R 10	R 0.29	R 0.08	-R 0.20	-70.8%
Daily R 15	60 minutes	180 minutes	R 15	R 0.25	R 0.08	-R 0.17	-66.7%
Weekly R 50	280 minutes	500 minutes	R 50	R 0.18	R 0.10	-R 0.08	-44%
Weekly R 100	600 minutes	1050 minutes	R 100	R 0.17	R 0.10	-R 0.07	-42.9%
Monthly R 50	150 minutes	350 minutes	R 50	R 0.33	R 0.14	-R 0.19	-57.1%
Monthly R 100	500 minutes	900 minutes	R 100	R 0.20	R 0.11	-R 0.09	-44.4%
Monthly R 150	1000 minutes	1500 minutes	R 150	R 0.15	R 0.10	-R 0.05	-33.3%
Monthly R 300	3000 minutes	3500 minutes	R 250	R 0.10	R 0.07	-R 0.03	-28.6%

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above, MTN upsized the voice bundle allocations on the selected on-net voice bundles while the prices remained unchanged. This resulted in the decrease in the effective rates, with the previous effective rates ranging from R 0.10 to R 0.60 per minute and the current effective rate ranging from R 0.07 to R 0.20 per minute. The largest tariff decrease occurred on the Daily R 3 voice bundle where the inclusive value was increased from 5 minutes to 30 minutes, which translated to the reduction of the effective rate by R 0.50 (or 83.3%) from R 0.60 to R 0.10 per minute.

The monthly R 300 voice bundle realised an increase in the inclusive value from 3000 minutes to 3500 minutes, while the price was reduced by R 50 (or 16.7%) from R 300 to R 250, which resulted in a decrease of the effective rate of R 0.03 (or 28.6%) from R 0.10 to R 0.07 per MB.

MTN's amendment to its On-net Voice Bundles came to effect on 11 November 2022.

#### **2.4.2.3. MTN All-net Voice Bundles**

MTN's amendment to its All-net Voice Bundles filed with the Authority on 30 November 2022 entailed the upsizing of the inclusive value for the daily, weekly, and monthly voice bundles. Table 18 below details the amendment.

*Table 18: Amendment to MTN's All-net Voice Bundles*

<b>MTN On-Net Voice Bundle Name</b>	<b>Previous Voice Bundle Inclusive Value</b>	<b>Current Voice Bundle Inclusive Value</b>	<b>Current On-net Price (Incl. VAT)</b>	<b>Previous Effective Rate</b>	<b>Current Effective Rate</b>	<b>Tariff Difference</b>	<b>Variance (%)</b>
Daily R 10	20 minutes	30 minutes	R 10	R 0.50	R 0.33	-R 0.17	-33.3%
Daily R 12	30 minutes	60 minutes	R 12	R 0.40	R 0.20	-R 0.20	-50%
Daily R 20	60 minutes	120 minutes	R 20	R 0.33	R 0.17	-R 0.16	-50%
Weekly R 10	12 minutes	15 minutes	R 10	R 0.83	R 0.67	-R 0.17	-20%
Weekly R 40	100 minutes	Discontinued					
Weekly R 100	300 minutes	Discontinued					
Weekly R 150	500 minutes	600 minutes	R 150	R 0.30	R 0.25	-R 0.05	-16.7%
Monthly R 200	550 minutes	Discontinued					
Monthly R 250	800 minutes	900 minutes	R 250	R 0.31	R 0.28	-R 0.03	-11.1%

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above, the upsizing of the all-net voice bundles resulted in the reduction of the effective rates from a range of R 0.30 to R 0.83 per minute, to a range of R 0.17 to R 0.67. The largest tariff decrease occurred on the Daily R 12 voice bundle where the inclusive value was increased from 30 minutes to 60 minutes, which translated to the reduction of the effective rate by R 0.20 (or 50%) from R 0.40 to R 0.20 per minute.

MTN's amendment to its All-net Voice Bundles came to effect on 09 December 2022.

### ***2.4.3. Analysis of promotional voice bundles***

#### ***2.4.3.1. MTN Voice 2X Sharp-Sharp Promotion***

MTN Voice 2X Sharp-sharp Promotion was filed with the Authority on 02 December 2022. The promotion rewards prepaid customers with bonus voice minutes that are two times their voice usage, depending on their individual spending profiles and qualifying spending. The bonus voice bundle can be used for on-net calls only and is only valid for the day of allocation. The qualification criteria are determined by the outgoing voice spend per customer over the past 3 consecutive months.

MTN introduced the promotional offer in the market on 13 December 2022 and will run until further notice.

### **2.5. Analysis of Integrated Prepaid Tariff Plans**

Integrated bundles are a combination of voice, data and/or SMS bundles sold as a unit package to customers. There were nine standard and promotional integrated product offerings filed with the Authority during the period under review and are currently in the market, these are analysed in the next sub-sections.

#### ***2.5.1. Analysis of Standard Prepaid Integrated Bundles***

##### ***2.5.1.1. Cell C Capitec Connect Tariff Plan***

Cell C filed the Capitec Connect Tariff Plan with the Authority on 31 August 2022, which entails data, SMS, and voice bundles. Table 19 details a sample of the Cell C Capitec Connect Tariff Plan. More information about the offer and its terms and conditions can be found on the operator's website<sup>20</sup>.

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<sup>20</sup> [www.capitecbank.co.za/personal/connect/](http://www.capitecbank.co.za/personal/connect/)



Table 19: Cell C Capitec Connect Tariff Plan

Description	Data/SMS/Minutes	Price (Incl. VAT)
CAPITEC CONNECT Data Bundle 1	30MB	R 1.35
CAPITEC CONNECT Data Bundle 2	50MB	R 2.25
CAPITEC CONNECT Data Bundle 3	100MB	R 4.50
CAPITEC CONNECT SMS Bundle 1	30 SMS	R 7.50
CAPITEC CONNECT SMS Bundle 2	100 SMS	R 25
CAPITEC CONNECT SMS Bundle 3	200 SMS	R 50
CAPITEC CONNECT Voice bundle 1	30 minutes	R 27
CAPITEC CONNECT Voice bundle 2	100 minutes	R 90
CAPITEC CONNECT Voice bundle 3	200 minutes	R 180
CAPITEC CONNECT Goodwill Data Bundle 1	30MB	R 0
CAPITEC CONNECT Goodwill Data Bundle 2	50MB	R 0
CAPITEC CONNECT Goodwill Data Bundle 3	100MB	R 0
CAPITEC CONNECT Goodwill SMS Bundle 1	30 SMS	R 0
CAPITEC CONNECT Goodwill SMS Bundle 2	100 SMS	R 0
CAPITEC CONNECT Goodwill SMS Bundle 3	200 SMS	R 0
CAPITEC CONNECT Goodwill Voice bundle 1	30 minutes	R 0
CAPITEC CONNECT Goodwill Voice bundle 2	100 minutes	R 0
CAPITEC CONNECT Goodwill Voice bundle 3	200 minutes	R 0

Source: ICASA Database based on Tariff Notifications

The Cell C Capitec Connect Tariff Plan was launched on 12 September 2022.

### 2.5.1.2. Telkom Prepaid FreeMe Bundles

Telkom filed an amendment of its FreeMe Bundles with the Authority on 06 September 2022. The amendment of the Telkom Prepaid Free Me Bundles entailed the addition of new integrated bundles to the Plan. Table 20 below shows the additional Telkom Prepaid FreeMe Bundles.

Table 20: Telkom Prepaid FreeMe Bundles

Product Description	Data and SMSes	WhatsApp Data	On-net Minutes	All-net Minutes	Streaming	Validity	Price (Incl. VAT)
FreeMe 200MB	100MB and 10 SMSes	100MB	50	5	N/A	7 Days	R 19
FreeMe 600MB	300MB and 20 SMSes	300MB	100	15	N/A	14 Days	R 39
FreeMe 1.2GB	800GB and 30 SMSes	400MB	150	25	N/A	61 Days	R 99
FreeMe 1.8GB	1GB and 30 SMSes	500MB	250	25	300MB	61 Days	R 139
FreeMe 3.5GB	2GB and 50 SMSes	1GB	500	50	500MB	61 Days	R 189
FreeMe 6.5GB	4GB and 50SMSes	1.5GB	500	100	1GB	61 Days	R 289

Source: ICASA Database based on Tariff Notifications

The amendment of the Telkom FreeMe Bundles became effective on 17 September 2022.

### 2.5.1.3. Cell C Paymenow Prepaid Tariff Plan

Cell C filed its Paymenow Prepaid Tariff Plan with the Authority on 12 October 2022. This Tariff Plan which is exclusive to customers on the Paymenow service entails integrated voice and data recharge rewards with validity periods of 3 and 7 days. Table 21 below details the Cell C Paymenow Prepaid Tariff Plan.

Table 21: Cell C Paymenow Prepaid Tariff Plan

Recharge Min Price (Incl. VAT)	Recharge Max Price (Incl. VAT)	Recharge Rewards		WhatsApp	Validity
		On-Net Minutes	Anytime Data		
R 30	R 49.99	500	250MB	250MB	3 Days
	R 50 +	1000	1024MB	1024MB	7 Days

Source: ICASA Database based on Tariff Notifications

The table above shows that for a recharge value ranging from R 30 to R 49, customers are rewarded with 500 on-net minutes, 250MB anytime data and 250MB WhatsApp data at no cost. The Cell C Paymenow Prepaid Tariff Plan was launched on 24 October 2022.

### 2.5.1.4. Vodacom Zetnet Bundles

On 14 November 2022, Vodacom filed its Zetnet Bundles with the Authority wherein it offers integrated bundles to customers utilising the Zetnet starter pack. Table 22 below shows the bundles.

Table 22: Vodacom's Zetnet Integrated Bundles

Bundle Description	Validity	Price (Incl. VAT)
Daily 1GB AA	1 Day	R 15
Daily 60 minutes Voice Bundle (On-net) + 100MB AA	1 Day	R 10
Daily 60 minutes Voice Bundle (Zetnet to Zetnet) - Closed Group Only	1 Day	R 5
Monthly 2GB AA	30 Days	R 75
Monthly 100 minutes Voice Bundle (On-net) + 1GB AA	30 Days	R 69
Weekly 1GB AA	7 Days	R 35
Weekly 200 minutes Voice Bundle (On-net) + 1GB AA + 1GB WA	7 Days	R 49
Monthly 100 minutes Voice Bundle (On-net) + 1GB AA + Free VodaSure Funeral Cover	30 Days	R 89

Source: ICASA Database based on Filed Tariff Notifications

The bundles are available to Zetnet's prepaid customers as daily, weekly, and monthly bundles. Customers who purchase the monthly bundles can roll over

unused bundles free of charge for 30 days, and usage is forfeited thereafter. Vodacom introduced the Zetnet Bundles in the market on 23 November 2022.

#### **2.5.1.5. Vodacom Combo Bundles**

Vodacom filed its Combo Bundles with the Authority on 14 December 2022 wherein it offers prepaid and hybrid customers integrated bundles comprising of Anytime data, Night Owl data, WhatsApp data and/or voice bundles. Table 23 below details the integrated bundles.

*Table 23: Vodacom Combo Bundles*

Validity	Bundles	Night Owl	WhatsApp	Minutes	Price (Incl. VAT)
1 Day	100MB	N/A	N/A	60	R 15
1 Day	N/A	N/A	1GB	60	R 11
7 Days	300MB	N/A	300MB	100	R 29
7 Days	500MB	N/A	1GB	200	R 49
30 Days	1GB	1GB	1GB	200	R 79
30 Days	2GB	2GB	2GB	500	R 139

*Source: ICASA Database based on Filed Tariff Notifications*

As shown in the table above customers can opt for either 1-day, 7-day or 30-day validity data bundles aligned to their spending patterns. For example, a monetary value of R 49 can get customers 500MB Anytime data, 1GB of WhatsApp data and 200 on-net voice minutes, all valid for 7 days.

Vodacom introduced its Combo Bundles in the market on 18 January 2023.

### **2.5.2. Promotional Prepaid Integrated Plans**

#### **2.5.2.1. Cell C PEP Starter Pack Prepaid Promotional Plan**

Cell C filed the PEP Starter Pack Prepaid Promotional Plan with the Authority on 06 July 2022. The Cell C PEP Starter Pack Prepaid Promotional Plan automatically rewards customers with anytime data, on-net voice minutes and WhatsApp data with every recharge of R 15 or more. Table 24 below details the Cell C PEP Starter Pack Prepaid Promotional Plan.

Table 24: Cell C PEP Starter Pack Prepaid Promotional Plan

PEP Starter Pack Prepaid Promotional Tariff Plan Rates				
<b>Voice calls (to any local network at any time)</b> <b>SMS (to any local network at any time)</b> <b>MMS</b> <b>International SMS</b>	<b>Data</b>		R 0.40 (per MB)	
			R 1.50 (per minute)	
			R 0.50	
			R 0.50	
			R 1.74	
<b>Recharge bands</b>		<b>Reward</b>	<b>On-net (Minutes)</b>	<b>Validity</b>
R 5	R 14.99	30MB	30	3 Days
R 15	R 34.99	120MB	300	3 Days
R 35	R 49.99	300MB	600	3 Days
R 50	R 149.99	1024MB	900	7 Days
R 150	R 399.99	2048MB	900	7 Days
R 400	R 699.99	2048MB	900	7 Days
R 700	R 999.99	2048MB	900	7 Days
R 1 000		2048MB	900	7 Days

Source: ICASA Database based on Tariff Notifications

The Cell C PEP Starter Pack Prepaid Promotional Plan was launched on 20 July 2022 and was initially meant to be terminated on 31 January 2023, however, on 18 January 2023 Cell C extended the promotion to be available until 30 April 2023.

### 2.5.2.2. Cell C CVM Bundles Promotion

Cell C filed amendments of its CVM Bundles Promotion with the Authority on 20 July, 01 September, 17 October, and 02 December 2022. The amendments entailed the addition of new CVM bundles to the current existing promotion. Table 25 below details the additional CVM Bundles filed in Q4 of the 2022/23 FY, as per the dates mentioned above.

Table 25: Cell C CVM Bundles Promotion

20 July 2022		
Product Description	Validity	Price (Incl. VAT)
10 On-net Minutes	7 Days	R 0
20 On-net Minutes	7 Days	R 0
20 Any-net Minutes	1 Day	R 0
60 Any-net Minutes	1 Day	R 0
150MB	2 Days	R 0
300MB	3 Days	R 0
1GB	4 Days	R 0
01 September 2022		
350MB WhatsApp	7 Days	R 12
02 December 2022		
Data Bundles		
10GB+10GB Nite Data	30 days	R 149
25GB+25GB Nite Data	30 days	R 229
40GB+40GB Nite Data	30 days	R 299
2GB+2GB Nite Data	14 days	R 45
6GB+6GB Nite Data	30 days	R 89
600MB+150MB FREE	30 days	R 49
1GB+0.5GB FREE	30 days	R 65

150MB+100MB FREE	3 days	R 15
<b>Voice Bundles</b>		
10+10 FREE min (All Net)	20 min	R 3
20+10 FREE min (All Net)	30 min	R 4
200+100 FREE min (All Net)	3 days	R 45
200+100 FREE min (All Net)	7 days	R 55
200+100 FREE min (On Net)	3 days	R 25
180+120 FREE min (On Net)	7 days	R 25
100+50 FREE min (All Net)	3 days	R 25
150+50 FREE min (All Net)	3 days	R 35

Source: ICASA Database based on Tariff Notifications

The additions to the Cell C CVM Bundles Promotion ranged from social media data, normal data, and voice bundles to the benefit of customers. On 17 October 2022 Cell C filed an extension of its Cell C CVM Bundles Promotion wherein the promotion was extended from 31 October 2022 to 31 January 2023, however, on 20 January 2023 the promotion was further extended to be available until 30 April 2023.

### 2.5.2.3. MTN Recharge and Get Promotional Bundles

MTN's amendment to its Recharge and Get Promotional Bundles was filed with the Authority on 15 November 2022. The amendment entailed the adjustment of the validity periods of the integrated bundles from 3 days to 1 day on all Recharge and Get promotional offers. It should be noted that the promotional offer forms part of the MTN Bundle Bonanza price plan, which was filed with the Authority on 09 September 2019, wherein customers are rewarded with integrated bundles for qualifying recharge values as shown in table 26 below.

Table 26: Amendment to MTN's Recharge and Get Promotional Bundles

Allocation	Previous Validity	Current Validity
<b>R 10 Recharge and Get Promotion (National Offer)</b>		
250MB WhatsApp Social Bundle	3 Days	1 Day
60 Minute Night Voice Bundle	3 Days	1 Day
1GB FREE for Ayoba Social App bundle	30 Days	30 Days
<b>R 20 Recharge and Get promotion - Voice Centric (Regional Offer)</b>		
250MB WhatsApp Social Bundle	3 Days	1 Day
60 Minute Night Voice Bundle	3 Days	1 Day
60 Minute On-Net Voice Bundle	3 Days	1 Day
1GB FREE for Ayoba Social App bundle	30 Days	30 Days
<b>R 20 Recharge and Get Promotion - Data Centric (Regional Offer Data)</b>		
250MB WhatsApp Social Bundle	3 Days	1 Day
250MB Data Bundle	3 Days	1 Day
60 Minute Night Voice Bundle	3 Days	1 Day
1GB FREE for Ayoba Social App bundle	30 Days	30 Days

<b>R 30 Recharge and Get Promotion (PEP, BRC and Retail Offer)</b>		
250 On-net Minutes	3 Days	1 Day
250MB Data	3 Days	1 Day
250MB Data	3 Days	1 Day
250 SMS	3 Days	1 Day
1GB FREE for Ayoba Social App bundle	30 Days	30 Days

Source: ICASA Database Based on Filed Tariff Notifications

The amendment of the Recharge and Get Promotional Bundles came to effect on 24 November 2022.

## 2.6. LTE and Wi-Fi Tariff Plans

This section analyses LTE and wireless Internet tariff plans offered in the market as per notifications filed from 01 July to 31 December 2022. The analysis of the tariff plans will consider month-to-month (MtM)<sup>21</sup> plans offered during the period under review.

### 2.6.1. Cell C FNB Connect Retail LTE Only Plans

Cell C filed the FNB Connect Retail LTE Only Plans with the Authority on 05 July 2022. The Cell C FNB Connect Retail LTE Only Plans entail five LTE data packages with prices ranging from R 89 to R 449, as shown below in table 27.

Table 27: Cell C FNB Connect Retail LTE Only Plans

<b>Product Description</b>	<b>Price (Incl. VAT)</b>
LTE 5GB	R 89
LTE 10GB	R 139
LTE 20GB	R 199
LTE 30GB	R 299
LTE 50GB	R 449

Source: ICASA Database based on Tariff Notifications

The 10GB LTE bundle on the Cell C FNB Connect Retail LTE Only Plans is comparable to MTN's 10GB Anytime + 10GB Night Express on the MyMTN Home

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<sup>21</sup> A month-to-month (MtM) plan does not bind customers into long contractual periods. Similar to a prepaid plan, such a plan can be subscribed to on a month-to-month basis, with the customer having an option to cancel their package at any given time.

Prepaid LTE SIM Only Deals<sup>22</sup> priced at R99 or 28.8% less while offering an additional 10GB night express bundle.

The Cell C FNB Connect Retail LTE Only Plans was made available on 17 July 2022.

### **2.6.2. Rain 7-Day Unlimited 4G for Any Device**

Rain filed its 7-Day Unlimited 4G for Any Device with the Authority on 17 August 2022, which entails a 7-day prepaid data package with line speeds of up to 10Mbps. Table 28 below details the Rain 7-Day Unlimited 4G for Any Device.

Table 28: Rain 7-Day Unlimited 4G for Any Device

Product Name:	7-Day Unlimited 4G for Any Device
Price:	R 169, Prepaid
Type:	Time-based
Other:	Speed - up to 10Mbps Video streaming resolution - 360p

Source: ICASA Database based on Tariff Notifications

The Rain 7-Day Unlimited 4G for Any Device was launched on 26 August 2022.

### **2.6.3. Rain Upfront Always Products**

Rain filed its Upfront Always Products with the Authority on 21 September 2022. The Rain Upfront Always Products provides a 4G and 5G suite of packages with weekly and monthly validity periods. Table 29 below details the Rain Upfront Always Products.

Table 29: Rain Upfront Always Products

4G Products				
Product Description	Validity	Device	Other	Price
19 Hours Unlimited Off-Peak for Any Device	7 days	Own Device	Best Effort Service	R 89
19 Hours Unlimited Off-Peak for Any Device	30 days	Own Device	Best Effort Service	R 265
4G Unlimited for Phone	30 days	Own Device	No rate limit	R 319
4G Unlimited for Any Device	30 days	Own Device	10Mbps rate limit	R 499
5G Products				
Unlimited 5G Home Basic	30 days	Free 5G CPE	30Mbps rate limit	R 529
Unlimited 5G Home Standard	30 days	Free 5G CPE	60Mbps rate limit	R 739
Unlimited 5G Home Premium	30 days	Free 5G CPE	No rate limit	R 999

<sup>22</sup> Page 57, available on ICASA's website at: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/retail-tariffs-report-quarter-2-2022-23-jan-jun) > Accessed on 18 January 2023

Source: ICASA Database based on Tariff Notifications

The Rain Upfront Always Products was launched on 30 September 2022.

#### **2.6.4. Telkom LTE data bundles**

Telkom filed an amendment of its LTE data bundles with the Authority on 21 September 2022. The amendment entailed the introduction of two new LTE data bundles priced at R 249 and R 849. Table 30 below details the amendment of the Telkom LTE data bundles.

Table 30: Telkom LTE data bundles

Product Description	Anytime Data	Night Data	Validity	Price (Incl. VAT)
Unlimited Off-Peak (midnight to 7pm)	Unlimited	Unlimited	31 Days	R 249
Unlimited (all hours)	Unlimited	Unlimited	31 days	R 849

Source: ICASA Database based on Tariff Notifications

The Telkom Unlimited (all hours) LTE data bundle is comparable to the Rain Unlimited 5G Home Premium package on the Rain Upfront Always products priced at R 999 or 17.7% more.

The amendment of the Telkom LTE data bundles became effective on 01 October 2022.

#### **2.6.5. Amobia Wireless Packages**

Amobia filed its Wireless Packages with the Authority on 07 October 2022. The Amobia Wireless Packages entails a single 30/5Mbps package priced at R 995.

The Amobia Wireless Packages was introduced on 17 October 2022.

#### **2.6.6. MTN Supersonic On-The-Go Mobile Broadband Internet**

MTN filed its Supersonic On-The-Go Mobile Broadband Internet portfolio with the Authority on 04 November 2022. The plan offers customers mobile broadband data bundles for Internet access. The offer is also available to MTN customers



subscribing on fixed broadband services as a value-added service. Table 31 below shows the On-The-Go Mobile Broadband Internet portfolio.

Table 31: MTN Supersonic On-The-Go Mobile Broadband Intern

Data Bundle	Price (Incl. VAT)	In-bundle Rate (Rand per MB)
<b>On-The-Go Internet</b>		
10GB	R 99	R 0.01
25GB	R 199	R 0.01
50GB	R 299	R 0.01
<b>Top-up Bundles</b>		
10GB	R 99	R 0.01
25GB	R 199	R 0.01
50GB	R 299	R 0.01

Source: ICASA Database based on Filed Tariff Notifications

As shown in the table above, customers have the option to top-up data upon depletion of the inclusive data. Customers can either opt for a SIM-only package or the SIM and MiFi device deal to which they pay upfront for the device. The operator offers customers more value for money, with the in-bundle rates at R 0.01 per MB.

MTN introduced its Supersonic On-The-Go Mobile Broadband Internet in the market on 15 November 2022.

### 2.6.7. Telkom Unlimited All Hours LTE Promotion

Telkom filed its Unlimited All Hours LTE Promotion with the Authority on 08 November 2022, which has a 7-day validity period. Table 32 below details the Telkom Unlimited All Hours LTE Promotion.

Table 32: Telkom Unlimited All Hours LTE Promotion

Product Description	Validity	Price (Incl. VAT)
All Hours	7 days	R 299

Source: ICASA Database based on Tariff Notifications

The Telkom Unlimited All Hours LTE Promotion was launched on 18 November 2022 and is available until further notice.

### 2.6.8. Telkom Unlimited Off-Peak LTE Promotion

Telkom filed its Unlimited Off-Peak LTE Promotion with the Authority on 08 November 2022. The Telkom Unlimited Off-Peak LTE Promotion entails a 7-day prepaid package. Table 33 below details the Telkom Unlimited Off-Peak LTE Promotion.

Table 33: Telkom Unlimited Off-Peak LTE Promotion

Product Description	Validity	Price (Incl. VAT)
Off-Peak (00h00 to 07h00pm)	7 days	R 129

Source: ICASA Database based on Tariff Notifications

The Telkom Unlimited Off-Peak LTE Promotion was launched on 18 November 2022 and is available until further notice.

## 2.7. Month-to-Month Fibre-to-the-Home Tariff Plans

This section analyses Fibre-to-the Home (FTTH) tariff plans offered in the market and the prices charged by the operators, as per notifications filed from 01 July 2022 to 31 December 2022. The analysis of the tariff plans will consider the current MtM Self-Built FTTH plans, MtM fibre plans offered through 3<sup>rd</sup> party fibre network operators (FNOs) and promotional offers applicable to MtM contracts offered during the period under review. Additionally, this section provides a brief comparative analysis of a selected fibre products in the market.

### 2.7.1. Self-Built FTTH Offerings

#### 2.7.1.1. Amobia Wireless FTTH

Amobia filed an amendment of its Wireless FTTH with the Authority on 03 August 2022. The amendment entailed the upgrade of certain line speed packages. Table 34 below details the amendment of the Amobia Wireless FTTH.

Table 34: Amobia Wireless FTTH

Previous Line Speed	New Line Speed	Previous Price (Incl. VAT)	New Price (Incl. VAT)	Difference	Variance (%)
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4/2Mbps	8/2Mbps	R 405	R 395	-R 10	-2.5%
5/2Mbps	10/2Mbps	R 505	R 495	-R 10	-2%
8/2Mbps	15/4Mbps	R 705	R 695	-R 10	-1.4%
10/2Mbps	20/4Mbps	R 865	R 865	R 0	0%
15/5Mbps	15/4Mbps	R 1 105	R 695	R 410	-37.1%
20/5Mbps	20/4Mbps	R 1 565	R 865	R 700	-44.7%

Source: ICASA Database based on Tariff Notifications

Amobia's amendment of its Wireless FTTH plan resulted in a reduction of the prices which ranged between 1.4% to 44.7%. The largest price decrease in percentage terms occurred on the upgraded 20/4Mbps package, reducing by R 700 or 44.7% from R 1 565 to R 865. The Amobia Wireless 10/2Mbps FTTH package is comparable to MTN's Supersonic 10/2Mbps FTTH<sup>23</sup> package which is priced at R 589 or 19% higher.

The amendment of the Amobia Wireless FTTH became effective on 15 August 2022.

#### 2.7.1.2. Zoom Fibre Horizon FTTH

Zoom Fibre filed its Horizon FTTH plan with the Authority on 11 August 2022, which entails three-line speed packages priced from R 228.85 to R 345. Table 35 below details the Zoom Fibre Horizon FTTH plan.

Table 35: Zoom Fibre Horizon FTTH

Product Description	Price
10/10Mbps Prepaid Uncapped	R 228.85
25/25Mbps Prepaid Uncapped	R 287.50
50/50Mbps Prepaid Uncapped	R 345

Source: ICASA Database based on Tariff Notifications

The Zoom Fibre Horizon 50/50Mbps FTTH line speed package can be compared to the Vox Telecom 50/50Mbps FTTH<sup>24</sup> which is priced at R 725 or 110.1% more.

The Zoom Fibre Horizon FTTH was launched on 23 August 2022.

<sup>23</sup> Page 70, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/retail-tariffs-report-quarter-2-2022-23-jan-jun) > Accessed on 06 January 2023

<sup>24</sup> Page 65, available online at : < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/retail-tariffs-report-quarter-2-2022-23-jan-jun) > Accessed on 06 January 2023

### 2.7.1.3. MTN Supersonic Fibre Broadband

On 29 August 2022, MTN filed an amendment to its Supersonic Fibre Broadband plan with the Authority wherein it revised the prices of its self-built FTTH packages, added a new 500/500Mbps package and discontinued the 4/4Mbps package. Table 36 below provides the details of the amendment.

Table 36: MTN Supersonic FTTH Packages (Self-built)

Line Speed (Mbps)	Current Price (Incl. VAT)	New Price (Incl. VAT)	Price Difference	Variance (%)
4/4	R 599	Discontinued	N/A	N/A
10/10	R 695	R 499	-R 196	-28.2%
20/20	R 845	R 599	-R 246	-29.1%
50/50	R 995	R 799	-R 196	-19.7%
100/100	R 1 195	R 899	-R 296	-24.8%
200/200	R 1 549	R 1 099	-R 450	-29.1%
500/500	N/A	R 1 299	N/A	N/A

Source: ICASA Database based on Tariff Notifications

As shown in the table above, MTN's amendment of its Supersonic Fibre Broadband plan resulted in a reduction of the prices which ranged between 19.7% to 29.1%. The largest price decrease in percentage and absolute value terms occurred on the 200/200Mbps package, reducing by R 450 or 29.1% from R 1 549 to R 1 099. The 500/500Mbps package was introduced at a subscription fee of R 1 299.

The amendment of MTN's Supersonic Fibre Broadband plan came into effect on 07 September 2022.

### 2.7.1.4. Ladysmith Wireless Solutions Fibre Internet FTTH

Ladysmith Wireless Solutions filed an amendment of its Fibre Internet FTTH plan with the Authority on 29 August 2022. The amendment entailed price reductions, the introduction, and the termination of certain packages, as shown in table 37 below.

Table 37: Ladysmith Wireless Solutions Fibre Internet FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)
10/5Mbps	R 399	R 299	-R 100	-25.1%
New Products				
Product Description			Price	
20/10Mbps			R 399	
50/20Mbps			R 599	

100/40Mbps	R 799
200/50Mbps	R 999
<b>Terminated Packages</b>	
5/2Mbps	R 299
20/5Mbps	R 599
30/10Mbps	R 799
50/10Mbps	R 999
100/20Mbps	R 1 199
200/20Mbps	R 1 499

Source: ICASA Database based on Tariff Notifications

The Ladysmith Wireless Solutions 10/5Mbps FTTH is comparable to the 10/5Mbps FTTH on Ladysmith Wireless Solutions Air Fibre Internet<sup>25</sup> priced at R 499 or 66.9% more. The amendment of the Ladysmith Wireless Solution Fibre Internet FTTH became effective on 09 September 2022.

#### 2.7.1.5. Lasernet Fibre FTTH

Lasernet filed an amendment of its Fibre FTTH plan with the Authority on 31 August 2022. The amendment entailed the introduction, termination, and price amendments of certain packages, as detailed below in table 38.

Table 38: Lاسernet Fibre FTTH

New Packages				
Product Description			Price	
8/8Mbps			R 299	
75/75Mbps			R 890	
500/500Mbps			R 2 499	
1Gbps/250Mbps			R 2 999	
Terminated Packages				
10/10Mbps			R 599	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
15/15Mbps	R 699	R 599	-R 100	-14.3%
30/30Mbps	R 790	R 675	-R 115	-14.6%
50/50Mbps	R 890	R 790	-R 100	-11.2%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, Lاسernet's amendment of its Fibre FTTH plan resulted in a reduction of the prices which ranged between 11.2% to 14.6%. The largest price decrease in percentage and absolute value terms occurred on the 30/30Mbps package, reducing by R 115 or 14.6% from R 790 to R 675. The Lاسernet Fibre

<sup>25</sup> Page 71, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%202021%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 04 January 2023

1Gbps/250Mbps is comparable to the MetroFibre 1Gbps/250Mbps FTTH<sup>26</sup> (filed on 20 April 2022) priced at R 1 950 or 35% less.

The amendment of the Lasernetet FTTH plan became effective on 12 September 2022.

### 2.7.1.6. Vox Telecom FTTH

Vox Telecom filed an amendment of its FTTH plan with the Authority on 02 September 2022, which as shown in table 39 below, entailed the introduction and upgrade of certain packages.

Table 39: Vox Telecom FTTH

Upgraded Packages		
Previous Line Speed	New Line Speed	Price (Incl. VAT)
20/10Mbps	50/50Mbps	R 699
50/50Mbps	100/100Mbps	R 899
100/100Mbps	200/200Mbps	R 1 099
200/200Mbps	500/500Mbps	R 1 249
1000/200Mbps	1000/250Mbps	R 1 449
10/10Mbps	25/25Mbps	R 599
New Packages		
Product Description		Price
25/25Mbps		R 449
500/500Mbps		R 1 249
1000/250Mbps		R 1 449

Source: ICASA Database based on Tariff Notifications

The Vox Telecom 200/200Mbps FTTH is comparable to the MetroFibre 200Mbps FTTH<sup>27</sup> which is priced at R 1 240 or 12.8% more.

The amendment of the Vox Telecom FTTH became effective on 09 September 2022.

<sup>26</sup> Page 64, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

<sup>27</sup> Page 64, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

### 2.7.1.7. Herotel Prepaid Fibre

Herotel filed amendments of its Prepaid Fibre plan with the Authority on 07 September and 07 November 2022. The amendments as shown below in table 40 entailed the introduction, price changes and validity upgrades of certain packages.

Table 40: Herotel Prepaid Fibre

07 September 2022					
Product Description	Validity	Previous Price	New Price	Difference	Variance (%)
20/10Mbps	28 Days	R 399	R 419	R 20	5%
20/10Mbps	14 Days	N/A	R 229	N/A	N/A
50/50Mbps	28 Days	R 499	R 525	R 26	5.2%
50/50Mbps	14 Days	N/A	R 285	N/A	N/A
07 November 2022					
Amended Packages					
Product Description	Previous Validity	New Validity	Previous Price	New Price	Difference
20/10Mbps	28 days	31 days	R 419	R 429	R 10
50/50Mbps	28 days	31 days	R 525	R 535	R 10
New Packages					
Product Description	Validity		Price		
20/10Mbps	7 days		R 99		
50/50Mbps	7 days		R 129		
75/75Mbps	7 days		R 155		
75/75Mbps	31 days		R 645		
100/100Mbps	7 days		R 179		
100/100Mbps	31 days		R 749		
200/200Mbps	7 days		R 255		
200/200Mbps	31 days		R 1 075		

Source: ICASA Database based on Tariff Notifications

As shown in the table above, customers now have variety in terms of validity periods for particular line speeds, for example the 50/50Mbps FTTH is available for either 7 days, 14 days and 31 days. The Herotel Prepaid Fibre 100/100Mbps FTTH (31 days) is comparable to the Vox Telecom 100/100Mbps FTTH<sup>28</sup> which is priced at R 875 or 16.8% more.

The amendments of the Herotel Prepaid Fibre became effective on 12 September and 14 November 2022, respectively.

<sup>28</sup> Page 65, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

### 2.7.1.8. Vodacom Fibre Broadband Precinct-Based Pricing on Self-Built Network

Vodacom filed its Fibre Broadband Precinct-Based Pricing on Self-Built Network with the Authority on 08 September 2022 wherein it offers customers self-built FTTH packages, with prices being charged according to the precinct/dwelling of the customers. The FTTH packages are offered on a month-to-month, 12-month, and 24-month contractual periods. Table 41 below shows the FTTH packages.

Table 41: Vodacom Fibre Broadband Precinct-Based Pricing on Self-Built Network

Line Speed (Mbps)	Standard Monthly Subscription	Promotional Monthly Subscription	Price Difference	Variance (%)
<b>24 Months Subscription (Promotion Valid for 6 months)</b>				
20/10	R 599	R 599	R 0	0%
20/20	R 649	R 349	-R 300	-46.2%
50/25	R 799	R 799	R 0	0%
50/50	R 899	R 449	-R 450	-50.1%
100/100	R 999	R 499	-R 500	-50.1%
200/200	R 1 199	R 599	-R 600	-50%
<b>12 Months Subscription (Promotion Valid for 3 months)</b>				
20/10	R 599	R 599	R 0	0%
20/20	R 649	R 349	-R 300	-46.2%
50/25	R 799	R 799	R 0	0%
50/50	R 899	R 449	-R 450	-50.1%
100/100	R 999	R 499	-R 500	-50.1%
200/200	R 1 199	R 599	-R 600	-50%
<b>Month-to-Month Subscription</b>				
20/10	R 599	N/A		
20/20	R 649			
50/25	R 799			
50/50	R 899			
100/100	R 999			
200/200	R 1 199			

Source: ICASA Database based on Tariff Notifications

As shown in the table above, customers on the 12-month and 24-month contractual periods, are also rewarded with promotional prices on the symmetrical FTTH packages for either 3 months or 6 months, depending on the term of subscription.

Vodacom's Fibre Broadband Precinct-Based Pricing on Self-Built Network was introduced in the market on 19 September 2022 and the promotional aspect of the plan is anticipated to run until 31 March 2023.



### 2.7.1.9. Telkom Converged Bundles

Telkom filed its Converged Bundles with the Authority on 10 November 2022. These Bundles entail FTTH and mobile FlexOn data bundles priced from R 539 to R 1 169, as shown in detail in table 42 below.

Table 42: Telkom Converged Bundles

Fusion 1 - single SIM	
Product Description	Price (Incl. VAT)
Uncapped 25/10Mbps + FlexOn2 - 2GB	R 539
Uncapped 25/25Mbps + FlexOn2 - 2GB	R 619
Uncapped 50/25Mbps + FlexOn6 - 6GB	R 759
Uncapped 50/50Mbps + FlexOn6 - 6GB	R 839
Uncapped 50/50Mbps + FlexOn6 - 6GB	R 999
Fusion 2 - dual SIM	
Uncapped 25/10Mbps + FlexOn2 - 2GB	R 629
Uncapped 25/25Mbps + FlexOn2 - 2GB	R 689
Uncapped 50/25Mbps + FlexOn6 - 6GB	R 929
Uncapped 50/50Mbps + FlexOn6 - 6GB	R 999
Uncapped 50/50Mbps + FlexOn6 - 6GB	R 1 169

Source: ICASA Database based on Tariff Notifications

The table above shows that for a monetary value of R 539, customers can be offered an uncapped 25/10Mbps FTTH package plus a 2GB data bundle.

The Telkom Converged Bundles were launched on 18 November 2022.

### 2.7.1.10. MetroFibre Go FTTH

MetroFibre filed an amendment of its Go FTTH plan with the Authority on 15 November 2022. The amendment entailed the termination and price reductions of certain packages, as shown in table 43 below.

Table 43: MetroFibre Go FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)
Go20 (20/20Mbps)	R 699	N/A	N/A	N/A
Go50 (50/50Mbps)	R 899	R 649	-R 250	-27.8%
Go100 (100/100Mbps)	R 1 099	R 849	-R 250	-22.7%
Go200 (200/200Mbps)	R 1 199	R 999	-R 200	-16.7%

Source: ICASA Database based on Tariff Notifications

MetroFibre’s amendment of its Go FTTH plan resulted in a reduction of the prices which ranged between 16.7% to 27.8%. The largest price decrease in percentage and absolute value terms occurred on the 50/50Mbps package, reducing by R 250 or 27.8% from R 899 to R 649. The MetroFibre Go50 FTTH is comparable to the Vox Telecom 50/50Mbps FTTH priced at R 725 or 11.7% more.

The amendment of the MetroFibre Go FTTH became effective on 01 December 2022.

### **2.7.1.11. Vodacom Fibre Broadband Large Scale Development**

Vodacom filed its Fibre Broadband Large Scale Development (LSD) plan with the Authority on 23 November 2022 wherein it offers customers uncapped fibre packages with line speeds ranging from 20Mbps to 200Mbps. Table 44 below shows selected<sup>29</sup> fibre packages.

*Table 44: Vodacom Fibre Broadband LSD (Month-to-month)*

<b>Line Speed</b>	<b>Data Allocation</b>	<b>Subscription Fee (Incl. VAT)</b>
20Mbps	Uncapped	R 599
20Mbps	Uncapped	R 699
50Mbps	Uncapped	R 799
50Mbps	Uncapped	R 899
100Mbps	Uncapped	R 999
200Mbps	Uncapped	R 1 199

*Source: ICASA Database based on Filed Tariff Notifications*

It should be noted Vodacom also offers 12-month and 24-month contractual periods. Vodacom introduced its Fibre Broadband Large Scale Development in the market on 02 December 2022.

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<sup>29</sup> More information regarding the Fibre Broadband Large Scale Development plan can be found the Authority’s database and may be made available upon request. In the case where the operator requested confidentiality, the Authority may liaise with such operator for the sharing of the requested information.

## 2.7.2. Fibre Plans offered through 3<sup>rd</sup> Party Fibre Network Operators

### 2.7.2.1. MWEB on Openserve FTTH

MWEB filed an amendment of its Openserve FTTH plan with the Authority on 21 July 2022. The amendment of the MWEB on Openserve FTTH entailed an upgrade of a single package and the introduction of a new package. Table 45 below details the MWEB on Openserve FTTH.

Table 45: MWEB on Openserve FTTH

Previous Product Description	New Product Description	Price (Incl. VAT)
200/100Mbps Uncapped	200/125Mbps	R 1 049
N/A	100/100Mbps	R 959

Source: ICASA Database based on Tariff Notifications

The amendment of the MWEB on Openserve FTTH became effective on 23 July 2022.

### 2.7.2.2. Cell C C-Fibre Tariff Plans

Cell C filed amendments of its C-Fibre Tariff Plans with the Authority on 26 July and 16 August 2022. The amendments entailed price reductions and the introduction of a new line speed package on the FibreSuburb Network. Table 46 below details the Cell C C-Fibre Tariff Plans amendment.

Table 46: Cell C C-Fibre Tariff Plans

26 July 2022 FibreSuburb Networks				
Product Description	Previous Price (Incl. VAT)	New Price (Incl. VAT)	Difference	Variance (%)
10Mbps/10Mbps	R 599	R 529	-R 70	-11.7%
25Mbps/25Mbps	R 799	R 679	-R 120	-15%
50/50Mbps	R 899	R 779	-R 120	-13%
100/100Mbps	R 1 099	R 949	-R 150	-14%
200/200Mbps	N/A	R 1 149	N/A	N/A
16 August 2022 Openserve				
25Mbps/10Mbps	R 649	R 549	-R 100	-15.4%
50Mbps/25Mbps	R 769	R 679	-R 90	-11.7%
Frogfoot				
30Mbps/30Mbps	R 729	R 675	-R 54	-7.4%
50Mbps/50Mbps	R 839	R 799	-R 40	-4.8%
MetroFibre Network				
20Mbps/20Mbps	R 499	R 459	-R 40	-8%

50Mbps/50Mbps	R 699	R 649	-R 50	-7.2%
<b>FibreSuburb Networks</b>				
10Mbps/10Mbps	R 599	R 529	-R 70	-11.7%
25Mbps/25Mbps	R 799	R 679	-R 120	-15%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, Cell C's amendment of its C-Fibre Tariff Plans resulted in a reduction of the prices which ranged between 4.8% to 15.4%. The largest price decrease in percentage terms occurred on the 25/10Mbps package, reducing by R 100 or 15.4% from R 649 to R 549. The 200/200Mbps on the Cell C C-Fibre (FibreSuburb Networks) can be compared to the Apollo 200 on the Directel on FibreSuburb Networks FTTH<sup>30</sup> priced at R 1 495 or 30.1% more.

The amendment of the Cell C C-Fibre Tariff Plans became effective on 05 August 2022.

### 2.7.2.3. MTN Supersonic on Link Layer FTTH

MTN filed its amendment to the Supersonic on Link Layer FTTH with the Authority on 26 July 2022. The amendment entailed a reduction in the subscription fees as shown in table 47 below. It should be noted that the previous prices are as analysed in the 2021/22 FY Q4 Bi-annual Report<sup>31</sup>

Table 47: MTN Supersonic on Link Layer FTTH

Line Speed	Previous Price (Incl. VAT)	Current Price (Incl. VAT)	Price Difference	Variance (%)
25/25Mbps	R 695	R 649	-R 46	-6.6%
50/50Mbps	R 895	R 799	-R 96	-10.7%
100/100Mbps	R 995	R 949	-R 46	-4.6%
200/200Mbps	R 1 195	R 1 149	-R 46	-3.8%
300/300Mbps	R 1 349	R 1 299	-R 50	-3.7%
1Gbps	R 1 449	R 1 449	R 0	0%

Source: ICASA Database Based on Filed Tariff Notifications

The table above shows that the reduction in the subscription fees ranged from 3.7% to 10.7%, of which the 50/50Mbps package realised the largest tariff

<sup>30</sup> Page 75, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jul-to-31-dec-2021) > Accessed on 05 January 2023

<sup>31</sup> Pages 81 – 82. Available on ICASA's website: < <https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jul-to-31-dec-2021> > Accessed 17 January 2023.

decrease in both absolute value and percentage terms, decreasing by R 96 (or 10.7%), from R 895 to R 799.

MTN's fibre packages on Link Layer can be compared to MWEB's fibre packages on the same network, where the latter Internet Service Provider (ISP) offers its 25/25Mbps for R 589, which is 9.2% less than what MTN charges.

MTN's amendment to its Supersonic on Link Layer FTTH came to effect on 04 August 2022.

#### **2.7.2.4. Directel on Openserve FTTH**

Directel filed an amendment of its FTTH plan on the Openserve network with the Authority on 27 July 2022. The amendment of the Directel on Openserve FTTH entailed the introduction and termination of certain packages. Table 48 below details the Directel on Openserve FTTH.

*Table 48: Directel on Openserve FTTH*

New Products	
Product Description	Price (Incl. VAT)
Apollo 100/100	R 945
Apollo 250/125	R 995
Terminated Products	
Apollo 200/100	R 995

*Source: ICASA Database based on Tariff Notifications*

The Apollo 100/100 on Directel on Openserve FTTH can be compared to the MWEB on Openserve (21 July 2022) priced at R 959 or 1.5% more.

The amendment of the Directel on Openserve FTTH became effective on 08 August 2022.

### 2.7.2.5. Cybersmart on Openserve Fibre Lite Uncapped FTTH

Cybersmart filed its Fibre Lite Uncapped FTTH plan on the Openserve network with the Authority on 03 August 2022. The Cybersmart on Openserve Fibre Lite Uncapped FTTH entails two-line speed packages with prices of R 999 to R 1 099. Table 49 details the Cybersmart on Openserve Fibre Lite Uncapped FTTH.

Table 49: Cybersmart on Openserve Fibre Lite Uncapped FTTH

Product Description	Price (Incl. VAT)
100/100Mbps	R 999
200/125Mbps	R 1 099

Source: ICASA Database based on Tariff Notifications

The Cybersmart on Openserve 200/125Mbps FTTH is comparable to the 200/125Mbps on the MWEB on Openserve FTTH priced at R 1 049 or 4.5% less.

The Cybersmart on Openserve Fibre Lite Uncapped FTTH became effective on 18 August 2022.

### 2.7.2.6. Amobia on Vuma FTTH

Amobia filed an amendment of its Vuma FTTH plan with the Authority on 15 August 2022, which entailed the termination of certain old packages, while introducing new ones. Table 50 below details the amendment of the Amobia on Vuma FTTH.

Table 50: Amobia on Vuma FTTH

Previous Package	New Package	Previous Price	New Price	Difference (%)	Variance
20/10Mbps	25/10Mbps	R 649	R 449	-R 200	-30.8%
50/50Mbps	N/A	R 799	R 649	-R 150	-18.8%
100/100Mbps	N/A	R 999	R 799	-R 200	-20%
200/200Mbps	N/A	R 1 189	R 999	-R 190	-16%
N/A	500/200Mbps	N/A	R 1 189	N/A	N/A
1000/500Mbps	N/A	R 1 869	R 2 099	R 230	12.3%

Source: ICASA Database based on Tariff Notifications

Amobia's amendment of its Vuma FTTH plan resulted in a reduction of selected prices which ranged between 16% to 30.8%. The largest price decrease in percentage and absolute value terms occurred on the 25/10Mbps package, reducing by R 200 or 30.8% from R 649 to R 449. The 50/50Mbps FTTH package

on Amobia on Vuma FTTH is comparable to the 50/50Mbps on the SADV on Vumatel FTTH<sup>32</sup> priced at R 855 or 31.7% more.

The amendment of the Amobia on Vuma FTTH became effective on 24 August 2022.

### 2.7.2.7. Vodacom Fibre Broadband

Vodacom filed amendments to its Fibre Broadband plan with the Authority on 16 August and 17 August 2022. The amendments entailed the introduction of new packages (on the Clear Access network) and tariff adjustments on FTTH packages of selected 3<sup>rd</sup> party fibre networks. Table 51 below details the amendments to Vodacom's fibre broadband packages.

Table 51: Amendments to Vodacom's Fibre Broadband

Line Speed (Mbps)	Previous Monthly Subscription (Incl. VAT)	Current Monthly Subscription (Incl. VAT)	Price Difference	Variance (%)
<b>Vodacom Fibre Broadband Amendment (16 August 2022)</b>				
<b>Clear Access</b>				
8/8	N/A	R 399	N/A	N/A
25/25	N/A	R 729	N/A	N/A
50/50	R 1 009	R 899	-R 110	-10.9%
100/100	R 1 399	R 1 099	-R 300	-21.4%
200/200	R 1 759	R 1 199	-R 560	-31.8%
<b>Link Africa</b>				
10/10	R 629	R 799	R 170	27%
20/20	R 849	R 899	R 50	5.9%
50/50	R 1 049	R 999	-R 50	-4.8%
100/100	R 1 299	R 1 199	-R 100	-7.7%
200/200	R 1 499	R 1 499	R 0	0%
<b>SADV</b>				
10/10	R 604.25	R 679	R 74.75	12.4%
20/20	R 806.01	R 779	-R 27.01	-3.4%
50/50	R 1 007.76	R 999	-R 8.76	-0.9%
100/100	R 1 512.15	R 1 199	-R 313.15	-20.7%
<b>Vodacom Fibre Broadband Amendment (17 August 2022)</b>				
<b>Century City Connect (CCC)</b>				
10/5	R 503.38	R 529	R 25.62	5.1%
20/10	R 705.13	R 739	R 33.87	4.8%
50/25	R 906.89	R 849	-R 57.89	-6.4%
100/50	R 1 007.76	R 1 049	R 41.24	4.1%
<b>MTN</b>				
4/4	R 609	R 609	R 0	0%

<sup>32</sup> Page 89, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%202021%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 04 January 2023

10/10	R 709	R 699	-R 10	-1.4%
20/20	R 809	R 849	R 40	4.9%
50/50	R 1 009	R 999	-R 10	-1%
100/100	R 1 199	R 1 199	R 0	0%
<b>WAN</b>				
10/10	R 604.25	R 609	R 4.75	0.8%
20/20	R 755.57	R 759	R 3.43	0.5%
50/50	R 957.32	R 929	-R 28.32	-3%
100/100	R 1 411.27	R 1 229	-R 182.27	-12.9%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, Vodacom introduced new fibre packages, namely, 8/8Mbps and 25/25Mbps packages on the Clear Access network offered at R 399 and R 729, respectively. The adjustment on the tariffs were a mixture of price increases and decreases. For example, the 10/10Mbps package on Link Africa realised a R 170 or 27% price increase from R 629 to R 799, which is the largest price increase in both absolute value and percentage terms. The largest tariff decrease in both absolute value and percentage terms occurred on the 200/200Mbps package on the Clear Access network, decreasing by R 560 or 31.8% from R 1 759 to R 1 199.

The amendments of Vodacom's plan came to effect on 25 August 2022 and 26 August 2022, respectively.

#### **2.7.2.8. Cybersmart on Vumatel FTTH**

Cybersmart filed an amendment of its Vumatel FTTH plan with the Authority on 22 August 2022. The amendment of the Cybersmart on Vumatel FTTH entailed an upgrade of all line speed packages on the plan without a price increase.

Table 52 below details the amendment of the Cybersmart on Vumatel FTTH.

Table 52: Cybersmart on Vumatel FTTH

Previous Package	New Package	Price
20/10Mbps	50/50Mbps	R 628.90
50/50Mbps	100/100Mbps	R 828.90
100/100Mbps	200/200Mbps	R 989
200/200Mbps	500/200Mbps	R 1 139

Source: ICASA Database based on Tariff Notifications



Customers on the Cybersmart on Vumatel FTTH plan experienced at least a doubling of line speeds on certain packages at no additional cost, for example as shown in the table above, the 100/100Mbps package on Cybersmart's Vumatel FTTH was upgraded to 200/200Mbps. The Cybersmart 100/100Mbps FTTH on the Vumatel network is comparable to the 100/100Mbps FTTH package on the SADV FTTH<sup>33</sup> priced at R 975 or 1.4% less.

The amendment of the Cybersmart on Vumatel FTTH became effective on 01 September 2022.

### 2.7.2.9. MWEB on Vumatel FTTH

MWEB filed amendments of its Vumatel FTTH plan with the Authority on 22 August and 24 August 2022. The amendments entailed the conversion of the MWEB on Vumatel FTTH Promotion to a permanent product offering, price reductions of certain packages and the introduction of new packages.

The MWEB on Vumatel FTTH entailed standard month-to-month rates, a 12-month and 24-month clawback offering which includes free installation, free connection, free router and discounted monthly subscriptions for the first 24-month period. Table 53 below details the MWEB on Vumatel FTTH.

Table 53: MWEB on Vumatel FTTH

22 August 2022				
Product Description	Standard Price		12 Month Contract/Clawback Rates	24 Month Contract/Clawback Rates
50/50Mbps Uncapped Fibre	R 679		R 579	N/A
100/100Mbps Uncapped Fibre	R 849		R 749	R 699
200/200Mbps Uncapped Fibre	R 999		R 899	R 849
500/500Mbps Uncapped Fibre	R 1 149		R 1 049	R 999
1Gbps/250Mbps Uncapped Fibre	R 1 449		R 1 349	R 1 299
24 August 2022				
Uncapped Packages				
Product Description	Previous Price	New Price	Difference	Variance (%)

<sup>33</sup> Page 89, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%202021%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 04 January 2023

50/20Mbps	R 689	R 679	-R 10	-1.5%
100/50Mbps	R 849	R 849	R 0	0%
100/100Mbps	R 899	R 869	-R 30	-3.3%
Premium 100/100Mbps	R 949	R 869	-R 80	-8.4%
Premium 200/200Mbps	R 1 059	R 999	-R 60	-5.7%
<b>Capped Packages</b>				
<b>Previous Package</b>	<b>New Package</b>	<b>Price</b>		
50GB + Uncapped Night Time Data + 50/20Mbps	50/50Mbps	R 529		
100GB + Uncapped Night Time Data + 50/20Mbps	50/50Mbps	R 649		
200GB + Uncapped Night Time Data + 50/20Mbps	50/50Mbps	R 749		
50GB + Uncapped Night Time Data + 50/20Mbps	50/50Mbps	R 609		

Source: ICASA Database based on Tariff Notifications

As shown in the table above, MWEB's amendment of its Vumatel FTTH plan resulted in a reduction of the prices on selected uncapped packages which ranged between 1.5% to 8.4%. The largest price decrease in percentage and absolute value terms occurred on the Premium 100/100Mbps package, reducing by R 80 or 8.4% from R 949 to R 869. The 100/100Mbps package on the MWEB on Vumatel FTTH can be compared to the 100/100Mbps on SADV FTTH priced at R 975 or 12.2% more.

The amendment of the MWEB on Vumatel FTTH became effective on 01 September and 01 October 2022, respectively.

#### 2.7.2.10. MTN Supersonic on Vuma Reach Fibre

MTN's amendment to its Supersonic on Vuma Reach Fibre plan was filed with the Authority on 29 August 2022. It entails the price adjustment of the 20/10Mbps package and the introduction of the 100/50Mbps package, as detailed in table 54 below.

Table 54: MTN Supersonic on Vuma Reach Fibre

Line Speed (Mbps)	Current Price (Incl. VAT)	New Price (Incl. VAT)	Price Difference	Variance (%)
20/10	R 395	R 399	R 4	1%
100/50	N/A	R 799	N/A	N/A

Source: ICASA Database based on Tariff Notifications

As shown in the table above, MTN increased the price of the 20/10Mbps package by R 4 or 1%, from R 395 to R 399, and the 100/50Mbps package was introduced at R 799.

MTN's amendment to the Supersonic on Vuma Reach Fibre plan became effective on 07 September 2022.

#### 2.7.2.11. ASAP Internet on MetroFibre FTTH

ASAP Internet filed an amendment of its MetroFibre FTTH plan with the Authority on 30 August 2022. This amendment entailed a price increase of 7.5%, as shown below in table 55.

Table 55: ASAP Internet on MetroFibre FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 600	R 645	R 45	7.5%

Source: ICASA Database based on Tariff Notifications

The ASAP Internet on MetroFibre 50/50Mbps can be compared to the Amobia on MetroFibre 50/50Mbps FTTH<sup>34</sup> priced at R 649 or 0.6% more. The amendment of the ASAP Internet on MetroFibre FTTH became effective on 01 October 2022.

#### 2.7.2.12. Lasernet on Clear Access FTTH

Lasernet filed an amendment of its Clear Access FTTH plan with the Authority on 31 August 2022. The amendment of the Lاسernet on Clear Access FTTH entailed the introduction, termination, and price amendments of certain packages. Table 56 below details the Lاسernet on Clear Access FTTH.

Table 56: Lاسernet on Clear Access FTTH

New Packages	
Product Description	Price
8/8Mbps	R 299
25/25Mbps	R 649
500/500Mbps	R 2 499
1Gbps/250Mbps	R 2 999
Terminated Packages	

<sup>34</sup> Page 77, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) – Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

20/20Mbps			R 799	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
10/10Mbps	R 699	R 599	-R 100	-14.3%
50/50Mbps	R 899	R 790	-R 109	-12.1%
100/100Mbps	R 1 699	R 970	-R 729	-42.9%
200/200Mbps	R 2 299	R 1 199	-R 1 100	-47.8%

Source: ICASA Database based on Tariff Notifications

Lasernet's amendment of its Clear Access FTTH plan resulted in a reduction of the prices on selected packages which ranged between 14.3% to 47.8%. The largest price decrease in percentage and absolute value terms occurred on the 200/200Mbps package, reducing by R 1 100 or 47.8% from R 2 299 to R 1 199. The Lasernet on Clear Access 10/10Mbps FTTH is comparable to the MWEB on Clear Access 10/10Mbps FTTH<sup>35</sup> priced at R 689 or 15% more.

The Lasernet on Clear Access FTTH became effective on 12 September 2022.

### 2.7.2.13. Lاسernet on Frogfoot FTTH

Lasernet filed an amendment of its Frogfoot FTTH plan with the Authority on 31 August 2022. The amendment of the Lاسernet on Frogfoot FTTH entailed the introduction and termination of certain packages. Table 57 below details the amendment of the Lاسernet on Frogfoot FTTH.

Table 57: Lاسernet on Frogfoot FTTH

New Packages	
Product Description	Price
30/30Mbps	R 739
500/500Mbps	R 1 599
1Gbps/250Mbps	R 1 999
Terminated Packages	
10/10Mbps	R 749
20/20Mbps	R 849

Source: ICASA Database based on Tariff Notifications

The Lاسernet on Frogfoot 30/30Mbps package is comparable to the MWEB on Frogfoot 30/30Mbps package<sup>36</sup> priced at R 649 or 12.2% less.

<sup>35</sup> Page 82, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

<sup>36</sup> Page 86, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

The amendment of the Lasernetet on Frogfoot FTTH became effective on 12 September 2022.

#### 2.7.2.14. Lasernetet on MFN Fibre FTTH

Lasernet filed an amendment of its MFN Fibre FTTH plan with the Authority on 31 August 2022. The amendment entailed the introduction, termination, and price amendment of certain packages. Table 58 below details the Lasernetet on MFN Fibre FTTH.

Table 58: Lasernetet on MFN Fibre FTTH

New Packages				
Product Description			Price	
25/25Mbps			R 529	
200/200Mbps			R 979	
500/500Mbps			R 1 199	
1Gbps/250Mbps			R 1 699	
Terminated Packages				
10/10Mbps			R 649	
20/20Mbps			R 799	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 999	R 679	-R 320	-32%
100/100Mbps	R 1 249	R 799	-R 450	-36%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, Lasernet's amendment of its MFN Fibre FTTH plan resulted in a reduction of the prices on selected packages which ranged between 32% to 36%. The largest price decrease in percentage and absolute value terms occurred on the 100/100Mbps package, reducing by R 450 or 36% from R 1 249 to R 799. The Lasernetet on MFN Fibre 25/25Mbps package is comparable to the Vodacom on MFN Fibre 25/25Mbps package<sup>37</sup> priced at R 649 or 22.7% more.

The amendment of the Lasernetet on MFN Fibre FTTH became effective on 12 September 2022.

<sup>37</sup> Page 87, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%202021%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 04 January 2023

### 2.7.2.15. Lasernet on Octotel Fibre FTTH

Lasernet filed an amendment of its Octotel Fibre FTTH plan with the Authority on 31 August 2022. The amendment entailed the introduction, termination, and price adjustment of certain packages. Table 59 below details the Lasetnet on Octotel Fibre FTTH.

Table 59: Lasetnet on Octotel Fibre FTTH

New Packages				
Product Description			Price	
35/25Mbps			R 699	
50/50Mbps			R 790	
1Gbps/250Mbps			R 2 999	
Terminated Packages				
15/15Mbps			R 755	
20/20Mbps			R 905	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
100/100Mbps	R 1 095	R 970	-R 125	-11.4%
200/200Mbps	R 1 235	R 1 199	-R 36	-2.9%

Source: ICASA Database based on Tariff Notifications

Lasernet's amendment of its Octotel Fibre plan resulted in a reduction of the prices on selected packages which ranged between 11.4% to 2.9%. The largest price decrease in percentage and absolute value terms occurred on the 200/200Mbps package, reducing by R 36 or 2.9% from R 1 235 to R 1 199.

The amendment of the Lasetnet on Octotel Fibre FTTH became effective on 12 September 2022.

### 2.7.2.16. Lasetnet on Openserve Fibre FTTH

Lasernet filed an amendment of its Openserve Fibre FTTH with the Authority on 31 August 2022. The amendment entailed the introduction, termination, and price adjustment of certain packages. Table 60 below details the Lasetnet on Openserve Fibre FTTH.

Table 60: Lasetnet on Openserve Fibre FTTH

New Packages	
Product Description	Price
25/10Mbps	R 495
50/50Mbps	R 799
100/100Mbps	R 999

250/125Mbps			R 1 149	
500/250Mbps			R 1 499	
Terminated Packages				
200/100Mbps			R 1 899	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
25/25Mbps	R 799	R 639	-R 160	-20%
50/25Mbps	R 999	R 765	-R 234	-23.4%
100/50Mbps	R 1 299	R 949	-R 350	-26.9%

Source: ICASA Database based on Tariff Notifications

Lasernet's amendment of its Openserve Fibre FTTH plan resulted in a reduction of the prices on certain which ranged between 20% to 26.9%. The largest price decrease in percentage and absolute value terms occurred on the 100/50Mbps package, reducing by R 350 or 26.9% from R 1 299 to R 949. The Lasernet on Openserve Fibre 100/50Mbps is comparable to the MWEB Vuma Reach on Openserve 100/50Mbps package<sup>38</sup> priced at R 849 or 10.5% less.

The amendment of the Lاسernet on Openserve Fibre FTTH became effective on 12 September 2022.

#### 2.7.2.17. Lاسernet on Vuma Fibre FTTH

Lasernet filed an amendment of its Vuma Fibre FTTH with the Authority on 31 August 2022. The amendment entailed the introduction, termination, and price adjustment of certain packages. Table 61 below details the Lاسernet on Vuma Fibre FTTH.

Table 61: Lاسernet on Vuma Fibre FTTH

New Packages				
Product Description			Price	
500/500Mbps			R 1 149	
1Gbps/250Mbps			R 1 449	
Terminated Packages				
10/10Mbps			R 699	
20/20Mbps			R 899	
Price Amendments				
Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 999	R 689	-R 310	-31%
100/100Mbps	R 1 149	R 899	-R 250	-21.8%

Source: ICASA Database based on Tariff Notifications

<sup>38</sup> Page 68, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/retail-tariffs-report-quarter-2-2022-23-jan-jun)> Accessed on 24 February 2023

As shown in the table above, Lasernet's amendment of its Vuma Fibre FTTH plan resulted in a reduction of the prices on selected packages which ranged between 21.8% to 31%. The largest price decrease in percentage and absolute value terms occurred on the 50/50Mbps package, reducing by R 310 or 31% from R 999 to R 689. The Lasernet on Vuma Fibre 50/50Mbps FTTH is comparable to the Cybersmart on Vumatel 50/50Mbps FTTH<sup>39</sup> priced at R 898 or 30.3% more.

The amendment of the Lasernet on Vuma Fibre FTTH became effective on 12 September 2022.

### 2.7.2.18. Vodacom Fibre Broadband and Openserve Tariffs

Vodacom's amendment to its Fibre Broadband on Openserve plan was filed with the Authority on 01 September 2022. It involves an addition of new line speeds in the plan. Table 62 below shows the line speeds added to the plan.

Table 62: Vodacom Fibre Broadband on Openserve Tariffs

Line Speed (Mbps)	New Monthly Subscription
100/100	R 1 049
250/125	R 1 149

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the 100/100Mbps and 250/125Mbps packages were introduced at R 1 049 and R 1 149, respectively.

Vodacom's amendment came to effect on 15 September 2022.

### 2.7.2.19. Amobia on Buh-Rein FTTH Packages

Amobia filed its Buh-Rein FTTH Package with the Authority on 02 September 2022, which as shown in table 63 below is priced at R 399.

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<sup>39</sup> Page 80, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023



Table 63: Amobia on Buh-Rein FTTH Packages

Product Description	Price (Incl. VAT)
20/10Mbps	R 399

Source: ICASA Database based on Tariff Notifications

The Amobia on Buh-Rein FTTH Packages was launched on 15 September 2022.

### 2.7.2.20. Vodacom Fibre Broadband on Evotel

Vodacom filed its Fibre Broadband on Evotel plan with the Authority on 05 September 2022 wherein it introduced FTTH packages with download speeds ranging from 10Mbps to 200Mbps, and upload speeds ranging from 2Mbps to 200Mbps. Table 64 below shows the Fibre Broadband on Evotel plan.

Table 64: Vodacom Fibre Broadband on Evotel

Line Speed (Mbps)	Monthly Subscription (Incl. VAT)
10/2	R 599
20/10	R 729
50/50	R 899
100/100	R 1 099
200/200	R 1 199

Source: ICASA Database based on Tariff Notifications

Vodacom introduced the Fibre Broadband on Evotel plan in the market on 14 September 2022.

### 2.7.2.21. ASAP Internet on Vumatel FTTH

ASAP Internet filed an amendment of its Vumatel FTTH plan with the Authority on 06 September 2022. The amendment of the ASAP Internet on Vumatel FTTH entailed price adjustments and the introduction of new packages. Table 65 below details the amendment of the ASAP Internet on Vumatel FTTH.

Table 65: ASAP Internet on Vumatel FTTH

Product Description	Previous Monthly Price	New Monthly Price	12 Month Contract	24 Month Contract
50/50Mbps	R 865	R 690	R 670	N/A
100/100Mbps	R 995	R 865	R 840	R 690
200/200Mbps	R 1 140	R 995	R 965	R 870
1000/200Mbps	R 1 420	R 1 420	R 1 380	R 980
1000/500Mbps	R 2 250	R 2 250	R 2 200	N/A
New Packages				

Product Description	Monthly Price	12 Months Contract	24 Month Contract
25/10Mbps (area dependent)	R 445	N/A	N/A
500/200Mbps	R 1 140	R 1 100	R 920
2500Mbps/500Mbps (area dependent)	N/A	N/A	R 2 290

Source: ICASA Database based on Tariff Notifications

ASAP Internet on Vumatel FTTH offers customers a wider variety of validity periods, with certain packages such as the 50/50Mbps now valid on a monthly, yearly, and 24-month basis. The ASAP Internet on Vumatel 200/200Mbps FTTH is comparable to the Cybersmart on Vumatel 200/200Mbps FTTH priced at R 1 139 or 14.5% more.

The amendment of the ASAP Internet on Vumatel FTTH will become effective on 01 October 2022.

#### 2.7.2.22. Directel on Vumatel FTTH

Directel filed an amendment of its Vumatel FTTH plan with the Authority on 07 September 2022. This amendment entailed the upgrade of line speeds on certain packages. Table 66 below more details.

Table 66: Directel on Vumatel FTTH

Previous Package	New Package	Previous Price	New Price	Difference	Variance (%)
Apollo 20	Apollo 50	R 895	R 725	-R 170	-19%
Apollo 50	Apollo 100	R 1 045	R 895	-R 150	-14.4%
Apollo 100	Apollo 200	R 1 245	R 945	-R 300	-24.1%
Apollo 200	Apollo 500	R 1 245	R 1 245	R 0	0%

Source: ICASA Database based on Tariff Notifications

Directel's amendment of its Vumatel FTTH plan resulted in the upgrade and/or reduction of the prices which ranged between 14.4% to 24.1%. The largest price decrease in percentage and absolute value terms occurred on the Apollo 200 package, reducing by R 300 or 24.1% from R 1 245 to R 945. The Directel on Vumatel Apollo 200 can be compared to the Cybersmart on Vumatel 200/200Mbps package<sup>40</sup> priced at R 1 139 or 8.5% less.

<sup>40</sup> Page 80, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

The amendment of the Directel on Vumatel FTTH became effective on 01 October 2022.

### 2.7.2.23. Directel on MTN FTTH

Directel filed an amendment of its MTN FTTH plan with the Authority on 14 September 2022, which entailed an upgrade of packages without a change in price. Table 67 below details the amendment of the Directel on MTN FTTH.

Table 67: Directel on MTN FTTH

Previous Package	New Package	Price
Apollo 10	Apollo 20	R 695
Apollo 20	Apollo 50	R 845
Apollo 50	Apollo 100	R 995
Apollo 100	Apollo 200	R 1 195
Apollo 200	Apollo 500	R 1 495

Source: ICASA Database based on Tariff Notifications

The Apollo 20 on the Directel on MTN FTTH is comparable to the Vodacom on MTN 20/20Mbps package<sup>41</sup> priced at R 809 or 16.4% more. The amendment of the Directel on MTN FTTH became effective on 01 October 2022.

### 2.7.2.24. MWEB on Link Africa FTTH

MWEB filed an amendment of its Link Africa FTTH plan with the Authority on 16 September 2022. The amendment of the MWEB on Link Africa FTTH entailed line speed upgrades without any corresponding price increases, as shown in table 68 below.

Table 68: MWEB on Link Africa FTTH

Previous Package	New Package	Price
10/10Mbps	25/25Mbps	R 599
20/20Mbps	50/50Mbps	R 699
50/50Mbps	100/100Mbps	R 799
100/100Mbps	200/200Mbps	R 899
200/200Mbps	500/500Mbps	R 1 299

Source: ICASA Database based on Tariff Notifications

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<sup>41</sup> Page 99, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%202021%20-%20Independent%20Communications%20Authority%20of%20South%20Africa%20(icasa.org.za)) > Accessed on 04 January 2023

The MWEB on Link Africa 50/50Mbps FTTH can be compared to the Telkom on Link Africa 50/50Mbps package<sup>42</sup> priced at R 899 or 12.5% more.

The amendment of the MWEB on Link Africa FTTH became effective on 01 October 2022.

### 2.7.2.25. Telkom on Metro Fibre Networks FTTH

Telkom filed an amendment of its Metro Fibre Networks FTTH plan with the Authority on 21 September 2022. The amendment of the Telkom on Metro Fibre Networks FTTH entailed the addition of two new packages, as shown in table 69 below.

Table 69: Telkom on Metro Fibre Networks FTTH

Home Lite	
Product Description	Price (Incl. VAT)
20Mbps Unlimited Home Lite	R 499
Home Premium	
20Mbps Unlimited Home Premium	R 599

Source: ICASA Database based on Tariff Notifications

Telkom's on Metro Fibre Networks 20Mbps Unlimited Home Premium FTTH can be compared to the MTN on MetroFibre 20/20Mbps FTTH<sup>43</sup> priced at R 449 or 25% less.

The amendment of the Telkom on Metro Fibre Networks FTTH became effective on 30 September 2022.

### 2.7.2.26. MTN Supersonic FTTH

MTN filed an amendment to its Supersonic FTTH plan with the Authority on 27 September 2022 wherein it increased the line speeds of certain fibre packages, without increasing the prices and also introduced additional packages on various

<sup>42</sup> Page 70, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2020 — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Tariffs%20Analysis%20Report%2001%20Jul%20to%2031%20Dec%2020%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 05 January 2023

<sup>43</sup> Page 84, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/Retail%20Tariffs%20Report%20Quarter%202%202022/23%20(Jan%20-%20Jun)%20-%20Independent%20Communications%20Authority%20of%20South%20Africa) > Accessed on 04 January 2023

3<sup>rd</sup> party fibre networks. Table 70 below details the FNOs to which the amendment was applicable.

Table 70: MTN Supersonic FTTH

Previous Line Speed (Mbps)	New Line Speed (Mbps)	Subscription Fee
<b>Vumatel</b>		
20/10	50/50	R 695
50/50	100/100	R 895
100/100	200/200	R 995
200/200	500/200	R 1 145
1000/200	1000/200	R 1 445
1000/500	1000/500	R 2 295
<b>Zoom Fibre</b>		
N/A	10/10	R 369
	25/25	R 589
	50/50	R 749
	100/100	R 899
	200/200	R 999
	500/500	R 1 149
	1000/500	R 1 649
<b>Balwin</b>		
4/1	Discontinued	
N/A	500/500	R 1 299
	1000/500	R 1 849
<b>Fibre Geeks</b>		
N/A	20/10	R 629
	20/20	R 739
	50/25	R 779
	50/50	R 879
	100/50	R 929
	100/100	R 1 029
	200/50	R 1 099
	200/200	R 1 249

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the line speeds of the fibre packages on Vumatel were increased while the prices remained unchanged. For example, the 20/10Mbps line speed was replaced by the 50/50Mbps line speed while the price remained unchanged at R 695. There were new packages added on the Balwin network namely the 500/500Mbps and 1000/50Mbps packages, while the 4/4Mbps package was discontinued. MTN also introduced the Zoom Fibre and Fibre Geeks packages in its Supersonic FTTH plan.

A comparison can be made between MTN and MWEB on Zoom Fibre. MWEB offers its 10/10Mbps and 25/25Mbps packages for R 379 and R 559, which is R 10 (or 2.7%) more and R 30 (or 5.1%) less than what MTN charges for its 10/10Mbps and 25/25Mbps on Zoom fibre, respectively.

MTN's amendment came to effect on 05 October 2022.

### 2.7.2.27. Amobia on VUMA FTTH

Amobia filed an amendment of its VUMA FTTH plan with the Authority on 11 October 2022, which entailed the introduction of new packages, price adjustments and line speed upgrades of certain packages. Table 71 below details the amendment of the Amobia on VUMA FTTH.

Table 71: Amobia on VUMA FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 799	R 649	-R 150	-18.8%
100/100Mbps	R 999	R 799	-R 200	-20%
200/200Mbps	R 1 189	R 999	-R 190	-16%
1000/500Mbps	R 1 869	R 2 099	R 230	12.3%
500/200Mbps	N/A	R 1 189	N/A	N/A
Upgraded Package				
Previous Package	New Package		Price	
25/10Mbps	25/25Mbps		R 449	

Source: ICASA Database based on Tariff Notifications

Amobia's amendment of its VUMA FTTH plan resulted in a reduction of the prices of certain packages which ranged between 16% to 20%. The largest price decrease in percentage and absolute value terms occurred on the 100/100Mbps package, reducing by R 200 or 20% from R 999 to R 799. The 50/50Mbps on Amobia on VUMA FTTH can be compared to the 50/50Mbps on SADV on Vumatel FTTH<sup>44</sup> (filed on 06 August 2021) priced at R 855 or 31.7% more.

The amendment of the Amobia on VUMA FTTH became effective on 20 October 2022.

### 2.7.2.28. Cybersmart on Lightstruck Uncapped Home Fibre

Cybersmart filed an amendment of its Lightstruck Uncapped Home Fibre plan with the Authority on 13 October 2022. The amendment of the Cybersmart on Lightstruck Uncapped Home Fibre entailed line speed upgrades with no change in price. Table 72 below details the amendment of the Cybersmart on Lightstruck Uncapped Home Fibre.

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<sup>44</sup> Page 89, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

Table 72: Cybersmart on Lightstruck Uncapped Home Fibre

Previous Package	New Package	Price
20/20Mbps	50/25Mbps	R 689
50/50Mbps	100/50Mbps	R 919

Source: ICASA Database based on Tariff Notifications

The amendment of the Cybersmart on Lightstruck Uncapped Home Fibre became effective on 25 October 2022.

### 2.7.2.29. Vodacom Fibre Broadband on Octotel

Vodacom filed an amendment of its Fibre Broadband on Octotel plan with the Authority on 20 October 2022, which entailed price increases ranging from 2.9% to 12.5%. Table 73 below details the amendment of the Vodacom Fibre Broadband on Octotel.

Table 73: Vodacom Fibre Broadband on Octotel

Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 679	R 699	R 20	2.9%
100/100Mbps	R 799	R 899	R 100	12.5%

Source: ICASA Database based on Tariff Notifications

The amendment of the Vodacom Fibre Broadband on Octotel became effective on 01 November 2022.

### 2.7.2.30. MWEB on Octotel FTTH

MWEB filed its Octotel FTTH plan which has a single line speed package priced at R 499 (as shown in table 74, below) with the Authority on 25 October 2022.

Table 74: MWEB on Octotel FTTH

Product Description	Price
25/25Mbps	R 499

Source: ICASA Database based on Tariff Notifications

The MWEB on Octotel FTTH was launched on 01 November 2022.

### 2.7.2.31. E Wisp FTTx

E Wisp filed an amendment of its FTTx with the Authority on 26 October 2022. The amendment entailed price adjustments ranging from 2.5% to 5% across various networks. Table 75 below details the amendment of the E Wisp FTTx.

Table 75: E Wisp FTTx

Fixed Wireless				
Product Description	Previous Price	New Price	Difference	Variance (%)
2Mbps Pensioner	R 180	R 185	R 5	2.8%
2Mbps Standard	R 200	R 210	R 10	5%
4Mbps Pensioner	R 320	R 335	R 15	4.7%
4Mbps Standard	R 360	R 375	R 15	4.2%
6Mbps Pensioner	R 485	R 500	R 15	3.1%
6Mbps Standard	R 540	R 565	R 25	4.6%
8Mbps Pensioner	R 650	R 680	R 30	4.6%
8Mbps Standard	R 720	R 755	R 35	4.9%
10Mbps Pensioner	R 800	R 840	R 40	5%
10Mbps Standard	R 900	R 945	R 45	5%
Evotel				
10/2Mbps	R 550	R 570	R 20	3.6%
20/10Mbps	R 650	R 670	R 20	3.1%
50/50Mbps	R 799	R 829	R 30	3.8%
100/100Mbps	R 999	R 1 039	R 40	4%
200/200Mbps	R 1 150	R 1 200	R 50	4.3%
1000/500Mbps	R 1 350	R 1 410	R 60	4.4%
Openserve				
25/25Mbps	R 595	R 610	R 15	2.5%
50/25Mbps	R 795	R 815	R 20	2.5%
100/50Mbps	R 930	R 955	R 25	2.7%
200/100Mbps	R 1 125	R 1 155	R 30	2.7%
500/250Mbps	R 1 299	R 1 339	R 40	3.1%

Source: ICASA Database based on Tariff Notifications

The table above shows that the subscription fee increases ranged from 2.5% to 5%, with the E Wisp on Openserve 25/25Mbps line speed having the lowest tariff increase in percentage terms, increasing by R 15 from R 595 to R 610. The E Wisp on Openserve 25/25Mbps package priced at R 610 is comparable to the MTN Supersonic on Openserve 25/25Mbps package<sup>45</sup> priced at R 599 or 1.8% less. The amendment of the E Wisp FTTx became effective on 07 November 2022.

<sup>45</sup> Page 70, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](https://www.icasa.org.za/retail-tariffs-report-quarter-2-2022-23-jan-jun) > Accessed on 04 January 2023



### 2.7.2.32. Directel on Octotel FTTH

Directel filed an amendment of its Octotel FTTH with the Authority on 27 October 2022. The amendment entailed line speed upgrades and the introduction of new packages. Table 76 below details the amendment of the Directel on Octotel FTTH.

Table 76: Directel on Octotel FTTH

New packages	
Product Description	Price
Apollo 25	R 495
Apollo 400	R 1 245
Upgraded Packages	
Previous Package	New Package
Apollo 35	Apollo 50
Apollo 50	Apollo 100
Apollo 100	Apollo 200

Source: ICASA Database based on Tariff Notifications

The amendment of the Directel on Octotel FTTH became effective on 08 November 2022.

### 2.7.2.33. ASAP Internet on Mitsol FTTH

ASAP Internet filed its Mitsol FTTH plan with the Authority on 31 October 2022. The ASAP Internet on Mitsol entails six FTTH line speed packages, as shown in table 77 below.

Table 77: ASAP Internet on Mitsol FTTH

Product Description	Price
25/5Mbps	R 399
50/10Mbps	R 599
100/10Mbps	R 699
200/20Mbps	R 999
500/50Mbps	R 1 099
1000/100Mbps	R 1 199

Source: ICASA Database based on Tariff Notifications

The ASAP Internet on Mitsol FTTH was launched on 10 November 2022.

### 2.7.2.34. Telkom on Frogfoot FTTH

Telkom filed an amendment of its Frogfoot FTTH plan with the Authority on 09 November 2022, which was to include two additional line speed packages. Table 78 below details the Telkom on Frogfoot FTTH.

Table 78: Telkom on Frogfoot FTTH

Product Description	Price (Incl. VAT)
10/1Mbps Uncapped Lite	R 329
20/2Mbps Uncapped Lite	R 479

Source: ICASA Database based on Tariff Notifications

The Telkom on Frogfoot 10/1Mbps package is comparable to the MWEB on Frogfoot Air 10/1Mbps package<sup>46</sup> priced at R 309 or 6.1% less.

The amendment of the Telkom on Frogfoot FTTH became effective on 21 November 2022.

### 2.7.2.35. Cybersmart on Unifybr Uncapped Fibre

Cybersmart filed its Unifybr Uncapped Fibre plan with the Authority on 14 November 2022. The Cybersmart on Unifybr Uncapped Fibre entails FTTH packages priced from R 589 to R 1 719. Table 79 below details the Cybersmart on Unifybr Uncapped Fibre.

Table 79: Cybersmart on Unifybr Uncapped Fibre

Product Description	Price (Incl. VAT)
20/10Mbps	R 589
50/50Mbps	R 719
100/100Mbps	R 859
200/200Mbps	R 1 009
500/500Mbps	R 1 149
1000/200Mbps	R 1 719
Set-Up Fee	R 1 725

Source: ICASA Database based on Tariff Notifications

The Cybersmart on Unifybr Uncapped Fibre was launched on 25 November 2022.

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<sup>46</sup> Page 72, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

### 2.7.2.36. Cybersmart on Openserve Fibre Uncapped Premium + (SLA)

Cybersmart filed its Cybersmart on Openserve Fibre Uncapped Premium + (SLA) plan with the Authority on 14 November 2022. This has FTTH packages with line speeds ranging from 25/25Mbps to 500/250Mbps. Table 80 below details the Cybersmart on Openserve Fibre Uncapped Premium + (SLA).

Table 80: Cybersmart on Openserve Fibre Uncapped Premium + (SLA)

Product Description	Price (Incl. VAT)
25/25Mbps	R 879
50/50Mbps	R 1 059
100/100Mbps	R 1 419
250/125Mbps	R 1 589
500/250Mbps	R 1 949

Source: ICASA Database based on Tariff Notifications

The Cybersmart on Openserve Fibre Uncapped Premium + (SLA) 50/50Mbps FTTH is comparable to the MTN on Openserve 50/50Mbps package<sup>47</sup> which is priced at R 749 or 29.3% less.

The Cybersmart on Openserve Fibre Uncapped Premium + (SLA) was launched on 25 November 2022.

### 2.7.2.37. Vodacom Fibre on TT Connect

Vodacom's amendment to the Fibre Broadband on TT Connect plan was filed with the Authority on 23 November 2022. The amendment entailed subscription fee increases for the third-party fibre packages. Table 81 below details the amendment.

Table 81: Vodacom Fibre Broadband on TT Connect

Line Speed (Mbps)	Previous Monthly Subscription	Current Monthly Subscription	Price Difference	Variance (%)
10/10	R 599	R 629	R 30	5%
20/20	R 749	R 779	R 30	4%
50/50	R 849	R 879	R 30	3.5%

<sup>47</sup> Page 84, available on ICASA's website: < [Retail Tariffs Report Quarter 2 2022/23 \(Jan - Jun\) – Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

100/100	R 999	R 1 049	R 50	5%
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Source: ICASA Database based on Filed Tariff Notifications

The table above shows that the subscription fee increases ranged from 3.5% to 5%, with the 100Mbps line speed having the largest tariff increase in absolute value terms, increasing by R 50 from R 999 to R 1 049.

Vodacom's amendment on the Fibre Broadband on TT Connect came to effect on 02 December 2022.

### 2.7.2.38. Amobia on Frogfoot FTTH

Amobia filed an amendment of its Frogfoot FTTH plan with the Authority on 15 December 2022, which entailed the introduction and termination of certain packages. Table 82 below details the amendment of the Amobia on Frogfoot FTTH.

Table 82: Amobia on Frogfoot FTTH

Product Description	Price (Incl. VAT)
<b>New Packages</b>	
40/10Mbps	R 649
40/40Mbps	R 709
80/20Mbps	R 769
80/80Mbps	R 859
150/30Mbps	R 899
150/150Mbps	R 999
250/50Mbps	R 1 159
250/250Mbps	R 1 259
500/100Mbps	R 1 359
500/500Mbps	R 1 559
1000/200Mbps	R 1 659
1000/1000Mbps	R 1 899
<b>Terminated Packages</b>	
30/3Mbps	R 605
30/30Mbps	R 665
50/5Mbps	R 735
50/50Mbps	R 805
100/10Mbps	R 835
100/100Mbps	R 915
200/200Mbps	R 1 105
500/500Mbps	R 1 495
1000/1000Mbps	R 1 825

Source: ICASA Database based on Tariff Notifications

The Amobia on Frogfoot 500/500Mbps package is comparable to the SADV on Frogfoot FTTH<sup>48</sup> which is priced at R 1 295 or 16.9% less.

The amendment of the Amobia on Frogfoot FTTH became effective on 20 January 2023.

### **2.7.2.39. Cybersmart on Lightspeed FTTH**

Cybersmart filed its Lightspeed FTTH plan with the Authority on 19 December 2022. The Cybersmart on Lightspeed FTTH entails a single 500/500Mbps FTTH package priced at R 1 099, as shown in table 83 below with a setup fee of R 1 499.

*Table 83: Cybersmart on Lightspeed FTTH*

Product Description	Price (Incl. VAT)
500/500Mbps	R 1 099
Setup Fee	R 1 499

*Source: ICASA Database based on Tariff Notifications*

The Cybersmart on Lightspeed FTTH was launched on 02 January 2023.

### **2.7.3. Promotional FTTH Plans**

#### **2.7.3.1. MetroFibre 20+20Mbps Double Up Promotion**

MetroFibre filed its 20+20Mbps Double Up Promotion with the Authority on 01 December 2022. The MetroFibre 20+20Mbps Double Up Promotion entails a 20Mbps package for R 400 plus an additional 20Mbps for R 99; the R 99 for the additional 20Mbps can be cancelled at any time and customers revert to the 20Mbps standard package at R 400. The MetroFibre 20+20Mbps Double Up Promotion was launched on 01 December 2022 and was made available until 31 May 2023.

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<sup>48</sup> Page 89, available on ICASA's website: < [Tariffs Analysis Report: 01 Jul to 31 Dec 2021 — Independent Communications Authority of South Africa \(icasa.org.za\)](#) > Accessed on 04 January 2023

#### **2.7.4. Comparative Analysis of Fibre Products**

This sub-section provides a comparative analysis of FTTH packages provided on 3<sup>rd</sup> party FNOs. It aims to show how different ISPs price their packages of the same line speeds and shows the average market price, based on ICASA's tariff notifications database, which is formulated from information received from tariff notifications.

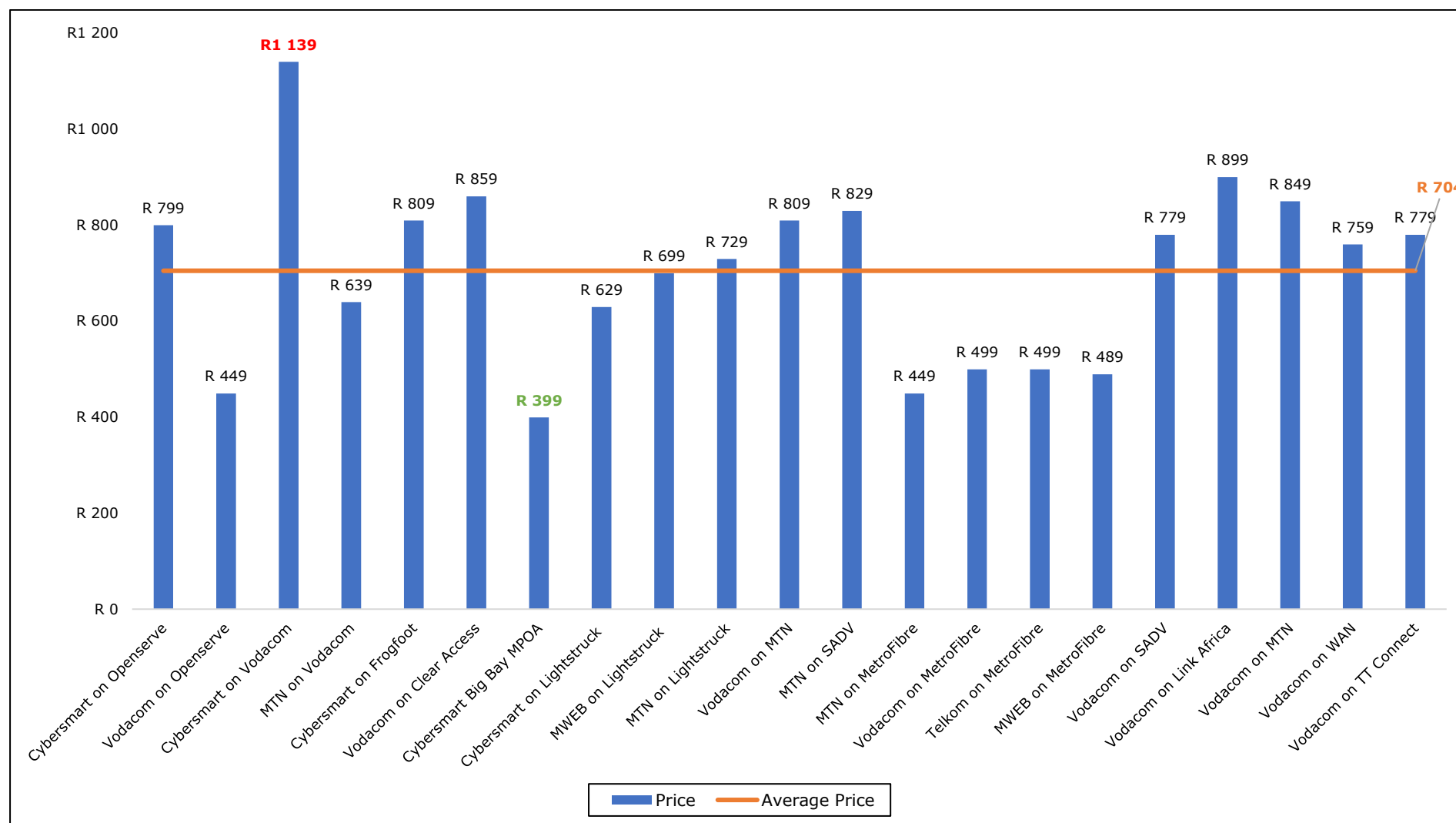
##### **2.7.4.1. 20/20Mbps FTTH on Various Networks**

Figure 3 below shows that the average price of the sampled 20/20Mbps line speeds is approximately priced at R 704 per month, up by R 6 or 0.9% from R 698 in the previous reporting period. The reason for the increase in the average price was the addition of fibre packages in the sample<sup>49</sup> that are priced above the average subscription fee from the previous reporting period.

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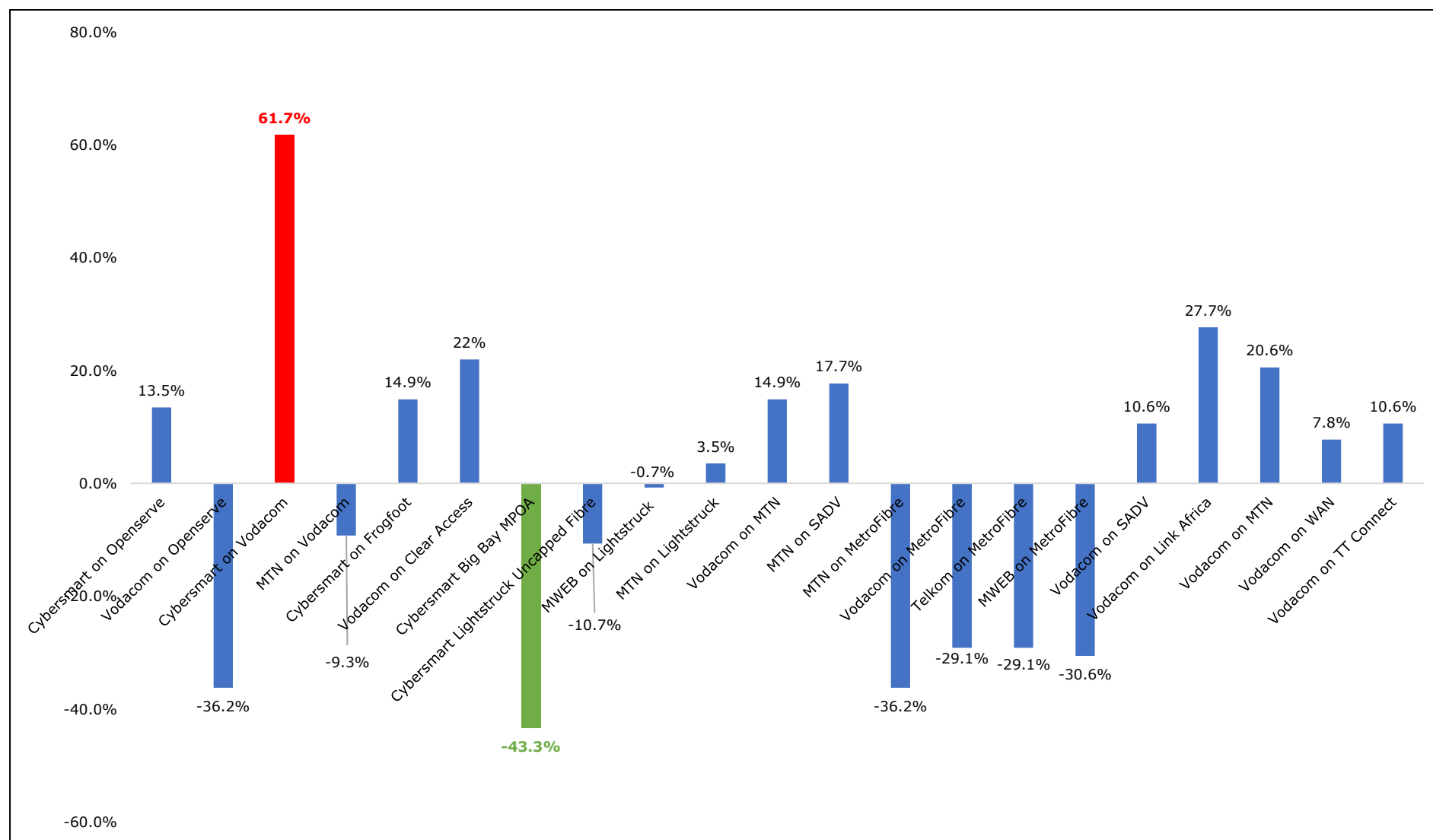
<sup>49</sup> It should be noted that the average price is calculated using a larger sample size than the depicted prices. Due to the largeness of sample size, only a selected number of packages were included in the graphical representation of the fibre prices.

Figure 3: Sample of 20/20Mbps Packages offered by 3rd party FNOs on Various Network



Source: ICASA Database Based on Tariff Notifications

Figure 4: Percentage Deviation of the above selected packages from the 20/20Mbps Average Price



Source: ICASA Database Based on Tariff Notifications

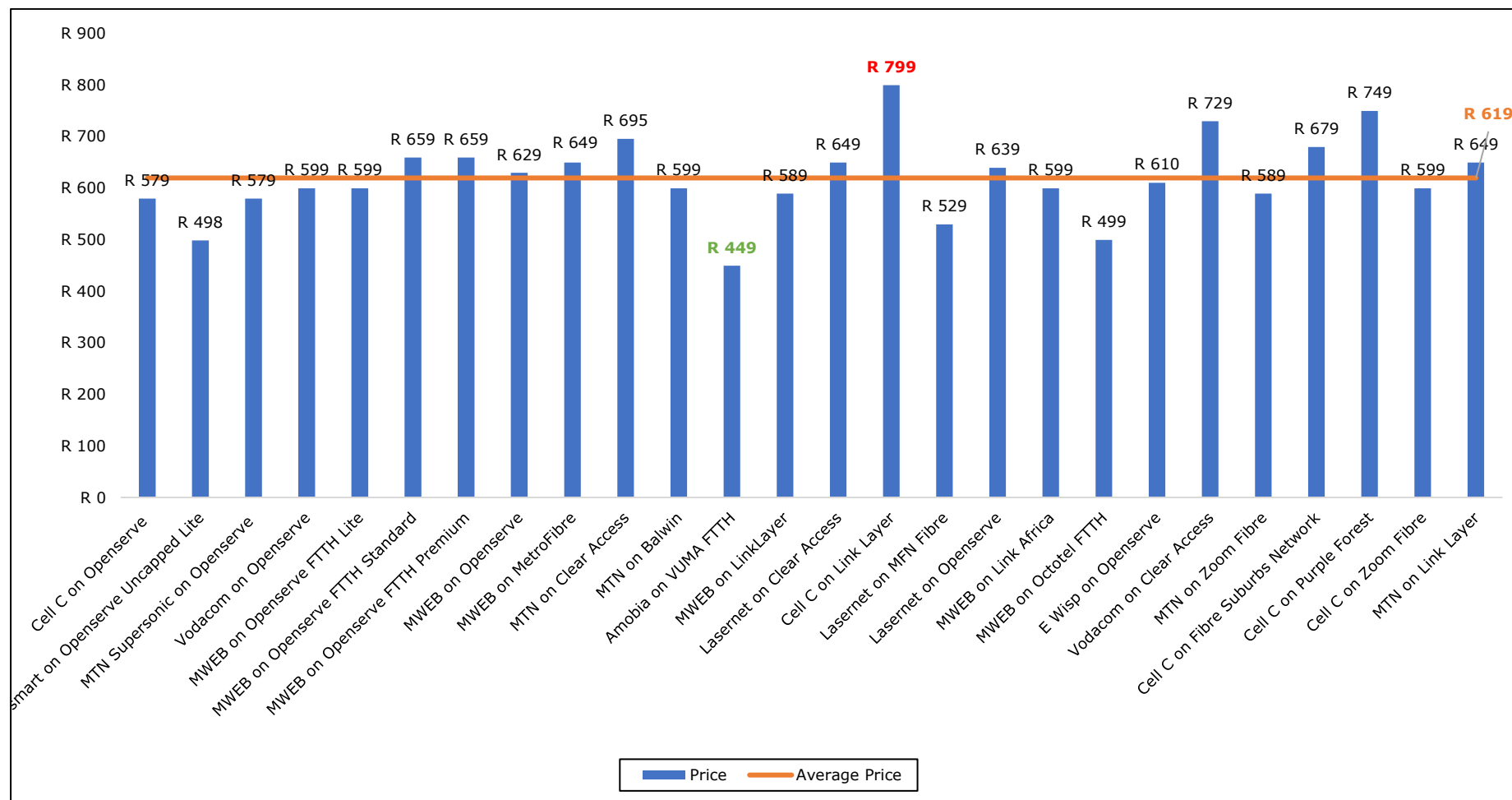


- Figure 4 above shows the percentage deviation of the various 20/20Mbps packages from the average subscription fee.
- Cybersmart's 20/20Mbps on Vodacom has the highest subscription fee of R 1 139, which is 61.7% above the average price.
- Cybersmart's 20/20Mbps in the Big Bay MPOA residential area has the lowest subscription fee of R 399, which is 43.3% below the average price. Vodacom on Openserve and MTN on MetroFibre offer the second lowest subscription fee of R 449, respectively.
- It is worth noting that 9 out of the 22 sampled packages (43%) are priced at an amount less than the average price.

#### **2.7.4.2. 25/25Mbps FTTH on Various Networks**

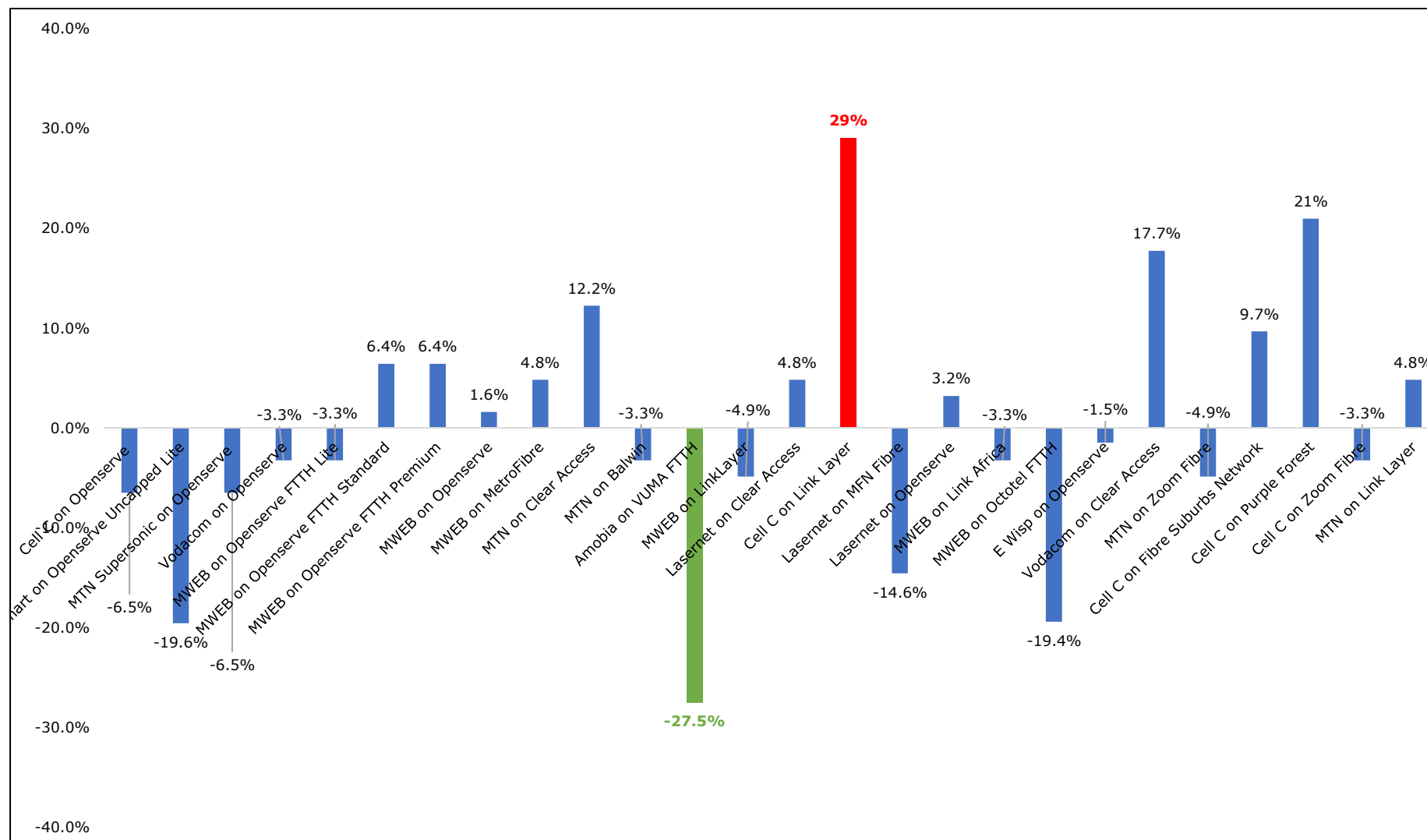
- Figure 5 below shows that the sample approximates the average subscription fee of the 25/25Mbps line speed at R 619, which is down by R 22 or 3.4% from R 641 in the previous reporting period.

Figure 5: Sample of 25/25Mbps Packages offered by 3rd party FNOs on Various Networks



Source: ICASA Database Based on Tariff Notifications

Figure 6: Percentage Deviation of the above selected packages from the 25/25Mbps Average Price



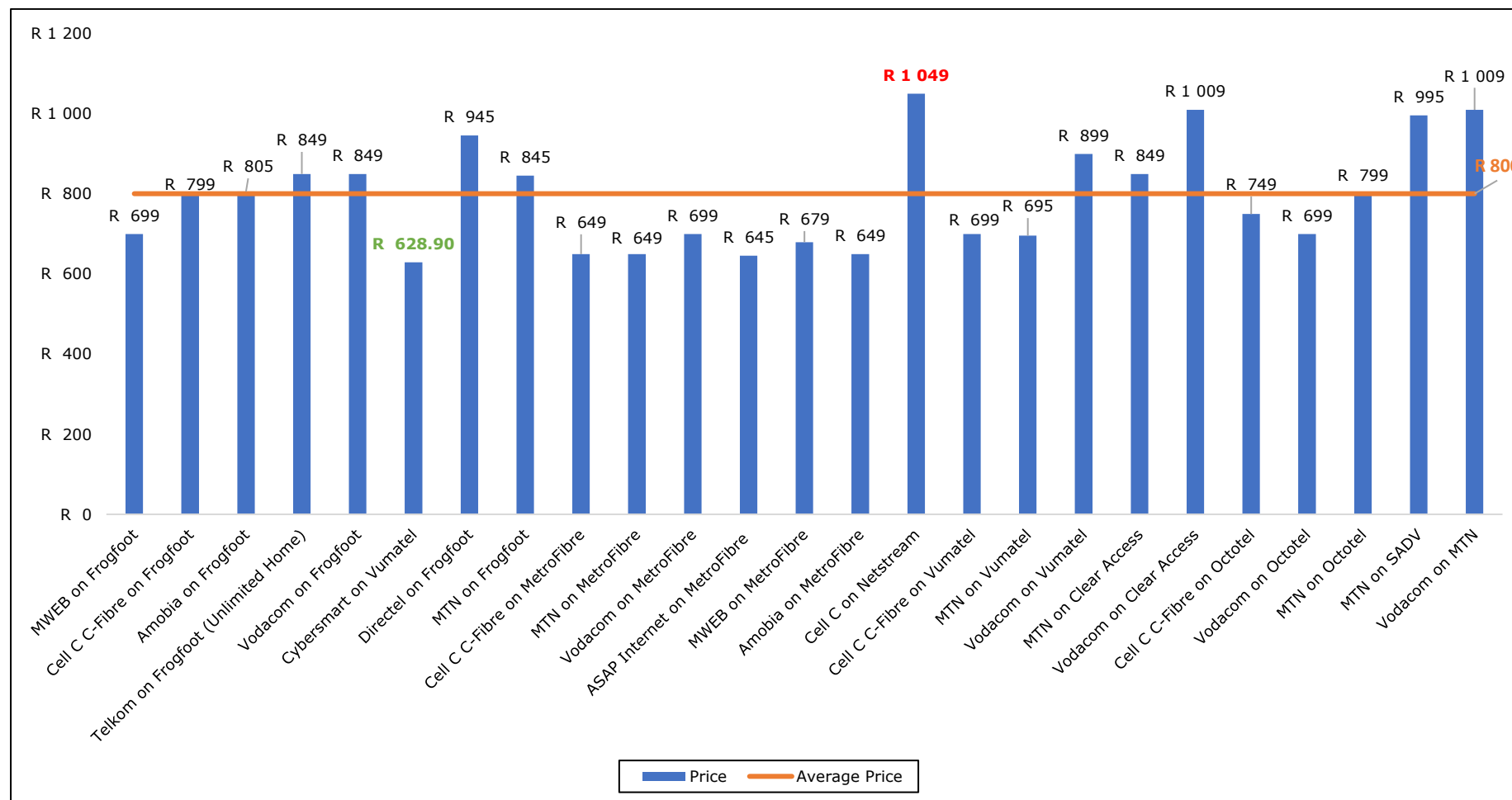
Source: ICASA Database Based on Tariff Notifications

- Amobia's 25/25Mbps FTTH on the Vumatel network which was filed in the period under review (i.e., on 15 August 2022) has the lowest subscription fee of R 449 which translates to the largest deviation below average price of 26.8%.
- The Cell C on Link Layer 25/25Mbps package charges the highest with the subscription fee priced at R 799, which translates to the largest deviation above the average price of 29%.
- It is worth noting that 14 out of the 26 sampled packages (53.8%) are priced at an amount less than the average price.

#### **2.7.4.3. 50/50Mbps FTTH on Various Networks**

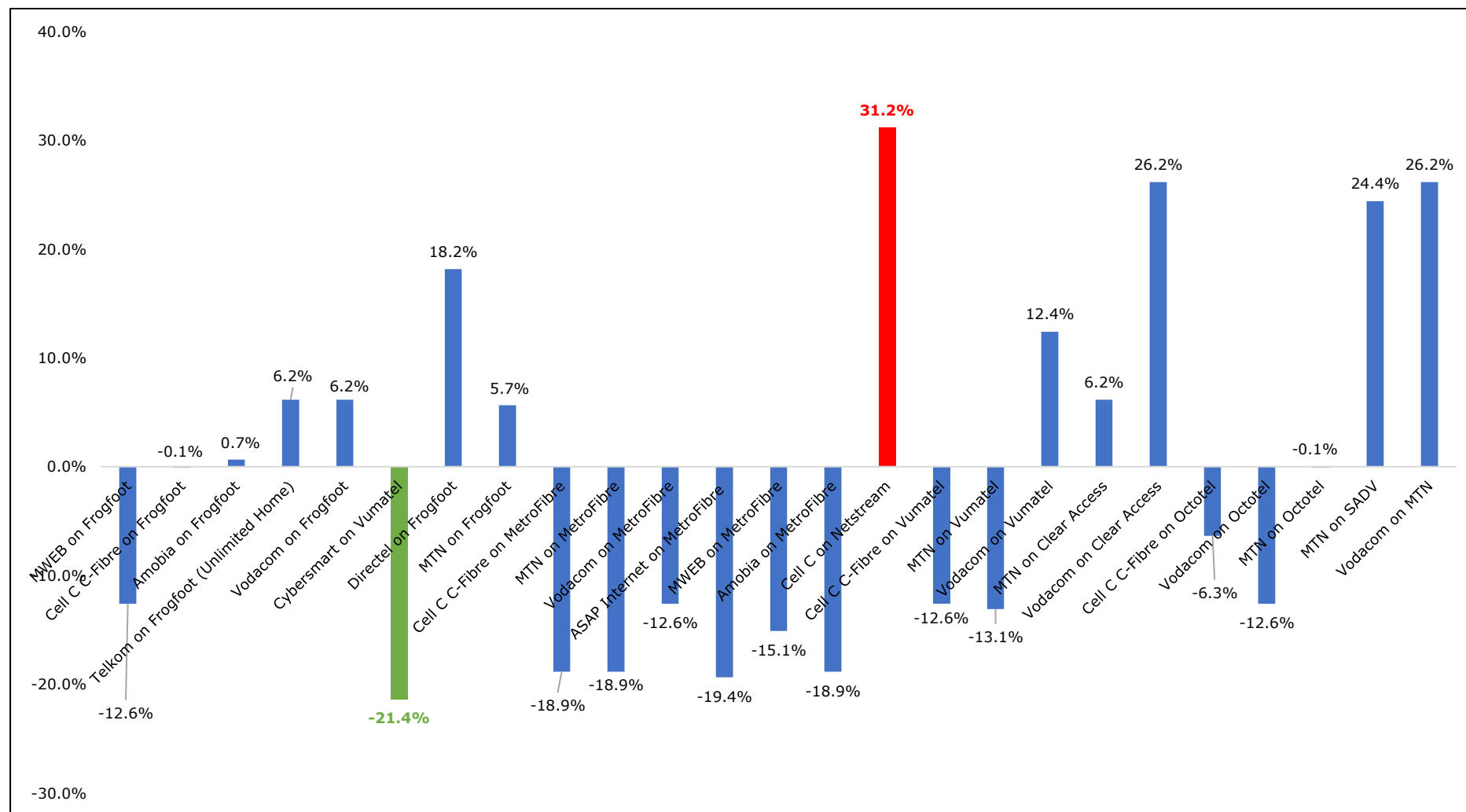
- Figure 7 below shows a sample of the 50/50Mbps line speed and it approximates the average subscription fee of the 50/50Mbps line speed at R 800 per month. The average subscription fee was reduced by R 22 or 2.7% from R 822 in the previous reporting period. The reduction in the average price is attributed to the reduction in subscription fees of selected fibre packages and the inclusion of more fibre packages in the sample that are priced below the average subscription fee from the previous reporting period. For example, Cell C reduced its 50/50Mbps package on the Frogfoot network by R 40 or 4.8% from R 839 to R 799.

Figure 7: Sample of 50/50Mbps Packages offered on Various Fibre Networks



Source: ICASA Database Based on Tariff Notifications

Figure 8: Percentage Deviation of the above selected packages from the 50/50Mbps Average Price



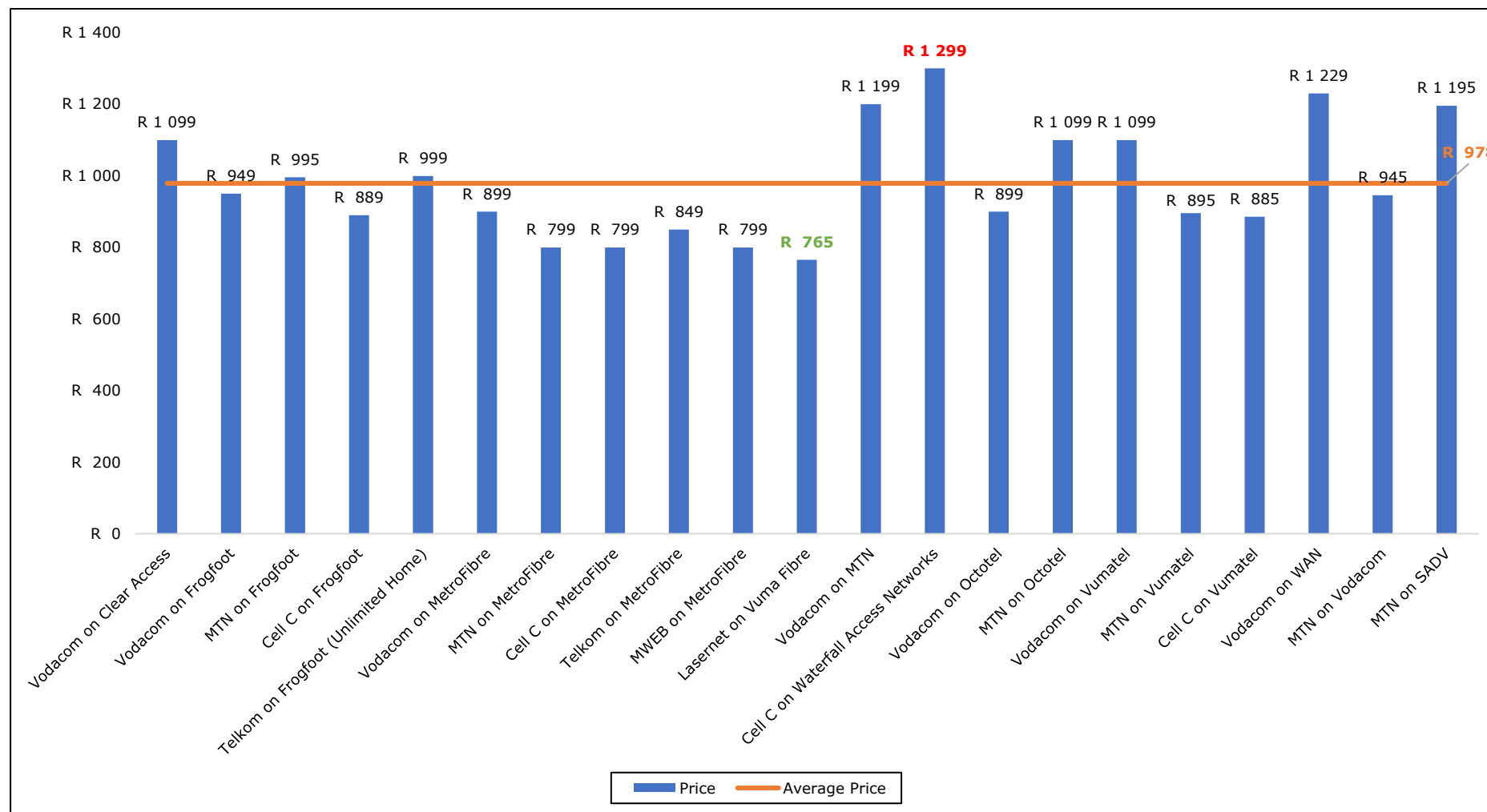
Source: ICASA Database Based on Tariff Notifications

- Only 25 packages of the 57 sampled are shown in the graph to avoid plotting a clustered graph.
- The cheapest 50/50Mbps FTTH in the sample is the Cybersmart on Vumatel priced at R 628.90, which is 21.4% below the estimated average price.
- Cell C's 50/50Mbps FTTH on the Netstream network has the highest subscription fee in the sample at R 1 049 which translates to the largest deviation of 31.2% above the average price.
- It is worth noting that 33 out of the 57 sampled packages (58%) are priced at amounts less than the average subscription fee.

#### **2.7.4.4. 100/100Mbps FTTH on Various Networks**

- Figure 9 below depicts that the sample approximates the average subscription fee of the 100/100Mbps line speed at R 978 per month, which was reduced by R 57 or 5.8% from R 1 035 in previous reporting period. The reduction of the average subscription fee is as a result of the additional 100/100Mbps packages in the sample that are priced below the average subscription fee from the previous reporting period, and the reduction in prices for selected fibre packages pre-existing in the sample. For example, Vodacom's 100/100Mbps package on the Clear Access network realised a R 300 or 21.4% price decrease from R 1 399 to R 1 099.

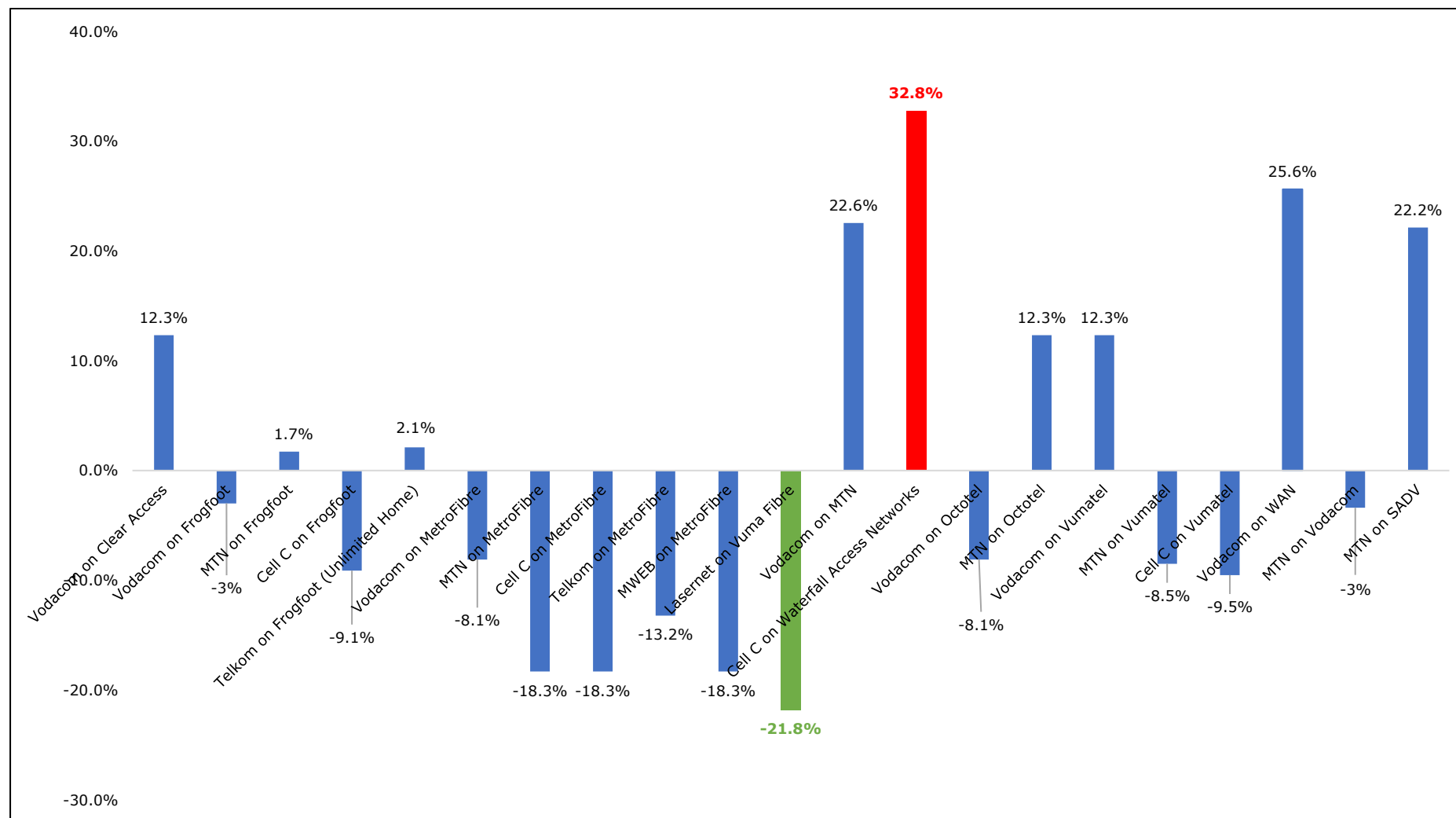
Figure 9: Sample of 100/100Mbps Packages offered by 3rd party FNOs on Various Networks



Source: ICASA Database Based on Tariff Notifications



Figure 10: Percentage Deviation of the above selected packages from the 100/100Mbps Average Price



Source: ICASA Database Based on Tariff Notifications

- The number of fibre packages plotted was limited to 21 out of the 53 sampled to avoid a clustered figure.
- Cell C's 100/100Mbps FTTH on Waterfall Access Networks (WAN) has the highest subscription fee of R 1 299 which translates to the largest deviation from the average price of 32.8%.
- Lasernet has the lowest subscription fee on its 100/100Mbps package on the Vumatel network at R 765, which is 21.8% less than the average price.
- It is worth noting that 31 out of the 53 sampled packages (58.5%) are priced at an amount less than the average price.

### **3. Conclusion**

The Authority observed the continued competitiveness between licensees in terms of the number of promotions that were offered in the market during the period under review. The new promotional offers filed in the period under review were 128, significantly up by 56 notifications from the preceding reporting period. The operators also filed 6 more extensions in the period under review than the preceding period wherein they increased from 35 to 41. The continued flow of promotional offers and extensions is seen as a strategic tool to incentivise, reward (loyal customers), attract new customers by providing more affordable access to communication services. The extensions and/or amendments of previous promotions could also be indicative of customers' positive reaction towards promotional offers.

The Authority also observed continued tariff filings pertaining to personalised data bundles offered by the two major MNO's namely Vodacom and MTN since the previous reporting period. The operators offer customers personalised data bundle deals based on individual spending patterns/profiles and geographical location. For example, in the period under review MTN introduced its Dynamic Data bundle plan wherein it rewards customers with free bonus data from 10% to 100% of the purchased value, based on their locations and spending patterns. Such personalised bundles or packages are created in order to reward customers for their loyalty and/or to incentivise them and/or stimulate demand for certain services based on customers spending patterns. Vodacom also offers prepaid customers personalised data bundles through its Everyday-ta Bundles which were made permanent in the period under review. The offer entails personalised daily recurring data bundles that are purchased on a once-off basis.

The Authority received two new prepaid plans in the period under review from Cell C and MTN namely Cell C 4Eva Tariff Plan and MTN Prepaid Inflow Tariff Plan. The MTN Inflow Prepaid Tariff Plan replaced the Bundle Bonanza Tariff Plan as the default price plan, and all prepaid customers on legacy plans are migrated to the new default plan. The Authority also received a number of notifications regarding voice bundles where other notifications included amendments which impacted on the effective rates of the plan. For example, MTN's amendment of its On-net Voice

Bundles entailed the upsizing of voice bundle allocations on selected bundles while the prices remained unchanged; this resulted in the decrease in the effective rates, with the previous effective rates ranging from R 0.10 to R 0.60 per minute and the current effective rates ranging from R 0.07 to R 0.20 per minute. Therefore, the Authority views the amendment of the voice bundles as indicative of the operator's efforts to increase the utilisation of voice services by customers.

The Authority also observed a continued increase in the provision of LTE and Wireless Internet services, the introduction of 5G products and wireless fibre Internet services. For example, Telkom's Unlimited All Hours and Off-Peak LTE Promotions offer customers an unlimited prepaid package valid for 7 days at R 299 and R 129, respectively. The wireless Internet services may also serve as an alternative to fixed broadband services, especially in areas where there is no fibre footprint.

FNOs and ISPs continue to amend and/or introduce new fibre services in the market which the Authority deem as beneficial to the public in terms of increased product choice and may ultimately result in competitive pricing. For example, Vodacom amended its fibre plan, wherein it decreased the prices of selected fibre packages, including the 100/100Mbps fibre package on the Clear Access network which realised a R 300 or 21.4% tariff decrease from R 1 399 to R 1 099. It should be noted that the Authority received a total of 115 notifications regarding fibre services (up from 82 in the preceding reporting period) from various FNOs and/or ISPs in the period under review. The FTTH comparative analysis shows that the average prices for the 20/20Mbps, 25/25Mbps, 50/50Mbps and 100/100Mbps are approximately, R 704, R 619, R 800 and R 978, respectively.

The Authority will continue to monitor and publish this report with retail market prices to ensure that subscribers have information on the competitive rates which are prevailing in the market.

#### 4. References

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Kholoud Dorgham, M. S, 2015. ResearchGate. [Online] Available at: [https://www.researchgate.net/publication/277669260\\_A\\_Novel\\_Dynamic\\_Pricing\\_Model\\_for\\_the\\_Telecommunications\\_Industry](https://www.researchgate.net/publication/277669260_A_Novel_Dynamic_Pricing_Model_for_the_Telecommunications_Industry) [Accessed 17 July 2019].

## Annexure A: List of Other<sup>50</sup> Tariff Notifications Filed During the Period Under Review

TARIFF PLAN	EXPLANATION OF THE TARIFF PLAN	RELEVANT DATES	PRICING/PRODUCT/PACKAGE INFORMATION	STATUS																																																												
Cell C All-in-One Plus with Facebook & Video Streaming Promotion	Cell C All-in-One Plus with Facebook & Video Streaming Promotion entails integrated voice, data, Facebook, and streaming data.	Filed: 14 July 2022  Launch Date: 26 July 2022  Extension Dates: 17 October 2022, 18 January 2023  Expected Decommission Date: 30 April 2023	<p>Table 84: Cell C All-in-One Plus with Facebook &amp; Video Streaming Promotion</p> <table><tr><th colspan="6">Daily Bundles</th></tr><tr><th>Anytime Data</th><th>Facebook Data</th><th>Streaming Data</th><th>On-net Minutes</th><th>Any-net Minutes</th><th>Price (Incl. VAT)</th></tr><tr><td>30MB</td><td>30MB</td><td>30MB</td><td>10 min</td><td>5 min</td><td>R 5</td></tr><tr><td>50MB</td><td>50MB</td><td>50MB</td><td>10 min</td><td>10 min</td><td>R 10</td></tr><tr><td>150MB</td><td>150MB</td><td>150MB</td><td>10 min</td><td>10 min</td><td>R 20</td></tr><tr><th colspan="6">Weekly Bundles</th></tr><tr><td>100MB</td><td>100MB</td><td>100MB</td><td>20 min</td><td>10 min</td><td>R 20</td></tr><tr><td>350MB</td><td>350MB</td><td>300MB</td><td>40 min</td><td>20 min</td><td>R 49</td></tr><tr><td>1GB</td><td>1GB</td><td>1GB</td><td>60 min</td><td>30 min</td><td>R 79</td></tr><tr><td>2GB</td><td>2GB</td><td>2GB</td><td>90 min</td><td>30 min</td><td>R 129</td></tr></table> <p>Source: ICASA Database Based on Tariff Notifications</p>	Daily Bundles						Anytime Data	Facebook Data	Streaming Data	On-net Minutes	Any-net Minutes	Price (Incl. VAT)	30MB	30MB	30MB	10 min	5 min	R 5	50MB	50MB	50MB	10 min	10 min	R 10	150MB	150MB	150MB	10 min	10 min	R 20	Weekly Bundles						100MB	100MB	100MB	20 min	10 min	R 20	350MB	350MB	300MB	40 min	20 min	R 49	1GB	1GB	1GB	60 min	30 min	R 79	2GB	2GB	2GB	90 min	30 min	R 129	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.
Daily Bundles																																																																
Anytime Data	Facebook Data	Streaming Data	On-net Minutes	Any-net Minutes	Price (Incl. VAT)																																																											
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50MB	50MB	50MB	10 min	10 min	R 10																																																											
150MB	150MB	150MB	10 min	10 min	R 20																																																											
Weekly Bundles																																																																
100MB	100MB	100MB	20 min	10 min	R 20																																																											
350MB	350MB	300MB	40 min	20 min	R 49																																																											
1GB	1GB	1GB	60 min	30 min	R 79																																																											
2GB	2GB	2GB	90 min	30 min	R 129																																																											
Cell C 7-Day WhatsApp Boost	The Cell C 7-Day WhatsApp Boost Bundle Promotion	Filed: 21 July 2020	Cell C's 7-Day WhatsApp Boost Bundle Promotion was analysed in the 2020/21 FY Q4 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:	Ongoing as at 31 December 2022 and was expected																																																												

<sup>50</sup> Other tariff notifications filed or received during the period under review that were in existence as at end of 30 June 2022 which were not discussed/mentioned in the main part of this report

Bundle Promotion	was made available to customers who purchase base (standard) daily, 7-day or monthly data bundles.	<p>Launch Date: 31 July 2020</p> <p>Extension Dates: 18 January 2022, 20 April 2022, 19 July 2022, 17 October 2022, 18 January 2023</p> <p>Expected Decommission Date: 30 April 2023</p>	< <a href="https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-01-jul-30-dec-2020">https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-01-jul-30-dec-2020</a> >	to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.
Cell C 50GB for 6 Months Black Friday Promotion	Cell C is offering selected prepaid, post-paid and top-up customers 50GB + 50GB Nite Data valid for 6 months (180 days) for a monetary value of R 500.	<p>Filed: 23 November 2020</p> <p>Launch Date: 27 November 2020</p> <p>Extension Dates: 18 January 2022,</p>	<p>Cell C's 50GB for 6 Months Black Friday Promotion was analysed in the 2021/22 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:</p> <p>&lt;<a href="https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021">https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021</a> &gt;</p>	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 19 January 2023, extending the

		20 April 2022, 19 July 2022, 17 October 2022, 19 January 2023  Expected Decommission Date: 30 April 2023		promotion to 30 April 2023, which will be discussed in the next reporting period.
Cell C 100GB and 200GB for 6 Months Promotion	The Cell C 100GB and 200GB for 6 Months Promotion allocates prepaid, post-paid and top-up customers additional Nite data over and above the 100GB or 200GB anytime data purchased.	Filed: 04 March 2021  Launch Date: 05 March 2021  Extension Date(s): 18 January 2022, 20 April 2022, 19 July 2022, 17 October 2022, 19 January 2023	Cell C's 100GB and 200GB for 6 Months Promotion was analysed in the 2021/22 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021">https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021</a> >	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 19 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.



		Expected Decommission Date: 30 April 2023		
Cell C Upfront Payment Bundles Promotion	Cell C's Upfront Payment Bundles and Double Data Promo are offered to prepaid, post-paid and top-up customers, with bundles available for a once-off fee and they include the allocation of data every 30 days over 12 instalments.	<p>Filed: 11 November 2020</p> <p>Launch Date: 16 November 2020</p> <p>Extension Dates: 18 January 2022, 20 April 2022, 19 July 2022, 17 October 2022, 19 January 2023</p> <p>Expected Decommission Date: 30 April 2023</p>	<p>Cell C's Upfront Payment Bundles Promotion was analysed in the 2020/21 FY Q4 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:</p> <p>&lt; <a href="https://www.icasa.org.za/legislation-and-regulations/bi-annual-tariffs-analysis-report-01-jul-to-31-dec-2020">https://www.icasa.org.za/legislation-and-regulations/bi-annual-tariffs-analysis-report-01-jul-to-31-dec-2020</a> &gt;</p>	<p>Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 19 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.</p>

Cell C Daily Data bundles and Nite Data Bundles Promotion	Cell C's Daily Data Bundles Promotion entail a 2GB data bundle priced at R 35 and valid until midnight on day of purchase.	<p>Filed: 20 January 2022</p> <p>Launch Date: 21 January 2022</p> <p>Extension Dates: 18 January 2022, 20 April 2022, 19 July 2022, 17 October 2022, 19 January 2023</p> <p>Expected Decommission Date: 30 April 2023</p>	The 2GB data bundle was made available to customers that purchase the 1GB daily bundle at R 20.	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 19 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.
Cell C All-in-One Bonus Nite Data Promotion	Cell C's All-in-One Bonus Nite Data Promotion allocates bonus Nite data enabling access to social media	<p>Filed: 20 August 2021</p> <p>Launch Date: 27 August 2021</p>	<p>Cell C All-in-One Bonus Nite Data Promotion was analysed in the 2021/22 FY Q4 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:</p> <p>&lt; <a href="#">Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa (icasa.org.za)</a> &gt;</p>	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January

	platforms to customers who purchase a qualifying All-in-One bundle.	<p>Extension</p> <p>Dates: 19 July 2022, 17 October 2022, 18 January 2023</p> <p>Expected Decommission Date: 30 April 2023</p>		2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.
Cell C Socializa Bundles Promotion	Cell C's Socializa Bundles Promotion offers customers data that can be used exclusively to access specific social media and/or streaming media platforms.	<p>Filed: 11 November 2020</p> <p>Launch Date: 13 November 2020</p> <p>Amendment: 28 January 2022</p> <p>Extension Dates: 18 January 2022,</p>	Cell C's Socializa Bundles Promotion was analysed in the 2021/22 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021">https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021</a> >	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in

		20 April 2022, 19 July 2022, 17 October 2022, 18 January 2023  Expected Decommission Date: 30 April 2023		the next reporting period.
Cell C WhatsApp Boost Promotion	The Cell C WhatsApp Boost Promotion offers customers who purchase base (standard) daily, 5- day or monthly data bundles.	Filed: 07 November 2019  Launch Date: 19 November 2019  Extension Dates: 18 January 2022, 20 April 2022, 19 July 2022, 17 October 2022, 31 January 2023	Cell C's WhatsApp Boost Promotion was analysed in the 2021/22 FY Q2 Bi- Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021">https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021</a> >	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 19 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.

		Expected Decommission Date: 30 April 2023						
Telkom Thola More Prepaid Tariff Plan	Telkom’s Thola More which replaced the SimSonke Prepaid Tariff plan, offers OOB rates for voice, data, SMS, and MMS.	Filed: 10 March 2021  Amendment: 19 July 2022  Launch Date: 20 March 2021	Table 85: Telkom Thola More		Ongoing as at 31 December 2022.			
			Telkom Thola More					
				Previous Price (Incl. VAT)		New Price (Incl. VAT)	Difference	Variance (%)
			Data	R 0.30		R 0.32	R 0.02	6.7%
			Source: ICASA Database based on Tariff Notifications					
MTN PAYG Device Value-add Promotion	The promotional offer rewards prepaid customers that purchase selected 3G, LTE, 5G devices with integrated bundles. The allocation of the bundles is subject to customers recharging (cumulatively) with R 30 or R 50,	Filed: 21 July 2022  Launch/Effective Date: 01 August 2022  Extension Date: 06 December 2022	Table 86: MTN PAYG Device Value-add Promotion		Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.			
			Qualifying Devices					
			Device type purchases	3G devices		LTE devices	5G devices	
			Criteria for value add (Triggers to unlock value)	R 30 recharge (Cumulative within 30 days of activation)		R 30 recharge (Cumulative within 30 days of activation)	R 50 recharge (Cumulative within 30 days of activation)	
			Value adds	MTN YouTube-Weekly-250MB bundle (once -off)		MTN YouTube-Weekly-500MB bundle (once -off)	MTN YouTube-Weekly-1GB bundle (once -off)	
				Everyday Gigs (1GB x 7days)		Everyday Gigs (2GB x 7days)	Everyday Gigs (2GB x 7days)	
				N/A		Everyday talk (5 min all-net min x7days)	Everyday talk (15 min all-net min x7days)	
Source: ICASA Database based on Tariff Notifications								

	depending on the chosen device, within 30 days from activation date.	Expected Decommission Date: 31 January 2023		
Vodacom NXT LVL	Vodacom filed an amendment to NXT LVL Price Plan wherein it updated the terms and conditions of the plan.	Filed: 22 July 2022  Launch/Effective Date: 03 August 2022	Salient changes to the terms and conditions are as follows: <ul style="list-style-type: none"> <li>• Youth under 18 who wish to subscribe to the price plan require parental consent.</li> <li>• The URL from which NXT LVL bundles can be bought was changed from *128#</li> <li>• Customers can receive 20 free daily free SMSes valid for 30 days upon recharging for at least R 49. If the customer recharges again within the set 30 days, they will not be re-allocated the 20 free daily SMSes.</li> <li>• Unused SMSes will be forfeited upon migration to other price plans.</li> </ul>	Ongoing as at 31 December 2022.
Cybersmart on Vumatel FTTH Promotion	Cybersmart's Vumatel FTTH Promotion rewards customers with upgraded line speeds across four FTTH packages, namely the 50/50Mbps, 100/100Mbps, 200/200Mbps and 500/200Mbps.	Filed: 06 June 2022  Launch Date: 16 June 2022  Extension Date: 25 July 2022	Cybersmart's Vumatel FTTH Promotion was analysed in the 2022/23 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="#">Retail Tariffs Report Quarter 2 2022/23 (Jan - Jun) — Independent Communications Authority of South Africa (icasa.org.za)</a> >	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.

		Decommission Date: 31 January 2023		
Vodacom Night Shift	Vodacom filed an amendment to the Night Shift voice bundle wherein it updated the terms and conditions of the bundle.	Filed: 25 July 2022  Launch/Effective Date: 03 August 2022	Salient additional terms and conditions are as follows: <ul style="list-style-type: none"> <li>• Vodacom's Night Shift Subscription service is not available to customers on the Prepaid LTE and 79c prepaid price plans.</li> <li>• Vodacom reserves the right to suspend the Service in the event of suspected abuse or fraudulent usage, outside of what is considered reasonable for private, non-commercial use;</li> <li>• Vodacom reserves the right to limit the Service in regions or areas where there is limited network capacity (high congestion) in order to maintain consistent quality of service;</li> <li>• Vodacom reserves the right to alter or terminate the Service in order to prevent a catastrophic impact on the network; and</li> <li>• While Vodacom will use its reasonable endeavours to provide the Service, it does not commit to the uninterrupted supply of the Service, due to potential capacity limitations on the network.</li> </ul>	Ongoing as at 31 December 2022.
Directel on Openserve – Apollo 100/100 Promotion	Directel's Openserve – Apollo 100/100 Promotion rewards customers with a 100/100Mbps	Filed: 27 July 2022	Directel's Openserve – Apollo 100/100 Promotion rewards customers with a 100/100Mbps package at a discounted price of R 899.	Ongoing as at 31 December 2022, however it will be decommissioned

	package at a discounted price of R 899.	Launch Date: 08 August 2022  Expected Decommission Date: 28 February 2023		on 28 February 2023
Cell C Home Connecta Flexi Promotion	Cell C's Home Connecta Flexi Promotion offers customers prepaid and TopUp anytime and night data depending on the customer's general spend.	Filed: 26 March 2021  Launch Date: 27 March 2021  Amendment: 04 August 2022  Extension Dates: 08 March 2022, 21 June 2022, 18 January 2023	Cell C's Home Connecta Flexi Promotion was analysed in the 2021/22 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021">https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-jan-to-30-jun-2021</a> >	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.



		Expected Decommission Date: 30 April 2023																																									
Cell C Recharge Enhancer Promotion	Cell C's Recharge Enhancer Promotion entailed daily data, voice, and integrated bundles for qualifying customers.	Filed: 12 August 2022  Launch Date: 24 August 2022  Expected Decommission Date: 24 February 2023	<div>Table 87: Cell C Recharge Enhancer Promotion</div> <table><thead><tr><th>Product Description</th><th>Validity</th><th>Subscriber Action</th></tr></thead><tbody><tr><td>30MB</td><td>Valid till midnight</td><td>R 5</td></tr><tr><td>60MB</td><td>Valid till midnight</td><td>R 10</td></tr><tr><td>100MB</td><td>Valid till midnight</td><td>R 15</td></tr><tr><td>150MB</td><td>Valid till midnight</td><td>R 20</td></tr><tr><td>6 on-net minutes</td><td>Valid till midnight</td><td>R 5</td></tr><tr><td>15 on-net minutes</td><td>Valid till midnight</td><td>R 10</td></tr><tr><td>20 on-net minutes</td><td>Valid till midnight</td><td>R 15</td></tr><tr><td>30 on-net minutes</td><td>Valid till midnight</td><td>R 20</td></tr><tr><td>30MB + 30 On-net minutes</td><td>Valid till midnight</td><td>R 5</td></tr><tr><td>60MB + 60 On-net minutes</td><td>Valid till midnight</td><td>R 10</td></tr><tr><td>100MB + 100 On-net minutes</td><td>Valid till midnight</td><td>R 15</td></tr><tr><td>150MB + 150 On-net minutes</td><td>Valid till midnight</td><td>R 20</td></tr></tbody></table> <div>Source: ICASA Database based on Tariff Notifications</div>	Product Description	Validity	Subscriber Action	30MB	Valid till midnight	R 5	60MB	Valid till midnight	R 10	100MB	Valid till midnight	R 15	150MB	Valid till midnight	R 20	6 on-net minutes	Valid till midnight	R 5	15 on-net minutes	Valid till midnight	R 10	20 on-net minutes	Valid till midnight	R 15	30 on-net minutes	Valid till midnight	R 20	30MB + 30 On-net minutes	Valid till midnight	R 5	60MB + 60 On-net minutes	Valid till midnight	R 10	100MB + 100 On-net minutes	Valid till midnight	R 15	150MB + 150 On-net minutes	Valid till midnight	R 20	Ongoing as at 31 December 2022, however it was decommissioned on 24 February 2023
Product Description	Validity	Subscriber Action																																									
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MetroFibre FTTH Small Towns Promotion	MetroFibre's FTTH Small Towns Promotion rewards customers with an offer for free installation of termination points at no cost to	Filed: 17 August 2022  Launch Date: 01 September 2022	The MetroFibre FTTH Small Towns Promotion is available in the following areas: <ul style="list-style-type: none"><li>Bloemhof;</li><li>Christiana;</li><li>Beaufort West;</li><li>Warrenton; and</li></ul>	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.																																							

	owners/occupants living in certain small towns on the MetroFibre network	Expected Decommission Date: 31 March 2023	<ul style="list-style-type: none"> <li>Queenstown</li> </ul>	
MTN Fixed LTE Promotion	MTN's Fixed LTE Promotion entails a price reduction of the selected data package.	<p>Filed: 29 August 2022</p> <p>Launch/Effective Date: 07 September 2022</p> <p>Decommission Date: 31 January 2023</p>	MTN reduced the price of the 60GB + 60GB Fixed LTE package that was initially filed with the Authority on 16 March 2022 from R 299 to R 249, which translates to a R 50 or 16.7% price decrease.	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.
MTN Supersonic FLTE and 5G Plans	MTN amended the terms and conditions to its Supersonic FLTE and 5G Plans.	<p>Filed: 29 August 2022</p> <p>Launch/Effective Date: 07 September 2022</p>	MTN discontinued the once-off activation fee for its fixed wireless access (FWA) services namely its Supersonic FLTE and 5G Plans.	Ongoing as at 31 December 2022.
MTN Staff FLTE, 5G and Airfibre	MTN offers its staff members discount on fixed LTE, 5G and Airfibre plans.	Filed: 07 September 2022	Staff members enjoy a benefit of 10% discount on subscription fees for FLTE, 5G and Airfibre plans.	Ongoing as at 31 December 2022.

		Launch/Effective Date: 19 September 2022		
MetroFibre #LitAsFibre Competition FTTH Promotion	<p>MetroFibre's #LitAsFibre Competition FTTH Promotion rewards customers with:</p> <ul style="list-style-type: none"> <li>the free installation of FTTH fibre infrastructure termination point at the winners' on-network residence</li> <li>FTTH service activation fee; and</li> <li>Monthly FTTH subscription</li> </ul>	<p>Filed: 07 September 2022</p> <p>Launch Date: 15 September 2022</p> <p>Expected Decommission Date: 31 March 2023</p>	The MetroFibre #LitAsFibre Competition FTTH Promotion requires participants to publish a post with a photograph of the MetroFibre wing walls murals located at specific sites in the Gauteng province.	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.

	service for 12 months from date of activation for 20Mbps directly with MetroFibre Network																																						
Directel on Vumatel FTTH Promotion	Directel's Vumatel FTTH Promotion rewards customers with discounted FTTH packages with line speeds of between 50Mbps to 1.5Gbps.	Filed: 07 September 2022  Launch Date: 01 October 2022  Expected Decommission Date: 31 March 2023	<p><i>Table 88: Directel on Vumatel FTTH Promotion</i></p> <table> <tr> <th>Product Description</th><th>Previous Price</th><th>New Price</th><th>Difference</th><th>Variance (%)</th></tr> <tr> <td>Apollo 50</td><td>R 725</td><td>R 625</td><td>-R 100</td><td>-13.8%</td></tr> <tr> <td>Apollo 100</td><td>R 895</td><td>R 745</td><td>-R 150</td><td>-16.8%</td></tr> <tr> <td>Apollo 200</td><td>R 1 045</td><td>R 895</td><td>-R 150</td><td>-14.4%</td></tr> <tr> <td>Apollo 500</td><td>R 1 245</td><td>R 1 095</td><td>-R 150</td><td>-12%</td></tr> <tr> <td>Apollo 1000</td><td>R 1 495</td><td>R 1 345</td><td>-R 150</td><td>-10%</td></tr> <tr> <td>Apollo 1500</td><td>R 1 995</td><td>R 1 845</td><td>-R 150</td><td>-7.5%</td></tr> </table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Product Description	Previous Price	New Price	Difference	Variance (%)	Apollo 50	R 725	R 625	-R 100	-13.8%	Apollo 100	R 895	R 745	-R 150	-16.8%	Apollo 200	R 1 045	R 895	-R 150	-14.4%	Apollo 500	R 1 245	R 1 095	-R 150	-12%	Apollo 1000	R 1 495	R 1 345	-R 150	-10%	Apollo 1500	R 1 995	R 1 845	-R 150	-7.5%	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.
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Directel on Vumatel Apollo 50 FTTH Promotion	Directel's Vumatel FTTH Apollo 50 FTTH Promotion entailed a single discounted 50Mbps FTTH	Filed: 07 September 2022	<p><i>Table 89: Directel on Vumatel Apollo 50 FTTH Promotion</i></p> <table> <tr> <th>Product Description</th><th>Previous Price</th><th>New Price</th><th>Difference</th><th>Variance (%)</th></tr> <tr> <td>Apollo 50</td><td>R 725</td><td>R 625</td><td>-R 100</td><td>-13.8%</td></tr> </table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Product Description	Previous Price	New Price	Difference	Variance (%)	Apollo 50	R 725	R 625	-R 100	-13.8%	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.																									
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Apollo 50	R 725	R 625	-R 100	-13.8%																																			

	package priced at R 625.	Launch Date: 01 October 2022  Expected Decommission Date: 31 March 2023																																																																																			
MTN Summer Promotion	MTN’s Summer Promotion, rewards customers with personalised bundles that are allocated to qualifying customers based on their unique spending profiles. The reward bundles includes free bundles, free games (such as play and win), free YelloBucks (loyalty points), free trials for MTN products (such as digital subscriptions), retail vouchers or lifestyle vouchers.	Filed: 14 September 2022  Launch/Effective Date: 23 September 2022  Decommission Date: 31 January 2023	Table 90: MTN Summer Promotion (Sampled) <table><tr><th>Bundle Type</th><th>Bundle</th><th>Validity</th></tr><tr><td>Tik Tok</td><td>2GB</td><td>Weekly</td></tr><tr><td>Tik Tok</td><td>300MB</td><td>Weekly</td></tr><tr><td>Tik Tok</td><td>1GB</td><td>Monthly</td></tr><tr><td>Instagram</td><td>200MB</td><td>Daily</td></tr><tr><td>Instagram</td><td>2GB</td><td>Monthly</td></tr><tr><td>Instagram</td><td>5GB</td><td>Monthly</td></tr><tr><td>YouTube</td><td>200MB</td><td>Daily</td></tr><tr><td>YouTube</td><td>500MB</td><td>Daily</td></tr><tr><td>YouTube</td><td>1GB</td><td>Weekly</td></tr><tr><td>Twitter</td><td>200MB</td><td>Daily</td></tr><tr><td>Twitter</td><td>500MB</td><td>Daily</td></tr><tr><td>Twitter</td><td>300MB</td><td>Weekly</td></tr><tr><td>Facebook</td><td>1GB</td><td>Weekly</td></tr><tr><td>Facebook</td><td>2GB</td><td>Weekly</td></tr><tr><td>Facebook</td><td>1GB</td><td>Monthly</td></tr><tr><td>WhatsApp</td><td>300MB</td><td>Weekly</td></tr><tr><td>WhatsApp</td><td>1GB</td><td>Weekly</td></tr><tr><td>WhatsApp</td><td>1GB</td><td>20 Days</td></tr><tr><td>Everyday Gigs</td><td>60GB (2GB X 30 days)</td><td>Monthly</td></tr><tr><td>Everyday Gigs</td><td>90GB (3GB X 30 days)</td><td>Monthly</td></tr><tr><td>Everyday Gigs</td><td>3.5GB (500MB X 7 days)</td><td>Weekly</td></tr><tr><td>Home Bundles</td><td>MTN Monthly Home 10GB</td><td>Monthly</td></tr><tr><td>Anytime Data</td><td>MTN One Time 500MB * 3months</td><td>3 * Months</td></tr><tr><td>Combo (Anytime+ Night + Video)</td><td>Daily 1.5GB (500MB Anytime + 500MB Night + 500MB Video) + 30 All-net minutes</td><td>Daily</td></tr><tr><td>Anytime Data</td><td>500MB</td><td>Weekly</td></tr><tr><td>Anytime Data</td><td>100MB</td><td>Monthly</td></tr></table>	Bundle Type	Bundle	Validity	Tik Tok	2GB	Weekly	Tik Tok	300MB	Weekly	Tik Tok	1GB	Monthly	Instagram	200MB	Daily	Instagram	2GB	Monthly	Instagram	5GB	Monthly	YouTube	200MB	Daily	YouTube	500MB	Daily	YouTube	1GB	Weekly	Twitter	200MB	Daily	Twitter	500MB	Daily	Twitter	300MB	Weekly	Facebook	1GB	Weekly	Facebook	2GB	Weekly	Facebook	1GB	Monthly	WhatsApp	300MB	Weekly	WhatsApp	1GB	Weekly	WhatsApp	1GB	20 Days	Everyday Gigs	60GB (2GB X 30 days)	Monthly	Everyday Gigs	90GB (3GB X 30 days)	Monthly	Everyday Gigs	3.5GB (500MB X 7 days)	Weekly	Home Bundles	MTN Monthly Home 10GB	Monthly	Anytime Data	MTN One Time 500MB * 3months	3 * Months	Combo (Anytime+ Night + Video)	Daily 1.5GB (500MB Anytime + 500MB Night + 500MB Video) + 30 All-net minutes	Daily	Anytime Data	500MB	Weekly	Anytime Data	100MB	Monthly	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.
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			<table><tr><td>Anytime Data</td><td>200MB</td><td>Monthly</td></tr><tr><td>Anytime Data</td><td>200MB</td><td>Monthly</td></tr><tr><td>3000Mins (R300)</td><td>3000Mins</td><td>Monthly</td></tr><tr><td>3Day Everyday Talk Bundle</td><td>15 Minutes (5Min x 3 days)</td><td>3 Days</td></tr><tr><td>3Day Everyday Talk Bundle</td><td>45 Minutes (15Min x 3 days)</td><td>3 Days</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Anytime Data	200MB	Monthly	Anytime Data	200MB	Monthly	3000Mins (R300)	3000Mins	Monthly	3Day Everyday Talk Bundle	15 Minutes (5Min x 3 days)	3 Days	3Day Everyday Talk Bundle	45 Minutes (15Min x 3 days)	3 Days																		
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Vodacom Prime Video Promotion	The promotion offers customers a URL-specific 3GB data bundle at R 59 per month to access Amazon’s Prime Video Content, with an option to top-up on depletion of the inclusive value. As part of the promotion, Vodacom also rewards customers with free 10GB for the first month.	Filed: 14 September 2022, 22 February 2023  Launch/Effective Date(s): 23 September 2022, Date:07 March 2023  Decommission Date(s): 06 December 2022, 27 September 2023	<p>Table 91: Vodacom Prime Video Top-up Bundles</p> <table><tr><th>Validity (days)</th><th>Once-Off Allocation (MB)</th><th>URL data pricing</th><th>In-bundle Rates (Rand per MB)</th></tr><tr><td>1</td><td>250</td><td>R 3</td><td>R 0.01</td></tr><tr><td>7</td><td>500</td><td>R 8</td><td>R 0.02</td></tr><tr><td>7</td><td>1 024</td><td>R 10</td><td>R 0.01</td></tr><tr><td>30</td><td>2 048</td><td>R 25</td><td>R 0.01</td></tr><tr><td>30</td><td>3 072</td><td>R 30</td><td>R 0.01</td></tr><tr><td>30</td><td>5 120</td><td>R 45</td><td>R 0.01</td></tr><tr><td>30</td><td>10 240</td><td>R 80</td><td>R 0.01</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Validity (days)	Once-Off Allocation (MB)	URL data pricing	In-bundle Rates (Rand per MB)	1	250	R 3	R 0.01	7	500	R 8	R 0.02	7	1 024	R 10	R 0.01	30	2 048	R 25	R 0.01	30	3 072	R 30	R 0.01	30	5 120	R 45	R 0.01	30	10 240	R 80	R 0.01	Decommission on 06 December 2022. However, Vodacom filed another notification to reinstate the promotional offer on 22 February 2023 which falls outside of the reporting period and therefore will be analysed in the next Bi-annual Report.
Validity (days)	Once-Off Allocation (MB)	URL data pricing	In-bundle Rates (Rand per MB)																																	
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Cell C WhatsApp Recharge	Cell C’s WhatsApp Recharge Channel 7-day 1GB Data Bundle	Filed: 20 September 2022	<p>Table 92: Cell C WhatsApp Recharge Channel 7-day 1GB Data Bundle Promotion</p> <table><tr><th>Data</th><th>Validity</th><th>Price (Incl. VAT)</th></tr></table>	Data	Validity	Price (Incl. VAT)	Ongoing as at 31 December 2022 and was expected																													
Data	Validity	Price (Incl. VAT)																																		

Channel 7-day 1GB Data Bundle Promotion	Promotion entails a 7-day 1GB data bundle for customers that purchase a 30-day data bundle for 1GB and above for the first time on the WhatsApp Recharge Channel.	Launch Date: 30 September 2022  Extension Date: 18 January 2023  Expected Decommission Date: 30 April 2023	1GB 7 days R 0 <i>Source: ICASA Database Based on Tariff Notifications</i>	to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30 April 2023, which will be discussed in the next reporting period.
Cell C Home Connecta Fibre Zoom Promotion	Cell C's Home Connecta Zoom Promotion entailed a discounted promotional price for new customers in the first two months from activation after which the default standard price applies.	Filed: 27 June 2022  Launch Date: 05 July 2022 Extension Dates: 20 September 2022, 14 December 2022,  Decommission	Cell C's Home Connecta Fibre Zoom Promotion was analysed in the 2022/23 FY Q2 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:  < <a href="#">Retail Tariffs Report Quarter 2 2022/23 (Jan - Jun) — Independent Communications Authority of South Africa (icasa.org.za)</a> >	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.

		Date: 31 January 2023																																
Vodacom Home Prepaid LTE Promotion	Vodacom's Home Prepaid LTE Promotion offers customers promotional prices on the Home Prepaid LTE data bundles.	Filed: 10 June 2022  Launch/Effective Date: 22 June 2022  Extension Date: 22 September 2022  Expected Decommission Date: 31 March 2023	<p><i>Table 93: Vodacom Home Prepaid LTE Promotion</i></p> <table> <tr> <th>Bundle</th><th>Recurrence</th><th>Validity</th><th>Price (Incl. VAT)</th><th>In-bundle Rate (Rand per MB)</th></tr> <tr> <td>50GB Anytime + 50GB Night Owl</td><td>Once-off</td><td>30 days</td><td>R 299</td><td>R 0.003</td></tr> <tr> <td>100GB Anytime + 100GB Night Owl</td><td>Once-off</td><td>30 days</td><td>R 349</td><td>R 0.002</td></tr> </table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Bundle	Recurrence	Validity	Price (Incl. VAT)	In-bundle Rate (Rand per MB)	50GB Anytime + 50GB Night Owl	Once-off	30 days	R 299	R 0.003	100GB Anytime + 100GB Night Owl	Once-off	30 days	R 349	R 0.002	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.															
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100GB Anytime + 100GB Night Owl	Once-off	30 days	R 349	R 0.002																														
Cell C Home Connecta Fibre Summer Promotion	Cell C's Home Connecta Fibre Summer Promotion entailed discounted FTTH packages on various networks with line speeds ranging from	Filed: 23 September 2022  Launch Date: 05 October 2022	<p><i>Table 94: Cell C Home Connecta Fibre Summer Promotion</i></p> <table> <tr> <th>Product Description</th><th>Standard Price (Incl. VAT)</th><th>Promotional Price (Incl. VAT)</th><th>Difference</th><th>Variance (%)</th></tr> <tr> <td>Vumatel 100/100Mbps</td><td>R 885</td><td>R 450</td><td>-R 435</td><td>-49.2%</td></tr> <tr> <td>Openserve 100/50Mbps</td><td>R 849</td><td>R 430</td><td>-R 419</td><td>-49.4%</td></tr> <tr> <td>Openserve 100/100Mbps</td><td>R 949</td><td>R 480</td><td>-R 469</td><td>-49.4%</td></tr> <tr> <td>Frogfoot 100/100Mbps</td><td>R 889</td><td>R 450</td><td>-R 439</td><td>-49.4%</td></tr> <tr> <td>MetroFibre Networkx 100/100Mbps</td><td>R 799</td><td>R 400</td><td>-R 399</td><td>-49.9%</td></tr> </table>	Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)	Vumatel 100/100Mbps	R 885	R 450	-R 435	-49.2%	Openserve 100/50Mbps	R 849	R 430	-R 419	-49.4%	Openserve 100/100Mbps	R 949	R 480	-R 469	-49.4%	Frogfoot 100/100Mbps	R 889	R 450	-R 439	-49.4%	MetroFibre Networkx 100/100Mbps	R 799	R 400	-R 399	-49.9%	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.
Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)																														
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	50/25Mbps to 100/100Mbps.	Extension Dates: 18 October 2022, 14 December 2022  Decommission Date: 31 January 2023	Octotel 100/100Mbps	R 969	R 490	-R 479	-49.4%
			FibreSuburb Networks 100/100Mbps	R 1 099	R 550	-R 549	-50%
			Purple Forest 100/100Mbps	R 1 199	R 600	-R 599	-50%
			Waterfall Access Networks 100/100Mbps	R 1 299	R 650	-R 649	-50%
			Netstream 100/100Mbps	R 1 249	R 630	-R 619	-49.6%
			Mitsol 100/100Mbps	R 949	R 480	-R 469	-49.4%
			Link Layer 100/100Mbps	R 949	R 530	-R 419	-44.2%
			Source: ICASA Database based on Tariff Notifications				
MTN Prepaid Voice Bundles Billing Increments	MTN's Voice Unitisation entailed an amendment to its voice services, wherein it amended its per minute billing for selected voice bundles.	Filed: 19 November 2021  Launch/Effective Date: 30 November 2021  Amendment Date: 04 October 2022	As per the notification filed on 19 November 2021, MTN previously charged 75 seconds per minute (75 second billing increments) for prepaid all-net voice bundles and has now reverted to depleting on a per minute basis, charging in 60 second increments. Table 95 shows a sample of the affected voice bundles.  Table 95: MTN's Voice Unitisation Impacted Bundles (Sample)				Ongoing as at 31 December 2022.
			Description	Inclusive minutes	Price	Effective Rate (Rand per minute)	Voice Unitisation Rate (Rand per minute)
			MTN to MTN Weekly Voice 20 Min	20	R 10	R 0.50	R 1.25
			MTN to MTN Weekly Voice 60 Min	60	R 20	R 0.33	R 1.25
			Daily R12 All-Net Voice	35	R 12	R 0.34	R 1.25
			Daily R10 All-Net Voice	25	R 10	R 0.40	R 1.25
			Daily R20 All-Net Voice	60	R 20	R 0.33	R 1.25
			Daily R3 All-Net Voice	5	R 3	R 0.60	R 1.25
			MTN to MTN Daily Voice 90 Min	90	R 20	R 0.22	R 1.25
			MTN to MTN Monthly Voice 50 Min	50	R 20	R 0.40	R 1.25

			<table><tr><td>Weekly R10 All-Net Voice</td><td>15</td><td>R 10</td><td>R 0.67</td><td>R 1.25</td></tr><tr><td>MTN Weekly Voice R50</td><td>160</td><td>R 50</td><td>R 0.31</td><td>R 1.25</td></tr><tr><td>Monthly 400 Min All-Net Voice</td><td>400</td><td>R 150</td><td>R 0.38</td><td>R 1.25</td></tr><tr><td>MTN to MTN Monthly Voice 150 Min</td><td>150</td><td>R 50</td><td>R 0.33</td><td>R 1.25</td></tr><tr><td>Monthly 900 Min All-Net Voice</td><td>900</td><td>R 250</td><td>R 0.28</td><td>R 1.25</td></tr><tr><td>Weekly R20 All-Net Voice</td><td>40</td><td>R 20</td><td>R 0.50</td><td>R 1.25</td></tr><tr><td>MTN Monthly Voice R150</td><td>1000</td><td>R 150</td><td>R 0.15</td><td>R 1.25</td></tr><tr><td>Weekly 350 Min All-Net Voice</td><td>350</td><td>R 100</td><td>R 0.29</td><td>R 1.25</td></tr><tr><td>Weekly R40 All-Net Voice</td><td>120</td><td>R 40</td><td>R 0.33</td><td>R 1.25</td></tr><tr><td>Weekly R30 All-Net Voice</td><td>70</td><td>R 30</td><td>R 0.43</td><td>R 1.25</td></tr><tr><td>Monthly 600 Min All-Net Voice</td><td>600</td><td>R 200</td><td>R 0.33</td><td>R 1.25</td></tr><tr><td>Weekly R50 All-Net Voice</td><td>160</td><td>R 50</td><td>R 0.31</td><td>R 1.25</td></tr><tr><td>Monthly R80 All-Net Voice</td><td>200</td><td>R 80</td><td>R 0.40</td><td>R 1.25</td></tr><tr><td>Weekly 420Mins Everyday Talk Bundle</td><td>420</td><td>R 90</td><td>R 0.21</td><td>R 1.25</td></tr><tr><td>Monthly 450Mins Everyday Talk Bundle</td><td>450</td><td>R 129</td><td>R 0.29</td><td>R 1.25</td></tr><tr><td>Monthly 150Mins Everyday Talk Bundle</td><td>150</td><td>R 49</td><td>R 0.33</td><td>R 1.25</td></tr><tr><td>Monthly 1800Mins Everyday Talk Bundle</td><td>1800</td><td>R 60</td><td>R 0.03</td><td>R 1.25</td></tr><tr><td>Monthly 900Mins Everyday Talk Bundle</td><td>900</td><td>R 199</td><td>R 0.22</td><td>R 1.25</td></tr><tr><td>3Day 180Mins Everyday Talk Bundle</td><td>180</td><td>R 49</td><td>R 0.27</td><td>R 1.25</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Weekly R10 All-Net Voice	15	R 10	R 0.67	R 1.25	MTN Weekly Voice R50	160	R 50	R 0.31	R 1.25	Monthly 400 Min All-Net Voice	400	R 150	R 0.38	R 1.25	MTN to MTN Monthly Voice 150 Min	150	R 50	R 0.33	R 1.25	Monthly 900 Min All-Net Voice	900	R 250	R 0.28	R 1.25	Weekly R20 All-Net Voice	40	R 20	R 0.50	R 1.25	MTN Monthly Voice R150	1000	R 150	R 0.15	R 1.25	Weekly 350 Min All-Net Voice	350	R 100	R 0.29	R 1.25	Weekly R40 All-Net Voice	120	R 40	R 0.33	R 1.25	Weekly R30 All-Net Voice	70	R 30	R 0.43	R 1.25	Monthly 600 Min All-Net Voice	600	R 200	R 0.33	R 1.25	Weekly R50 All-Net Voice	160	R 50	R 0.31	R 1.25	Monthly R80 All-Net Voice	200	R 80	R 0.40	R 1.25	Weekly 420Mins Everyday Talk Bundle	420	R 90	R 0.21	R 1.25	Monthly 450Mins Everyday Talk Bundle	450	R 129	R 0.29	R 1.25	Monthly 150Mins Everyday Talk Bundle	150	R 49	R 0.33	R 1.25	Monthly 1800Mins Everyday Talk Bundle	1800	R 60	R 0.03	R 1.25	Monthly 900Mins Everyday Talk Bundle	900	R 199	R 0.22	R 1.25	3Day 180Mins Everyday Talk Bundle	180	R 49	R 0.27	R 1.25	
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MTN Prepaid Data Unitisation	MTN’s Data Unitisation entailed an amendment to its data services, wherein it reduced the data billing	Filed: 18 November 2021 Launch Date: 29 November 2021	<p>The charging increments for the selected data bundles were changed from 100KB to 50KB. Table 96 shows a sample of the impacted data bundles.</p> <p>Table 96: MTN's Data Unitisation Impacted Bundles (Sample)</p> <table><tr><th>Description</th><th>Price</th></tr><tr><td>MTN Monthly 100MB</td><td>R 20</td></tr><tr><td>MTN Monthly 1GB</td><td>R 85</td></tr></table>	Description	Price	MTN Monthly 100MB	R 20	MTN Monthly 1GB	R 85	Ongoing as at 31 December 2022.																																																																																									
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	increment for selected price plans.	Amendment Date: 04 October 2022	<table><tr><td>MTN Monthly 200MB</td><td>R 29</td></tr><tr><td>MTN Monthly 40MB</td><td>R 10</td></tr><tr><td>MTN Promo Monthly 1.5GB</td><td>R 99</td></tr><tr><td>MTN Monthly 350MB</td><td>R 49</td></tr><tr><td>MTN Monthly 2GB plus 2GB</td><td>R 149</td></tr><tr><td>MTN Monthly 500MB</td><td>R 69</td></tr><tr><td>MTN Monthly 100MB</td><td>R 10</td></tr><tr><td>MTN Monthly 200MB</td><td>R 20</td></tr><tr><td>MTN Monthly 3GB plus 3GB</td><td>R 199</td></tr><tr><td>MTN Monthly 40MB</td><td>R 5</td></tr><tr><td>All Subscribers Once Off Volume Data 2MB</td><td>R 1</td></tr><tr><td>All Subscribers Once Off Volume Data 4MB</td><td>R 2</td></tr><tr><td>MTN BozzaGigs (5GB + 5GB)</td><td>R 99</td></tr><tr><td>Pulse 120MB (60MB Anytime+60MB Night)</td><td>R 5</td></tr><tr><td>MTN BozzaGigs (10GB + 10GB)</td><td>R 149</td></tr><tr><td>Pulse 500MB (250MB Anytime+250MB Night)</td><td>R 10</td></tr><tr><td>MTN Monthly 150MB</td><td>R 29</td></tr><tr><td>Monthly 1.5GB</td><td>R 85</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	MTN Monthly 200MB	R 29	MTN Monthly 40MB	R 10	MTN Promo Monthly 1.5GB	R 99	MTN Monthly 350MB	R 49	MTN Monthly 2GB plus 2GB	R 149	MTN Monthly 500MB	R 69	MTN Monthly 100MB	R 10	MTN Monthly 200MB	R 20	MTN Monthly 3GB plus 3GB	R 199	MTN Monthly 40MB	R 5	All Subscribers Once Off Volume Data 2MB	R 1	All Subscribers Once Off Volume Data 4MB	R 2	MTN BozzaGigs (5GB + 5GB)	R 99	Pulse 120MB (60MB Anytime+60MB Night)	R 5	MTN BozzaGigs (10GB + 10GB)	R 149	Pulse 500MB (250MB Anytime+250MB Night)	R 10	MTN Monthly 150MB	R 29	Monthly 1.5GB	R 85																									
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Cell C Discounted Bundles Promotion	Cell C's Discounted Bundles Promotion entailed discounted data, voice and social media bundles with discounts ranging from 10% to 55%.	Filed: 07 October 2022  Launch Date: 18 October 2022  Decommission Date: 31 January 2023	<p>Table 97: Cell C Discounted Bundles Promotion</p> <table><tr><th>Product Description</th><th>Validity</th><th>Data Base Price</th><th>Promotional Price</th><th>Difference</th><th>Variance (%)</th></tr><tr><td>50MB - 10% OFF!</td><td>1 Day</td><td>R 7</td><td>R 6.30</td><td>-R 0.70</td><td>-10%</td></tr><tr><td>150MB - 10% OFF!</td><td>7 Days</td><td>R 17</td><td>R 15.30</td><td>-R 1.70</td><td>-10%</td></tr><tr><td>100MB - 25% OFF!</td><td>3 Days</td><td>R 12</td><td>R 9</td><td>-R 3</td><td>-25%</td></tr><tr><th colspan="6">Voice</th></tr><tr><td>60min Voice On Net valid for 1 hour at R5.00</td><td>1 Hour</td><td>R 5</td><td>R 2.50</td><td>-R 2.50</td><td>-50%</td></tr><tr><td>60min Voice On Net - 10% OFF!</td><td>1 Day</td><td>R 6</td><td>R 5.40</td><td>-R 0.60</td><td>-10%</td></tr><tr><td>15min Voice Any Net - 15% OFF!</td><td>7 Days</td><td>R 8.50</td><td>R 7.23</td><td>-R 1.28</td><td>-15%</td></tr><tr><th colspan="6">WhatsApp</th></tr><tr><td>250MB WhatsApp - 20% OFF!</td><td>1 Day</td><td>R 4</td><td>R 3.20</td><td>-R 0.80</td><td>-20%</td></tr></table>	Product Description	Validity	Data Base Price	Promotional Price	Difference	Variance (%)	50MB - 10% OFF!	1 Day	R 7	R 6.30	-R 0.70	-10%	150MB - 10% OFF!	7 Days	R 17	R 15.30	-R 1.70	-10%	100MB - 25% OFF!	3 Days	R 12	R 9	-R 3	-25%	Voice						60min Voice On Net valid for 1 hour at R5.00	1 Hour	R 5	R 2.50	-R 2.50	-50%	60min Voice On Net - 10% OFF!	1 Day	R 6	R 5.40	-R 0.60	-10%	15min Voice Any Net - 15% OFF!	7 Days	R 8.50	R 7.23	-R 1.28	-15%	WhatsApp						250MB WhatsApp - 20% OFF!	1 Day	R 4	R 3.20	-R 0.80	-20%	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.
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Cell C Free Bundles Promotion	Cell C’s Free Bundles Promotion entailed free data, voice and social media bundles that were made available to selected prepaid/hybrid customers from time to time.	Filed: 07 October 2022  Launch Date: 18 October 2022	<p>Table 98: Cell C Free Bundles Promotion</p> <table><tr><th colspan="2">Data</th></tr><tr><th>Product Description</th><th>Validity</th></tr><tr><td>10MB</td><td>1 Hour</td></tr><tr><td>10MB</td><td>2 Hours</td></tr><tr><td>10MB</td><td>1 Day</td></tr><tr><td>10MB</td><td>3 Days</td></tr><tr><td>100MB</td><td>7 Days</td></tr><tr><th colspan="2">Voice – On-net</th></tr><tr><td>5 minutes</td><td>5 Minutes</td></tr><tr><td>5 minutes</td><td>1 Hour</td></tr><tr><td>5 minutes</td><td>1 Day</td></tr><tr><td>100 minutes</td><td>3 Days</td></tr><tr><th colspan="2">WhatsApp</th></tr></table>	Data		Product Description	Validity	10MB	1 Hour	10MB	2 Hours	10MB	1 Day	10MB	3 Days	100MB	7 Days	Voice – On-net		5 minutes	5 Minutes	5 minutes	1 Hour	5 minutes	1 Day	100 minutes	3 Days	WhatsApp		Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.																																																										
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10MB	1 Hour																																																							
10MB	2 Hours																																																							
100MB	1 Day																																																							
Twitter																																																								
30MB	1 Hour																																																							
10MB	1 Day																																																							
50MB	1 Day																																																							
Voice – All-net																																																								
5 minutes	5 Minutes																																																							
15 minutes	15 Minutes																																																							
5 minutes	1 Hour																																																							
15 minutes	1 Day																																																							
Vodacom Unlock Summer Promotion	The Unlock Summer Promotion entails discounted data and voice bundles with validity periods ranging from 1 day to 30 days.	Filed: 10 October 2022  Launch/Effecti ve Date: 19 October 2022  Expected Decommission	<p>Table 99: Vodacom Unlock Summer Promotion (Sample)</p> <table><tr><th colspan="5">Earn Bundles</th></tr><tr><th>Product Description</th><th>Payment Method</th><th>Data/Voice</th><th>Validity</th><th>Price</th></tr><tr><td>50MB – R 2.5 (75% OFF)</td><td>Prepaid &amp; Hybrid</td><td>Data</td><td>1 day</td><td>R 2.50</td></tr><tr><td>100MB – R 4 (75% OFF)</td><td>Prepaid &amp; Hybrid</td><td>Data</td><td>1 day</td><td>R 4</td></tr><tr><td>275MB – R 8 (70% OFF)</td><td>Prepaid &amp; Hybrid</td><td>Data</td><td>1 day</td><td>R 8</td></tr><tr><td>500MB – R 12 (60% OFF)</td><td>Prepaid &amp; Hybrid</td><td>Data</td><td>1 day</td><td>R 12</td></tr></table>	Earn Bundles					Product Description	Payment Method	Data/Voice	Validity	Price	50MB – R 2.5 (75% OFF)	Prepaid & Hybrid	Data	1 day	R 2.50	100MB – R 4 (75% OFF)	Prepaid & Hybrid	Data	1 day	R 4	275MB – R 8 (70% OFF)	Prepaid & Hybrid	Data	1 day	R 8	500MB – R 12 (60% OFF)	Prepaid & Hybrid	Data	1 day	R 12	Ongoing as at 31 December 2022, however was decommissioned on 28 February 2023.																						
Earn Bundles																																																								
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500MB – R 12 (60% OFF)	Prepaid & Hybrid	Data	1 day	R 12																																																				

		Date: 28 February 2023	<table> <tr> <td>100 VC min – R 10</td><td>Prepaid &amp; Hybrid</td><td>Voice</td><td>1 day</td><td>R 10</td></tr> <tr> <td>300 VC min (100 min daily) – R 29</td><td>Prepaid &amp; Hybrid</td><td>Voice</td><td>3 days</td><td>R 29</td></tr> <tr> <td>700 VC min (100 min daily) – R 69</td><td>Prepaid &amp; Hybrid</td><td>Voice</td><td>7 days</td><td>R 69</td></tr> <tr> <td>3000 VC min (100 min daily) – R 299</td><td>Prepaid &amp; Hybrid</td><td>Voice</td><td>30 days</td><td>R 299</td></tr> <tr> <td colspan="5"><b>Post-paid Offers</b></td></tr> <tr> <td>1.5GB – R 129</td><td>Contract</td><td>Data</td><td>30 days</td><td>R 129</td></tr> <tr> <td>25MB+25MB Free – R 9</td><td>Contract</td><td>Data</td><td>30 days</td><td>R 9</td></tr> <tr> <td>125MB+125MB Free – R 25</td><td>Contract</td><td>Data</td><td>30 days</td><td>R 25</td></tr> <tr> <td>500MB+500MB Free – R 69</td><td>Contract</td><td>Data</td><td>30 days</td><td>R 69</td></tr> </table> <p>Source: ICASA Database based on Tariff Notifications</p> <p>More information about the offer and its terms and conditions can be found on the operator's website: &lt; <a href="#">Unlock Summer 2022 Terms and Conditions   Vodacom</a>&gt;</p>	100 VC min – R 10	Prepaid & Hybrid	Voice	1 day	R 10	300 VC min (100 min daily) – R 29	Prepaid & Hybrid	Voice	3 days	R 29	700 VC min (100 min daily) – R 69	Prepaid & Hybrid	Voice	7 days	R 69	3000 VC min (100 min daily) – R 299	Prepaid & Hybrid	Voice	30 days	R 299	<b>Post-paid Offers</b>					1.5GB – R 129	Contract	Data	30 days	R 129	25MB+25MB Free – R 9	Contract	Data	30 days	R 9	125MB+125MB Free – R 25	Contract	Data	30 days	R 25	500MB+500MB Free – R 69	Contract	Data	30 days	R 69	
100 VC min – R 10	Prepaid & Hybrid	Voice	1 day	R 10																																													
300 VC min (100 min daily) – R 29	Prepaid & Hybrid	Voice	3 days	R 29																																													
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125MB+125MB Free – R 25	Contract	Data	30 days	R 25																																													
500MB+500MB Free – R 69	Contract	Data	30 days	R 69																																													
MetroFibre Go Vodacom November & December 2022 Promotion	MetroFibre's Go Vodacom November & December 2022 Promotion entails FTTH packages with prices ranging from R 519 to R 899.	<p>Filed: 11 October 2022</p> <p>Launch Date: 01 November 2022</p> <p>Expected Decommission Date: 31 March 2023</p>	<p><i>Table 100: MetroFibre Go Vodacom November &amp; December 2022 Promotion</i></p> <table> <tr> <th>Product Description</th><th>Standard Price</th><th>Promotional Price</th><th>Difference</th><th>Variance (%)</th></tr> <tr> <td>Go20 (20/20Mbps)</td><td>R 699</td><td>R 519</td><td>-R 180</td><td>-25.8%</td></tr> <tr> <td>Go50 (50/50Mbps)</td><td>R 849</td><td>R 619</td><td>-R 230</td><td>-27.1%</td></tr> <tr> <td>Go100 (100/100Mbps)</td><td>R 999</td><td>R 749</td><td>-R 250</td><td>-25%</td></tr> <tr> <td>Go200 (200/200Mbps)</td><td>R 1 199</td><td>R 899</td><td>-R 300</td><td>-25%</td></tr> </table> <p>Source: ICASA Database based on Tariff Notifications</p>	Product Description	Standard Price	Promotional Price	Difference	Variance (%)	Go20 (20/20Mbps)	R 699	R 519	-R 180	-25.8%	Go50 (50/50Mbps)	R 849	R 619	-R 230	-27.1%	Go100 (100/100Mbps)	R 999	R 749	-R 250	-25%	Go200 (200/200Mbps)	R 1 199	R 899	-R 300	-25%	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023.																				
Product Description	Standard Price	Promotional Price	Difference	Variance (%)																																													
Go20 (20/20Mbps)	R 699	R 519	-R 180	-25.8%																																													
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Go200 (200/200Mbps)	R 1 199	R 899	-R 300	-25%																																													

MTN on Vumatel R 19 Promo Deal	The MTN on Vumatel R 19 Promo Deal offers customers FTTH access on discounted subscription fee for the first 30 days instead of the full subscription price.	Filed: 14 October 2022  Launch Date: 25 October 2022  Amendment Date: 25 October 2022  Decommission Date: 31 January 2023	The MTN on Vumatel R 19 Promo Deal offered customers FTTH access for R 19 for the first 30 days instead of the full subscription price, which was later increased to R 149.	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023																								
Cell C Day-by-Day Night Data Bundle Promotion	Cell C’s Day-by-Day Night Data Bundle Promotion entails a 7-Day night data bundle and three 30-day night data bundles with data packages ranging from 7 168MB to 30 720MB.	Filed: 01 March 2022  Launch Date: 11 March 2022  Extension Dates: 01 June 2022, 17 October 2022,	<div>Table 101: Cell C Day-by-Day Night Data Bundles Promotion</div> <table><tr><th colspan="3">7 Days Day-by-Day Bundle</th></tr><tr><th>Total Allocation</th><th>Daily Allocation</th><th>Price (Incl. VAT)</th></tr><tr><td>7168MB</td><td>1024MB</td><td>R 89</td></tr><tr><th colspan="3">30 Days Day-by-Day Bundles</th></tr><tr><th>Total Allocation</th><th>Daily Allocation</th><th>Price (Incl. VAT)</th></tr><tr><td>7500MB</td><td>250MB</td><td>R 99</td></tr><tr><td>15000MB</td><td>500MB</td><td>R 169</td></tr><tr><td>30720MB</td><td>1024MB</td><td>R 299</td></tr></table> <div>Source: ICASA Database Based on Tariff Notifications</div>	7 Days Day-by-Day Bundle			Total Allocation	Daily Allocation	Price (Incl. VAT)	7168MB	1024MB	R 89	30 Days Day-by-Day Bundles			Total Allocation	Daily Allocation	Price (Incl. VAT)	7500MB	250MB	R 99	15000MB	500MB	R 169	30720MB	1024MB	R 299	Ongoing as at 31 December 2022 and was expected to be decommissioned on 31 January 2023. However, Cell C filed another extension on 18 January 2023, extending the promotion to 30
7 Days Day-by-Day Bundle																												
Total Allocation	Daily Allocation	Price (Incl. VAT)																										
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15000MB	500MB	R 169																										
30720MB	1024MB	R 299																										

		18 January 2023  Expected Decommission Date: 30 April 2023		April 2023, which will be discussed in the next reporting period.															
MWEB on Octotel FTTH Promotion	MWEB’s Octotel FTTH Promotion offers customers upgraded line speeds at no additional cost across four packages.	Filed: 25 October 2022  Launch Date: 01 November 2022  Expected Decommission Date: 28 February 2023	<p>Table 102: MWEB on Octotel FTTH Promotion</p> <table><tr><th>Previous Line Speed</th><th>New Line Speed</th></tr><tr><td>35/25Mbps</td><td>50/50Mbps</td></tr><tr><td>50/50Mbps</td><td>100/100Mbps</td></tr><tr><td>100/100Mbps</td><td>200/200Mbps</td></tr><tr><td>200/200Mbps</td><td>400/200Mbps</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Previous Line Speed	New Line Speed	35/25Mbps	50/50Mbps	50/50Mbps	100/100Mbps	100/100Mbps	200/200Mbps	200/200Mbps	400/200Mbps	Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023.					
Previous Line Speed	New Line Speed																		
35/25Mbps	50/50Mbps																		
50/50Mbps	100/100Mbps																		
100/100Mbps	200/200Mbps																		
200/200Mbps	400/200Mbps																		
MTN on Octotel FTTH Double Up Promotion	MTN rewards customers with double the line speed of the Octotel fibre packages at no extra charge.	Filed: 25 October 2022  Launch Date: 03 November 2022  Expected Decommission	<p>Table 103: MTN on Octotel FTTH Double up Promotion</p> <table><tr><th>Standard Line Speed (Mbps)</th><th>Promotional Line Speed (Mbps)</th><th>Price (Incl. VAT)</th></tr><tr><td>35/25Mbps</td><td>50Mbps</td><td>R 695</td></tr><tr><td>50/50Mbps</td><td>100Mbps</td><td>R 799</td></tr><tr><td>100/100Mbps</td><td>200Mbps</td><td>R 1 099</td></tr><tr><td>200/200Mbps</td><td>400Mbps</td><td>R 1 249</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Standard Line Speed (Mbps)	Promotional Line Speed (Mbps)	Price (Incl. VAT)	35/25Mbps	50Mbps	R 695	50/50Mbps	100Mbps	R 799	100/100Mbps	200Mbps	R 1 099	200/200Mbps	400Mbps	R 1 249	Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023.
Standard Line Speed (Mbps)	Promotional Line Speed (Mbps)	Price (Incl. VAT)																	
35/25Mbps	50Mbps	R 695																	
50/50Mbps	100Mbps	R 799																	
100/100Mbps	200Mbps	R 1 099																	
200/200Mbps	400Mbps	R 1 249																	



		Date: 28 February 2023																															
Telkom R 1 Promotion	Telkom’s R 1 Promotion entailed three 1GB data bundles valid for one hour priced at R 1.	Filed: 26 October 2022  Launch Date: 07 November 2022  Decommission Date: 07 February 2023	<i>Table 104: Telkom R 1 Promotion</i> <table><tr><th>Product Description</th><th>Validity</th><th>Price (Incl. VAT)</th></tr><tr><td>1GB data bundle</td><td>1 hour (purchase limited to one per day per customer)</td><td>R 1</td></tr><tr><td>1GB chat bundle</td><td>1 hour (purchase limited to one per day per customer)</td><td>R 1</td></tr><tr><td>1GB social bundle</td><td>1 hour (purchase limited to one per day per customer)</td><td>R 1</td></tr></table> <i>Source: ICASA Database based on Tariff Notifications</i>					Product Description	Validity	Price (Incl. VAT)	1GB data bundle	1 hour (purchase limited to one per day per customer)	R 1	1GB chat bundle	1 hour (purchase limited to one per day per customer)	R 1	1GB social bundle	1 hour (purchase limited to one per day per customer)	R 1	Ongoing as at 31 December 2022, however it was decommissioned on 07 February 2023.													
Product Description	Validity	Price (Incl. VAT)																															
1GB data bundle	1 hour (purchase limited to one per day per customer)	R 1																															
1GB chat bundle	1 hour (purchase limited to one per day per customer)	R 1																															
1GB social bundle	1 hour (purchase limited to one per day per customer)	R 1																															
Directel on Vodacom FTTH Promotion	Directel’s Vodacom FTTH Promotion rewards customers with discounted FTTH packages on Vodacom’s network.	Filed: 27 October 2022  Launch Date: 09 November 2022  Expected Decommission Date: 28 February 2023	<i>Table 105: Directel on Vodacom FTTH Promotion</i> <table><tr><th>Product Description</th><th>Previous Price</th><th>New Price</th><th>Difference</th><th>Variance (%)</th></tr><tr><td>Apollo 20</td><td>R 745</td><td>R 695</td><td>-R 50</td><td>-6.7%</td></tr><tr><td>Apollo 50</td><td>R 895</td><td>R 795</td><td>-R 100</td><td>-11.2%</td></tr><tr><td>Apollo 100</td><td>R 1 025</td><td>R 985</td><td>-R 40</td><td>-3.9%</td></tr><tr><td>Apollo 200</td><td>R 1 185</td><td>R 1 145</td><td>-R 40</td><td>-3.4%</td></tr></table> <i>Source: ICASA Database based on Tariff Notifications</i>					Product Description	Previous Price	New Price	Difference	Variance (%)	Apollo 20	R 745	R 695	-R 50	-6.7%	Apollo 50	R 895	R 795	-R 100	-11.2%	Apollo 100	R 1 025	R 985	-R 40	-3.9%	Apollo 200	R 1 185	R 1 145	-R 40	-3.4%	Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023.
Product Description	Previous Price	New Price	Difference	Variance (%)																													
Apollo 20	R 745	R 695	-R 50	-6.7%																													
Apollo 50	R 895	R 795	-R 100	-11.2%																													
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Apollo 200	R 1 185	R 1 145	-R 40	-3.4%																													
Vumatel on Vuma Reach R 149 Promotion	Vumatel’s Vuma Reach R 149 Promotion replaced the R 19 promotion, where customers	Filed: 31 October 2022	<i>Table 106: Vumatel on Vuma Reach R 149 Promotion</i> <table><tr><th>Product Description</th><th>Standard Price (Incl. VAT)</th><th>Promotional Price (Incl. VAT)</th><th>Difference</th><th>Variance (%)</th></tr><tr><td>20/10Mbps Uncapped</td><td>R 399</td><td>R 149</td><td>-R 250</td><td>-62.7%</td></tr></table>					Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)	20/10Mbps Uncapped	R 399	R 149	-R 250	-62.7%	Ongoing as at 31 December 2022, however it was decommissioned															
Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)																													
20/10Mbps Uncapped	R 399	R 149	-R 250	-62.7%																													

	paid R 149 for the first month on all products.	Launch Date: 01 November 2022 Decommission Date: 31 January 2023	<table><tr><td>40/20Mbps Uncapped</td><td>R 529</td><td>R 149</td><td>-R 380</td><td>-71.8%</td></tr><tr><td>100/50Mbps Uncapped</td><td>R 849</td><td>R 149</td><td>-R 700</td><td>-82.4%</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	40/20Mbps Uncapped	R 529	R 149	-R 380	-71.8%	100/50Mbps Uncapped	R 849	R 149	-R 700	-82.4%	on 31 January 2023.											
40/20Mbps Uncapped	R 529	R 149	-R 380	-71.8%																					
100/50Mbps Uncapped	R 849	R 149	-R 700	-82.4%																					
MTN on Openserve Double up Promotion	MTN rewards customers with double the line speed of the Openserve fibre packages at no extra charge.	Filed: 04 November 2022  Launch Date: 15 November 2022  Expected Decommission Date: 28 February 2023	The double speed promotion rewards new and existing customers with double their line speeds at no extra cost. It should be noted that the promotional offer is limited to customers who are currently on Openserve FTTH and are subscribed to at most 50Mbps line speeds.	Ongoing as at 31 December 2022, however it will be decommissioned on 28 February 2023																					
Vodacom Home Prepaid LTE Double Your Data Promotion	The Home Prepaid LTE Double Your Data Promotion rewards customers with a Night Owl data bundle equivalent to the inclusive Anytime data bundle.	Filed: 07 November 2022  Launch Date: 16 November 2022	<p>Table 107: Vodacom Home Prepaid LTE Double Your Data Promotion</p> <table><tr><th>Bundle</th><th>Validity</th><th>Price</th></tr><tr><td>2GB Anytime + 2GB Night Owl</td><td>14 days</td><td>R 49</td></tr><tr><td>5GB Anytime + 5GB Night Owl</td><td>30 days</td><td>R 99</td></tr><tr><td>10GB Anytime + 10GB Night Owl</td><td>30 days</td><td>R 149</td></tr><tr><td>20GB Anytime + 20GB Night Owl</td><td>30 days</td><td>R 199</td></tr><tr><td>50GB Anytime + 50GB Night Owl</td><td>30 days</td><td>R 299</td></tr><tr><td>100GB Anytime + 100GB Night Owl</td><td>30 days</td><td>R 349</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Bundle	Validity	Price	2GB Anytime + 2GB Night Owl	14 days	R 49	5GB Anytime + 5GB Night Owl	30 days	R 99	10GB Anytime + 10GB Night Owl	30 days	R 149	20GB Anytime + 20GB Night Owl	30 days	R 199	50GB Anytime + 50GB Night Owl	30 days	R 299	100GB Anytime + 100GB Night Owl	30 days	R 349	Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023
Bundle	Validity	Price																							
2GB Anytime + 2GB Night Owl	14 days	R 49																							
5GB Anytime + 5GB Night Owl	30 days	R 99																							
10GB Anytime + 10GB Night Owl	30 days	R 149																							
20GB Anytime + 20GB Night Owl	30 days	R 199																							
50GB Anytime + 50GB Night Owl	30 days	R 299																							
100GB Anytime + 100GB Night Owl	30 days	R 349																							

		Expected Decommission Date: 28 February 2023																						
Cell C Home Connecta Fibre Vumatel Reach Connect Promotion	Cell C's Home Connecta Fibre Reach Promotion entailed four line speed packages priced at R 149.	Filed: 10 November 2022  Launch Date: 22 November 2022  Decommission Date: 23 January 2023	<p><i>Table 108: Cell C Home Connecta Fibre Vumatel Reach Connect Promotion</i></p> <table><tr><th>Product Description</th><th>Standard Price (Incl. VAT)</th><th>Promotional Price (Incl. VAT)</th><th>Difference</th><th>Variance (%)</th></tr><tr><td>20/10Mbps</td><td>R 395</td><td>R 149</td><td>-R 246</td><td>-62.3%</td></tr><tr><td>40/10Mbps</td><td>R 519</td><td>R 149</td><td>-R 370</td><td>-71.3%</td></tr><tr><td>100/50Mbps</td><td>R 799</td><td>R 149</td><td>-R 650</td><td>-81.4%</td></tr></table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)	20/10Mbps	R 395	R 149	-R 246	-62.3%	40/10Mbps	R 519	R 149	-R 370	-71.3%	100/50Mbps	R 799	R 149	-R 650	-81.4%	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023.
Product Description	Standard Price (Incl. VAT)	Promotional Price (Incl. VAT)	Difference	Variance (%)																				
20/10Mbps	R 395	R 149	-R 246	-62.3%																				
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100/50Mbps	R 799	R 149	-R 650	-81.4%																				
Rain 5G Basic Black Friday 2022 Promotion	Rain's 5G Basic Black Friday 2022 Promotion entails an unlimited home 5G standard package priced at R 529	Filed: 11 November 2022  Launch Date: 21 November 2022  Expected Decommission Date: 21 February 2023	<p><i>Table 109: Rain 5G Basic Black Friday 2022 Promotion</i></p> <table><tr><th>Product Description</th><td>Unlimited home standard 5G</td></tr><tr><th>Price</th><td>R 529</td></tr><tr><th>Validity</th><td>Month to month (3 months)</td></tr><tr><th>Other</th><td>Speeds up to 60Mbps</td></tr></table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Product Description	Unlimited home standard 5G	Price	R 529	Validity	Month to month (3 months)	Other	Speeds up to 60Mbps	Ongoing as at 31 December 2022, however it was decommissioned on 21 February 2023.												
Product Description	Unlimited home standard 5G																							
Price	R 529																							
Validity	Month to month (3 months)																							
Other	Speeds up to 60Mbps																							

Rain 5G Standard Black Friday 2022 Promotion	Rain’s 5G Standard Black Friday 2022 Promotion entailed an unlimited home 5G premium package priced at R 739.	Filed: 11 November 2022  Launch Date: 21 November 2022  Expected Decommission Date: 21 February 2023	<div>Table 110: Rain 5G Standard Black Friday 2022 Promotion</div> <table><tr><th>Product Description</th><td>Unlimited home premium 5G</td></tr><tr><th>Price</th><td>R 739</td></tr><tr><th>Validity</th><td>Month to month (3 months)</td></tr><tr><th>Other</th><td>Unlimited speeds</td></tr></table> <div>Source: ICASA Database based on Tariff Notifications</div>	Product Description	Unlimited home premium 5G	Price	R 739	Validity	Month to month (3 months)	Other	Unlimited speeds	Ongoing as at 31 December 2022, however it was decommissioned on 21 February 2023.																																				
Product Description	Unlimited home premium 5G																																															
Price	R 739																																															
Validity	Month to month (3 months)																																															
Other	Unlimited speeds																																															
Vox Telecom FTTH Promotion	Vox Telecom FTTH Promotion entailed line speed packages ranging from 20/5Mbps to 1000/500Mbps.	Filed: 11 November 2022  Launch Date: 18 November 2022  Expected Decommission Dates: 27 and 31 March 2023	<div>Table 111: Vox Telecom FTTH Promotion</div> <table><tr><th>Product Description</th><th>Price (Incl. VAT)</th></tr><tr><td>50/50-UC-M2M</td><td>R 649</td></tr><tr><td>100/100-UC-M2M</td><td>R 799</td></tr><tr><td>200/200-UC-M2M</td><td>R 999</td></tr><tr><td>500/200-UC-M2M</td><td>R 1 199</td></tr><tr><td>1000/200-UC-M2M</td><td>R 1 299</td></tr><tr><td>1000/500-UC-M2M</td><td>R 2 199</td></tr><tr><td>50/50-UC-M2M</td><td>R 649</td></tr><tr><td>100/100-UC-M2M</td><td>R 799</td></tr><tr><td>200/200-UC-M2M</td><td>R 999</td></tr><tr><td>500/200-UC-M2M</td><td>R 1 199</td></tr><tr><td>1000/200-UC-M2M</td><td>R 1 299</td></tr><tr><td>1000/500-UC-M2M</td><td>R 2 199</td></tr><tr><td>100/100-UC-12M</td><td>R 699</td></tr><tr><td>200/200-UC-12M</td><td>R 879</td></tr><tr><td>500/200-UC-12M</td><td>R 929</td></tr><tr><td>1000/200-UC-12M</td><td>R 989</td></tr><tr><td>100/100-UC-12M</td><td>R 699</td></tr><tr><td>200/200-UC-12M</td><td>R 879</td></tr><tr><td>500/200-UC-12M</td><td>R 929</td></tr><tr><td>1000/200-UC-12M</td><td>R 989</td></tr><tr><td>20/10-UC</td><td>R 549</td></tr></table>	Product Description	Price (Incl. VAT)	50/50-UC-M2M	R 649	100/100-UC-M2M	R 799	200/200-UC-M2M	R 999	500/200-UC-M2M	R 1 199	1000/200-UC-M2M	R 1 299	1000/500-UC-M2M	R 2 199	50/50-UC-M2M	R 649	100/100-UC-M2M	R 799	200/200-UC-M2M	R 999	500/200-UC-M2M	R 1 199	1000/200-UC-M2M	R 1 299	1000/500-UC-M2M	R 2 199	100/100-UC-12M	R 699	200/200-UC-12M	R 879	500/200-UC-12M	R 929	1000/200-UC-12M	R 989	100/100-UC-12M	R 699	200/200-UC-12M	R 879	500/200-UC-12M	R 929	1000/200-UC-12M	R 989	20/10-UC	R 549	Ongoing as at 31 December 2022, however it will be decommissioned on 27 and 31 March 2023.
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MTN MoMo Promotion	MTN’s MoMo Promotion offers a concept ‘MoMo’ deal on its mobile money app, made up of Social Pass, All-net voice bundle, and WhatsApp bundle.	Filed: 14 November 2022  Launch Date: 23 November 2022  Expected Decommission Date: 28 February 2023	The MoMo Promotion offers 3 minutes all-net for R 1.50, valid 1 hour, and 350 MB Social Pass Bundle for R 5, valid for 1 day.	Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023																												
The Vox Telecom MTN Fixed LTE-A Uncapped	Vox Telecom’s MTN Fixed LTE-A Uncapped December Holiday Promotion entailed discounted	Filed: 18 November 2022	<p>Table 112: Vox Telecom MTN Fixed LTE-A Uncapped December Holiday Promotion</p> <table><tr><th>Product Description</th><th>Standard Price</th><th>Promotional Price</th><th>Difference</th><th>Variance (%)</th></tr><tr><td>Uncapped 1000GB FUP</td><td>R 849</td><td>R 749</td><td>-R 100</td><td>-11.8%</td></tr><tr><td>Uncapped FUP with router</td><td>R 934</td><td>R 834</td><td>-R 100</td><td>-10.7%</td></tr></table>	Product Description	Standard Price	Promotional Price	Difference	Variance (%)	Uncapped 1000GB FUP	R 849	R 749	-R 100	-11.8%	Uncapped FUP with router	R 934	R 834	-R 100	-10.7%	Ongoing as at 31 December 2022, however it was decommissioned													
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December Holiday Promotion	1000GB sim only packages.	<p>Launch Date: 01 December 2022</p> <p>Extension: 19 December 2022</p> <p>Decommission Dates: 31 January 2023</p>	Source: ICASA Database based on Tariff Notifications	on 31 January 2023.
Vodacom 100% Bonus Airtime Promotion	Vodacom rewards prepaid customers subscribing on the Power Pack price plan with bonus airtime when recharging.	<p>Filed: 09 June 2022</p> <p>Launch Date: 21 June 2022</p> <p>Extension Date: 23 November 2022</p> <p>Expected Decommission Date: 31 May 2023</p>	Vodacom's 100% Bonus Airtime Promotion rewards prepaid customers subscribing on the Power Pack price plan with 100% of their recharge value. Therefore, customers receive double the purchased airtime value every time they recharge.	Ongoing as at 31 December 2022, however it will be decommissioned on 31 May 2023

MetroFibre Termination Point at No Cost 2021 Promotion	MetroFibre's Termination Point at No Cost Promotion rewarded customers with free termination point services in residential areas in South Africa.	<p>Filed: 16 November 2021</p> <p>Launch Date: 01 December 2021</p> <p>Extension Dates: 15 March 2022, 30 May 2022, 08 August 2022, 05 December 2022</p> <p>Expected Decommission Date: 31 March 2023</p>	<p>Cell C All-in-One Bonus Nite Data Promotion was analysed in the 2021/22 FY Q4 Bi-Annual Tariff Analysis Report which can be found on the Authority's website on the link below:</p> <p>&lt; <a href="#">Tariffs Analysis Report: 01 Jul to 31 Dec 2021 – Independent Communications Authority of South Africa (icasa.org.za)</a> &gt;</p>	Ongoing as at 31 December 2022, however it will be decommissioned on 31 March 2023										
MetroFibre Go Vumatel December 2022 & January	MetroFibre's Go Vumatel December 2022 & January 2022 Promotion rewarded customers with a	<p>Filed: 24 November 2022</p>	<p><i>Table 113: MetroFibre Go Vumatel December 2022 &amp; January 2022 Promotion</i></p> <table border="1"> <thead> <tr> <th>Product Description</th><th>Standard Price</th><th>Promotional Price</th><th>Difference</th><th>Variance (%)</th></tr> </thead> <tbody> <tr> <td>Go 50Mbps</td><td>R 649</td><td>R 599</td><td>-R 50</td><td>-7.7%</td></tr> </tbody> </table> <p><i>Source: ICASA Database based on Tariff Notifications</i></p>	Product Description	Standard Price	Promotional Price	Difference	Variance (%)	Go 50Mbps	R 649	R 599	-R 50	-7.7%	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023
Product Description	Standard Price	Promotional Price	Difference	Variance (%)										
Go 50Mbps	R 649	R 599	-R 50	-7.7%										

2022 Promotion	reduced price on the Go 50Mbps package.	Launch Date: 01 December 2022  Decommission Date: 31 January 2023																																																																																																																																														
Vodacom Reduced Monthly Subscription	The promotion offers customers discounted subscription fees for the self-build fibre and 3 <sup>rd</sup> party FNOs.	Filed: 24 November 2022  Launch Date: 07 December 2022  Decommission Date: 30 June 2023	<p><i>Table 114: Vodacom's Reduced Subscription Promotional Offer</i></p> <table> <tr> <th>Line Speed (Mbps)</th><th>Monthly Subscription</th><th>Discounted Monthly Subscription (12 and 24-Month Contracts)</th><th>Price Difference</th><th>Variance (%)</th></tr> <tr> <td colspan="5"><b>Vodacom Fibre Broadband on Self build Network</b></td></tr> <tr> <td>20/20</td><td>R 699</td><td>R 499</td><td>R 200</td><td>28.6%</td></tr> <tr> <td>50/50</td><td>R 899</td><td>R 599</td><td>R 300</td><td>33.4%</td></tr> <tr> <td>100/100</td><td>R 999</td><td>R 649</td><td>R 350</td><td>35%</td></tr> <tr> <td>200/200</td><td>R 1 199</td><td>R 699</td><td>R 500</td><td>41.7%</td></tr> <tr> <td colspan="5"><b>Vodacom Fibre Broadband on Vumatel Network</b></td></tr> <tr> <td>50/50</td><td>R 699</td><td>R 599</td><td>R 100</td><td>14.3%</td></tr> <tr> <td>100/100</td><td>R 899</td><td>R 699</td><td>R 200</td><td>22.2%</td></tr> <tr> <td>200/200</td><td>R 1 099</td><td>R 799</td><td>R 300</td><td>27.3%</td></tr> <tr> <td>500/200</td><td>R 1 299</td><td>R 899</td><td>R 400</td><td>30.8%</td></tr> <tr> <td colspan="5"><b>Vodacom Fibre Broadband on Frogfoot Network</b></td></tr> <tr> <td>30/30</td><td>R 699</td><td>R 599</td><td>R 100</td><td>14.3%</td></tr> <tr> <td>50/50</td><td>R 849</td><td>R 649</td><td>R 200</td><td>23.6%</td></tr> <tr> <td>100/10</td><td>R 899</td><td>R 699</td><td>R 200</td><td>22.2%</td></tr> <tr> <td>100/100</td><td>R 949</td><td>R 749</td><td>R 200</td><td>21.1%</td></tr> <tr> <td>200/20</td><td>R 999</td><td>R 799</td><td>R 200</td><td>20%</td></tr> <tr> <td>200/200</td><td>R 1 099</td><td>R 849</td><td>R 250</td><td>22.7%</td></tr> <tr> <td colspan="5"><b>Vodacom Fibre Broadband on Octotel Network</b></td></tr> <tr> <td>50/50</td><td>R 799</td><td>R 599</td><td>R 200</td><td>25%</td></tr> <tr> <td>100/100</td><td>R 999</td><td>R 699</td><td>R 300</td><td>30%</td></tr> <tr> <td>200/200</td><td>R 1 149</td><td>R 799</td><td>R 350</td><td>30.5%</td></tr> <tr> <td>1000/100</td><td>R 1 499</td><td>R 999</td><td>R 500</td><td>33.4%</td></tr> <tr> <td colspan="5"><b>Vodacom Fibre Broadband on Openserve Network</b></td></tr> <tr> <td>25/25</td><td>R 599</td><td>R 499</td><td>R 100</td><td>16.7%</td></tr> <tr> <td>50/50</td><td>R 799</td><td>R 649</td><td>R 150</td><td>18.8%</td></tr> <tr> <td>100/50</td><td>R 999</td><td>R 699</td><td>R 300</td><td>30%</td></tr> <tr> <td>200/100</td><td>R 1 149</td><td>R 849</td><td>R 300</td><td>26.1%</td></tr> </table>	Line Speed (Mbps)	Monthly Subscription	Discounted Monthly Subscription (12 and 24-Month Contracts)	Price Difference	Variance (%)	<b>Vodacom Fibre Broadband on Self build Network</b>					20/20	R 699	R 499	R 200	28.6%	50/50	R 899	R 599	R 300	33.4%	100/100	R 999	R 649	R 350	35%	200/200	R 1 199	R 699	R 500	41.7%	<b>Vodacom Fibre Broadband on Vumatel Network</b>					50/50	R 699	R 599	R 100	14.3%	100/100	R 899	R 699	R 200	22.2%	200/200	R 1 099	R 799	R 300	27.3%	500/200	R 1 299	R 899	R 400	30.8%	<b>Vodacom Fibre Broadband on Frogfoot Network</b>					30/30	R 699	R 599	R 100	14.3%	50/50	R 849	R 649	R 200	23.6%	100/10	R 899	R 699	R 200	22.2%	100/100	R 949	R 749	R 200	21.1%	200/20	R 999	R 799	R 200	20%	200/200	R 1 099	R 849	R 250	22.7%	<b>Vodacom Fibre Broadband on Octotel Network</b>					50/50	R 799	R 599	R 200	25%	100/100	R 999	R 699	R 300	30%	200/200	R 1 149	R 799	R 350	30.5%	1000/100	R 1 499	R 999	R 500	33.4%	<b>Vodacom Fibre Broadband on Openserve Network</b>					25/25	R 599	R 499	R 100	16.7%	50/50	R 799	R 649	R 150	18.8%	100/50	R 999	R 699	R 300	30%	200/100	R 1 149	R 849	R 300	26.1%	Ongoing as at 31 December 2022, however it will be decommissioned on 30 June 2023
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			500/250	R 1 249	R 949	R 300	24%	
			Source: ICASA Database based on Tariff Notifications					
Cell C 4Eva Launch Promotion	Cell C's 4Eva Launch Promotion rewards customers with a promotional voice rate discount of 50.5% on the Cell C 4Eva Tariff Plan.	Filed: 05 December 2022  Launch Date: 15 December 2022  Decommission Dates: 28 February 2023	Table 115: Cell C 4Eva Launch Promotion					Ongoing as at 31 December 2022, however it was decommissioned on 28 February 2023
			<b>Product Description</b>	<b>Standard Price (Rand/Min)</b>	<b>Promotional Price (Rand/Min)</b>	<b>Difference</b>	<b>Variance (%)</b>	
			All-net Voice Rate	R 0.99	R 0.49	-R 0.50	-50.5%	
			Source: ICASA Database based on Tariff Notifications					
Directel on Openserve FTTH Promotion	Directel's Openserve FTTH Promotion entailed a 3-month discount on the Apollo 25 Lite (25/10) FTTH package.	Filed: 07 December 2022  Launch Date: 19 December 2022  Decommission Dates: 31 January 2023	Table 116: Directel on Openserve FTTH Promotion					Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023
			<b>Product Description</b>	<b>Standard Price</b>	<b>Promotional Price</b>	<b>Difference</b>	<b>Variance (%)</b>	
			Apollo 25 Lite (25/10Mbps)	R 535	R 385	-R 150	-28%	
			Source: ICASA Database based on Tariff Notifications					
MTN Add on Bundles for personalise	The Bundles for personalised Promotions rewards qualifying customers	Filed: 14 December 2022	Table 117: MTN Add on Bundles Promotion for Personalised Offers (Sample)					Ongoing as at 31 December 2022, however it was decommissioned
			<b>Anytime Data Bundle</b>	<b>Validity</b>	<b>YouTube data-add-on (Free)</b>	<b>Showmax Data add-on (Free)</b>	<b>Free Data Validity</b>	<b>Price</b>
			1GB	Weekly	500MB	-	7 Days	R 35

d Promotions	with free URL-specific add-on bundles upon purchasing the qualifying data bundle(s).	Launch Date: 22 December 2022  Expected Decommission Date: 28 February 2023	<table><tr><td>1GB</td><td>Weekly</td><td>500MB</td><td>-</td><td>7 Days</td><td>R 49</td></tr><tr><td>2GB</td><td>Weekly</td><td>1GB</td><td>-</td><td>7 Days</td><td>R 50</td></tr><tr><td>2GB</td><td>Weekly</td><td>1GB</td><td>-</td><td>7 Days</td><td>R 79</td></tr><tr><td>1GB</td><td>Monthly</td><td>500MB</td><td>250MB</td><td>30 Days</td><td>R 79</td></tr><tr><td>1.5GB</td><td>Monthly</td><td>750MB</td><td>375MB</td><td>30 Days</td><td>R 85</td></tr><tr><td>2GB+2GB</td><td>Monthly</td><td>1GB</td><td>500MB</td><td>30 Days</td><td>R 129</td></tr><tr><td>5GB+5GB</td><td>Monthly</td><td>2.25GB</td><td>1.25GB</td><td>30 Days</td><td>R 199</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	1GB	Weekly	500MB	-	7 Days	R 49	2GB	Weekly	1GB	-	7 Days	R 50	2GB	Weekly	1GB	-	7 Days	R 79	1GB	Monthly	500MB	250MB	30 Days	R 79	1.5GB	Monthly	750MB	375MB	30 Days	R 85	2GB+2GB	Monthly	1GB	500MB	30 Days	R 129	5GB+5GB	Monthly	2.25GB	1.25GB	30 Days	R 199	on 28 February 2023.
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2GB+2GB	Monthly	1GB	500MB	30 Days	R 129																																									
5GB+5GB	Monthly	2.25GB	1.25GB	30 Days	R 199																																									
Cell C Home Connecta Fibre Netstream Launch Promotion	The Cell C Home Connecta Fibre Netstream Launch Promotion entailed FTTH packages with line speeds ranging from 10/10Mbps to 200/200Mbps.	Filed: 23 December 2022 Launch Date: 19 December 2022 Decommission Dates: 31 January 2023	<p>Table 118: Cell C Home Connecta Fibre Netstream FTTH Launch Promotion</p> <table><tr><th colspan="2">Product Description</th><th>Price (Incl. VAT)</th></tr><tr><td colspan="2">10/10Mbps</td><td>R 659</td></tr><tr><td colspan="2">20/20Mbps</td><td>R 749</td></tr><tr><td colspan="2">50/50Mbps</td><td>R 849</td></tr><tr><td colspan="2">100/100Mbps</td><td>R 1 049</td></tr><tr><td colspan="2">200/200Mbps</td><td>R 1 249</td></tr></table> <p>Source: ICASA Database based on Tariff Notifications</p>	Product Description		Price (Incl. VAT)	10/10Mbps		R 659	20/20Mbps		R 749	50/50Mbps		R 849	100/100Mbps		R 1 049	200/200Mbps		R 1 249	Ongoing as at 31 December 2022, however it was decommissioned on 31 January 2023																								
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## Annexure B: Promotions that Ended During the Period Under Review

TARIFF PLAN	EXPLANATION OF THE TARIFF PLAN	RELEVANT DATES
MWEB on Octotel FTTH Promotion	<p>MWEB's Octotel FTTH Promotion entailed a 10/5Mbps package offered at a discounted rate for a period of 6 months in the following areas:</p> <ul style="list-style-type: none"> <li>• Moreesburg</li> <li>• Bredasdorp</li> <li>• Struisbaai</li> <li>• Sedgfield</li> <li>• KlienBrak + Reebok</li> <li>• Knysna</li> <li>• Plettenberg Bay</li> <li>• Kranshoek</li> </ul>	<p>Filed: 01 July 2022</p> <p>Launch Date: 01 August 2022</p> <p>Decommission Date: 30 September 2022</p>
MetroFibre Go20 Vumatel August/September 2022 Promotion	<p>MetroFibre's Go20 Vumatel August/September 2022 Promotion offered customers a reduced rate on the Go 20Mbps package on the Vumatel FTTH network for R 620 per month for a period of 12 months after which the normal price of R 699 was applied.</p>	<p>Filed: 22 July 2022</p> <p>Launch Date: 01 August 2022</p> <p>Extension Dates: 18 October 2022, 27 September 2022</p> <p>Decommission Date 31 October 2022</p>
Cell C C-Fibre Promotion	<p>Cell C's C-Fibre Promotion entailed discounted FTTH bundles on various networks.</p>	<p>Filed: 01 July 2021</p> <p>Launch Date: 03 July 2021</p>

		Amendment date: 26 July 2022  Decommission Date: 30 September 2022
Rain Unlimited home 5G – Standard Unlocked Promotion	Rain’s Unlimited home 5G – Standard Unlocked Promotion entailed the upgrade of the 5G Basic package to the 5G Standard specifications on the 5G Basic package price for a period of 2 months.	Filed: 26 July 2022  Launch Date: 02 August 2022  Decommission Date: 02 October 2022
Rain Unlimited home 5G – Premium Unlocked Promotion	Rain’s Unlimited home 5G – Premium Unlocked Promotion entailed the upgrade of the 5G Standard package to the 5G Premium specifications on the 5G Standard package price for a period of 2 months.	Filed: 26 July 2022  Launch Date: 02 August 2022  Decommission Date: 02 October 2022
Cell C Smartcall Loyalty WhatsApp Bundles Promotion	Cell C’s Smartcall Loyalty WhatsApp Bundles Promotion entailed two WhatsApp Bundles priced from R 2.50 to R 5.	Filed: 26 July 2022  Launch Date: 05 August 2022  Decommission Date: 30 November 2022
Cell C Home Connecta Fibre Promotion	Cell C’s Home Connecta Fibre Promotion rewarded customers with discounted prices on the Home Connecta Fibre packages on various fibre networks.	Filed: 23 June 2022  Launch Date: 05 July 2022

		Amendment Date: 26 July 2022, 16 August 2022  Decommission Date: 31 August 2022
MWEB Birthday Promotion	MWEB's Birthday Promotion offered 25% off subscriptions for the first 5 months on selected products.	Filed: 27 July 2022  Launch Date: 01 August 2022  Decommission Date: 31 August 2022
Rain Unlimited Home 5G Premium Promotion	Rain's Unlimited Home 5G Premium Promotion entailed an unlimited month-to-month home Wi-Fi plan offering 5G download speeds for R 999 per month.	Filed: 10 August 2022  Launch Date: 15 August 2022  Decommission Date: 12 September 2022
Cell C All-in-One double data Promotion	Cell C's All-in-One double data Promotion rewarded customers with double the data upon purchasing selected All-in-One bundles.	Filed: 07 February 2020  Launch Date: 19 February 2020  Extension Date: 19 August 2022  Decommission Date: 30 September 2022
MWEB 25 <sup>th</sup> Birthday Promotion	MWEB's 25 <sup>th</sup> Birthday FTTH Promotion entailed a R25 fibre and LTE offering across multiple line speed packages.	Filed: 22 August 2022

		<p>Launch Date: 01 September 2022</p> <p>Decommission Date: 06 September 2022</p>
MWEB FTTx Promotion	MWEB's FTTx Promotion entailed upgraded line speeds and discounted packages across the Evotel, MetroFibre and Frogfoot Air networks.	<p>Filed: 26 August 2022</p> <p>Launch Date: 01 September 2022</p> <p>Decommission Date: 31 December 2022</p>
ASAP Internet on MetroFibre Internet FTTH Promotion	ASAP Internet's MetroFibre Internet FTTH Promotion entailed packages priced from R 240 to R 925.	<p>Filed: 30 August 2022</p> <p>Launch Date: 09 September 2022</p> <p>Decommission Date: 31 October 2022</p>
MWEB 25 <sup>th</sup> Birthday FTTH Promotion	<p>MWEB's 25<sup>th</sup> Birthday Promotion offered new customers 30 days free FTTH on the following networks:</p> <ul style="list-style-type: none"> <li>• Openserve</li> <li>• MetroFibre</li> <li>• Frogfoot (selective areas)</li> <li>• Zoom Fibre</li> </ul>	<p>Filed: 01 September 2022</p> <p>Launch Date: 07 September 2022</p> <p>Decommission Date: 13 September 2022</p>
MWEB 25 <sup>th</sup> Birthday FTTH Promotion	<p>MWEB's 25<sup>th</sup> Birthday Promotion entailed a 50% discounted offer for the first 6 months on fibre products on the following FNOs/products:</p> <ul style="list-style-type: none"> <li>• Frogfoot Air</li> <li>• Openserve Web Connect</li> </ul>	<p>Filed: 06 September 2022</p> <p>Launch Date: 14 September 2022</p>

	<ul style="list-style-type: none"> <li>• Vuma Reach</li> <li>• Octotel 10Mbps</li> </ul>	Decommission Date: 15 September 2022
MTN Switch Campaign	MTN's Switch Campaign rewarded customers who are switching their services from one provider to Supersonic with a free first month subscription.	<p>Filed: 07 September 2022</p> <p>Launch Date: 19 September 2022</p> <p>Decommission Date: 30 November 2022</p>
MWEB final birthday FTTH Promotion	MWEB's final birthday FTTH Promotion entailed discounted FTTH packages on various networks priced at R 25.	<p>Filed: 15 September 2022</p> <p>Launch Date: 22 September 2022</p> <p>Decommission Date: 30 September 2022</p>
MTN PAYG BozzaGigs MBB LTE R299 Router Promotion	The promotion rewards customers purchasing a qualifying Mi-Fi router with free data bundles, with an option to top-up after depletion of the promotional offer.	<p>Filed: 27 September 2022</p> <p>Launch Date: 07 October 2022</p> <p>Decommission Date: 31 December 2022</p>
Rain October and November R 1 Promotion (1 <sup>st</sup> -month cost)	Rain's October and November R1 Promotion entailed a R 1 joining fee and free subscription for the first month for customers that purchased a 4G or 5G package.	<p>Filed: 21 October 2022</p> <p>Launch Date: 28 October 2022</p> <p>Decommission Date: 31 November 2022</p>

Telkom DSL to Fibre Promotion	Telkom's DSL to Fibre Promotion entailed a one-month free subscription for customers who migrated from DSL to fibre or from voice over copper to voice over fibre in decommissioned areas.	Filed: 26 October 2022  Launch Date: 07 November 2022  Decommission Date: 31 December 2022
MTN Pulse Referrals Promotion	MTN's discontinued the "refer a youth" data reward aspect of the promotion, which resulted in the referred customers receiving a 2GB Social Pass once they successfully migrate to MTN Pulse.	Filed: 12 May 2022  Launch/Effective Date: 01 June 2022  Decommission Date: 27 October 2022
MTN Unused Data Bundles Termination	MTN discontinued unused/unpurchased data bundles for prepaid and post-paid customers.	Filed: 28 October 2022  Decommission Date: 08 November 2022
MTN On-net Voice Bundles Termination	MTN discontinued selected voice bundles in their On-net Voice bundles portfolio.	Filed: 02 November 2022  Decommission Date: 11 November 2022
MTN PAYG Black Friday Personalised Promotion	MTN offered customers a discounted Made4U Black Friday 100GB data bundle and a free bonus 100MB valid for 1 hour.	Filed: 08 November 2022  Launch Date: 18 November 2022 Decommission Date: 04 December 2022



Telkom on Openserve FTTH Promotion	Telkom's Openserve FTTH Promotion entailed a doubling of line speeds, where customers who signed up for a 12-month FTTH contract were able to experience the next higher product speed for the first 3 months of their contract.	<p>Filed: 09 November 2022</p> <p>Launch Date: 18 November 2022</p> <p>Decommission Date: 31 December 2022</p>
Herotel Black Friday Promotion	Herotel's Black Friday Promotion entailed a 50% discount on prepaid fibre packages.	<p>Filed: 14 November 2022</p> <p>Launch Date: 18 November 2022</p> <p>Decommission Dates: 28 November 2022</p>
Cell C Home Connecta Fibre Vumatel Black Friday Promotion	Cell C's Home Connecta Fibre Vumatel Black Friday Promotion rewarded customers with a 100% promotional discount on their monthly subscription fee for the first 3 months of service.	<p>Filed: 15 November 2022</p> <p>Launch Date: 25 November 2022</p> <p>Decommission Dates: 27 November 2022</p>
Vodacom Broadband Black Friday on Vumatel Promotion	As part of its Black Friday campaign, Vodacom rewarded customers who subscribed in the 50/50Mbps Vumatel fibre broadband with reduced subscription fees for the first three months of their contracts.	<p>Filed: 16 November 2022</p> <p>Launch Date: 25 November 2022</p> <p>Decommission Date: 28 November 2022</p>
MetroFibre Go Vumatel Black Friday November 2022 Promotion	MetroFibre's Go Vumatel Black Friday November 2022 Promotion entailed a 50.6% and 50.1% price reduction on the Go100 and Go200 packages respectively.	<p>Filed: 16 November 2022</p> <p>Launch Date: 25 November 2022</p>

		Decommission Dates: 28 November 2022
Cybersmart on Vuma Home Fibre Black Friday Promotion	Cybersmart's Vuma Home Fibre Black Friday Promotion entails a 100% promotional discount on their monthly subscription fee for the first 3 months of service.	<p>Filed: 18 November 2022</p> <p>Launch Date: 30 November 2022</p> <p>Decommission Dates: 03 December 2022</p>
MTN PAYG Legacy Prepaid Plans	MTN discontinued its PAYG legacy price plans, thus, all new and existing customers are defaulted to the Inflow price plan. Some of the terminated plans are: MTN Base, MTN Connect, PAYG CPS and PAYG Classic.	<p>Filed: 25 November 2022</p> <p>Decommission Date: 08 December 2022</p>
MTN Signature and selected voice bundles	<p>MTN decommissioned the following PAYG bundles:</p> <ul style="list-style-type: none"> <li>• PAYG On-net R 30</li> <li>• PAYG All-net R 30</li> <li>• PAYG Off-net R 30</li> <li>• Signature R 35</li> <li>• Signature R 100</li> <li>• Signature R 150</li> <li>• Signature R 200</li> <li>• Signature R 500</li> </ul>	<p>Filed: 09 December 2022</p> <p>Decommission Date: 22 December 2022</p>