

Independent Communications Authority of South Africa

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BI-ANNUAL REPORT ON THE ANALYSIS OF TARIFF NOTIFICATIONS SUBMITTED TO ICASA FOR THE PERIOD 01 JULY 2023 TO 31 DECEMBER 2023

Disclaimer: Information contained in this Report is based on notifications submitted by licensees in terms of regulation 9(1) of the Third Amendment to the Standard Terms and Conditions for Individual Electronic Communications Services, 2023, Government Gazette No. 48317, and regulation 5(1) of the End User and Subscriber Service Charter Regulations, Government Gazette No. 39898, as amended. Where necessary additional research was conducted to compare tariff plans.

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Glossary

TERM	DEFINITION
Dynamic tariffs	Dorgham (2015) defines these tariff plans are
	value based and offer lower retail prices
	depending on location, traffic, network capacity,
	time of the day and customer segment.
Flat rate tariffs	Tariffs that charge the same retail rate for calls
	to any subscriber.
In-bundle rate	Manx telecom refers to this as a package in
	which a subscriber is offered allocated capacity
	at a lower price; anything used within this
	package is charged at in-bundle rates. This is
	the tariff rate per MB.
Off-Net (Off network) tariff	This according to Manx Telecom, is the price per
	minute of a call from a mobile cellular prepaid
	telephone to a mobile cellular subscriber of
	another (competing) network.
On-Net (On network) tariff	Manx telecom defines this as the price per
	minute of a call from a mobile cellular prepaid
	telephone to a mobile cellular subscriber of the
	same network.
Out-of-Bundle Rate	The End-User and Subscriber Service Charter
	Regulations ("EUSSC") (2018) defines this rate
	as the price that an end user is charged upon
	depletion of the allocated bundle.
Post-paid Subscription/Plan	The International Telecommunications Union
	(ITU) (2020), defines this as a subscription
	where the subscriber is billed after their use of
	services, typically at the end of each month.
Prepaid Subscription/Plan	The ITU (2020), defines this as a subscription
	where, instead of paying an ongoing monthly
	fee, users purchase blocks of usage time in
	advance of using the service.

Executive Summary

The Independent Communications Authority of South Africa ("ICASA/the Authority") is mandated to regulate electronic communications in the public interest. In ensuring that it carries this mandate effectively, it monitors the information communications and technology (ICT) sector to ensure that interests of the consumers are promoted as per object 2(n) of the Electronic Communications Act, 2005, as amended (Act No. 36 of 2005) ("ECA"). This tariff analysis report aims to ensure that end-users (customers) are aware of the various prepaid retail tariffs in the telecommunications sector which were filed with the Authority during the period of 01 July 2023 to 31 December 2023¹, as well as provide an update on initiatives which are currently underway to reduce the cost to communicate. This ensures that there is retail tariff transparency, which could potentially encourage competition as it is likely to minimise pricing and product information asymmetries in the sector.

Table 1 shows the types of notifications received during the period 01 July 2023 to 31 December 2023.

Notification Type	Cell C	MetroFibre	MTN	Telkom	Vodacom	OLOs	Grand Total
Amendments	28	3	23	4	9	44	111
Extensions	44	7	10	1	3	0	65
New Products	7	2	8	1	15	9	42
Promotions	10	22	43	2	16	41	134
Terminations	0	0	5	0	1	4	10
Grand Total	89	34	89	8	44	98	362

Table 1: Type of Notifications Received - 01 July 2023 to 31 December 2023

Source: ICASA Database based on Filed Tariff Notifications

The Authority received a total of 362 tariff notifications, which included 134 new promotions, 111 amendments, 65 extensions, 42 new products during the period under review, i.e., 01 July 2023 to 31 December 2023.

¹There are instances whereby information reported in this report falls outside of this review period. These are where the additional information is to the benefit of customers such as extensions of promotions and/or reduced data prices for standard 30-day or any other prepaid data bundles offered by various licensees which were possibly filed outside of the review period or whereby the intention is to ensure accurate reporting and to reduce information asymmetries, which is one of the main purposes of the report. The inclusion of such information also considers feedback received during the licensee consultation phase of the production of this Report.

In the mobile data services market, salient changes were the introduction of the new 30-day standard prepaid data bundles and the introduction of the 6-month validity data bundles by Vodacom. The operator introduced 30-day standard prepaid 1.5GB, 5GB, and 7.5GB data bundles at R 99, R 279 and R 379, respectively. Vodacom also decreased the price of 30-day standard prepaid 3GB data bundle by R 50 or 22% from R 229 to R 179. While the 6-month validity data bundles benefit customers with longer validity periods, the bundles prices are slightly higher than the prices of the 30-day standard prepaid data bundles to reflect the provision of capacity for longer period and a possible recognition of revenue after 6 months as opposed to 30 days. For example, Vodacom's 30-day standard prepaid 1GB data bundle is priced at R 85, which is R 9 or 9.6% lower than the 1GB six-month validity data bundle.

A five-year price trend analysis of the 30-day standard prepaid data bundles conducted on the report shows that data prices have generally been on the decline since 2019, which shows the operators' efforts to reduce communication costs.

A number of notifications were filed related to voice bundles and integrated bundles. For example, in the voice services market, MTN launched its new PAYG Freedom Plan wherein it charges customers R 0.99 per minute, R 0.25 per SMS, and R 0.07 per MB of OOB rates, with exclusive affordable prepaid data bundles offered in the plan. Vodacom introduced its new affordable integrated bundles which comprise of voice minutes and data bundles with 1-day, 7-day and 30-day validity periods. For example, customers can purchase 60 on-net voice minutes and 60MB valid for 1 day at retail price of R 10.

The Authority also updated its brief comparative analysis of fibre packages for current prices² and average prices of three different fibre line speeds offered by fibre service providers on various fibre networks. For example, on the 25/25Mbps line speed, 13 out of the 31 sampled packages (40%) are priced at an amount less than the average price of R 571.13, while on the 50/50Mbps, 31 out of the 60 sampled packages (53%) are priced at an amount less than the average price of R 783.28.

² It should be noted that the Report considered prevailing prices as at 31 December 2023.

1. Introduction

In terms of the Standard Terms and Conditions for Individual Licences Regulations (*Government Gazette No. 33294*) of 2010, individual licensees were required to file notifications of tariffs with the Authority, seven (7) days prior to launching them in the market. However, with the Third Amendment to the Standard Terms and Conditions for Individual Electronic Communications Services, 2023 (*Government Gazette No. 48317*) and the End-user and Subscriber Service Charter Regulations (*Government Gazette No. 39898*) of 2016, as amended, individual licensees are now required to file notifications of tariffs and promotional tariffs with the Authority, five (5) days³ and seven (7) days prior to launching them in the market, respectively. The analysis contained in this report is based on prepaid tariffs that were filed as in accordance with the aforementioned Regulations; during the period of 01 July 2023 to 31 December 2023.

The purpose of the report is to highlight the different prepaid tariff plans (prices and product offerings) which were filed during the period under review. The aim of this report is to ensure that there is retail price transparency in line with object 2(n) of the ECA which is to "*promote the interest of consumers with regard to the price, quality and the variety of electronic communication services*". This would enable customers to make an informed choice, in terms of tariff plan preferences and/or preferred service providers based on their different offerings.

This report provides an update of the 2023/24 FY second quarter (Q2) Tariff Analysis Report, and it also highlights changes in prepaid standard and promotional mobile data plans, prepaid standard mobile voice plans, prepaid standard and promotional integrated plans, month-to-month (MtM) LTE and Wi-Fi plans, and monthly Fibre-to-the-home (FTTH) packages that were filed by the different Individual Licensees during the period under review.

This report is categorised into the following sections:

³ As per the Third Amendment Standard Terms and Conditions for Individual Electronic Communications Services Regulations, 2023, which came into effect on 28 March 2023.

- Section 2 provides an analysis of the notifications received, which are categorised into Standard prepaid data tariffs, Promotional prepaid data tariffs, Standard prepaid voice tariffs, Standard prepaid integrated bundles, Promotional prepaid integrated bundles, MtM LTE and Wi-Fi tariff plans, Standard MtM FTTH tariff plans, Promotional MtM FTTH tariff plans, Comparative Analysis of Fibre Products; and
- Section 3 provides concluding remarks.

An overview of other⁴ prepaid tariff notifications filed during the period under review is then depicted in Annexure A and it shows that there has potentially been competition in terms of the promotions offered by the licensees in the market. Annexure B shows prepaid promotions and tariff plans which ended during the period under review.

2. Analysis of Tariffs Notified to the Authority

There were mainly five types of prepaid tariff plans that were on offer in the market during the period under review, these are:

- Standard prepaid data tariffs;
- Promotional prepaid data tariffs;
- Standard prepaid voice tariffs;
- Standard prepaid integrated bundles; and
- Promotional prepaid integrated bundles.

The analysis of the standard and promotional prepaid data and voice tariffs is presented in sub-sections 2.1 to 2.4. Sub-section 2.5 looks at the standard and promotional prepaid integrated bundles. Sub-section 2.6 looks at LTE and Wi-Fi tariff plans offered on a MtM basis, and a brief analysis of MtM FTTH plans and offerings is provided in sub-section 2.7.

⁴ Other prepaid tariff notifications filed or received during the period under review which were not discussed in the main part of this report and continue to exist in the market after 31 December 2023.

2.1. Analysis of Standard Prepaid Data Tariffs and Data Bundles Tariff Plan Changes

2.1.1. Prepaid Data plans

This sub-section provides an updated analysis and highlights changes, if any, of prepaid data plans and prices charged by the four main Mobile Network Operators (MNOs) and Mobile Virtual Network Operators (MVNOs) since the previous 2023/24 FY Q2 Bi-annual Tariff Analysis Report. Therefore, this sub-section is divided into two parts, i.e., 2.1.1.1, which shows the prepaid data prices for bundles offered by the MNOs and 2.1.1.2, which shows the prepaid data prices for bundles offered by MVNOs filed with the Authority during the period under review.

2.1.1.1. Prepaid Data Prices for bundles offered by MNOs

2.1.1.1.1. Prepaid 30-day validity period data bundles

This section shows the prices for the 30-day standard prepaid data bundles offers and provides a comparative analysis of these prepaid plans which are offered by Vodacom, MTN, Cell C and Telkom Mobile, collectively referred to as MNOs. Tables 2 and 3 indicate the difference in terms of absolute value (Variance in Rands) of the data charges in terms of in-bundle (i.e., labelled Current Prices) plans and out-of-bundle rates (OOB) of the same volume of data (i.e., the OOB equivalent price). Also, shown in the tables are prices (tariff rate) of megabyte per volume of data, i.e., the in-bundle rates. These tables also indicate and compare price changes, if any, found in the 2022/23 FY Q2 Bi-annual Tariff Analysis Report⁵, which was published on ICASA's website on 12 October 2023.

During the period under review, the Authority received an amendment notification with respect to the 30-day standard prepaid data bundles from Vodacom, which was filed on 21 September 2023. All prices that prevailed during the period under

⁵ Pages 21-28, available online at: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications Authority</u> <u>of South Africa (icasa.org.za)</u> > Accessed on 17 January 2023

review for Cell C, MTN and Telkom Mobile regarding the 30-day standard prepaid data bundles remain unchanged.

Vodacom's amendment entailed an addition of new data 30-day data bundles, namely, 1.5GB, 5GB and 7.5GB, and a reduction in price of its 3GB data bundle by 22% from R 229 to R 179.

It should be noted that Cell C, MTN and Telkom Mobile did not file any amendments or introduce any new data bundle offers with respect to their 30-day prepaid data bundles during the period under review.

				Vodacom				МТ	N	
Bundle Size (MB)	Previous Price	Current Price	OOB Equivalent Subscription Fee (R 0.49 per MB)	Variance in Rands (OOB Equivalent v/s Current Price)	Variance in Rands (Previous Price v/s Current Price)	Tariff rate per megabyte	Current Price	OOB Equivalent Price (R 0.49 per MB)	Variance in Rands (OOB Equivalent v/s Price)	Tariff rate per megabyte
50	N/A	R 12	R 24.50	R 12.50	N/A	R 0.24	R 10 (40MB)	R 20	R 10	R 0.25
100	N/A						R 20 (120MB)	R 59	R 39	R 0.17
200	R 29	R 29	R 98	R 69	0%	R 0.15	R 29	R 98	R 69	R 0.15
350	R 49	R 49	R 171.50	R 122.50	0%	R 0.14	R 49	R 172	R 122.50	R 0.14
500	R 69	R 69	R 245	R 176	0%	R 0.14	R 65	R 245	R 180	R 0.13
1024	R 85	R 85	R 501.76	R 416.76	0%	R 0.08	R 79	R 502	R 422.76	R 0.08
1536	N/A	R 99	R 752.64	R 653.64	N/A	R 0.06	R 99	R 753	R 653.64	R 0.06
2048	R 149	R 149	R 1 003.52	N/A	0%	R 0.07	R 149	R 1 004	R 854.52	R 0.07
3072	R 229	R 179	R 1 505.28	R 1 326.28	-22%	R 0.06	R 199	R 1 505	R 1 306.28	R 0.06
4096	R 249	R 249	R 2 007.04	R 1 758.04	0%	R 0.06		N/		
5120	N/A	R 279	R 2 508.80	R 2 229.80	N/A	R 0.05	R 299	R 2 509	R 2 209.80	R 0.06
6144	R 349	R 349	R 3 010.56	R 2 661.56	0%	R 0.06	R 349	R 3 011	R 2 661.56	R 0.06
7680	N/A	R 379	R 3 763.20	R 3 384.20	N/A	R 0.05		N/	A	
10240	R 469	R 469	R 5 017.60	R 4 548.60	0%	R 0.05	R 469	R 5 018	R 4 548.60	R 0.05
15360	R 529	R 529	R 7 526.40	R 6 997.40	0%	R 0.03		N/	A	
20480			N	/A			R 599	R 10 035	R 9 436.20	R 0.03
30720	R 699	R 699	R 15 052.80	R 14 353.80	0%	R 0.02	N/A			
51200	R 799	R 799	R 25 088	R 24 289	0%	R 0.02	R 799	R 25 088	R 24 289	R 0.02
102400	R 999	R 999	R 50 176	R 49 177	0%	R 0.01	R 999	R 50 176	R 49 177	R 0.01

Table 2: 30-day Standard Prepaid Data Bundles Prices and OOB Equivalent Prices for Vodacom and MTN

*As per regulation 8B of the End-User and Subscriber Service Charter Regulations 2019, Licensees must not permit any out-of-bundle data usage by an end-user until such

time that an end-user purchases new data bundles or opt-in to out-of-bundle usage.

** These MTN prepaid data bundles offer customers additional Night Express data bundles which can be used at night between 12am to 5am

Source: ICASA Database based on Filed Tariff Notifications.

N/A means not offered/cannot be calculated

	Cell C				Telkom Mobile					
Bundle Size (MB)	Current Price	OOB Equivalent Price (R 1.10/MB)	Variance in Rands (OOB Equivalent v/s Price)	Tariff rate per MB	Previous Price	Current Price	OOB Equivalent Price (R 0.35/MB)	Variance in Rands (OOB Equivalent v/s Price)	Variance (%) Previous v/s Current Price	Tariff rate per MB
35	R 10 (40MB)	R 44	R 34	R 0.25	R 7	R 7**	R 12.25	R 5.25	0%	R 0.20
75	R 15 (100MB)	R 88	R 73	R 0.15	R 14	R 14**	R 26.25	R 12.25	0%	R 0.19
150	R 29 (200MB)	R 220	R 191	R 0.15	R 29	R 29**	R 53	R 23.50	0%	R 0.19
250	R 35 R 275 R 240 R 0.14						N/A			
300	R 45 (350MB)	R 358	R 312.50	R 0.13	R 49	R 49**	R 105	R 56	0%	R 0.16
500		N/A			R 69	R 69**	R 175	R 106	0%	R 0.14
600	R 69	R 660	R 591	R 0.12			R 210			
1024	R 85**	R 1 126.40	R 1 041.40	R 0.08	R 79	R 79**	R 358.40	R 279.40	0%	R 0.08
1536	R 99**	R 1 689.60	R 1 590.60	R 0.06	R 89	R 89**	R 537.60	R 448.60	0%	R 0.06
2048	R 149**	R 2 252.80	R 2 103.80	R 0.07	R 139	R 146**	R 716.80	R 570.80	5%	R 0.07
3072	R 199**	R 3 379.20	R 3 180.20	R 0.06	R 199	R 209**	R 1 075.20	R 866.20	5.%	R 0.07
4096	R 249**	R 4 505.60	R 4 256.60	R 0.06				N/A		
5120		N/A			R 299	R 314**	R 1 792	R 1 478	5%	R 0.06
6144	R 299**	R 6 758.40	R 6 459.40	R 0.05				N/A	_ · - ·	
10240	R 469**	R 11 264	R 10 795	R 0.05	R 469	R 493**	R 3 584	R 3 091	5.1%	R 0.05
20480		N/A			R 699	R 734	R 7 168	R 6 434	5%	R 0.04
40960	R 489	R 45 056	R 44 567	R 0.01						
51200		N/A			R 1 499	R 1 574	R 17 920	R 16 346	5%	R 0.03
102400	R 2 999	R 112 640	R 109 641	R 0.03	R 2 499	R 2 624	R 35 840	R 33 216	5%	R 0.03

Table 3: 30-day Standard Prepaid Data Bundles Prices and OOB Equivalent Prices for Cell C and Telkom Mobile

**These Cell C and Telkom Mobile prepaid data bundles offer customers additional night data which can be used at night between 12am to 5am and 12am to 7am, respectively

Source: ICASA Database based on Filed Tariff Notifications. N/A means not offered/cannot be calculated

Tables 2 and 3 above show the prevailing prices of the 30-day standard prepaid data bundles. During the period under review, Vodacom decreased the price of its 30-day standard prepaid 3GB data bundle by 22% from R 229 to R 179.

Vodacom also introduced its 30-day standard prepaid 1.5GB, 5GB, and 7.5GB data bundles at R 99, R 279 and R 379, respectively.

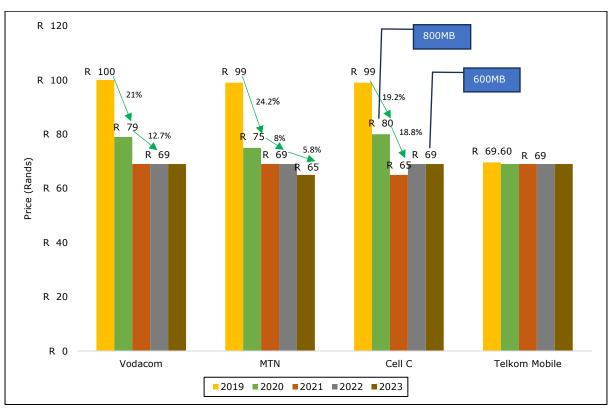
On the 30-day standard prepaid 1.5GB data bundles, Vodacom, MTN and Cell C charge the same price of R 99, while Telkom Mobile charges R 89, making it the lowest price among the four operators. Thus, the Vodacom, MTN and Cell C charge R 10 or 11.2% higher than what Telkom Mobile charges for the same data volume of 1.5GB.

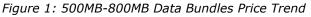
On the 30-day standard prepaid 3GB data bundles, Vodacom decreased the price of its 30-day standard prepaid 3GB data bundle by 22% from R 229 to R 179. This amendment has made Vodacom's 30-day standard prepaid 3GB data bundle rank first (i.e., from lowest price to the highest) when compared to other MNOs. MTN and Cell C are currently pricing their 3GB data bundle at R 199, which is R 20 or 11.2% higher than Vodacom's price. Telkom charges R 209, which is R 30 or 16.8% higher than what Vodacom charges, making it the highest price on the 3GB data bundle among the four MNOs.

In the 5GB to 6GB data bundle range, Vodacom's introduction of its 5GB at a retail price of R 279 has made the bundle the lowest priced among the MNOs that offer the 5GB data bundle, followed by MTN at R 299 and lastly Telkom Mobile at R 314. Therefore, MTN and Telkom Mobile charge R 20 (or 7.2%) and R 35 (or 12.5%) higher than Vodacom, respectively. Cell C still offers a 6GB data bundle which is priced at R 299. Therefore, in terms of in-bundle rates in the 5GB to 6GB data bundle range, Cell C and Vodacom offer more value for money at R 0.05 per MB compared to MTN and Telkom Mobile's R 0.06 per MB in-bundle rates. In addition, it should also be noted that Vodacom's 7.5GB (priced at R 379) has an in-bundle rate of R 0.05 per MB.

2.1.1.1.2. Price trend for prepaid 30-day validity period data bundles

This section provides a price trend analysis of the 30-day standard prepaid data bundles from 2019 to 2023. Figures 1, 2 and 3 below show the prices of the 500MB to 800MB, 1GB and 2GB data bundles offered by the operators, respectively.

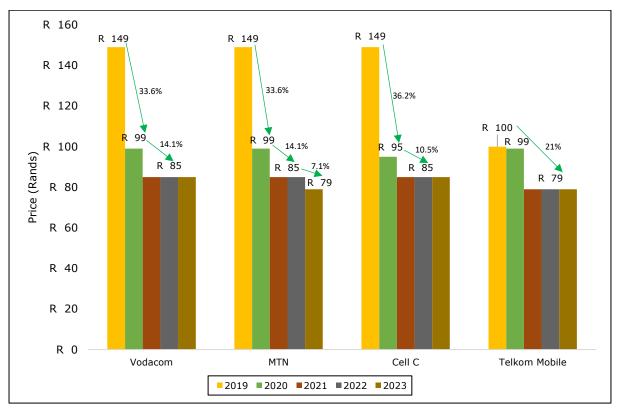


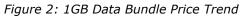


Source: ICASA Database based on Filed Tariff Notifications

Figure 1 above shows prices of the 30-day standard prepaid 500MB to 800MB data bundle(s) and their year-on-year price changes over a five-year period from 2019 to 2023. MTN has had the largest price reduction over the years, reducing the price by 34.3% from R 99 in the year 2019 to R 65 in 2023. Vodacom had the second largest price reduction on the 500MB data bundle, which has had a 31% decrease from R 100 to R 69. The effects of competitive pricing can be observed from the figure above, where Vodacom and MTN reduced their prices over the period, matching Telkom Mobile's 500MB data bundle price at R 69. MTN further reduced the price of its 500MB to R 65, making it the lowest priced among the MNOs that offer the 500MB data bundle. Cell C on the other hand offered different

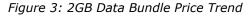
data volumes over the years, for example in the years 2020 and 2021, it offered 800MB for R 80 and R 65, respectively, which meant it offered more value for money to customers, with the lowest in-bundle rates among the operators. Currently, Cell C offers its 600MB for R 69 which translates to a R 0.12 per MB inbundle rate. MTN's 500MB has an in-bundle rate of R 0.13 per MB, while Telkom Mobile and Vodacom's have in-bundle rates of R 0.14 per MB, respectively.

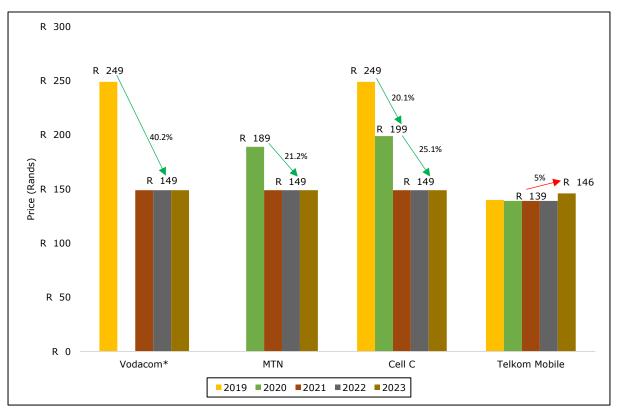




Source: ICASA Database based on Filed Tariff Notifications

The figure 2 above shows prices of the 30-day standard prepaid 1GB data bundle and their year-on-year price changes over a five-year period from 2019 to 2023. MTN has had the largest price reduction over the years, reducing the price by 47% from R 149 in the year 2019 to R 79 in 2023. Cell C and Vodacom reduced their prices by 43% over the 5-year period, from R 149 to R 85, respectively. It can be seen from the figure above that operators reduced their 1GB data bundle prices in 2021, with Cell C, MTN and Vodacom pricing the bundles at R 85, respectively, and Telkom Mobile at R 79. In the year 2023, MTN further reduced its 1GB bundle price to R 79, matching Telkom Mobile's price and indicating competitive pricing convergence.





*In the year 2020, Vodacom discontinued its 30-day standard prepaid 2GB data bundle, which was reintroduced in the market in 2021. Source: ICASA Database based on Filed Tariff Notifications

Figure 3 above shows prices of the 30-day standard prepaid 2GB data bundle(s) and their respective year-on-year price changes over a five-year period from 2019 to 2023. Cell C and Vodacom have since reduced their 2GB data prices, both by 40.2% from R 249 to R 149. It is worth noting that MTN did not offer 2GB in 2019, however, by the bundle has reduced by 21.2% since 2020 from R 189 to R 149. The effects of competitive pricing can be observed from the figure above, where Vodacom, MTN and Cell C reduced their prices over the period, converging to Telkom Mobile's 2GB data bundle price at R 139. In 2023, Telkom Mobile increased its 2GB by 5% from R 139 to R 146, however, it still offers the least priced 2GB data bundle among the four operators.

It can be concluded from the figures above that there has been a down trend in data bundle prices, which is indicative of the operators' efforts to reduce communication costs. However, the energy crisis (i.e., loadshedding) counteracts the price reductions as operators incur significant costs on backup power solutions such as batteries and generators to maintain network stability and reliable connectivity. For example, in its 2022 Annual Financial Results, MTN estimated that the overall effect of loadshedding on topline and costs resulted in a negative impact of R 695 million (or 3.4%) on MTN South Africa's EBITDA⁶. Vodacom reported to have increased its operating costs by R 300 million from its 2022 FY to 2023 FY, largely related to diesel, and have invested R 4 billion in capex to address energy resilience from its 2020 FY to 2023 FY⁷.

2.1.1.1.3. Other standard prepaid data bundles offered by MNOs

2.1.1.1.3.1. MTN PAYG Everyday Gigs Bundles

On 12 July 2023, MTN filed an amendment of its EverydayGigs Data Bundles which it had initially filed with the Authority on 20 May 2020. The amendment entailed an introduction of data bundles in the plan. Table 4 below details the amendment.

Table 4: MTN PAYG Everyday Gigs Bundles

EDG Bundles offer	Validity	New Price (Incl. VAT)
Everyday Gigs -7.5GB (250MB X 30 days)	30 Days	R 89
Everyday Gigs -15GB (500MB X 30 days)	30 Days	R 169

Source: ICASA Database based on Filed Tariff Notifications

As shown in the table above, the operator introduced 7.5GB and 15GB Everyday Gigs data bundles, which are allocated to customers at 250MB and 500MB daily intervals for 30 days.

MTN introduced its new EverydayGigs Data Bundles in the market on 25 July 2023.

 ⁶ MTN Annual Financial Results 2022, available online at: < <u>https://www.mtn.com/wp-content/uploads/2023/03/MTN-Group-FY-22-results-SENS.pdf</u> > Accessed on 27 February 2024.
 ⁷ Vodacom Annual Results 2023, available online at: < <u>https://www.vodacom.com/pdf/investor/annual-results/2023/presentation.pdf</u> > Accessed on 27 February 2024.

2.1.1.1.3.2. Vodacom Six Month Validity Data Bundles

Vodacom filed its Six Month Validity Data Bundles with the Authority on 17 July 2023 wherein it introduced data bundles with a six-month validity period. Table 5 below details new Six Month Validity Data Bundles.

Once-off allocation	Price (Incl. VAT)	In-bundle Rate (Rand per MB)
500MB	R 76	R 0.15
1GB	R 94	R 0.09
2GB	R 164	R 0.08
4GB	R 274	R 0.07
6GB	R 389	R 0.06
10GB	R 529	R 0.05
15GB	R 629	R 0.04
30GB	R 839	R 0.03
50GB	R 959	R 0.02
100GB	R 1 229	R 0.01

Table 5: Vodacom Six Month Validity Data Bundles

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the bundles have in-bundle rates ranging from R 0.01 per MB to R 0.15 per MB. The bundles are priced slightly higher than the 30-day standard prepaid data bundles and this can be attributed to the longer validity periods of six (6) months. For example, Vodacom's 30-day standard prepaid 1GB data bundle is priced at R 85, which is R 9 or 9.6% lower than the 1GB six-month validity data bundle, which is priced at R 94.

It should be noted that Telkom Mobile also offers data bundles that are valid for 6 months. For example, Telkom Mobile offers its 50GB with a 6-month validity period for R 1 574, which is 64% more than what Vodacom offers for the same data volume. Customers can extend the validity period of their purchased bundles by purchasing an additional bundle of the same size and validity period before the initial bundle expires.

Vodacom's Six Month Validity Data Bundles were introduced in the market on 24 July 2023.

2.1.1.1.3.3. Rain One buy more data

Rain filed its One buy more data with the Authority on 01 September 2023. The Rain One buy more data offers data bundles ranging from 100MB to 500MB, as shown in table 6 below.

Product Description	Price	In-bundle Rate (Rand per MB)
100MB	R 10	R 0.10
350MB	R 30	R 0.09
500MB	R 40	R 0.08

Table 6: Rain One buy more data

Source: ICASA Database based on Tariff Notifications

The Rain One buy more data bundles can be purchased via the Top-Up function and these bundles do not expire. The 500MB bundle on Rain One buy more data which is priced at R 40 is priced lower than the 500MB bundle on Vodacom's Six Month Validity Data Bundles which is priced at R 76. The Rain One buy more data was launched on 08 September 2023.

2.1.1.2. Daily and Weekly Standard Prepaid Data Prices for bundles offered by MNOs and MVNOs

This section provides an updated comparative analysis of standard daily and weekly mobile data bundles offered by MNOs and MVNOs in light of what was filed during the period under review and also considering what other MNOs charge for similar data bundles. During the period under review, no notification regarding the bundles was filed. As such, all prevailing prices for the standard daily and weekly mobile data bundles can be found in the 2022/23 FY Q2 Bi-annual Tariff Analysis Report, which was published on ICASA's website⁸.

⁸ Pages 27-29, available online at: < <u>https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-</u> <u>quarter-2-2022-23-jan-jun</u> > Accessed on 17 January 2024.

2.1.2. Over-the-Top (OTT) Service Offerings

This section focuses on Over-the-Top (OTT) services which are online services that can be regarded as potentially substituting for traditional telecommunications and audiovisual services such as voice telephony, SMS, video on demand and television⁹. In order to capitalise on the growth in uptake of OTT services and maximise their data revenues, licensed operators have launched various product offerings targeted at customers or users who use OTT services. The sub-section below discusses the OTT linked product offerings, which MNOs filed notifications for, during the period under review.

2.1.2.1. MTN Multi-URL and Video Streaming Bundles

MTN filed an amendment to its Multi-URL and Video Streaming Bundles with the Authority on 02 August 2023 wherein it adjusted prices and/or data volume allocations for selected bundles and decommissioned selected data bundles. The data bundles enable customers to stream and access OTT video streaming platforms, namely Netflix, ShowMax, Amazon Prime Video, DSTV Now, Disney+, Pluto and VIU. Table 7 below shows the streaming bundles.

Multi-URL – Video Streaming & Social Bundle	Previous Inclusive value	Current Inclusive value	Validity	Previous Price (Incl. VAT)	Current Price (Incl. VAT)	Price Difference	Variance
Weekly 5GB Video stream bundle	5GB	5GB	Weekly	R 99	R 149	R 50	50.5%
Monthly 10GB Video stream bundle	10GB	10GB	Monthly	R 149	R 249	R 100	67.1%
Social pass bundle	350MB	300MB	Daily	R 10	R 10	N/A	N/A
Daily 500MB Video bundle	N/A	500MB	Daily	N/A	R 15	N/A	N/A

Table 7: Source: MTN Multi URL Video Streaming Bundles

Source: ICASA Database based on Filed Tariff Notifications

⁹ Definition of what OTT services are found online: < <u>https://www.itu.int/dms_pub/itu-t/opb/tut/T-TUT-ECOPO-</u> <u>2017-PDF-E.pdf</u> > Accessed on 21 February 2024.

As shown in the table above, MTN increased the prices of the 5GB and 10GB data bundles, reduced the data volume of the Social pass bundle and introduced the daily 500MB video bundle. The monthly 10GB video stream bundle had a 67.1% or R 100 price increase from R 149 to R 249.

MTN's amendment to its Multi URL Video Streaming Bundles came to effect on 18 August 2023.

2.1.2.2. MTN MoMo Motherland 100MB

MTN's Free 100MB for 1 Day on MTN Momo Motherland App was filed with the Authority on 15 August 2023.

Motherland is a third-party MOMO product, which enables SA citizens and foreign nationals to send remittances to friends and family to over 15 countries in Africa. MTN MOMO is rewarding customers with 100MB valid for 1 day to registered customers. MTN also zero rates the MOMO Motherland App based on usage of 500KB per month per active customer.

MTN introduced its Free 100MB for 1 Day on MTN Momo Motherland App in the market on 22 August 2023.

2.1.2.3. Cell C FNB Connect WhatsApp Bundle

Cell C filed its FNB Connect WhatsApp Bundle with the Authority on 28 September 2023. The Cell C FNB Connect WhatsApp Bundle entails WhatsApp bundles ranging from 50MB to 1GB with validity periods ranging from 1 day to 30 days. Table 8 below details the Cell C FNB Connect WhatsApp Bundle.

Product Description	Validity	Price	In-bundle Rate (Rand per MB)
50MB WhatsApp	1 day	R 3	R 0.06
100MB WhatsApp	7 days	R 5.50	R 0.06
250MB WhatsApp	30 days	R 12	R 0.05
1GB WhatsApp	30 days	R 35	R 0.03

Table 8: Cell C FNB Connect WhatsApp Bundle

Source: ICASA Database based on Tariff Notifications

The operator introduced new daily, weekly and monthly data bundles with inbundle rates ranging from R 0.03 to R 0.06 per MB, as shown in the table above.

A comparison can be made between Cell C's FNB Connect WhatsApp bundles and MTN's WhatsApp bundles (filed on 26 June 2023). For example, MTN's monthly 1GB WhatsApp bundle is priced at R 40, while Cell C on FNB Connect offers the same bundle for R 35, which is 12.5% less than what MTN charges. On the other hand, MTN charges R 3 for its 50MB WhatsApp data bundle, while Cell on FNB Connect offers a 50MB WhatsApp bundle for the same monetary value.

The Cell C FNB Connect WhatsApp Bundle was launched on 15 October 2023.

2.1.2.4. MTN Disney Plus Prepaid Bundle

MTN filed its Disney Plus Prepaid Bundle with the Authority on 29 September 2023. The bundle is a URL-specific data bundle for streaming Disney Plus content. The operator offers customers a 30-day 5GB data bundle which is priced at R 149, therefore with an in-bundle rate of R 0.03 per MB.

MTN's Disney Plus Prepaid Bundle was introduced in the market on 10 October 2023.

2.2. Analysis of Promotional Prepaid Data Tariffs

This section analyses the promotional prepaid data tariffs which were filed during the period under review. The promotional tariff plans are temporary and timebound in nature, with generally a start and end date, which may be extended. The tariffs analysed in this sub-section are those which continue to be available to customers post the report publication date (i.e., by or after 31 March 2024) while other promotional prepaid data tariffs, filed during the period under review are found on either Annexure A or Annexure B, depending on whether the promotion seized to exist in the market before or after 31 December 2023.

2.2.1.MTN eXtraValue Offers Promotion

MTN's eXtraValue Offers Promotion was initially filed with the Authority on 10 July 2023, followed by an amendment on 07 September 2023. The promotion rewards customers with free additional data bundles upon purchasing selected 3-day, weekly and monthly data bundles shown on table 9 below.

eXtraValue Offers	Free Value	Total Data Volume	Validity	Price (Incl. VAT)	In-bundle Rate (Rand per MB)
WhatsApp 150MB 3 Day	15MB	165MB	3 days	R 7	R 0.04
WhatsApp 300MB Weekly	30MB	330MB	Weekly	R 1	R 0.04
WhatsApp 1GB Weekly	100MB	1.1GB	Weekly	R 20	R 0.02
WhatsApp 1GB Monthly	100MB	1.1GB	Monthly	R 35	R 0.04
MTN 2GB Weekly	200MB	2.2GB	Weekly	R 99	R 0.04
MTN Promo Monthly 1.5GB	150MB	1.65GB	Monthly	R 99	R 0.06
MTN Monthly 3GB plus 3GB	300MB	6.3GB	Monthly	R 199	R 0.03
MTN Monthly 1GB	100MB	1.1GB	Monthly	R 79	R 0.07
MTN Monthly 2GB plus 2GB	200MB	4.4GB	Monthly	R 149	R 0.03

Table 9: MTN eXtraValue Offers Promotion

Source: ICASA Database based on Filed Tariff Notifications

As shown in the table above, the in-bundle rates range from R 0.02 to R 0.07 per MB. Customers who opt for the WhatsApp 1GB Monthly bundle that is priced at R 35 for example, are rewarded with a free 100MB data bundle with a 30-day validity period. MTN made its promotional offer available on all MTN's digital platforms, namely, the MyMTN App and MoMo App.

The promotion was made available in the market on 20 July 2023 and will run until 31 December 2024.

2.2.2. MTN Free YouTube Promotion on the 7-day Everyday Gigs Bundles

On 20 October 2023, MTN filed an extension to its Free YouTube Promotion on the 7-day Everyday Gigs Bundles that it initially filed with the Authority on 12 July 2023. The promotion rewards customers who purchase 7-day Everyday Gigs bundles with free YouTube bundles, as shown in table 10 below.

EDG Bundles Offer Name	EDG Validity	EDG Price (Incl. VAT)	Free YouTube Promo	YouTube Validity (from time of YT usage)
Everyday Gigs -3.5GB (500MB x 7 days)	7 Days	R 55	1.4GB (200MB x 7 Days)	1 hour
Everyday Gigs -3.5GB (500MB x 7 days)	7 Days	R 60	1.4GB (200MB x 7 Days)	1 hour
Everyday Gigs -7GB (1GB x 7 days)	7 Days	R 75	1.4GB (200MB x 7 Days)	1 hour
Everyday Gigs -7GB (1GB x 7 days)	7 Days	R 79	1.4GB (200MB x 7 Days)	1 hour

Table 10: MTN Free YouTube Promotion on 7-day Everyday Gigs Bundles

Source: ICASA Database based on Tariff Notifications

As shown in the table above, customers who purchase the 7-day Everyday Gigs bundles in the table above receive a total of 1.4GB YouTube bundle with daily allocation of 200MB for a period of seven days.

The promotion was set to run from 25 July 2023 to 31 October 2023, but was however extended to 30 April 2024.

2.3. Regulatory interventions underway to address costs to communicate.

The sub-sections below provide an update¹⁰ of the regulatory interventions which are underway to address data costs.

2.3.1. Draft Amendment to the Mobile Broadband Services Regulations

On 12 January 2024, the Authority published the Mobile Broadband Services Amendment Regulations, 2023 (Government Gazette No. 49987)¹¹ following MTN's application in the High Court of South Africa that was lodged on 26 September 2022, to review and set aside the Mobile Broadband Services Regulations, 2021 (Government Gazette No. 46155)¹² in their entirety.

¹⁰ These regulatory interventions were previously discussed in past Bi-annual Tariff Analysis report, with previous update is available in the 2023/24 FY Q2 Bi-annual Tariff Analysis Report which is available on ICASA's website: < https://www.icasa.org.za/legislation-and-regulations/2023-24-fy-g2-bi-annual-report-1 >

¹¹ Available online at: < <u>https://www.gov.za/sites/default/files/gcis_document/202401/49987gen2275.pdf</u> > Accessed 21 January 2024

¹² Available online at: < <u>https://archive.gazettes.africa/archive/za/2022/za-government-gazette-dated-2022-</u> 03-31-no-46155.pdf > Accessed 21 January 2024

The Authority was of the view that some of the issues raised by MTN in its High Court application are regulatory oversights that can be resolved by amending the Regulations. Thus, the Authority has proposed the amendment of the Regulations. Interested parties have been invited to make written representations on the Draft Amendment Regulations on or before 13 February 2024.

2.3.2. Call Termination Regulations

Following the progress status of the amendment of the Call Termination Regulations discussed in the 2023/24 FY Q2 Bi-annual Tariff Analysis Report¹³, consultations on the cost modelling exercise have been done. The Authority will publish the draft proposed Call Termination Amendment Regulations for public comment.

2.3.3.End-User and Subscriber Service Charter Amendment Regulations

On 29 February 2024, the Authority published its draft of the Fifth End-User and Subscriber Service Charter (EUSSC) Amendment Regulations, 2024¹⁴. The proposed amendments were necessitated by general concerns raised from various stakeholders, including consumer groups and social media campaigns, with regards to data expiry rules, high out-of-bundle rates and rules, and out-of-bundle voice and Short Messaging Service ("SMS") rules currently applied by licensees. Interested stakeholders can make/submit written representations to the Authority by no later than 16h00 on 15 April 2024, of which the details as to how the submission are made can be found on the government gazette.

 ¹³ Pages 48-49. Available ICASA's website: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 21 January 2024
 ¹⁴ Available on ICASA's website: < <u>https://www.icasa.org.za/legislation-and-regulations/draft-end-user-and-subscriber-service-charter-amendment-regulations-2024</u> > Accessed on 11 March 2024

2.4. Analysis of Standard Prepaid Voice Tariffs

Standard prepaid voice tariffs are categorised into three types, namely flat-rate, dynamic and on-net tariffs. The Authority received four standard prepaid voice tariff notifications and amendments during the period under review from MTN and Vodacom which are discussed in the next sub-sections.

2.4.1. Flat-rate tariffs

This sub-section provides an analysis of flat-rate tariff plans filed with the Authority during the period under review. Flat-rate tariff plans charge the same retail rate for calls to any network. There are no on-net and off-net price differentials on these plans. The Authority received one notification from MTN during the period under review, as discussed in the next subsection.

2.4.1.1. MTN PAYG Freedom Price Plan

MTN filed its PAYG Freedom Price Plan with the Authority on 08 August 2023. The price plan is offered to prepaid customers through MTN's price plan migration channels. Customers are charged R 0.99 per minute, R 0.25 per SMS and R 0.07 per MB of OOB rates. It should be noted that customers are also offered data bundles shown in table 11 below, which are exclusive to the price plan.

Data Bundle	Price (Incl. VAT)	In-bundle Rate (Rand per MB)
100MB	R 7	R 0.07
500MB	R 35	R 0.07
1GB	R 70	R 0.07

Table 11: MTN PAYG Freedom Bundles

Source: ICASA Database based on Tariff Notifications

It should be noted that the bundles offered on the plan as shown in the table above are non-expiry. MTN introduced its PAYG Freedom Price Plan in the market on 18 August 2023.

2.4.1.2. Flat-rate tariffs offered by MNOs

This sub-section depicts the various flat-rates voice tariff plans offered by the MNOs and provides a brief comparative analysis of the rates. As highlighted in sub-section 2.4.1, the Authority received 1 notification during the period under review, which was discussed above in 2.4.1.1. A graphical illustration is done in Figure 4 below of these tariff plans in comparison to flat-rates offered by other MNOs, namely Cell C, MTN, Telkom Mobile and Vodacom.

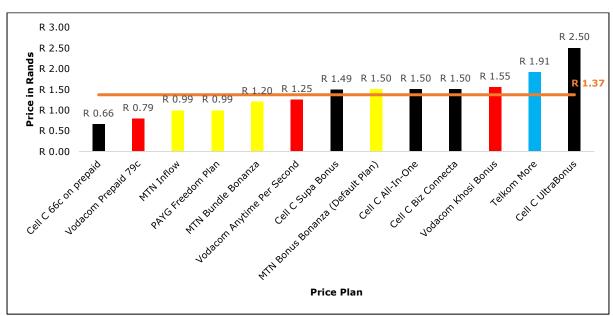


Figure 4: Flat-rates per minute

Source: ICASA Database based on Filed Tariff Notifications

It can be deduced from the figure above that Cell C's 66c on Prepaid tariff plan is the lowest or least expensive flat-rate offered by the MNOs, and the Cell C Ultra Bonus is the highest or most expensive on the depicted flat-rate tariffs. On average, customers are charged R 1.37 per minute on OOB rate voice calls. MTN's new PAYG Freedom Plan flat-rate ranks 3rd (from the least expensive to the most expensive) among the depicted tariffs, which is 28% below the average rate. As shown in the figure above, six of the thirteen flat rates charge below the average flat-rate of R 1.37 per minute.

2.4.2.On-net focused tariffs

This sub-section provides an analysis of on-net focused tariff plans filed with the Authority during the period under review. On-net focused tariffs give subscribers substantial discounts for calling other subscribers on the same network. The Authority did not receive any on-net focussed tariff notifications during the period under review with respect to prepaid plans. Therefore, the last update on this type of notifications is provided in the 2023/24 FY Q2 Bi-annual Tariff Analysis Report¹⁵.

2.4.3. Analysis of standard voice bundles billed per minute

2.4.3.1. MTN On Net Voice Bundles

MTN filed an amendment to its On Net Voice Bundles with the Authority on 27 September 2023. The amendment entailed adjustments to the voice bundle allocations as well as price adjustments to selected voice bundles. Table 12 below shows the amendment.

MTN on-net voice bundles	Previous Inclusive value	Current Inclusive value	Previous Price (Incl. VAT)	Current Price (Incl. VAT)	Previous In- bundle Rate (Rand per minute)	Current In- bundle Rate (Rand per minute)
Weekly R 20	60 minutes	100 minutes	R 20	R 20	R 0.33	R 0.20
Weekly R 30	140 minutes	280 minutes	R 30	R 30	R 0.21	R 0.11
Weekly R250	3500 minutes	3500 minutes	R 250	R 300	R 0.07	R 0.09

Table 12: On Net Voice Bundles Amendment

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the Weekly R 20 and Weekly R 30 voice bundles realised an increase in voice minutes allocation which resulted in the decrease of the in-bundle rates. For example, the voice minutes allocation of the Weekly R 30 bundle was upsized from 140 minutes to 280 minutes which resulted in a R 0.10 decrease in the in-bundle rate from R 0.21 to R 0.11 per minute. On the other hand, the price of the Weekly R 250 on-net voice bundle was increased by R 50

¹⁵ Pages 53. Available ICASA's website: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications</u> <u>Authority of South Africa (icasa.org.za)</u> > Accessed on 23 February 2024

or 20% from R 250 to R 300, which resulted in a R 0.02 increase in the in-bundle rate from R 0.07 to R 0.09 per minute.

The amendment was initially set to come to effect on 05 October 2023, however, on 17 October 2023 and 27 October 2023 MTN postponed the effective dates to 26 October 2023 for the Weekly On-net voice bundles, and 11 December 2023 for the Monthly R 250 On-net voice bundle, respectively.

2.4.3.2. Vodacom Just 4 You Voice Bundles

On 03 November 2023, Vodacom filed its new Just 4 You Voice Bundles with the Authority wherein it added voice bundles in its Just 4 You price plan. Table 13 below shows the new voice bundles.

Table 13: Vodacom Just 4 You Voice Bundles

Voice Minutes (On-net)	Validity	Price (Incl. VAT)	In-bundle Rate (Rand per minute)
900	30 days	R 59	R 0.07
1800	30 days	R 115	R 0.06
2700	30 days	R 149	R 0.06
3000	30 days	R 159	R 0.05
Unlimited (9 000 minutes FUP)	30 days	R 399	R 0.04

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the bundles have a 30-day validity period, ranging from 900 minutes to unlimited voice minutes allocation, subject to a fair usage policy (FUP) of 9 000 minutes, and the in-bundle rates range from R 0.04 to R 0.07 per minute.

Vodacom introduced its new Just 4 You Voice Bundles in the market on 10 November 2023.

2.4.3.3. Vodacom Just 4 You Unlimited Voice Bundles

On 22 November 2023, Vodacom filed its Just 4 You Unlimited Voice Bundles voice bundles with the Authority wherein it introduced on-net and all-net unlimited voice bundles in the Just 4 You plan. Table 14 below shows the voice bundles.

Voice Minutes	FUP (Fair Usage Policy)	Validity	Price (Incl. VAT)	In-bundle Rate (Rand per minute)				
On-net Voice Minutes								
1 Day Unlimited	500 On-net min	1 day	R 39	R 0.08				
3 Days Unlimited	1500 On-net min	3 days	R 99	R 0.07				
7 Days Unlimited	3500 On-net min	7 days	R 199	R 0.06				
30 Days Unlimited	9000 On-net min	30 days	R 399	R 0.04				
30 Days Unlimited	15000 On-net min	30 days	R 399	R 0.03				
	All-net	Voice Minute	es					
1 Day Unlimited	500 ANAT min	1 day	R 59	R 0.12				
3 Days Unlimited	1500 ANAT min	3 days	R 149	R 0.10				
7 Days Unlimited	3500 ANAT min	7 days	R 299	R 0.09				
30 Days Unlimited	15000 ANAT min	30 days	R 1 199	R 0.08				

Table 14: Vodacom Just 4 You Unlimited Voice Bundles

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the bundles offered as 1-day, 3-day, 7-day or 30day voice bundles, and are subject to a FUP. For example, the 7 Days Unlimited all-net voice bundle has a 3500 minutes FUP and is priced at R 299.

Vodacom launched its Just 4 You Unlimited Voice Bundles in the market on 29 November 2023.

2.5. Analysis of Integrated Prepaid Tariff Plans

Integrated bundles are a combination of voice, data and/or SMS bundles sold as a unit package to customers. There were six standard and promotional integrated product offerings filed with the Authority during the period under review, these are analysed in the next sub-sections.

2.5.1. Analysis of Standard Prepaid Integrated Bundles

2.5.1.1. Vodacom Integrated Bundles

Vodacom filed its new Integrated Bundles with the Authority on 30 August 2023. The operator introduced additional integrated bundles with varying validity periods, as shown in table 15 below.

Integrated Bundle	Validity	Price (Incl. VAT)
60 VC - VC min + 60MB	1 day	R 10
50 VC – VC min + 50MB	1 day	R 6
30 VC - VC min + 30MB	1 day	R 3.50
120 VC - VC min + 120MB	1 day	R 15
1GB + 60 VC- VC min	1 hour	R 14
2GB + 100 VC - VC min	1 day	R 35
3GB + 100 VC - VC min	1 day	R 45
120MB + 30 VC - VC min	7 days	R 25
250MB + 30 VC - VC min	7 days	R 35
1GB + 100 VC - VC min	30 days	R 99
60 VC – VC min + 60MB daily recurring for 3 days	1 day	R 14
60 VC – VC min + 60MB daily recurring for 7 days	1 day	R 60
100 VC – VC min + 100MB daily recurring for 3 days	1 day	R 35
100 VC – VC min + 100MB daily recurring for 7 days	1 day	R 89
40 VC – VC min + 40MB daily recurring for 7 days	1 day	R 35
40 VC - VC min + 40MB daily recurring for 3 days	1 day	R 17
100 VC – VC min + 100MB daily recurring for 30 days	1 day	R 399
100 VC – VC min + 60MB daily recurring for 3 days	1 day	R 39

Table 15: Vodacom Integrated Bundles

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the integrated bundles comprise of voice minutes and data bundles with 1-day, 7-day and 30-day validity periods. The operator offers customers affordable integrated bundles. For example, customers can purchase Vodacom's Power Hour voice minutes for R 8, while an additional R 2 (i.e., R 10) can get customers 60 on-net minutes and 60MB.

Vodacom introduced its Integrated Bundles in the market on 06 September 2023.

2.5.2. Promotional Prepaid Integrated Plans

2.5.2.1. Cell CVM Bundles Promotion

Cell C filed amendments of its CVM Bundles Promotion with the Authority on 03 July, 20 July, 02 August, 20 September, 13 October and 08 November 2023. The amendments entailed the addition of new CVM Bundles to the existing promotion and the extension of the promotion. Table 16 below shows a sample¹⁶ of the additional CVM Bundles filed in Q4 of the 2023/24 FY, as per the dates mentioned.

¹⁶ More information regarding Cell C's CVM Bundles Promotion can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

Table 16: CVM Bundles Promotion

	03 July 2023		
Product Description	Validity	Price (Incl. V	AT)
60 mins for 1 Hour	1 Hour	R 6	
	20 July 2023		
2GB	7 days	R 19	
2GB	7 days	R 29	
2GB	7 days	R 39	
1GB 1GB	7 days 7 days	R 15 R 19	
	2 August 2023	R 19	
	L August 2023		Bundle
Bundle Description	Validity period	Recurrence (days)	fee (Incl. VAT)
250MB for 1 day at R 5	until midnight	1	R 5
50MB Daily for 3 days at R 5	until midnight	3	R 5
100MB + 50MB Facebook for 1 day at R 4.50	until midnight	1	R 4.50
100MB + 50MB YouTube for 1 day at R 4.50	until midnight	1	R 4.50
50MB Daily for 5 days at R 8	until midnight	5	R 8
100MB Daily for 3 days at R 9	until midnight	3	R 9
50MB Daily for 7 days at R 11	until midnight	7	R 11
750MB for 1 day at R 12	until midnight	1	R 12
250MB Daily for 3 days at R 12.50	until midnight	3	R 12.50
100MB + 50MB TikTok for 1 day at R 4.50 100MB Daily for 5 days at R 14	until midnight until midnight	<u> </u>	R 4.50 R 14
50MB Daily for 14 days at R 15	until midnight	14	R 14
100MB Daily for 7 days at R 17	until midnight	7	R 15
100MB + 50MB Instagram for 1 day at R 4.50	until midnight	1	R 4.50
250MB Daily for 5 days at R 19	until midnight	5	R 19
	September 2023		
Data Bundles	Validity	Price	
100MB	1 day	R 5.50	
250MB	1 day	R 12	
500MB	1 day	R 7	
500MB	1 day	R 14	
1GB	1 day	R 10	
1GB	1 day	R 19	
1GB	7 days	R 55	
2GB 1GB	7 days 3 hours	R 75 R 15	
500MB	3 hours	R 9	
Voice Bundles	Validity	Price	
15 minutes	1 day	R 3	
15 minutes	1 day	R 5	
30 minutes	1 day	R 4	
30 minutes	1 day	R 9	
60 minutes	1 day	R 5	
60 minutes	1 day	R 12	
30 minutes	7 days	R 16	
60 minutes	7 days	R 22	
100 minutes	7 days	R 35	
	November 2023		
	Data Bundles		
Product Description	Recurrence	Price	
50MB Daily 50MB Daily	3 days 5 days	R 7 R 11.50	
100MB Daily	3 days	R 11.50	
50MB Daily	,	R 15.50	
	7 days 3 days		
250MB Daily 100MB Daily	3 days 5 days	R 17.50 R 17.50 R 19	

50MB Daily	14 days	R 21
250MB Daily	5 days	R 24
100MB Daily	7 days	R 25
500MB Daily	3 days	R 29
250MB Daily	7 days	R 35
500MB Daily	5 days	R 45
1GB Daily	3 days	R 55
	Voice Bundles	
Product Description	Recurrence	Price
15 mins Daily	3 days	R 19
30 mins Daily	3 days	R 25
15 Mins Daily	7 days	R 29
60 mins Daily	3 days	R 29
30 mins Daily	3 days	R 29
60 mins Daily	3 days	R 35
15 Mins Daily	7 days	R 39
60 mins Daily	3 days	R 39
100 mins Daily	3 days	R 45
30 Mins Daily	7 days	R 55
30 Mins Daily	7 days	R 59
60 Mins Daily	7 days	R 65
60 Mins Daily	7 days	R 69
100 Mins Daily	7 days	R 85
I	ntegrated Bundles	
Product Description	Recurrence	Price
100MB + 15mins daily	3 days	R 19
100MB + 15mins daily	3 days	R 25
100MB + 30mins daily	3 days	R 25
100MB + 30mins daily	3 days	R 29
250MB + 30mins daily	3 days	R 29
500MB + 15mins daily	3 days	R 30
250MB + 30mins daily	3 days	R 35
100MB + 15mins daily	7 days	R 30
500MB + 30mins daily	3 days	R 39
100MB + 30mins daily	7 days	R 45
1GB + 15mins daily	3 days	R 49
1GB + 30mins daily	3 days	R 55
250MB + 30mins daily	7 days	R 55
250MB + 30mins daily	7 days	R 65
500MB + 15mins daily	7 days	R 60
500MB + 30mins daily	7 days	R 75
1GB + 15mins daily	7 days	R 99
1GB + 30mins daily	7 days	R 109

Source: ICASA Database based on Tariff Notifications

The additions to the Cell C CVM Bundles Promotion ranged from normal data, voice bundles and integrated bundles to the benefit of customers. On 13 October 2023 the Cell CVM Promotion was extended, and it will be now available until 30 April 2024.

2.5.2.2. MTN PAYG Personalised Black Friday Offers

MTN filed its PAYG Personalised Black Friday Offers with the Authority on 21 November 2023 wherein it offers once-off personalised integrated bundles comprising of data and on-net voice bundles, as shown in table 17 below.

Black Friday offer bundle name	Validity	Price (Incl. VAT)
MTN Personalised BF 10GB+10000min offer		R 100
MTN Personalised BF 15GB+10000min offer		R 150
MTN Personalised BF 20GB+10000min offer	7 days	R 200
MTN Personalised BF 20GB+10000min offer		R 250

Table 17: MTN Black Friday Personalised PAYG Offers

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the bundles have a 7-day validity period. Customers are offered the bundles based on the customers historical usage, spending, and device profile. The bundles are offered to prepaid customers and can be purchased through *142# USSD or the MyMTNApp.

MTN introduced its PAYG Personalised Black Friday Offers 29 November 2023.

2.6. LTE and Wi-Fi Tariff Plans

This section analyses LTE and wireless Internet tariff plans offered in the market as per notifications filed from 01 July 2023 to 31 December 2023. The analysis of the tariff plans will consider month-to-month (MtM)¹⁷ plans applicable offered during the period under review.

2.6.1.Cell C Home Connecta Flexi Tariff Plan Promotion

Cell C filed amendments of its Cell C Home Connecta Flexi Tariff Plan Promotion with the Authority on 05 July, 25 July, 13 October and 18 October 2023. The

¹⁷ A month-to-month (MtM) plan does not bind customers into long contractual periods. Similar to a prepaid plan, such a plan can be subscribed to on a month-to-month basis, with the customer having an option to cancel their package at any given time.

amendments of the Cell C Home Connecta Flexi Tariff Plan Promotion entailed the addition of data packages, price adjustments and extensions. Table 18 below details a sample¹⁸ of the amendments of the Cell C Home Connecta Flexi Tariff Plan Promotion.

05 July 2023 HCF Private Pricing Bundles							
Product Description	Previous Price	Ne	w Price	Differe	nce	Varianc	e (%)
90GB	R 219		R 249 R 30)	13.7	'%
Product Description	Anytime Data (GB) HC	18 October 2023 Nite Validity Data and (GB) Over CF Private Pricing B		Previous Price	New Price	Difference	Variance (%)
90GB	45	45	30 days	R 249	R 219	-R 30	-12%
120GB	60	60	30 days	R 289	R 289	R 0	0
10GB	5	5	30 days	N/A	R 79	N/A	N/A
12GB	6	6	30 days	N/A	R 99	N/A	N/A
15GB	7.5	7.5	30 days	R 99	R 109	R 10	10.1%
30GB	15	15	30 days	R 169	R 179	R 10	5.9%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the 90GB monthly data bundle experienced a R 30 or 12% in percentage terms price reduction from R 249 to R 219. The amendments of the Cell C Home Connecta Flexi Tariff Plan Promotion became effective on 17 July and 30 October 2023. On 18 October 2023 the Cell C Home Connecta Flexi Tariff Plan Promotion was extended, and it will be now available until 30 April 2024.

2.6.2.Cell C SmartData Tariff Plan

Cell C filed its SmartData Tariff Plan with the Authority on 24 October 2023. The Cell C SmartData Tariff Plan entails anytime and nite data, post-paid, Top-up and

¹⁸ More information regarding Cell C's Home Connecta Flexi Tariff Plan Promotion can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

month-to-month packages ranging from 10GB to 200GB. Table 19 below details the Cell C SmartData Tariff Plan.

Table 19: Cell C SmartData Tariff Plan

	Tariff Plan Rates						
Data	Data						
Voice calls (to any local	network at any time)			R 1.99 (per minute)			
SMS (to any local net	work at any time)			R 0.51			
MMS	5			R 0.50			
Internation	nal SMS			R 1.50			
Internation	nal calls		As p	er international calling rates			
	SmartData Bundles						
Product Description	Anytime Data	Nite	Data	Price			
SmartData 10GB	5GB	50	βB	R 99			
SmartData 20GB	10GB	10	GB	R 149			
SmartData 50GB	30GB	20	GB	R 199			
SmartData 90GB	50GB	40	GB	R 399			
SmartData 200GB	100GB	100	GB	R 599			
SmartData 10GB TopUp	5GB	50	βB	R 99			
SmartData 20GB TopUp	10GB 100		GB	R 149			
SmartData 50GB TopUp	30GB	30	GB	R 199			
SmartData 90GB TopUp	50GB	40	GB	R 399			
SmartData 200GB TopUp	100GB	100	GB	R 599			

Source: ICASA Database based on Tariff Notifications

Cell C's SmartData Tariff Plan is available on post-paid, Top-up and on a monthto-month basis, and new customers are subject to a once-off SIM and connection fee of R 199.

The Cell C SmartData Tariff Plan was launched on 06 November 2023.

2.6.3.Amobia Wireless Packages

Amobia filed an amendment of its Wireless Packages with the Authority on 04 September 2023. The amendment of the Amobia Wireless Packages entailed the termination and introduction of certain packages. Table 20 below details the amendment of the Amobia Wireless Packages.

New Packages					
Product Description	Price				
15/8Mbps	R 695				
20/10Mbps	R 865				
Terminated Packages					
15/4Mbps	R 695				

Table 20: Amobia Wireless Packages

The amendment of the Amobia Wireless Packages became effective on 15 September 2023.

2.6.4.MTN Mobile Broadband Deal on Super Data Price Plan

MTN's Mobile Broadband (MBB) Deal on Super Data Price Plan was filed with the Authority on 30 October 2023. The deal offers customers a new SIM card, router and a 10GB data bundle valid for 30 days, at a price of R 399. It should be noted that Data share does not apply to the inclusive 10GB data bundle.

MTN introduced the Mobile Broadband Deal on Super Data Price Plan in the market on 09 November 2023.

2.6.5.Rain One

Rain filed an amendment of its Rain One product with the Authority on 17 October 2023, which entailed a price adjustment and the inclusion of a free-to-use 5G Smart Home Wifi router. Table 21 below details the amendment of the Rain One.

Table 21:	Rain	One	Tariff	Plan	amendment

Previous Product Description		New Product Description			
Description	Previous	New	Variance (%)		
Price	R 559	R 595	R 36	6.4%	
Home Wifi router	Standard 5G Home Wifi router	Smart Home Wifi Router			

Source: ICASA Database based on Tariff Notifications

The amendment of the Rain One became effective on 31 October 2023.

2.6.6.MTN Super Data Bundles

MTN filed an amendment to its Super Data Bundles with the Authority on 30 October 2023 and 29 November 2023. The former amendment entailed an

adjustment in the prices of selected bundles, while the latter amendment entailed an addition of the 6GB data bundle in the plan, as shown on table 22 below.

MTN Super Data bundle	Validity Period	Data	Previous Price (Incl. VAT)	Current Price (Incl. VAT)	Price Difference	Variance (%)
30 October 2023						
MTN super data 30GB	30 Days	30GB	R 199	R 215	R 16	8%
MTN super data 200GB	30 Days	200GB	R 349	R 399	R 50	14.3%
29 November 2023						
MTN super data 6GB	14 Days	6GB	N/A	R 99	N/A	N/A

Table 22: MTN Super Data Bundles Amendment

Source: ICASA Database Based on Filed Tariff Notifications

The table above shows that the bundles realised an increase in their respective prices. For example, the price of the MTN Super Data 200GB bundle was increased by R 50 or 14.3% from R 349 to R 399. The additional 6GB data bundle has a 14-day validity period and is priced at R 99.

MTN's first amendment became effective on 09 November 2023, while the 6GB data bundle was launched in the market on 07 December 2023.

2.7. Month-to-Month Fibre-to-the-Home Tariff Plans

This section analyses Fibre-to-the Home (FTTH) tariff plans offered in the market and the prices charged by the operators, as per notifications filed from 01 July 2023 to 31 December 2023. The analysis of the tariff plans will consider the current MtM Self-Built FTTH plans, MtM fibre plans offered through 3rd party fibre network operators (FNOs) and promotional offers applicable to MtM contracts offered during the period under review. Additionally, this section provides a brief comparative analysis of a few selected fibre products in the market.

2.7.1. Self-Built FTTH Offerings

2.7.1.1. MetroFibre 100Mbps FTTH

MetroFibre filed its 100Mbps FTTH with the Authority on 28 July 2023. The MetroFibre 100Mbps FTTH entails a 100Mbps FTTH package that is priced at R 699.

The MetroFibre 100Mbps FTTH was launched on 01 August 2023.

2.7.1.2. Vox Telecom FTTH

Vox Telecom filed amendments of its FTTH with the Authority on 02 August, 25 October and 27 November 2023. The amendments of the Vox Telecom FTTH entailed the upgrade, introduction, termination and price adjustments of certain packages. Table 23 below details the amendments of the Vox Telecom FTTH filed in Q4 of the 2023/24 FY, as per the dates mentioned.

04 Augus	st 2023			
Product Description		F	Price	
30/30Mbps			R 789	
75/75Mbps		R 939		
125/125Mbps		R	1 139	
300/300Mbps		R	1 299	
850/850Mbps		R	1 449	
25 Octob	er 2023			
Upgraded I				
Previous Line Speed	New Lin	e Speed	Price	
30/10Mbps	40/10)Mbps	R 369	
40/20Mbps	50/25	5Mbps	R 599	
40/40Mbps	50/50)Mbps	R 649	
75/50Mbps	100/5	0Mbps	R 749	
75/75Mbps	100/10	0Mbps	R 849	
150/75Mbps	150/75Mbps 200/1		R 999	
150/150Mbps	150/150Mbps 200/2		R 1 049	
10/10Mbps 30/30)Mbps	R 479	
25/25Mbps	50/50)Mbps	R 649	
50/50Mbps	100/10	0Mbps	R 829	
100/100Mbps	200/20	0Mbps	R 979	
200/200Mbps	500/25	50Mbps	R 1 149	
500/250Mbps	1000/5	00Mbps	R 1 249	
New Pac	ckages			
Product Description	Product Description		Price	
15/15Mbps		R	279	
30/30Mbps		R	479	
25/25Mbps		R 499		
75/75Mbps		R	x 799	

Table 23: Vox Telecom FTTH

Price Amendments					
Product Description	Previous Price	New Price	Difference	Variance (%)	
20/20Mbps	R 499	R 485	-R 14	2.8%	
	Terminated Packages				
Produc	t Description		P	Price	
50	/50Mbps		R	775	
100	/100Mbps		R	905	
	27 Novemi				
	New Pac	kages			
Produc	t Description		Price		
40	/40Mbps		R 699		
	/70Mbps		R	899	
150	150/150Mbps			1 199	
250	/250Mbps		R	1 299	
500	/500Mbps		R	1 499	
1000	/1000Mbps		R	1 799	
15	j/15Mbps		R	499	
	Line Speed	Upgrade			
Previous Line Speed	New Line S	peed	P	Price	
25/25Mbps	30/30Mb	ps	R	699	
300/300Mbps	500/500M	bps	R	1 279	

Source: ICASA Database based on Tariff Notifications

The table above shows that the 20/20Mbps on Vox Telecom FTTH experienced a price reduction of R 14 or 2.8% in percentage terms. The Vox Telecom 50/50Mbps FTTH package is comparable to the Zoom Fibre 50/50Mbps¹⁹ (filed 31 January 2023) package which is priced at R 615.25 or 5.2% less.

The amendments of the Vox Telecom FTTH became effective on 11 August 2023, 01 November 2023, and 04 December 2023 respectively.

2.7.1.3. Herotel Fibre Prepaid Starter Pack

Herotel filed its Fibre Prepaid Starter Pack with the Authority on 05 September 2023. The Herotel Fibre Prepaid Starter Pack entails a 20/10Mbps package which is priced at R 199 (Incl. VAT). Table 24 below details the Herotel Fibre Prepaid Starter Pack.

T-61- 24.	11	F :h	Dunanaid	Chautau Daale
Table 24:	Herotei	FIDre	Prepaia	Starter Pack

Product Description	Validity	Price (Incl. VAT)
20/10Mbps	14 Days	R 199

Source: ICASA Database based on Tariff Notifications

¹⁹ Page 69, available on ICASA's website: < <u>Bi-Annual-Tariffs-Analysis-Report-Q2-2023-24</u> — <u>Independent</u> <u>Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 21 January 2024

The Herotel Fibre Prepaid was launched on 14 August 2023.

2.7.2. Fibre Plans offered through 3rd Party Fibre Network Operators

2.7.2.1. MWEB on Balwin FTTH

MWEB filed its Balwin FTTH with the Authority on 17 July 2023. The MWEB on Balwin FTTH entails line speed packages which are priced from R 665 to R 1 795 on the Balwin network. Table 25 below details the MWEB on Balwin FTTH.

Table 25: MWEB on Balwin FTTH

Product Description	Price
35/35Mbps	R 665
50/50Mbps	R 795
100/100Mbps	R 995
200/200Mbps	R 1 195
500/500Mbps	R 1 295
1Gbps/500Mbps	R 1 795

Source: ICASA Database based on Tariff Notifications

The MWEB on Balwin 50/50Mbps FTTH package is comparable to the Cipherwave on Balwin 50/50Mbps²⁰ (filed 15 March 2023) package which is priced at R 828 or 4.2% more. The MWEB on Balwin 500/500Mbps FTTH package is further comparable to the MTN Supersonic on Balwin²¹ 500/500Mbps package which is priced at R 1 299 or 0.3% more.

As a launch promotion, MWEB offered a 1-month free subscription for all new customers. The MWEB on Balwin FTTH was launched on 21 July 2023.

2.7.2.2. Vodacom Fibre Broadband on MTN

Vodacom filed an amendment to its Fibre Broadband on MTN with the Authority on 20 July 2023. The amendment entailed a line speed upgrade of the fibre

²⁰ Page 69, available on ICASA's website: < <u>Bi-Annual-Tariffs-Analysis-Report-Q2-2023-24</u> — Independent <u>Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 21 January 2024

²¹ Pages 87, available online at: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 17 January 2024

packages on MTN's network while the subscription fees remained unchanged, which translate into an effective decrease in monthly subscription fee. Table 26 below shows the amendment to the Fibre Broadband on MTN.

Previous		Cu	irrent
Line Speed (Mbps)	Monthly subscription	Line Speed (Mbps)	Monthly subscription
4/4	R 609	4/4	R 609
10/10	R 699	20/20	R 699
20/20	R 849	50/50	R 849
50/50	R 999	100/100	R 999
100/100	R 1 199	200/200	R 1 199
N/A	N/A	500/500	R 1 299

Table 26: Vodacom Fibre Broadband on MTN

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the line speeds were increased while the subscription fees remained unchanged. For example, the 20/20Mbps line speed was increased to 50/50Mbps, while the subscription fee remained unchanged at R 849 per month. Vodacom also added a new 500/500Mbps package in the plan, at a retail price of R 1 299.

Vodacom's amendment to the Fibre Broadband on MTN came to effect 01 August 2023.

2.7.2.3. MWEB on Evotel FTTH

MWEB filed a new amendment of its Evotel Network fibre with the Authority on 01 August 2023. The amendment of the MWEB on Evotel FTTH entailed line speed upgrades on certain packages. Table 27 below indicates the line speed changes and price increases effected on the MWEB on-Evotel FTTH.

Previous Line Speed	New Line Speed	Previous Price	New Price
50/50Mbps	75/75Mbps	R 855	R 899
100/100Mbps	125/125Mbps	R 1 049	R 1 069
200/200Mbps	300/300Mbps	R 1 249	R 1 295
20/10Mbps	30/30Mbps	R 699	R 739

Table 27: MWEB on Evotel FTTH

Source: ICASA Database based on Tariff Notifications

As shown in the table above, all four packages realised line speed upgrades with corresponding increases in subscription fees. The MWEB on Evotel 75/75Mbps FTTH package is comparable to the Cool Ideas Service Provider on Evotel 75/75Mbps (filed 18 August 2023) package which is priced at R 929 or 3.3% more.

The amendment of the MWEB on Evotel FTTH became effective on 01 September 2023.

2.7.2.4. MWEB on Vumatel FTTH

MWEB posted an amendment notification of its Vumatel FTTH to the Authority on 15 August 2023. The adjustment which entailed price adjustments, was phased out to new customers who signed up for uncapped products. Table 28 below indicates the FTTH line speed and price changes of the MWEB on Vumatel FTTH.

Table 28: MWEB on Vumatel FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 689	R 709	R 20	2.9%
100/100Mbps	R 895	R 909	R 14	1.6%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price increase in absolute and percentage terms of R 20 or 2.9% occurred on the MWEB on Vumatel 50/50Mbps which increased from R 689 to R 709. The MWEB on Vumatel 100/100Mbps FTTH package is comparable to the Cybersmart on Vumatel Home Fibre 100/100Mbps²² (filed 24 May 2023) package which is priced at R 849 or 6.6% less.

The amendment of the MWEB on Vumatel FTTH became effective on 01 September 2023.

 ²² Page 114, available on ICASA's website: < <u>Bi-Annual-Tariffs-Analysis-Report-Q2-2023-24</u> — <u>Independent</u>
 <u>Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 21 January 2024

2.7.2.5. Cell C Home Connecta Fibre Tariff Plan

Cell C filed amendments of its Home Connecta Fibre Tariff Plan with the Authority on 16 August, 26 October and 08 November 2023. The amendments of the Cell C Home Connecta Fibre Tariff Plan entailed price adjustments and the introduction of new FTTH packages on various networks. Table 29 below shows a sample²³ of the amendments of the Cell C Home Connecta Fibre Tariff Plan filed in Q4 of the 2023/24 FY, as per the dates mentioned.

Previous Price (Incl.	New Price (Incl.	Differenc	Variance	
		8	(%)	
		-R 30	-5%	
			2,0	
R 619	R 599	-R 20	-3.2%	
Metr	oFibre			
R 459	R 489	R 30	6.5%	
Oc	totel			
R 519	R 499	-R 20	-3.9%	
Fibre Subu	irbs Network			
R 529	R 495	-R 34	-6.4%	
Waterfall Ac	cess Networks			
R 599	R 549	-R 50	-8.3%	
	-			
R 799	R 679	-R 120	-15%	
	matel			
			Price	
			699	
· · ·		R 885		
, ,	ncorvo	R	999	
•	iserve	п	569	
			629	
		R	679	
· ·			829	
	Previous Price (Incl. VAT) Ope R 599 Fro R 599 Fro R 619 Metri R 459 Oc R 459 Oc R 519 Fibre Subu R 529 Waterfall Ac R 599 Link R 799 Ca Octo Vu Product Description 50/50Mbps 100/100Mbps 200/200Mbps 40/20Mbps 40/40Mbps 75/50Mbps	Previous Price (Incl. VAT)New Price (Incl. VAT)Ope=serveR 599R 569R 599R 569R 619R 599R 619R 599R 459R 489OctvelR 519R 499R 679R 679R 679R 679R 679R 679R 679R 679R 679S0/50MbpsS0/50MbpsS0/50MbpsS0/50MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0/200MbpsS0	Previous Price (Incl. VAT) New Price (Incl. VAT) Difference Op=>serve 0 R 599 R 569 -R 30 Frogfoot 7 0 R 619 R 599 -R 20 MetroFibre 7 0 R 459 R 489 R 30 Octotel 0 0 R 519 R 499 -R 20 Fibre Subwrs Network 7 0 R 529 R 499 -R 30 Year Fall Access Networks 7 7 R 529 R 549 -R 50 Link Layer 120 26 Product Description P 7 S0/50Mbps R 8 100/100Mbps 0 8 200/200Mbps 0 8 40/20Mbps 0 8 40/20Mbps 0 8 40/40Mbps 0 8 75/50Mbps 0 8 Fibre Link Layer 2 8	

Table 29: Cell C Home Connecta Fibre Tariff Plan

²³ More information regarding Cell C's Home Connecta Fibre Tariff Plan can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

100/100Mbps	R 979
Zoom Fibre	
15/15Mbps	R 269
25/25Mbps	R 469
50/50Mbps	R 639
08 November 2023	
Vumatel	
Product Description	Price
50/50Mbps	R 699
100/100Mbps	R 885
200/200Mbps	R 999
Openserve	
50/25Mbps	R 599
50/50Mbps	R 649
100/50Mbps	R 749
Frogfoot	
40/10Mbps	R 599
40/40Mbps	R 675
80/20Mbps	R 749
MetroFibre	
20/20Mbps	R 489
25/25Mbps	R 509
250/250Mbps	R 739
Octotel	
25/25Mbps	R 499
50/50Mbps	R 719
100/100Mbps	R 869
Waterfall Access Networks	
10/10Mbps	R 549
20/20Mbps	R 749
50/50Mbps	R 899
Netstream	
10/10Mbps	R 749
20/20Mbps	R 849
40/40Mbps	R 899
Mitsol	
10/2Mbps	R 519
25/5Mbps	R 599
50/10Mbps	R 699
Link Layer	
15/15Mbps	R 599
30/30Mbps	R 819
50/50Mbps	R 899
Zoom Fibre	
15/15Mbps	R 269
30/30Mbps	R 469
50/50Mbps	R 639

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in absolute and percentage terms of R 120 or 15% occurred on the Link Layer 25/25Mbps FTTH package which was reduced from R 799 to R 679. The Cell C Home Connecta Fibre Tariff Plan on Vumatel 100/100Mbps FTTH package is comparable to the MWEB on Vumatel FTTH 100/100Mbps package which is priced at R 909 or 2.7% more.

The amendments of the Cell C Home Connecta Fibre Tariff Plan became effective on 28 August, 07 November and 20 November 2023.

2.7.2.6. Cool Ideas Service Provider on Evotel FTTH

Cool Ideas Service Provider filed an amendment of its Evotel FTTH with the Authority on 18 August 2023 which entailed the introduction and termination of certain packages. Table 30 below details the amendment of the Cool Ideas Service Provider on Evotel FTTH.

New Packages				
Product Description	Price			
30/30Mbps	R 779			
75/75Mbps	R 929			
125/125Mbps	R 1 079			
300/300Mbps	R 1 229			
850/850Mbps	R 1 399			
Terminated Packages				
20/10Mbps	R 749			
50/50Mbps	R 899			
100/100Mbps	R 1 049			
200/200Mbps	R 1 199			
1000/500Mbps	R 1 399			

Table 30: Cool Ideas Service Provider on Evotel FTTH

Source: ICASA Database based on Tariff Notifications

The Cool Ideas Service Provider on Evotel 75/75Mbps FTTH package is comparable to the MWEB on Evotel FTTH 75/75Mbps package which is priced at R 855 or 8% less. The Cool Ideas Service Provider on Evotel 850/850Mbps FTTH package is also comparable to the E Wisp on Evotel 850/850Mbps package which is priced at R 1 360 or 2.8% less.

The amendment of the Cool Ideas Service Provider on Evotel FTTH became effective on 01 September 2023.

2.7.2.7. Cool Ideas Service Provider on MetroFibre FTTH

Cool Ideas Service Provider filed amendments of its MetroFibre FTTH with the Authority on 18 August and 20 October 2023. The amendments of the Cool Ideas Service Provider on MetroFibre FTTH entailed the introduction of new packages, the termination of packages and price adjustments of certain packages. Table 31 below details the amendments of the Cool Ideas Service Provider on MetroFibre FTTH filed in Q4 of the 2023/24 FY, as per the dates mentioned.

	18 Aug	ust 2023		
	New P	ackages		
Produ	ct Description			Price
100	0/500Mbps		R	1 299
	Price Am	endments		
Product Description	Previous Price	New Price	Difference	Variance (%)
250/250Mbps	R 999	R 899	-R 100	-10%
400/400Mbps	R 1 099	R 999	-R 100	-9.1%
	Terminate	d Packages		
Product Description		Price		
10	0/100Mbps		R 939	
1000/250Mbps			R 1 299	
	20 Octo	ber 2023		
	New F	ackage		
Produc	ct Description		Price	
7	5/75Mbps		R 799	
	Terminate	d Packages		
50/50Mbps			R 779	
10	D/100Mbps			R 939

Table 31: Cool Ideas Service Provider on MetroFibre FTTH

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest decrease in percentage terms of 10% occurred on the Cool Ideas Service Provider on MetroFibre 250/250Mbps FTTH which decreased from R 999 to R 899. The Cool Ideas Service Provider on MetroFibre 400/400Mbps package is comparable to the Cipherwave on MetroFibre 400/400Mbps (filed 15 March 2023) package which is priced at R 998.

The amendment of the Cool Ideas Service Provider on MetroFibre FTTH became effective on 01 September and 01 November 2023, respectively.

2.7.2.8. Cool Ideas Service Provider on Netstream FTTH

Cool Ideas Service Provider filed its Netstream FTTH with the Authority on 18 August 2023. The Cool Ideas Service Provider on Netstream FTTH entails FTTH packages that are priced from R 599 to R 1 199. Table 32 below details the Cool Ideas Service Provider on Netstream FTTH.

Table 32: Cool Ideas Service Provider on Netstream FTTH

Product Description	Price
10/10Mbps	R 599
20/20Mbps	R 749
50/50Mbps	R 849
100/100Mbps	R 999
200/200Mbps	R 1 199

Source: ICASA Database based on Tariff Notifications

The Cool Ideas Service Provider on Netstream 10/10Mbps package is comparable to the Cell C Home Connecta on Netstream 10/10Mbps package which is priced at R 749 or 25% more. The Cool Ideas Service Provider on Netstream 50/50Mbps FTTH package is further comparable to the Cell C Home Connecta Fibre Netstream (Selected Estates)²⁴ 50/50Mbps package which is equally priced at R 849.

The Cool Ideas Service Provider on Netstream FTTH was launched on 01 September 2023.

2.7.2.9. E Wisp on Evotel FTTx

E Wisp filed its Evotel FTTH with the Authority on 18 August 2023. The E Wisp on Evotel FTTH entails FTTH packages that are priced from R 730 to R 1 360. Table 33 below details the E Wisp on Evotel FTTH.

²⁴ Pages 82, available online at: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications Authority</u> <u>of South Africa (icasa.org.za)</u> > Accessed on 17 January 2024

Table 33: E Wisp on Evotel FTTH

Product Description	Price
30/30Mbps	R 730
75/75Mbps	R 880
125/125Mbps	R 1 045
300/300Mbps	R 1 200
850/850Mbps	R 1 360

Source: ICASA Database based on Tariff Notifications

The Ewisp on Evotel 300/300Mbps FTTH package is comparable to the MWEB on Evotel Home Fibre 300/300Mbps package which is priced at R 1 295 or 8% more. The Ewisp on Evotel 30/30Mbps FTTH package is also comparable to the MWEB on Evotel Home Fibre 30/30Mbps package which is priced at R 739 or 1.2% more.

The E Wisp on Evotel FTTH was launched on 01 September 2023.

2.7.2.10. MTN Supersonic Fibre on Evotel

MTN filed an amendment to its Supersonic Fibre on Evotel with the Authority on 29 August 2023. The amendment entailed a line speed upgrade of the fibre packages on Evotel's network. Table 34 below details the amendment.

Previous Line Speed (Mbps)	Previous Price (Incl. VAT)	Current Line Speed (Mbps)	Current Price (Incl. VAT)
10/2	R 589	10/10	R 549
20/10	R 695	30/30	R 699
50/50	R 849	75/75	R 899
100/100	R 999	125/125	R 999
200/200	R 1 199	300/300	R 1 149
1000/50	R 1 349	850/850	R 1 299

Table 34: MTN Supersonic Fibre on Evotel

Source: ICASA Database based on Tariff Notifications

As shown in the table above, selected packages realised line speed upgrades. For example, the 50/50Mbps line speed was increased to 75/75Mbps while the subscription fee was changed from R 849 to R 879 to reflect the line speed upgrade.

MTN still charges lower subscription fees for its fibre packages on the Evotel network when compared to Vodacom. For example, Vodacom offers its 30/30Mbps

and 75/75Mbps line speeds for R 799 and R 949, which is 14.3% and 5.6% above MTN's prices, respectively.

MTN's amendment to the Supersonic Fibre on Evotel came to effect 06 September 2023.

2.7.2.11. Vodacom Fibre Broadband for Large Scale Development Retirement Plan

Vodacom filed its Fibre Broadband for Large Scale Development Retirement with the Authority on 06 September 2023. The plan targets specific estates, retirement homes and rental villages on Vodacom's self-build network. Customers are offered capped and uncapped fibre broadband packages on a MtM, 12-month and 24month contractual periods, as shown in table 35 below.

Line Speed (Mbps)	Monthly Data Allocation (GB)	Monthly Subscription (MtM)	Monthly Subscription (12Month)	Monthly Subscription (24Month)	Reduced Subscription promotion
10/5	50GB	R 305	R 305	R 305	N/A
10/5	100GB	R 405	R 405	R 405	N/A
20/10	100GB	R 455	R 455	R 455	N/A
20/10	200GB	R 505	R 505	R 505	N/A
40/20	200GB	R 555	R 555	R 555	N/A
40/20	300GB	R 605	R 605	R 605	N/A
100/50	300GB	R 655	R 655	R 655	N/A
100/50	500GB	R 710	R 710	R 710	N/A
20/10	Uncapped	R 599	R 549	R 499	R 399
20/20	Uncapped	R 699	R 649	R 599	R 499
50/20	Uncapped	R 799	R 749	R 699	R 599
50/50	Uncapped	R 899	R 849	R 799	R 699
100/100	Uncapped	R 999	R 949	R 899	R 799
200/200	Uncapped	R 1 199	R 1 149	R 1 099	R 999

Table 35: Vodacom Fibre Broadband for LSD Retirement

Source: ICASA Database based on Tariff Notifications

It should be noted that the price plan has a promotional aspect where it rewards customers with reduced subscription fees. The promotional offer is valid for the first 12 months on the MtM and 12-month contractual period, and charges standard prices thereafter. For the 24-month contractual period, the promotional offer is valid for the first 24 months and standard prices are charged thereafter. Vodacom's Fibre Broadband for LSD Retirement was introduced on 15 September 2023, and the promotional aspect of it ran from 15 September 2023 to 31 March 2024.

2.7.2.12. MWEB on MetroFibre FTTH

MWEB filed an amendment of its MetroFibre FTTH with the Authority on 07 September 2023. The amendment of the MWEB on MetroFibre FTTH entailed a line speed upgrade and a price adjustment aimed at moving all existing 100Mbps customers to the 250Mbps product and discontinuing the 100Mbps line on the MFN Network. Table 36 below reflects the line speed and price changes of the MWEB on MetroFibre FTTH.

Table 36: MWEB on MetroFibre FTTH

Previous Line Speed	Current Line Speed	Previous Price	New Price
100Mbps Uncapped	250Mbps Uncapped	R 829	R 899
	1 11	1(02)	1(0))

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the MWEB on MetroFibre 100Mbps Uncapped FTTH experienced a favourable line speed upgrade for customers to 250Mbps Uncapped. The amendment of the MWEB on MetroFibre FTTH became effective on 01 October 2023.

2.7.2.13. Vodacom Fibre Broadband on Huge Networks

Vodacom's Fibre Broadband on Huge Networks was filed with the Authority on 13 September 2023 wherein it introduced new fibre packages. Table 37 below shows the new fibre packages offered by Vodacom on Huge Networks.

Line Speed (Mbps)	Monthly Data Allocation (GB)	Monthly Subscription
20/20	Uncapped	R 649
50/50	Uncapped	R 899
150/150	Uncapped	R 1 149
250/250	Uncapped	R 1 599

Table 37: Vodacom Fibre Broadband on Huge Networks

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the packages are symmetrical²⁵ with speeds ranging from 20Mbps to 250Mbps. Vodacom's subscription fees can be compared to MTN's. For example, MTN offers 20/20Mbps and 50/50Mbps line speeds for R 895 and R 1 095, which is 38% and 22% above Vodacom's prices, respectively.

Vodacom introduced its Fibre Broadband on Huge Networks on 21 September 2023.

2.7.2.14. ASAP Internet on MetroFibre FTTH

ASAP Internet filed amendments of its MetroFibre FTTH with the Authority on 14 September 2023 and 03 November 2023. The amendments of the ASAP Internet on MetroFibre FTTH entailed a price adjustment, the addition and termination of certain packages. Table 38 below details the amendments of the ASAP Internet on MetroFibre FTTH.

	14 Septe	mber 2023					
Amended Package							
Product Description	Previous Price	New Price	Difference	Variance (%)			
250/250Mbps	R 900	R 800	-R 100	-11.1%			
	New F	ackage					
Produ	ct Description			Price			
2	25/50Mbps			R 475			
	Terminate	d Packages					
Produ	Product Description			Price			
2	20/20Mbps		R 475				
5	50/50Mbps	0/50Mbps		R 690			
10	00/100Mbps		R 850				
	03 Nover	nber 2023					
	New F	Package					
Produ	ct Description			Price			
2	20/20Mbps			R 450			
	'5/75Mbps			R 755			

Table 38: ASAP Internet on MetroFibre FTTH

Source: ICASA Database based on Tariff Notifications

The ASAP Internet on MetroFibre 250/250Mbps FTTH package is comparable to the Cool Ideas Service Provider on MetroFibre 250/250Mbps package which is priced at R 899 or 12.4% more. The ASAP Internet on MetroFibre 250/250Mbps

²⁵ Symmetrical line speeds have equal download and upload speeds. Asymmetrical line speeds have different upload and download speeds.

FTTH package is further comparable to the MTN Supersonic on MetroFibre²⁶ 250/250Mbps package which is priced at R 809 or 1.1% more.

The amendment of the ASAP Internet on MetroFibre FTTH filed on 14 September 2023 became effective on 01 November 2023, while the amendment filed on 03 November 2023 became effective on 14 November 2023

2.7.2.15. Infinity Wireless FTTx

Infinity Wireless filed an amendment of its FTTx plan with the Authority on 05 October 2023. The amendment of the Infinity Wireless FTTx entailed price adjustments and the introduction of new packages to the plan. Table 39 below details the amendment of the Infinity Wireless FTTx plan.

New Packages							
Evotel							
Produ	ct Description			Price			
3	0/30Mbps			R 789			
7	5/75Mbps			R 939			
12	5/125Mbps		R	1 139			
30	0/300Mbps		R	1 299			
	Infinity l	ibre Lite					
20	0/200Mbps		R	1 001			
	Infinity Fib	re Premium					
50	500/500Mbps			R 1 449			
	Price Am	endments					
	Infinity I	ibre Lite					
Product Description	Previous Price	New Price	Difference	Variance (%)			
5/5Mbps	R 450	R 399	-R 51	-11.3%			
10/10Mbps	R 599	R 499	-R 100	-16.7%			
	Infinity Fib	re Premium					
5/5Mbps	R 599	R 450	-R 149 -24.9%				
10/10Mbps	R 699	R 599	-R 100 -14.3%				
20/20Mbps R 799 R 789 -R 10 -1.3%			-1.3%				
50/50Mbps	R 999	R 939	-R 60	-6%			
200/200Mbps	R 1 599	R 1 299	-R 300	-18.8%			

Table 39:	Infinity	Wireless	FTTx
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Source: ICASA Database based on Tariff Notifications

²⁶ Pages 82, available online at: < <u>2023/24 FY Q2 Bi Annual Report — Independent Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 17 January 2024

As shown in the table above, the largest price reduction in absolute and percentage terms of R 300 or 18.8% occurred on the Infinity Fibre Premium 200/200Mbps, which was reduced from R 1 599 to R 1 299. The Infinity Wireless on Evotel 75/75Mbps FTTH package is comparable to the MWEB on Evotel 75/75Mbps package which is priced at R 855 or 9% more.

The amendment of the Infinity Wireless FTTx became effective on 17 October 2023.

2.7.2.16. MTN Supersonic Home Fibre

MTN's amendment to the Supersonic Home Fibre was filed with the Authority on 06 October 2023 wherein the operator introduced new line speeds on the plan and adjusted the prices of certain line speeds. Table 40 below details the amendment.

Line Speed (Mbps)	Previous Subscription Fee (Incl. VAT)	New Subscription Fee (Incl. VAT)	Price Difference	Variance (%)			
Frogfoot							
40/10	N/A	R 569	N/A	N/A			
40/40	R 795	R 689	-R 106	-13.3%			
80/20	N/A	R 649	N/A	N/A			
80/80	R 845	R 795	-R 50	-5.9%			
150/30	N/A	R 779	N/A	N/A			
150/150	R 995	R 899	-R 96	-9.6%			
250/50	N/A	R 949	N/A	N/A			
250/250	R 1 095	R 1 049	-R 46	-4.2%			
500/100	N/A	R 1 099	N/A	N/A			
500/500	R 1 295	R 1 199	-R 96	-7.4%			
1000/200	R 1 495	R 1 399	-R 96	-6.4%			
1000/1000	N/A	R 1 449	N/A	N/A			
	Met	troFibre					
20/20	R 449	R 429	-R 20	-4.5%			
25/25	N/A	R 479	N/A	N/A			
50/50	R 649	Discontinued	N/A	N/A			
75/75	N/A	R 779	N/A	N/A			
100/100	R 799	Discontinued	N/A	N/A			
250/250	N/A	N/A	N/A	N/A			
400/400	N/A	N/A	N/A	N/A			
500/500	R 1 099	R 1 199	R 100	9.1%			

Table 40: MTN Supersonic on Frogfoot Fibre

Source: ICASA Database based on Tariff Notifications

As shown in the table above the largest reduction in the subscription fee in both absolute value and percentage terms occurred on the 40/40Mbps line speed where it was reduced by R 106 or 13.3% from R 795 to R 689.

MTN's amendment to its Supersonic Home Fibre came to effect on 16 October 2023.

2.7.2.17. MTN Supersonic Home Fibre on Zoom Fibre

MTN's amendment to its Supersonic Home Fibre on Zoom Fibre was filed with the Authority on 17 October 2023. The amendment entailed an adjustment of line speeds and/or subscription fees for selected fibre packages, as shown in table 41 below.

Previous Line Speed (Mbps)	New Line Speed (Mbps)	Previous Price (Incl. VAT)	New Price (Incl. VAT)	Price Difference	Variance (%)
10/10	15/15	R 429	R 219	-R 180	-49%
25/25	30/30	R 629	R 419	-R 210	-33.4%
50/50	N/A	R 769	R 599	-R 170	-22.1%
100/100	N/A	R 929	R 799	-R 130	-14%
200/200	N/A	R 1 099	R 899	-R 200	-18.2%
500/500	500/250	R 1 199	R 1 099	-R 100	-8.3%
1000/500	N/A	R 1 649	R 1 199	-R 450	-27.3%

Table 41: MTN Supersonic Home Fibre on Zoom Fibre

Source: ICASA Database based on Tariff Notifications

As shown on the table above, the operator reduced the subscription fees of all fibre packages, with some packages also realising increases in line speeds. For example, the 10/10Mbps line speed was replaced by a 15/15Mbps package that is priced at R 219, which is R 210 or 49% less than the price of the line speed it replaced. The largest subscription fee decrease in absolute value terms occurred on the 100/500Mbps package, wherein it was reduced by R 450 from R 1 649 to R 1 199.

A subscription fee comparison can be made between MTN and Cell C's Home Connecta Fibre, where the latter operator charges R 269 for its 15/15Mbps line speed, which is R 50 (or 23%) more than what MTN charges for the same line speed. On the other hand, Cell C offers its 100/100Mbps line speed for R 769, therefore MTN charges R 30 (or 4%) more than what Cell C charges for the 100/100Mbps line speed.

MTN's amendment to its Supersonic Home Fibre on Zoom Fibre came to effect on 01 November 2023.

2.7.2.18. Vodacom Fibre Broadband on Evotel

Vodacom filed an amendment to its Fibre Broadband on Evotel with the Authority on 18 October 2023, in an aim to align with changes that have been implemented by the fibre network operator (FNO), Evotel. The amendment entailed an adjustment to the line speeds and subscription fees as shown in table 42 below.

Table 42:	Vodacom	Fibre	Broadband	on Fvotel
Tuble 12.	Vouuconn	1 101 0	Diouabana	on Evolution

Previous Line Speed (Mbps)	New Line Speed (Mbps)	Previous Subscription Fee	New Subscription Fee
10/20	10/2	R 599	R 619
20/10	30/30	R 729	R 799
50/50	75/75	R 899	R 949
100/100	125/125	R 1 099	R 1 149
200/200	300/300	R 1 199	R 1 249
N/A	850/850	N/A	R 1 299

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the operator increased the line speeds of selected fibre packages and also introduced a new 850/850Mbps line speed. For example, the 20/10Mbps line speed priced at R 729 was replaced by a 30/30Mbps line speed which is priced at R 799.

Vodacom's amendment came into effect on 25 October 2023.

2.7.2.19. Cool Ideas Service Provider on Clear Access FTTH

Cool Ideas Service Provider filed an amendment of its Clear Access FTTH with the Authority on 20 October 2023. The amendment of the Cool Ideas Service Provider on Clear Access FTTH entailed price adjustments and the introduction of a new package. Table 43 below details the amendment of the Cool Ideas Service Provider on Clear Access FTTH.

New Product					
Product Description			Price		
500/500Mbps R 1 219				1 219	
Price Adjustments					
Product Description	Previous Price	New Price	Difference	Variance (%)	
25/25Mbps	R 749	R 709	-R 40	-5.3%	

Table 43: Cool Ideas Service Provider on Clear Access FTTH

50/50Mbps	R 949	R 809	-R 140	-14.8%
100/100Mbps	R 1 099	R 999	-R 100	-9.1%
200/200Mbps	R 1 299	R 1 199	-R 100	-7.7%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in absolute and percentage terms of R 140 or 14.8% occurred on the Cool Ideas Service Provider on Clear Access FTTH 50/50Mbps, which was reduced from R 949 to R 809. The Cool Ideas Service Provider on Clear Access 100/100Mbps FTTH package is further comparable to the Vodacom on Clear Access 500/500Mbps package which is priced at R 1 099 or 10% more.

The amendment of the Cool Ideas Service Provider on Clear Access FTTH became effective on 01 November 2023.

2.7.2.20. Cool Ideas Service Provider on Openserve FTTH

Cool Ideas Service Provider filed an amendment of its Openserve FTTH with the Authority on 20 October 2023. The amendment of the Cool Ideas Service Provider on Openserve FTTH entailed line speed upgrades on certain packages. Table 44 below details the amendment of the Cool Ideas Service Provider on Openserve FTTH.

Previous Package	New Package	Price
40/20Mbps	50/25Mbps	R 639
40/40Mbps	50/50Mbps	R 692
75/50Mbps	100/50Mbps	R 850
75/75Mbps	100/100Mbps	R 944
150/75Mbps	200/100Mbps	R 1 049
150/150Mbps	200/200Mbps	R 1 143

Table 44: Cool Ideas Service Provider on Openserve FTTH

Source: ICASA Database based on Tariff Notifications

The Cool Ideas Service Provider on Openserve 50/25Mbps FTTH package is comparable to the Cell C Home Connecta Fibre on Openserve 50/25Mbps package which is priced at R 599 or 6.3% less. The Cool Ideas Service Provider on Openserve 50/50Mbps FTTH package is further comparable to the Cell C Home

Connecta Fibre on Openserve 50/50Mbps package which is priced at R 649 or 6.2% less.

The amendment of the Cool Ideas Service Provider on Openserve FTTH became effective on 01 November 2023.

2.7.2.21. Cool Ideas Service Provider on Vumatel FTTH

Cool Ideas Service Provider filed its Vumatel FTTH with the Authority on 20 October 2023. The Cool Ideas Service Provider on Vumatel FTTH entails a single line speed package that is priced at R 399. Table 45 below details the Cool Ideas Service Provider on Vumatel FTTH.

Table 45: Cool Ideas Service Provider on Vumatel FTTH

Price
R 399

Source: ICASA Database based on Tariff Notifications

The Cool Ideas Service Provider on Vumatel 25/25Mbps FTTH package is comparable to the MTN on Vumatel 25/25Mbps package which is priced at R 449 or 12.5% more. The Cool Ideas Service Provider on Vumatel FTTH was launched on 01 November 2023.

2.7.2.22. Cool Ideas Service Provider on Zoom Fibre FTTH

Cool Ideas Service Provider filed an amendment of its Zoom Fibre FTTH with the Authority on 20 October 2023. The amendment of the Cool Ideas Service Provider on Zoom Fibre FTTH entailed the upgrade and introduction of new line speed packages. Table 46 below details the amendment of the Cool Ideas Service Provider on Zoom Fibre FTTH.

New Package				
Product Description Price				
15/15Mbps	R 219			
Upgraded Packages				
Previous Line Speed	s Line Speed Price			
10/10Mbps	30/30Mbps	R 429		

Table 46: Cool Ideas Service Provider on Zoom Fibre FTTH

25/25Mbps	50/50Mbps	R 639
50/50Mbps	100/100Mbps	R 789
100/100Mbps	200/200Mbps	R 949
200/200Mbps	500/250Mbps	R 1 089
500/250Mbps	1000/500Mbps	R 1 239

Source: ICASA Database based on Tariff Notifications

The Cool Ideas Service Provider on Zoom Fibre 15/15Mbps FTTH package is comparable to the Cell C Home Connecta Fibre on Zoom Fibre 15/15Mbps package which is priced at R 269 or 22.8% more. The Cool Ideas Service Provider on Zoom Fibre 50/50Mbps FTTH package is further comparable to the Cell C Home Connecta Fibre on Zoom Fibre 50/50Mbps package which is equally priced at R 639.

The amendment of the Cool Ideas Service Provider on Zoom Fibre FTTH became effective on 01 November 2023.

2.7.2.23. Cell C Home Connecta Fibre

Cell C filed its Home Connecta Fibre with the Authority on 20 October 2023. The Cell C Home Connecta Fibre entails FTTH packages on various networks. Table 47 below details a sample²⁷ of the packages on the Cell C Home Connecta Fibre. *Table 47: Cell C Home Connecta Fibre*

Vumatel	
Product Description	Price
50Mbps/50Mbps	R 699
100Mbps/100Mbps	R 885
200Mbps/200Mbps	R 999
Openserve	
40Mbps/20Mbps	R 569
40Mbps/40Mbps	R 629
75Mbps/50Mbps	R 739
Frogfoot	
40Mbps/10Mbps	R 599
40Mbps/40Mbps	R 675
80Mbps/20Mbps	R 749
MetroFibre	
20Mbps/20Mbps	R 489
50Mbps/50Mbps	R 739
100Mbps/100Mbps	R 849
Octotel	
25Mbps/25Mbps	R 499
50Mbps/50Mbps	R 719
100Mbps/100Mbps	R 869

²⁷ More information regarding Cell C's Home Connecta Fibre can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

FibreSuburb Networks	
10Mbps/10Mbps	R 495
25Mbps/25Mbps	R 649
50Mbps/50Mbps	R 749
Purple Forest	
10Mbps/10Mbps	R 599
20Mbps/20Mbps	R 749
50Mbps/50Mbps	R 899
Waterfall Access Networks	
10Mbps/10Mbps	R 549
20Mbps/20Mbps	R 749
50Mbps/50Mbps	R 899
Fibre Netstream	
10Mbps/10Mbps	R 749
20Mbps/20Mbps	R 849
40Mbps/40Mbps	R 899
Mitsol	
10Mbps/2Mbps	R 519
25Mbps/5Mbps	R 599
50Mbps/10Mbps	R 699
Fibre Link Layer	
25Mbps/25Mbps	R 679
50Mbps/50Mbps	R 829
100Mbps/100Mbps	R 979
Zoom Fibre	
10Mbps/10Mbps	R 409
25Mbps/25Mbps	R 569
50Mbps/50Mbps	R 729

Source: ICASA Database based on Tariff Notifications

The 10/10Mbps FTTH package on the Cell C Home Connecta Fibre on Zoom Fibre is comparable to the 10/10Mbps on the MTN Supersonic on Zoom Fibre²⁸ (filed on 30 January 2023) which is priced at R 429 or 4.9% more. Cell C's Home Connecta Fibre on Zoom Fibre 50/50Mbps FTTH package is further comparable to the Cool Ideas Service Provider on Zoom Fibre 50/50Mbps package which is priced at R 639 or 12.3% less.

The amendment of the Cell C Home Connecta Fibre became effective on 01 November 2023.

2.7.2.24. Amobia on Openserve FTTH

Amobia filed an amendment of its Openserve FTTH with the Authority on 20 October 2023. The amendment of the Amobia on Openserve FTTH entailed the

²⁸ Page 84, available on ICASA's website: < <u>Bi-Annual-Tariffs-Analysis-Report-Q2-2023-24</u> — <u>Independent</u> <u>Communications Authority of South Africa (icasa.org.za)</u> > Accessed on 21 January 2024

introduction and termination of certain packages. Table 48 below details the amendment of the Amobia on Openserve FTTH.

Terminated Packages	
Product Description	Price
40/20Mbps	R 535
40/40Mbps	R 595
75/50Mbps	R 715
75/75Mbps	R 795
150/75Mbps	R 945
150/150Mbps	R 1 015
New Packages	
50/25Mbps	R 535
50/50Mbps	R 595
100/50Mbps	R 715
100/100Mbps	R 795
200/100Mbps	R 945
200/200Mbps	R 1 015

Table 48: Amobia on Openserve FTTH

Source: ICASA Database based on Tariff Notifications

The Amobia on Openserve 50/25Mbps FTTH package is comparable to the Cell C Home Connecta Fibre Tariff Plan on Openserve 50/25Mbps package which is priced at R 599 or 12% more. The Amobia on Openserve 50/50Mbps FTTH package is further comparable to the Cool Ideas Service Provider on Openserve 50/50Mbps package which is priced at R 692 or 16.3% more.

The amendment of the Amobia on Openserve FTTH became effective on 01 November 2023.

2.7.2.25. Amobia on Metro FTTH

Amobia filed an amendment of its Metro FTTH with the Authority on 20 October 2023. The amendment of the Amobia on Metro FTTH entailed the termination and introduction of new packages. Table 49 below details the amendment of the Amobia on Metro FTTH.

Table 49: Amobia on Metro FTTH

Terminated Packages	
Product Description	Price
50/50Mbps	R 709
100/100Mbps	R 809
New Packages	
75/75Mbps	R 759
250/250Mbps	R 799

Source: ICASA Database based on Tariff Notifications

The amendment of the Amobia on Metro FTTH became effective on 01 November 2023.

2.7.2.26. Cell C Home Connecta Fibre Octotel Promotion

Cell C filed an amendment of its Home Connecta Fibre Octotel Promotion with the Authority on 20 October 2023. The amendment of the Cell C Home Connecta Fibre Octotel Promotion entailed the introduction of discounted prices on certain packages on the Octotel network. Table 50 below details the Cell C Home Connecta Fibre Octotel Promotion.

Product Description	Standard Price	Promotional Price	Difference	Variance (%)
Octotel 25/25Mbps	R 499	R 374	-R 125	-25.1%
Octotel 50/50Mbps	R 719	R 539	-R 180	-25%
Octotel 100/100Mbps	R 869	R 652	-R 217	-25%
Octotel 200/200Mbps	R 1 049	R 787	-R 262	-25%
Octotel 400/200Mbps	R 1 149	R 862	-R 287	-25%
Octotel 1000/200Mbps	R 1 399	R 1 049	-R 350	-25%

Table 50: Cell C Home Connecta Fibre Octotel Promotion

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the new Cell C Home Connecta discounted FTTH packages on the Octotel network were discounted by at least 25%. The largest discount in absolute terms of R 350 occurred on the Cell C Home Connecta Fibre Octotel 1000/200Mbps promotional FTTH which was discounted from R 1 399 to R 1 049. The amendment of the Cell C Home Connecta Fibre Octotel Promotion became effective on 07 November 2023.

2.7.2.27. Vodacom Fibre Broadband on MetroFibre Networx

Vodacom's amendment to its Fibre Broadband on MetroFibre Networx was filed with the Authority on 23 October 2023 wherein it adjusted subscription fees and/or line speeds of the packages. Table 51 below details the amendment.

Previous Line Speed (Mbps)	New Line Speed (Mbps)	Previous Monthly Subscription	New Monthly Subscription	Price Difference	Variance (%)
20/20	25/25	R 499	R 499	R 0	0%
50/50	75/75	R 759	R 799	R 40	5%
100/100	Discontinued	R 949	Discontinued		
250/250	N/A	R 999	R 899	-R 100	-10%
400/400	N/A	R 1 049	R 999	-R 50	-4.8%
500/500	N/A	R 1 199	R 1 149	-R 50	-4.2%
1000/250	N/A	R 1 499	R 1 299	-R 200	-13.3%

Table 51: Vodacom Fibre Broadband on MetroFibre Networx

Source: ICASA Database based on Tariff Notifications

As shown in the table above some packages realised a line speed increase, while others had a decrease in the subscription fees. For example, the subscription fee of the 1000/250Mbps package was decreased by R 200 or 13.3% from R 1 499 to R 1 299, which is the largest subscription fee decrease in both absolute value and percentage terms.

Vodacom's amendment to its Fibre Broadband on MetroFibre Networx came to effect on 01 November 2023.

2.7.2.28. Cybersmart on Openserve Uncapped Fibre Lite

Cybersmart filed an amendment of its Openserve Uncapped Fibre Lite with the Authority on 30 October 2023. The amendment of the Cybersmart on Openserve Uncapped Fibre Lite entailed the upgrade of line speeds at no additional cost. Table 52 below details the amendment of the Cybersmart on Openserve Uncapped Fibre Lite.

Previous Line Speed	New Line Speed	Price
40/20Mbps	50/25Mbps	R 519
40/40Mbps	50/50Mbps	R 559
75/50Mbps	100/50Mbps	R 729

Table 52: Cybersmart on Openserve Uncapped Fibre Lite

75/75Mbps	100/100Mbps	R 769
150/75Mbps	200/100Mbps	R 959
150/150Mbps	200/200Mbps	R 1 059

Source: ICASA Database based on Tariff Notifications

The Cybersmart on Openserve Uncapped Fibre Lite 50/25Mbps FTTH package is comparable to the Amobia on Openserve 50/25Mbps package which is priced at R 535 or 3.1% more. The Cybersmart on Openserve Uncapped Fibre Lite 50/50Mbps FTTH package is further comparable to the Amobia on Openserve 50/50Mbps package which is priced at R 595 or 6.4% more.

The amendment of the Cybersmart on Openserve Uncapped Fibre Lite became effective on 09 November 2023.

2.7.2.29. Cybersmart on Openserve Uncapped Premium Fibre

Cybersmart filed an amendment of its Openserve Uncapped Premium Fibre with the Authority on 30 October 2023. The amendment of the Cybersmart on Openserve Uncapped Premium Fibre entailed the upgrade of line speeds and price reductions on certain packages. Table 53 below details the amendment of the Cybersmart on Openserve Uncapped Premium Fibre.

Previous Line Speed	New Line Speed	Previous Price	New Price	Difference	Variance (%)
40/20Mbps	50/25Mbps	R 619	R 400	-R 219	-35.4%
40/40Mbps	50/50Mbps	R 659	R 450	-R 209	-31.7%
75/50Mbps	100/50Mbps	R 829	R 510	-R 319	-38.5%
75/75Mbps	100/100Mbps	R 869	R 560	-R 309	-35.6%
150/75Mbps	200/100Mbps	R 1 059	R 660	-R 399	-37.7%
150/150Mbps	200/200Mbps	R 1 159	R 710	-R 449	-38.7%

Table 53: Cybersmart on Openserve Uncapped Premium Fibre

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in absolute and percentage terms of R 449 or 38.7% occurred on the Cybersmart on Openserve Uncapped Premium 200/200Mbps FTTH which was reduced from R 1 159 to R 710. The Cybersmart on Openserve Uncapped Premium Fibre 50/25Mbps FTTH package is comparable to the Amobia on Openserve 50/25Mbps package which is priced at R 535 or 33.8% more.

The amendment of the Cybersmart on Openserve Uncapped Premium Fibre became effective on 09 November 2023.

2.7.2.30. Cybersmart on Openserve Fibre Uncapped Premium +SLA

Cybersmart filed an amendment of its Openserve Uncapped Premium +SLA with the Authority on 30 October 2023. The amendment of the Cybersmart on Openserve Uncapped Premium +SLA entailed the upgrade of line speeds at no additional cost. Table 54 below details the amendment of the Cybersmart on Openserve Uncapped Premium +SLA.

Table 54: Cybersmart on Openserve Uncapped Premium +SLA

Previous Line Speed	New Line Speed	Price
25/25Mbps	50/50Mbps	R 879
50/50Mbps	100/100Mbps	R 1 059
100/100Mbps	200/200Mbps	R 1 419
250/125Mbps	300/150Mbps	R 1 589

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the amendment of the Cybersmart on Openserve Uncapped Premium +SLA resulted in a doubling of line speeds of all FTTH packages except for the 250/125Mbps which was upgraded to 300/150Mbps. The Cybersmart on Openserve Uncapped Premium +SLA 100/100Mbps FTTH package is comparable to the Amobia on Openserve 100/100Mbps package which is priced at R 795 or 25% less.

The amendment of the Cybersmart on Openserve Uncapped Premium +SLA became effective on 09 November 2023.

2.7.2.31. Home Connect on Vuma Reach FTTH

Home Connect filed an amendment of its Vuma Reach FTTH with the Authority on 31 October 2023. The amendment of the Home Connect on Vuma Reach FTTH entailed price adjustments on certain packages. Table 55 below details the Home Connect on Vuma Reach FTTH.

Product Description	Previous Price	New Price	Difference	Variance (%)
20/10Mbps	R 378	R 388	R 10	2.6%
40/10Mbps	R 488	R 498	R 10	2%
100/50Mbps	R 788	R 798	R 10	1.3%

Table 55: Home Connect on Vuma Reach FTTH

Source: ICASA Database based on Tariff Notifications

The table above shows that the largest price increase in percentage terms of 2.6% occurred on the Home Connect on Vuma Reach 20/10Mbps which increased by R 10 from R 378 to R 388. The amendment of the Home Connect on Vuma Reach FTTH became effective on 01 December 2023.

2.7.2.32. Home Connect on Zoom Fibre

Home Connect filed an amendment of its Zoom Fibre with the Authority on 31 October 2023. The amendment of the Home Connect on Zoom Fibre entailed the introduction of a new package, line speed upgrades and price adjustments on certain packages. Table 56 below details the amendment of the Home Connect on Zoom Fibre.

New Package						
Pro	Product Description			Price		
15/15Mbps				R 268		
Upgraded Package			S			
Previous Line Speed	New Line Speed	Previous Price	New Price	Difference	Variance (%)	
10/10Mbps	30/30Mbps	R 368	R 398	R 30	8.2%	
25/25Mbps	50/50Mbps	R 528	R 568	R 40	7.6%	
50/50Mbps	100/100Mbps	R 778	R 778	R 0	0%	
100/100Mbps	200/200Mbps	R 908	R 928	R 20	2.2%	
200/200Mbps	500/250Mbps	R 1 108	R 1 028	-R 80	-7.2%	
500/250Mbps	1000/500Mbps	R 1 348	R 1 308	-R 40	-3%	

Table 56: Home Connect on Zoom Fibre

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the Home Connect on Zoom Fibre 500/250Mbps FTTH experienced a line speed upgrade from 200/200Mbps and a price reduction of R 80 or 7.2% in percentage terms. The Home Connect on Zoom Fibre 30/30Mbps FTTH package is comparable to the Cool Ideas Service Provider on Zoom Fibre 30/30Mbps package which is priced at R 429 or 7.8% more.

The amendment of the Home Connect on Zoom Fibre became effective on 01 December 2023.

2.7.2.33. ASAP Internet on Openserve FTTH

ASAP Internet filed an amendment of its Openserve FTTH with the Authority on 03 November 2023. The amendment of the ASAP Internet on Openserve entailed line speed upgrades on certain packages. Table 57 below details the amendment of the ASAP Internet on Openserve FTTH.

Previous Line Speed	New Line Speed	Previous Price	New Price
40/20Mbps	50/25Mbps	R 550	R 555
40/40Mbps	50/50Mbps	R 610	R 615
75/50Mbps	100/50Mbps	R 700	R 710
75/75Mbps	100/100Mbps	R 795	R 805
150/75Mbps	200/100Mbps	R 940	R 960
150/150Mbps	200/200Mbps	R 995	R 1 015

Table 57: ASAP Internet on Openserve FTTH

Source: ICASA Database based on Tariff Notifications

The ASAP Internet on Openserve 100/100Mbps FTTH package is comparable to the Amobia on Openserve 100/100Mbps package which is priced at R 795 or 1.2% less. The ASAP Internet on Openserve 50/50Mbps FTTH package is further comparable to the Cybersmart on Openserve Uncapped Fibre Lite 50/50Mbps package which is priced at R 559 or 9.1% less.

The amendment of the ASAP Internet on Openserve FTTH became effective on 14 November 2023.

2.7.2.34. Lasernet on Openserve FTTH

Lasernet filed an amendment of its Openserve FTTH with the Authority on 06 November 2023. The amendment of the Openserve FTTH entailed the introduction and termination of certain packages. Table 58 below details the amendment of the Lasernet on Openserve FTTH. Table 58: Lasernet on Openserve FTTH

New Packages				
Product Description	Price			
50/25Mbps	R 639			
50/50Mbps	R 765			
100/50Mbps	R 799			
100/100Mbps	R 875			
200/100Mbps	R 1 049			
200/200Mbps	R 1 149			
Terminated Packages				
40/20Mbps	R 639			
40/40Mbps	R 765			
75/50Mbps	R 799			
75/75Mbps	R 875			
150/75Mbps	R 1 049			
150/150Mbps	R 1 149			

Source: ICASA Database based on Tariff Notifications

The Lasernet on Openserve 100/100Mbps FTTH package is comparable to the Amobia on Openserve 100/100Mbps package which is priced at R 795 or 9.1% less. The Lasernet on Openserve 50/50Mbps FTTH package is further comparable to the ASAP Internet on Openserve 50/50Mbps package which is priced at R 615 or 19.6% less.

The amendment of the Lasernet on Openserve FTTH became effective on 01 December 2023.

2.7.2.35. MetroFibre Go on Openserve FTTH

MetroFibre filed an amendment of its Go on Openserve FTTH with the Authority on 08 November 2023. The MetroFibre Go on Openserve FTTH entailed line speed upgrades on certain packages. Table 59 below details the amendment of the MetroFibre Go on Openserve FTTH.

Previous Line Speed	New Line Speed	Price
25Mbps	50Mbps	R 699
50Mbps	100Mbps	R 859
100Mbps	200Mbps	R 979
200Mbps	300/150Mbps	R 1 159

Table 59: MetroFibre Go on Openserve FTTH

Source: ICASA Database based on Tariff Notifications

The MetroFibre Go on Openserve 300/150Mbps FTTH package is comparable to the Cell C on Home Connecta Fibre on Openserve 300/150Mbps package which is priced at R 1 099 or 5.2% less.

The amendment of the MetroFibre Go on Openserve FTTH became effective on 15 November 2023.

2.7.2.36. ASAP Internet on Linklayer FTTH

ASAP Internet filed amendments of its Linklayer FTTH with the Authority on 08 and 13 November 2023. The amendments of the ASAP Internet on Linklayer FTTH entailed the upgrade of line speeds and the introduction of new packages. Table 60 below details the amendments of the ASAP Internet on Linklayer FTTH filed in Q4 of the 2023/24 FY, as per the dates mentioned.

08 November 2023 Upgraded Package						
Previous Line Speed						
25/25Mbps	30/30Mbps	R 655	Ĩ	R 660		
	Price A	nendments				
Product Description	Previous Price	New Price	Difference	Variance (%)		
50/50Mbps	R 750	R 780	R 30	4%		
100/100Mbps	R 845	R 885	R 40	4.7%		
200/200Mbps	R 1 040	R 1 075	R 35	3.4%		
500/500Mbps	R 1 325	R 1 200	-R 125	-9.4%		
	13 Nove	ember 2023				
Pre	Product Description			Price (Month to Month)		
	25/25Mbps			R 995		
	50/50Mbps		R	1 155		
	100/100Mbps		R	R 1 295		
	200/200Mbps		R 1 525			
	300/300Mbps		R	1 795		
	04 Dece	mber 2023				
Product Description	Previous Price	New Price	Difference	Variance (%)		
30/30Mbps	R 660	R 475	-R 185	-28%		
50/50Mbps	R 780	R 660	-R 120	-15.4%		
100/100Mbps	R 885	R 780	-R 105	-11.9%		
200/200Mbps	R 1 075	R 885	-R 190	-17.7%		

Table 60:	ACAD	Internet on	Linklay	or ETTU
Table 60:	ASAP	Internet on	LIIIKIAY	

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in percentage terms of 28% occurred on the ASAP Internet on Linklayer 30/30Mbps FTTH which was reduced by R 185, from R 660 to R 475. The ASAP Internet on Linklayer

50/50Mbps FTTH package is comparable to the Home Connect on Linklayer 50/50Mbps FTTH package which is priced at R 849 or 28.6% more.

The amendments of the ASAP Internet on Linklayer FTTH became effective on 01 and 13 December 2023, respectively.

2.7.2.37. Home Connect on Openserve FTTH

Home Connect filed an amendment of its Openserve FTTH with the Authority on 09 November 2023. The amendment of the Home Connect on Openserve FTTH entailed the addition and termination of certain FTTH packages. Table 61 below details the Home Connect on Openserve FTTH.

New Packages				
Product Description	Price			
50/25Mbps	R 558			
50/50Mbps	R 648			
100/50Mbps	R 748			
100/100Mbps	R 848			
200/100Mbps	R 988			
200/200Mbps	R 1 048			
300/150Mbps	R 1 188			
500/250Mbps	R 1 338			
Terminated Packages				
40/20Mbps	R 558			
40/40Mbps	R 648			
75/50Mbps	R 748			
75/75Mbps	R 848			
150/75Mbps	R 988			
150/150Mbps	R 1 048			
300/150Mbps	R 1 188			
500/250Mbps	R 1 338			

Table 61: Home	Connecta d	on Openserv	e FTTH
	connectu	on openserv	<i><i>с і і і і</i></i>

Source: ICASA Database based on Tariff Notifications

The Home Connect on Openserve 50/25Mbps FTTH package is comparable to the Cell C on Home Connecta Fibre on Openserve 50/25Mbps package which is priced at R 599 or 7.3% less. The Home Connect on Openserve 50/50Mbps FTTH package

is further comparable to the Lasernet on Openserve 50/50Mbps package which is priced at R 765 or 18.1% more.

The amendment of the Home Connect on Openserve FTTH became effective on 01 December 2023

2.7.2.38. Home Connect on Vumatel FTTH

Home Connect filed an amendment of its Vumatel FTTH with the Authority on 09 November 2023. The Home Connect on Vumatel FTTH entailed price adjustments on certain packages. Table 62 below details the Home Connect on Vumatel FTTH.

Product Description	Previous Price	New Price	Difference	Variance (%)
50/50Mbps	R 698	R 718	R 20	2.9%
100/100Mbps	R 888	R 908	R 20	2.3%
200/200Mbps	R 998	R 1 018	R 20	2%
500/200Mbps	R 1 208	R 1 228	R 20	1.7%
1000/200Mbps	R 1 408	R 1 428	R 20	1.4%
1000/500Mbps	R 2 408	R 2 428	R 20	0.8%

Table 62: Home Connect on Vumatel FTTH

Source: ICASA Database based on Tariff Notifications

As shown in the table above, a R 20 increase was implemented on all the tabulated packages, with the largest price increase in percentage terms of 2.9% having occurred on the Home Connect on Vumatel 50/50Mbps FTTH which increased from R 698 to R 718. The Home Connect on Vumatel 50/50Mbps FTTH package is comparable to the MWEB on Vumatel 50/50Mbps package which is priced at R 709 or 1.6% less.

The amendment of the Home Connect on Vumatel FTTH became effective on 01 December 2023.

2.7.2.39. Vodacom Fibre Broadband on Openserve

Vodacom filed an amendment to its Fibre Broadband on Openserve network with the Authority on 13 November 2023 wherein it replaced legacy fibre packages with new ones. The new packages are a combination of symmetrical and asymmetrical fibre, with download speeds ranging from 50Mbps to 500Mbps and upload speeds ranging from 25Mbps to 250Mbps. Table 63 below shows the amendment of fibre packages on Openserve network.

Previous Line Speed (Mbps)	Previous Monthly Subscription	Current Line Speed (Mbps)	Current Monthly Subscription
40/20	R 599	50/25	R 599
40/40	R 649	50/50	R 649
75/50	R 799	100/50	R 799
75/75	R 899	100/100	R 899
150/75	R 1 049	200/100	R 1 049
150/150	R 1 099	200/200	R 1 099
300/150	R 1 199	300/150	R 1 199
500/250	R 1 349	500/250	R 1 349

Table 63: Vodacom Fibre Broadband on Openserve

Source: ICASA Database based on Tariff Notifications

As shown in the table above, selected packages realised a line speed increase while the subscription fees remained unchanged. For example, the 75/75Mbps line speed was increased to 100/100Mbps while the subscription fee price remained unchanged at R 899, benefiting customers with improved Internet speeds.

Vodacom's amendment to the Fibre Broadband on Openserve came to effect on 01 December 2023.

2.7.2.40. Vodacom Fibre Broadband on Vumatel

On 17 November 2023 Vodacom filed its Fibre Broadband on Vumatel Network with the Authority wherein it introduced an uncapped 25/25Mbps line speed at a monthly subscription fee of R 449.

Vodacom introduced its 25/25Mbps Fibre Broadband on Vumatel in the market on 28 November 2023.

2.7.2.41. Amobia on Frogfoot FTTH

Amobia filed an amendment notification with the Authority on 23 November 2023. The amendment of the Amobia on Frogfoot FTTH entailed the introduction and termination of certain FTTH packages. Table 64 below details the amendment of the Amobia on Frogfoot FTTH.

New Packages					
Product Description	Price				
60/30Mbps	R 669				
60/60Mbps	R 729				
120/60Mbps	R 819				
120/120Mbps	R 889				
240/120Mbps	R 949				
240/240Mbps	R 1 099				
400/200Mbps	R 1 299				
400/400Mbps	R 1 399				
Terminated Pa	ackages				
40/10Mbps	R 649				
40/40Mbps	R 709				
80/20Mbps	R 769				
80/80Mbps	R 859				
150/30Mbps	R 899				
150/150Mbps	R 999				
250/50Mbps	R 1 159				
250/250Mbps	R 1 259				
500/100Mbps	R 1 359				
500/500Mbps	R 1 559				

Table 64: Amobia on Frogfoot FTTH

Source: ICASA Database based on Tariff Notifications

The Amobia on Frogfoot 60/30Mbps FTTH package is comparable to the Cool Ideas Service Provider on Frogfoot 60/30Mbps package which is priced at R 569 or 14.9% less.

The amendment of the Amobia on Frogfoot FTTH became effective on 01 February 2024.

2.7.2.42. MWEB on Zoom FTTH

MWEB filed an amendment of its Zoom FTTH with the Authority on 13 December 2023. The amendment of the MWEB on Zoom FTTH entailed an upgrade of line

speeds for existing customers and the introduction of new FTTH packages for new customers. Table 65 below shows the amendment of the MWEB on Zoom FTTH.

Existing Customers						
Previous Line Speed	New Line Speed					
10/10Mbps	15/15Mbps	R 445				
25/25Mbps	30/30Mbps	R 599				
New C	ustomers					
Product Description	Price					
15/15Mbps	R 269					
30/30Mbps	R 445					
50/50Mbps	R 599					
100/100Mbps	R 789					
200/200Mbps	R 899					
500/250Mbps	R 1 049					
1000/500Gbps	R 1 189					

Table 65: MWEB on Zoom FTTH

Source: ICASA Database based on Tariff Notifications

As shown in the table above, existing customers on the MWEB on Zoom FTTH experienced a line speed upgrade at no additional cost on certain packages. The MWEB on Zoom 30/30Mbps FTTH package is comparable to the Home Connect on Zoom Fibre 30/30Mbps package which is priced at R 398 or 10.6% less.

The amendment of the MWEB on Zoom FTTH became effective on 01 January 2024.

2.7.2.43. Cell C Home Connecta Fibre Tariff Plan

Cell C filed an amendment of its Home Connecta Fibre Tariff Plan with the Authority on 14 December 2023. The amendment of the Cell C Home Connecta Fibre Tariff Plan entailed the addition of FTTH packages on various networks.

Table 66 below details a sample²⁹ of the amendment of the Cell C Home Connecta Tariff Plan.

²⁹ More information regarding Cell C's Home Connecta Fibre Tariff Plan can be found the Authority's database and may be made available upon request. In the case where the operator requested confidentiality, the Authority will liaise with such operator before sharing the requested information.

Vuma Product Description	
50/50Mbps	Price R 699
100/100Mbps	R 885
200/200Mbps	R 999
Openso	
50/25Mbps	R 599
50/50Mbps	R 649
100/50Mbps	R 749
Frogf	
40/10Mbps	R 599
40/40Mbps	R 675
80/20Mbps	R 749
MetroF	ibre
20/20Mbps	R 489
25/25Mbps	R 509
250/250Mbps	R 739
Octo	tel
25/25Mbps	R 499
50/50Mbps	R 719
100/100Mbps	R 869
Fibre Suburb	
10/10Mbps	R 495
25/25Mbps	R 649
50/50Mbps	R 749
Purple F	
10/10Mbps	R 629
20/20Mbps	R 769
50/50Mbps Waterfall Acce	R 899
10/10Mbps	R 549
20/20Mbps	R 749
50/50Mbps	R 899
Netstr	
10/10Mbps	R 749
20/20Mbps	R 849
40/40Mbps	R 899
Mits	
10/2Mbps	R 519
25/5Mbps	R 599
50/10Mbps	R 699
Link La	
10/10Mbps	R 369
30/30Mbps	R 599
50/50Mbps	R 759
Zoom F	ibre
15/15Mbps	R 269
30/30Mbps	R 469
50/50Mbps	R 639
100/100Mbps	R 769
200/200Mbps	R 899
500/250Mbps	R 1 029
1000/500Mbps	R 1 199

Table 66: Cell C Home Connecta Fibre Tariff Plan

Source: ICASA Database based on Tariff Notifications

Cell C's Home Connecta on Zoom Fibre 30/30Mbps FTTH package is comparable to the Home Connect on Zoom Fibre 30/30Mbps package which is priced at R 398 or 15.1% less.

The amendment of the Cell C Home Connecta Fibre Tariff Plan became effective on 29 December 2023.

2.7.2.44. Cool Ideas Service Provider on Frogfoot Air FTTH

Cool Ideas Service Provider filed an amendment of its Frogfoot Air FTTH with the Authority on 18 December 2023. The amendment of the Cool Ideas Service Provider on Frogfoot Air FTTH entailed a price adjustment. Table 67 below details the amendment of the Cool Ideas Service Provider on Frogfoot Air FTTH.

Table 67: Cool Ideas Service Provider on Frogfoot Air FTTH

Product Description	Previous Price	New Price	Difference	Variance (%)		
10/1Mbps	R 299	R 329	R 30	10%		
Sources ICASA Database based on Tariff Notifications						

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the Cool Ideas Service Provider on Frogfoot Air 10/10Mbps FTTH experienced a priced increase of R 30 or 10%, from R 299 to R 329. The amendment of the Cool Ideas Service Provider on Frogfoot Air FTTH became effective on 01 February 2024.

2.7.2.45. Cool Ideas Service Provider on Frogfoot FTTH

Cool Ideas Service Provider filed an amendment of its Frogfoot FTTH with the Authority on 18 December 2023. The amendment of the Cool Ideas Service Provider on Frogfoot FTTH entailed line speed upgrades and price adjustments of certain packages. Table 68 below details the amendment of the Cool Ideas Service Provider on Frogfoot FTTH.

Table 68: Cool Ideas Service Provider on Frogfoot FTTH

Previous Line Speed	New Line Speed	Previous Price	New Price	Difference	Variance (%)
40/10Mbps	60/30Mbps	R 599	R 569	-R 30	-5%
40/40Mbps	60/60Mbps	R 749	R 769	R 20	2.7%

80/20Mbps	120/60Mbps	R 749	R 749	R 0	0%
80/80Mbps	120/120Mbps	R 849	R 879	R 30	3.5%
150/30Mbps	240/120Mbps	R 879	R 879	R 0	0%
150/150Mbps	240/240Mbps	R 949	R 1 049	R 100	10.5%
250/50Mbps	400/200Mbps	R 999	R 999	R 0	0%
250/250Mbps	400/400Mbps	R 1 199	R 1 319	R 120	10%
500/100Mbps	1000/500Mbps	R 1 209	R 1 449	R 240	19.9%
500/500Mbps	1000/1000Mbps	R 1 499	R 1 759	R 260	17.3%
1000/200Mbps	1000/500Mbps	R 1 449	R 1 449	R 0	0%
1000/1000Mbps	N/A	R 1 699	R 1 759	R 60	3.5%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in absolute and percentage terms of R 30 or 5% occurred on the Cool Ideas Service Provider on Frogfoot 60/30Mbps FTTH package which experienced a line speed upgrade and a price reduction from R 599 to R 569 to the benefit of customers. The Cool Ideas Service Provider on Frogfoot 60/30Mbps FTTH package which is price at R 669 or 17.6% more.

The amendment of the Cool Ideas Service Provider on Frogfoot FTTH became effective on 01 February 2024.

2.7.2.46. Cool Ideas Service Provider on Jackal Creek Fibre Projects FTTH

Cool Ideas Service Provider filed an amendment of its Jackal Creek³⁰ Fibre Projects FTTH with the Authority on 18 December 2023. The amendment of the Cool Ideas Service Provider on Jackal Creek Fibre Projects FTTH entailed line speed upgrades and price adjustments of certain packages. Table 69 below details the amendment of the Cool Ideas Service Provider on Jackal Creek Fibre Projects FTTH.

Line Speed Upgrade and Price Adjustment								
Previous Line Speed New Line Speed Previous Price New Price Difference Variance (%								
4/4Mbps	10/10Mbps	R 529	R 539	R 10	1.9%			
20/20Mbps	25/25Mbps	R 899	R 799	-R 100	-11.1%			
Price Reductions								
Product Description Previous Price New Price Difference Variance (%)								

Table 69: Cool Ideas Service Provider on Jackal Creek Fibre Projects FTTH

³⁰ The fibre plan is available to customers residing in the Jackal Creek Estate.

10/10Mbps	R 649	R 539	-R 110	-16.9%
50/50Mbps	R 1 299	R 999	-R 300	-23.1%
100/100Mbps	R 1 399	R 1 149	-R 250	-17.9%

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the largest price reduction in absolute and percentage terms of R 300 or 23.1% occurred on the Cool Ideas Service Provider on Jackal Creek Fibre Projects 50/50Mbps FTTH which decreased from R 1 299 to R 999.

The amendment of the Cool Ideas Service Provider on Jackal Creek Fibre Projects FTTH became effective on 01 January 2024.

2.7.2.47. Home Connect on Linklayer FTTH

Home Connect filed an amendment of its Linklayer FTTH with the Authority on 18 December 2023. The amendment of the Home Connect on Linklayer FTTH entailed the introduction of a new package, line speed upgrades and price adjustments. Table 70 below details the amendment of the Home Connect on Linklayer FTTH.

New Package							
Pro	duct Description			Price			
30/30Mbps				R 489			
	Li	ine Speed Upgrad	le				
Previous Line Speed	New Line Speed	Previous Price	New Price	Difference	Variance (%)		
25/25Mbps	50/50Mbps	R 699	R 699	R 0	0%		
50/50Mbps	100/100Mbps	R 849	R 849	R 0	0%		
100/100Mbps	200/200Mbps	R 999	R 1 099	R 100	10%		
	Price Adjustment						
Product Description	Previous Price	New Price	Difference Variance (%)				
200/200Mbps	R 1 199	R 1 099	-R 100	-8	8.3%		

Table 70: Home Connect on Linklayer FTTH

Source: ICASA Database based on Tariff Notifications

As shown in the table above, the Home Connect on Linklayer 200/200Mbps FTTH experienced a price reduction of R 100 or 8.3%, from R 1 199 to R 1 099 and aligned in price with the upgrade of the 100/100Mbps package to 200/200Mbps. The Home Connect on Linklayer 50/50Mbps FTTH package is comparable to the ASAP Internet on Linklayer 50/50Mbps FTTH package which is priced at R 660 or 5.6% less.

The amendment of the Home Connect on Linklayer FTTH became effective on 01 January 2024.

2.7.2.48. Cool Ideas Service Provider on Waterfall Access Networks FTTH

Cool Ideas Service Provider filed an amendment of its Waterfall Access Networks FTTH with the Authority on 18 December 2023. The amendment of the Cool Ideas Service Provider on Waterfall Access Networks FTTH entailed the addition of new FTTH packages. Table 71 below details the new packages on the Cool Ideas Service Provider on Waterfall Access Networks FTTH.

Table 71: Cool Ideas Service Provider on Waterfall Access Networks FTTH

Product Description	Price
40/40Mbps	R 749
70/70Mbps	R 899
150/150Mbps	R 1 249
250/250Mbps	R 1 299
500/500Mbps	R 1 499
1000/1000Mbps	R 1 899

Source: ICASA Database based on Tariff Notifications

The amendment of the Cool Ideas Service Provider on Waterfall Access Networks FTTH became effective on 01 January 2024.

2.7.3. Promotional FTTH Plans

2.7.3.1. Cool Ideas Service Provider on Evotel FTTH Promotion

Cool Ideas Service Provider filed its Evotel FTTH Promotion with the Authority on 18 December 2023. The Cool Ideas Service Provider on Evotel FTTH Promotion entails upgraded line speed packages. Table 72 below details the Cool Ideas Service Provider on Evotel FTTH Promotion.

Previous Line Speed	New Line Speed	Price
10/2Mbps	20/4Mbps	R 599
30/30Mbps	60/60Mbps	R 779
75/75Mbps	150/150Mbps	R 929
125/125Mbps	250/250Mbps	R 1 079
300/300Mbps	600/600Mbps	R 1 229
850/850Mbps	850/850Mbps	R 1 399
20/10Mbps	40/20Mbps	R 749
50/50Mbps	100/100Mbps	R 899
100/100Mbps	200/200Mbps	R 1 049
200/200Mbps	400/400Mbps	R 1 199
1000/500Mbps	1000/500Mbps	R 1 399

Table 72: Cool Ideas Service Provider on Evotel FTTH Promotion

Source: ICASA Database based on Tariff Notifications

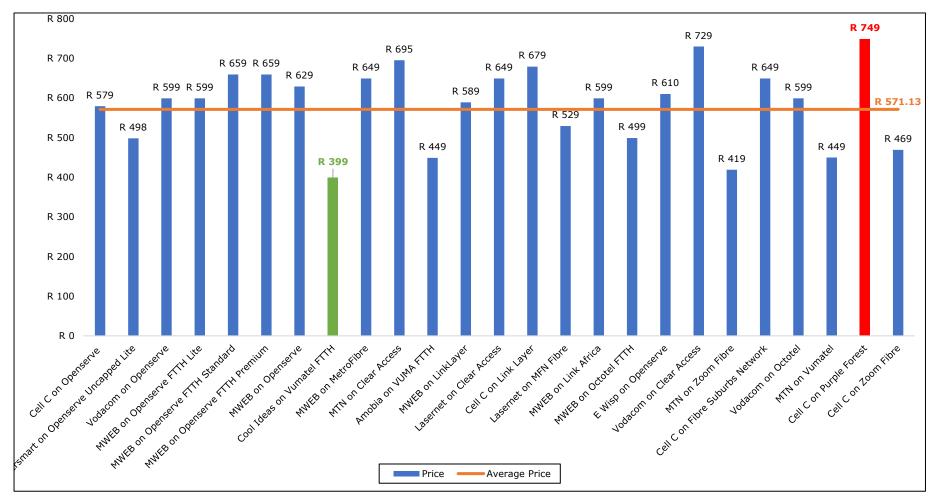
The Cool Ideas Service Provider on Evotel FTTH Promotion was launched on 01 January 2024 and it is available until 30 June 2024.

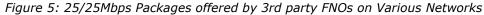
2.7.4. Comparative Analysis of Fibre Products

This sub-section provides a comparative analysis of FTTH packages provided on 3rd party FNOs. It aims to show how different ISPs price their packages of the same line speeds and shows the average market price, based on ICASA's tariff notifications database, which is formulated from information received from tariff notifications.

2.7.4.1. 25/25Mbps FTTH on Various Networks

• Figure 5 below shows that the sample approximates the average subscription fee of the 25/25Mbps line speed at R 571.13, which is down by R 40.87 or 6.7% from R 612 in the previous reporting period. The reduction in the average subscription fee can be explained by the reduction of subscription fees and an addition of new fibre packages that are priced below the average subscription fee in the previous reporting period. For example, Cell C reduced its 25/25Mbps fibre package on Zoom Fibre by R 130 or 21.7% from R 599 to R 469, and Cool Ideas introduced its 25/25Mbps package on Vumatel that is priced at R 399.





Source: ICASA Database Based on Tariff Notifications

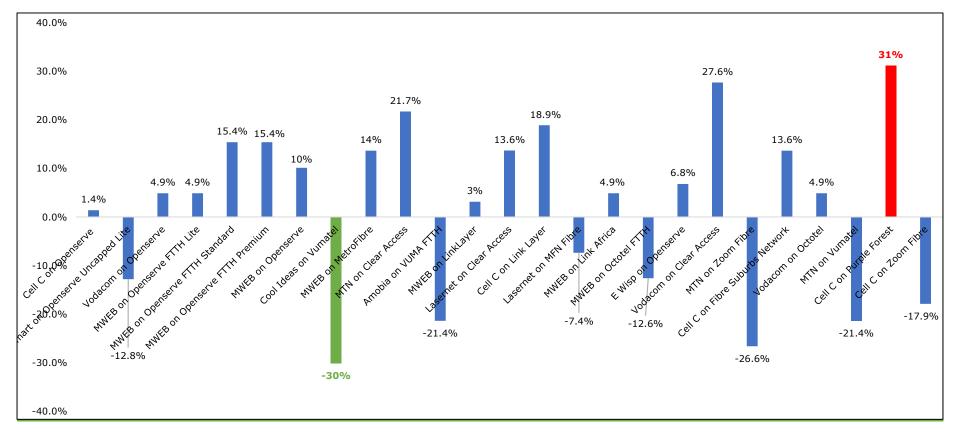


Figure 6: Percentage Deviation from the 25/25Mbps Average Price

Source: ICASA Database Based on Tariff Notifications

• It should be noted that 25 of the 31 sampled fibre packages are shown in the graphs above (figures 5 and 6) to avoid plotting a clustered graph.

- The Cool Ideas 25/25Mbps FTTH on Vumatel's network has the lowest subscription fee of R 399 which translates to the largest below average price deviation of 30%.
- Cell C's 25/25Mbps package on Purple Forest has the highest subscription fee of R 749, which translates to the largest deviation above the average price of 31%.
- It can be deduced from the sample that the subscription range (maximum minus minimum price) is R 350, which means that customers can obtain the same line speed subscription while one customer pays R 350 more than the other.
- The sample shows that half (i.e., 50%) of the subscription fees are priced at R 599 or less (the median).
- Therefore, the sampled subscription fees are somewhat normally distributed, with the mode and 50th percentile (i.e., the median) having the same value of R 599, while the mean is R 571.13 (4.7% less).
- The 25th and 75th percentile are R 499 and R 649 respectively. Thus, the range between the quartiles which excludes the lower and upper 25th percentile of the data (i.e., the interquartile range) is R 150.50, which suggest that most of the sampled prices have a concentrated range from R 499 (i.e., Q1, the 25th percentile) to R 649 (i.e., Q3, the 75th percentile).
- This is further supported by the standard deviation from the average price which is R 95 and the absence of outliers (i.e., prices that deviate away extremely from the mean). It should be noted that 21 or 68% of the subscription fees are one-standard deviation away from the average price, which means that if one increases/decreases the average subscription fee by R 95, sixty seven percent of the sampled subscription fees would fall within that interval.
- It is also worth noting that 13 of the 31 sampled (42%) fibre packages charge an amount below the average subscription fee.

2.7.4.2. 50/50Mbps FTTH on Various Networks

Figure 7 below shows that the sample approximates the average subscription fee of the 50/50Mbps line speed at R 783.28 per month. The average subscription fee decreased by R 19.72 or 2.5% from R 803 in the previous reporting period. The decrease in the average price can be explained by the adjustment in subscription fees of selected fibre packages. For example, MTN's 50/50Mbps on Zoom Fibre was decreased by R 170 or 22% from R 769 to R 599 per month.



Figure 7: 50/50Mbps Packages offered on Various Fibre Networks

Source: ICASA Database Based on Tariff Notifications

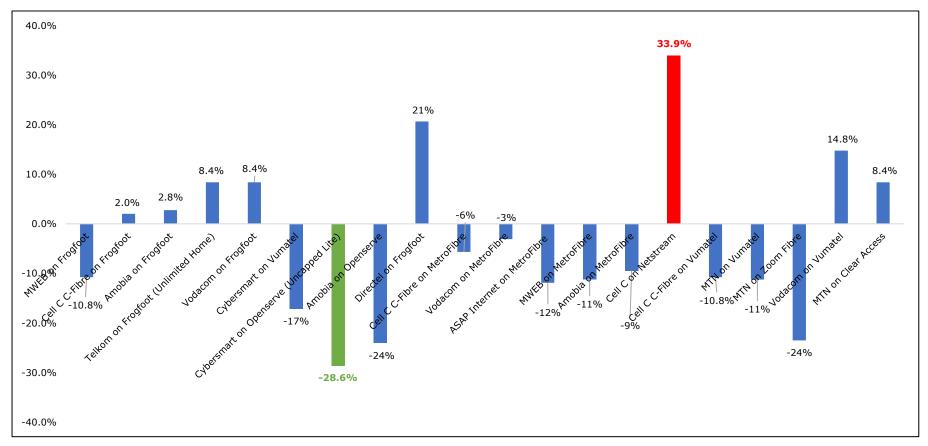


Figure 8: Percentage Deviation from the 50/50Mbps Average Price

Source: ICASA Database Based on Tariff Notifications

• It should be noted that 20 of the 60 sampled fibre packages are shown in the graphs above (figures 7 and 8) to avoid plotting a clustered graph.

- Cybersmart's 50/50Mbps on Openserve (Uncapped Lite) has the lowest subscription fee of R 559 which translates to the largest below average price deviation of 28.6%.
- Cell C's 50/50Mbps package on Netstream has the highest subscription fee of R 1 049, which translates to the largest deviation above the average price of 33.9%.
- It can be determined from the sample that the subscription range (maximum minus minimum price) is R 490, which means that customers can obtain the same line speed subscription at a price differential of at most R 490.
- It can also be deduced from the sample that half (i.e., 50%) of the subscription fees are priced at R 759 or less (the median).
- The 25th and 75th percentile are R 698 and R 856.50 respectively. Thus, the range between the quartiles which excludes the lower and upper 25th percentile of the data (i.e., the interquartile range) is R 158.5, which suggest that most of the sampled prices have a concentrated range from R 698 (i.e., Q1, the 25th percentile) to R 856.50 (i.e., Q3, the 75th percentile).
- The standard deviation from the average price which is R 113.21 and there are no outliers in the sample. It should be
 noted that 39 of the 60 observations or 65% of the subscription fees are one-standard deviation away from the average
 price, which means that if one increases/decreases the average subscription fee by R 113.21, sixty five percent of the
 sampled subscription fees would fall within that interval.
- It is also worth noting that 31 of the 60 sampled (52%) fibre packages charge an amount below the average subscription fee.

2.7.4.3. 100/100Mbps FTTH on Various Networks

Figure 9 below depicts that the sample approximates the average subscription fee of the 100/100Mbps line speed at R 941 per month, which was reduced by R 33 or 3.4% from R 974 in previous reporting period. The change of the average subscription fee is as a result of the price changes for selected fibre packages in the sample. For example, Vodacom's 100/100Mbps package on Openserve network realised a R 200 or 18.2% price decrease from R 1 099 to R 899.

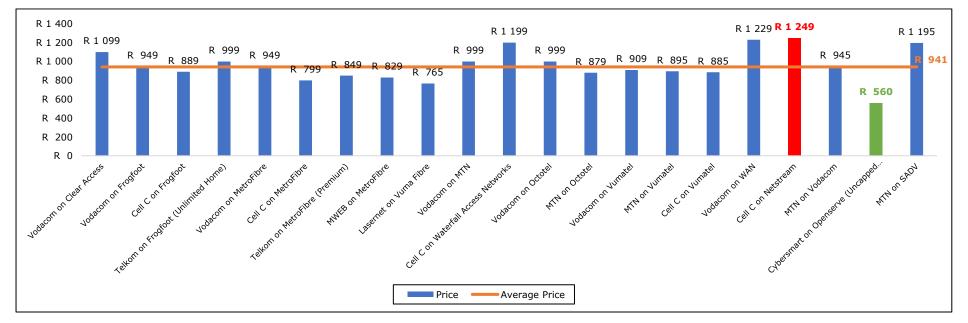


Figure 9: 100/100Mbps Packages offered by 3rd party FNOs on Various Networks

Source: ICASA Database Based on Tariff Notifications

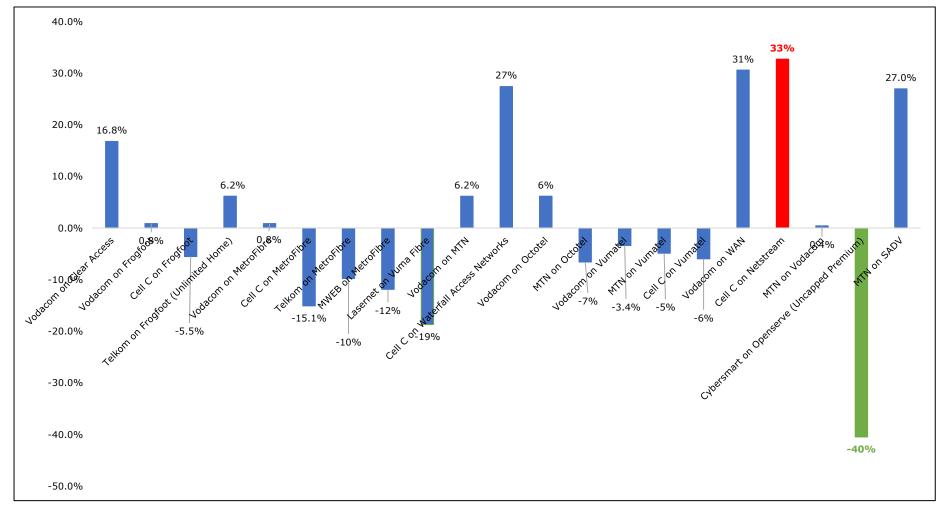


Figure 10: Percentage Deviation from the 100/100Mbps Average Price

Source: ICASA Database Based on Tariff Notifications

- It should be noted that 21 of the 53 sampled fibre packages are shown in the graphs above (figures 9 and 10) to avoid plotting a clustered graph.
- Cybersmart's 100/100Mbps FTTH on Openserve Fibre has the lowest subscription fee of R 560 which translates to the largest below average price deviation of 40%.
- Cell C's 100/100Mbps package on Netstream has the highest subscription fee of R 1 249, which translates to the largest deviation above the average price of 33%.
- It can be deduced from the sample that the subscription range (maximum minus minimum price) is R 689, which means that customers can obtain the same line speed subscription at a price differential of at most R 689.
- It can also be determined from the sample that half (i.e., 50%) of the subscription fees are priced at R 909 or less (the median).
- The 25th and 75th percentile are R 849 and R 999, respectively. Thus, the range between the quartiles which excludes the lower and upper 25th percentile of the data (i.e., the interquartile range) is R 150, which suggest that most of the sampled prices have a concentrated range from R 849 (i.e., Q1, the 25th percentile) to R 999 (i.e., Q3, the 75th percentile).
- This is further supported by the standard deviation from the average price which is R 143.65 and the absence of outliers. It should be noted that 39 of the 53 observations or 74% of the subscription fees are one-standard deviation away from the average price, which means that if one increases/decreases the average subscription fee by R 143.65, seventy four percent of the sampled subscription fees would fall within that interval.
- It is also worth noting that 27 of the 53 sampled (51%) fibre packages charge an amount below the average subscription fee.

3. Conclusion

The Authority observed the continued competitiveness between licensees in terms of the number of notifications received from licensees during the period under review with a total of 362 notifications, which is up by 27 notifications from the previous reporting period. The operators filed 42 new products, 134 promotions and 65 extensions to promotional offers (a total of 241), which is indicative of the operators' efforts to increase product variety and/or customer choice in the telecommunications market and incentivise, reward (loyal customers) and attract new customers by providing more affordable access to communication services.

The Authority observed the operators' efforts to offer more product options in the data services market. During the period under review, Vodacom introduced new 30-day standard prepaid data bundles, namely, 1.5GB, 5GB and 7.5GB, at R 99, R 279 and R 379, respectively. The 1.5GB is therefore currently being offered by three MNOs at R 99 (by Vodacom, MTN, and Cell C) and R 89 (by Telkom Mobile). The operator's efforts to charge competitive prices are also evident as it reduced the price of its 30-day standard prepaid 3GB data bundle by 22% to R 179. This amendment has made Vodacom's 30-day 3GB standard prepaid data bundle rank first (i.e., from lowest price to the highest) when compared to other MNOs. Vodacom also introduced its data bundles with a 6-month validity period, which is to the benefit of customers as it enables customers to keep the bundle for a longer period before expiry.

In the voice services market, the Authority received one prepaid tariff plan notification from MTN regarding its new PAYG Freedom Plan wherein it charges customers R 0.99 per minute, R 0.25 per SMS, and R 0.07 per MB of OOB rates, and offers affordable prepaid data bundles exclusive to the plan. The low OOB rates are to the benefit of customers as they reduce the cost of utilising OOB rates. Vodacom also increased its product variety in the voice services market by introducing new unlimited Just 4 You voice bundles which benefit customers with low in-bundle rates ranging from R 0.03 to R 0.12 per minute.

The Authority also observed a continued competitiveness in the provision of LTE and Wireless Internet services, the introduction of 5G products and wireless fibre

Internet services, with 20 notifications received during the period under review. For instance, Cell C introduced new packages under the SmartData tariff plan wherein it offers data bundles ranging from 10GB to 200GB which are available to customers on a post-paid, Top-up and/or month-to-month basis. On the other hand, MTN introduced its Mobile Broadband (MBB) Deal on Super Data Price Plan wherein a new SIM card, router and a 10GB data bundle valid for 30 days, at a price of R 399. The wireless Internet services also serve as an alternative to fixed broadband services, especially in areas where there is no fibre footprint.

FNOs and ISPs continue to amend and/or introduce new fibre services in the market and upgrading line speeds which the Authority deem as beneficial to the public in terms of increased product choice and quality of service, which may ultimately result in competitive pricing and more product innovation. For example, Cell C reduced its 25/25Mbps fibre package on Zoom Fibre by R 130 or 21.7% from R 599 to R 469. Cool Ideas and Vodacom introduced their 25/25Mbps packages on Vumatel that are priced at R 399 and R 449, respectively.

The FTTx comparative analysis shows that the approximated average prices for the 25/25Mbps, 50/50Mbps and 100/100Mbps decreased by 6.7%, 2.5% and 3.4% to R 571.13, R 783.28 and R 941, respectively. This suggests that the cost of fibre services is declining while Internet speeds are improving. The data samples of the selected line speeds also show that the subscription fees charged by operators tend to be normally distributed, therefore most prices tend to converge towards the estimated average price of each line speed. This may be indicative of the operators' efforts to become more competitive and increase their footprints/market shares in the fibre services market, resulting in the incumbents charging competitive prices, which ultimately benefits customers in terms of reduced communication costs.

The Authority noted that there could be potential non-compliance with the required 5-day period as per the Third Amendment to the Standard Terms and Conditions for Individual Electronic Communications Services, 2023 (Government Gazette No. 48317), and has referred this internally for further investigation with the Compliance Division. Furthermore, the Authority will continue to monitor and

publish this report with retail market prices to ensure that subscribers have information on the competitive rates which are prevailing in the market.

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Annexure A: List of Other³¹ Tariff Notifications Filed During the Period Under Review

TARIFF	EXPLANATION OF	RELEVANT	PRICING/PRODUCT/PACKAGE INFORMATION	STATUS
PLAN	THE TARIFF PLAN	DATES		
MTN 3-Day	MTN's 3-Day Bundle	Filed: 13 June	The promotion on 3-Day 1.5GB Bundle rewarded customers with a 200MB YouTube	Ongoing as at 31
Bundle with	with YouTube	2023	data bundle upon purchasing the 3-day 1.5GB data bundle. The promotional bundle	December 2023,
YouTube	Promotion rewarded		was made valid for 1 hour from the time of allocation.	however it was
Promotion	customers with a free	Launch/Effecti		decommissioned
	YouTube data	ve Date: 27		on 31 January
	bundle.	June 2023		2024.
		Extension		
		Date(s): 25		
		July 2023		
		Decommission		
		Date: 31		
		January 2024		
MTN Super	MTN's Super Data	Filed: 02	MTN amended the voice calling billing method in its Super Data Price plan from minute	Ongoing as at
Data Price	Price Plan notification	August 2023	base to per second billing.	December 2023.
Plan	entailed an			
	amendment to voice			

³¹ Other tariff notifications filed or received during the period under review that were in existence as at end of 31 December 2023 which were not discussed/mentioned in the main part of this report.

	services billing	Launch/Effecti							
	method.	ve Date: 18							
		August 2023							
Cell C	Cell C's Recharge	Filed: 12	Table 73: Cell	Table 73: Cell C Recharge Enhancer Promotion					
Recharge	Enhancer Promotion	August 2022	Droduct D	Product Description Validity Subscriber Action					
Enhancer	entailed daily data,	-)MB		till midnight	R	however it will be	
			60	60MB		till midnight	R 10		
Promotion voice and integrated bundles for qualifying		Launch/Effecti		0MB		d till midnight R 15			decommissioned
		ve Date: 24	150MB			Valid till midnight R 2			on 29 Februar
	customers.	August 2022	6 on-net minutes 15 on-net minutes			till midnight	R		2024.
	customers.	August 2022		et minutes		Valid till midnight Valid till midnight		15	2024.
				et minutes		Valid till midnight		20	-
		Extension	30MB + 30 C	n-net minutes	Valid	Valid till midnight R		5	1
	Date(s): 14		60MB + 60 On-net minutes		Valid	Valid till midnight		10	
			100MB + 100 On-net minutes Valid till midnight R 15						
		February 2023,	150MB + 150 On-net minutes Valid till midnight R 20						
		03 August	Source: ICASA	-					
		2023							
		2020							
		Expected							
		Decommission							
		Date: 29							
		February 2024							
MTN	The promotion	Filed: 08	Table 74: MTN	Ongoing as at 31					
Supersonic	rewards customers	August 2023		December 2023					
		August 2025			Standard			Variance	
3-Month	with discounted		Line Speed	Line Speed	Price (Incl.	Price (Incl.	Price Difference	(%)	and was expected
Home Fiber	subscription fees for	Launch/Effecti	(Mbps)	(Mbps)	VAT)	VAT)	D 150		to be
Promotion	the first three	ve Date: 18	40/20 40/40	50/25 50/50	R 549 R 639	R 399 R 569	-R 150 -R 70	-27.3% -11%	decommissioned
				100/50	R 729	R 589	-R 140	-19.2%	
	months.	August 2023	75/50 75/75	100/100	R 809	R 729	-R 80	-10%	on 31 January
			150/75	200/100	R 949	R 789	-R 160	-17%	2024. However,
			150/150	200/200	R 1 029	R 799	-R 230	-22.4%	

		Amendment		00/150 R 1 099	R 889	-R 210	-19%	MTN filed	an
		Date: 26		00/250 R 1 249 tabase based on Tariff	R 989	-R 260	-21%	extension on	22
		October 2023			Notifications			January 202	24,
								extending t	the
		Extension						promotion to	31
		Date(s): 14						March 2024, whi	ich
		November						will be discussed	l in
		2023, 22						the next reporti	
		January 2024						period.	-
		-							
		Decommission							
		Date: 31 March							
		2024							
Cell C Home	Cell C's Home	Filed: 15	Table 75: Cell C H	ome Connecta Fibre 1	00Mbps Promotion	1		Ongoing as at 3	31
Connecta	Connecta Fibre	August 2023	Product	Standard Price	Promotional Pr	ice Differe	Variance	December 202	23,
Fibre	Vumatel 100Mbps		Description	(Incl. VAT)	(Incl. VAT)	nce	(%)	however it w	vas
Vumatel	Promotion entailed a	Launch/Effecti	Openserve 75/75Mbps	R 739	R 629	-R 110	-14.9%	decommissioned	
100Mbps	single discounted	ve Date: 25	Octotel 100/100Mbps	R 929	R 719	-R 210	-22.6%	on 31 Janua	ary
Promotion	FTTH package on the	August 2023	Netstream 100/100Mbps	R 1 249	R 1 049	-R 200	-16%	2024.	
	Vumatel network that	Futureire	MetroFibre 100/100Mbps	R 849	R 739	-R 110	-13%		
	was discounted from R 885 to R 699.	Extension Date(s): 13	Zoom Fibre 100/100Mbps	R 729	R 889	R 160	21.9%		
		October 2023		tabase based on Tariff	[•] Notifications				
		Decommission							
		Date: 31							
		January 2024							

Vodacom	Vodacom amended	Filed: 22	Table 76: Vodacom Data Advance Bundles						Ongoing as at 31	
Airtime and Data	its data advance and voice advance	August 2023, 30 November	Previous N Data Adva Bundle	nce Advar Bund	ice Price (J le VAT) (Rand	per MB) (Current In- bundle Rate Rand per MB)	December 2023.	
Advance	bundles allocations.	2023	30MB	20M			0.10	R 0.15		
			100MB 150MB	50M 100M			0.07 0.08	R 0.14 R 0.12		
		Launch/Effecti	250MB	250M).07	R 0.07		
					ased on Tariff Not					
		ve Date: 29 August 2023,								
		07 December	Table 77: Vo	odacom Voice A	dvance Bundles					
		2023	Previous	Current		Current				
			Voice Advance	Voice Advance	Previous Price (Incl. VAT)	Price (Incl. VAT)	Price Differend	Variance ce (%)		
			Bundle 10Min	Bundle 10Min						
			Any- network	Vodacom-to- Vodacom	R 3	R 3	R 0	0%		
			30Min Vodacom- to- Vodacom	30Min Vodacom-to- Vodacom	R 3	R 5	R 2	66.7%		
			60Min Vodacom- to- Vodacom	Discontinued	R 5	Discontinued		N/A		
			60Min Any- network	60Min Any- network	R 12	R 12	R 0	0%		
			Source: ICA	SA Database ba	ased on Tariff Not	ifications				
Vodacom	The promotion	Filed: 23 May	Table 78: Vo	odacom Power I	Pack Bonus Airtim	ne Depletion Ra	tes		Ongoing as at 31	
Power Pack	rewards Power Pack	2023								
			Power Pack Bonus Airtime Depietion Rates Rates						December 2023,	
100%	subscribers with free		LUCA	however it was						
Airtime	additional airtime		Data (non-roaming) R 3 per MB Local ANAT SMS R 1 per SMS						decommissioned	
l			Source: ICA	SA Database ba	ased on Tariff Not	ifications				

Bonus	which is the same as	Launch/Effecti						on 31	January
Promotion	the recharge value.	ve Date: 01						2024	
		June 2023							
		Extension							
		August 2023							
		Decommission							
		Date: 31							
		January 2024							
MTN	The promotion	Filed: 31 May	Table 79: MTN Supe	ersonic on Zoom Fi	bre Promotiona	al Offer		Ongoing as	s at 31
Supersonic	entails reduced the	2023					-	December	2023,
Zoom Fibre	subscription fees for	2020	Line Speed (Mbps)	Current Price	Promotiona I Price	Price Difference	Variance (%)		it was
	selected Zoom fibre	Launch/Effecti	10/10	R 429	R 349	-R 80	-18.6%	decommiss	
Promotion		-	25/25	R 629	R 539	-R 90	-14.3%		
	packages.	ve Date: 09	50/50	R 769	R 689	-R 80	-10.4%	on 31	January
		June 2023	100/100	R 929	R 839	-R 90	-9.7%	2024.	
			200/200	R 1 099	R 979	-R 120	-10.9%	_	
		Extension	500/500	R 1 199	R 1 099	-R 100	-8.3%	_	
		Date(s): 29	1000/500 Source: ICASA Data	R 1 649	R 1 599	-R 50	-3%		
			Source. ICASA Data		III NOLIIICALIOIIS	5			
		August 2023							
		Decommission							
		Date: 31							
		January 2024							
MetroFibre	MetroFibre's Go	Filed: 30	Table 80: MetroFibre Go Vumatel 25/25Mbps Tactical Product Promotion						s at 31
Go Vumatel	Vumatel 25/25Mbps	August 2023							2023,
Go vuinatei		August 2025	Tactical Package Price Price						2023,

25/25Mbps	Tactical Product		G	o25 (25/25Mbps)			R 449		however it was
Tactical	Promotion entailed	Launch/Effecti	Source: ICASA D	atabase based on Ta	riff Notifications	5			decommissioned
Product	the installation of	ve Date: 15							on 31 Januar
Promotion	Vumatel's Customer	September							2024.
	Premise Equipment	2023							
	and the activation								
	thereof at a residence	Decommission							
	at no cost to the unit	Date: 31							
	owner/occupant	January 2024							
	subject to the placing								
	of an order during the								
	promotional period.								
Cell C	Cell C's Elevate	Filed: 31	Table 81: Cell C	Elevate Double-Up Pi	omotion				Ongoing as at 3
Elevate	Double-Up Promotion	August 2023	Due du st De		ocial Data		A		December 2023
Double-Up	entailed recurring		Product De Elevat	-	1GB	Validi 14 Da	-	Recurrence 12 months	however it will be
Promotion	social data bundles	Launch/Effecti	Elevat	-	3GB	14 Da		12 months	decommissioned
	which ranged from	ve Date: 12	Elevat	e 3	6GB	14 Da	ys	12 months	on 31 March 2024.
	1GB to 13GB.	September	Elevat		13GB	14 Da	ys	12 months	
		2023	Source: ICASA D	atabase based on Ta	riff Notifications	5			
		Decommission							
		Date: 31 March							
		2024							
Telkom	Telkom's 100GB LTE		Table 82: Telkom	n 100GB LTE Night Si	urfer Promotion				Ongoing as at 3
100GB LTE	Night Surfer	2023	Product	Standard Price	Promotiona		Differen	Variance	December 2023
Night Surfer	Promotion entailed a		Description	(Incl. VAT)	(Incl. V		ce	(%)	however it wa
Promotion	promotional LTE plan		100GB LTE	R 149	R 99		-R 50	-33.6%	decommissioned

	priced	at a	Launch/Effecti	Source: ICASA Database based on Tariff Notifications	on 3	1 1	January
	discounted	price of	ve Date: 20		2024.		
	R 99.		May 2023				
			Extension				
			Date(s): 05				
			September				
			2023				
			Decommission				
			Date: 31				
			January 2024				
MetroFibre	MetroFibre	ISP	Filed: 04 May	MetroFibre ISP 250Mbps Package Promotion offers existing customers on the 20Mbps	Ongoir	ig as	at 31
ISP	250Mbps	Package	2023	package an additional 230Mbps for a total subscription of R 550 per month; and	Decem	ber	2023
250Mbps	Promotion	rewards		existing customers on the 50Mbps package an additional 200Mbps for a total	and w	as ex	xpected
FTTH	customers v	vith a line	Launch/Effecti	subscription of R 550 per month.	to		be
Promotion	speed upgra	ide.	ve Date: 01		decom	missio	oned
			June 2023		on 30	Sep	tember
					2023.	Но	owever,
			Extension		Cell C	filed a	another
			Date(s): 05		extens	ion	on 05
			September		Septer	nber	2023,
			2023		extend	ing	the
					promo	tion	to 30
			Expected		Septer	nber	2024,
			Decommission		which	wi	ll be
			Date: 30		discuss	sed	in the

		September			next	reporting
		2024			period.	
Cell C Supa	The Cell C Supa	Filed: 15 June	Cell C filed an amendment of its Ultra Bor	nus 0.2 with the Authority on 06 September	Ongoing a	as at 31
Bonus Tariff	Bonus Tariff Plan	2023		hange of the tariff plan to become the Supa	December	
Plan	entails a tariff plan	2020	Bonus tariff plan.		December	20201
FIGIT	-					
	for new Cell C					
	customers and will	ve Date: 29				
	offer customers voice	June 2023				
	calls on a per second					
	basis, data, SMS and	Amendment				
	MMS.	Date: 06				
		September				
		2023				
	T U O U O U					
Telkom	Telkom Spend & Get	Filed: 11	Table 83: Telkom Spend & Get 2023 Sum	nmer Campaign	Ongoing a	
Spend & Get	2023 Summer	September	Spend Band	Free Data (on-net)	December	2023,
2023	Campaign entailed	2023	R 0 – R 19.99	OMB	however	it was
Summer	free data rewards		R 20 – R 29.99	250MB	decommiss	sioned
Campaign	that ranged from	Launch/Effecti	R 30 - R 39.99	300MB	on 23	January
	0MB to 1GB based on	ve Date: 22	R 40 - R 49.99	350MB	2024.	
	the customers		R 50 - R 59.99	450MB	20211	
			R 60 - R 69.99	550MB		
	weekly spend.	2023	R 70 - R 79.99	750MB		
			R 80 - R 99.99	850MB		
		Decommission	R 100 - R 149.99	1GB		
		Date: 23	R 150 - R 199.99	1GB		
		January 2024	R 200+	1GB		
			Source: ICASA Database based on Tariff	NULIICALIUIIS		

Cell C	Cell C Integrated	Filed: 12 June	Table 84: Cell C Integ	rated Data and Voice	Bundle Promotion		Ongoing as at 31
Integrated	Data and Voice	2023	Minutes	Data	Validity	Price	December 2023,
Data and	Bundles Promotion		60	2GB	7 days	R 29	however it will be
Voice	entails a 2GB data	Launch/Effecti	Source: ICASA Databa	ase based on Tariff No			decommissioned
Bundle	and 60 minutes	ve Date: 01					on 29 February
Promotion	bundle which is	June 2023					2024.
	priced at R 29.						
		Extension					
		Date(s): 12					
		September					
		2023					
		Decommission					
		Dates: 29					
		February 2024					
Cell C	Cell C Double Any-	Filed: 20					Ongoing as at 31
Double Any-	time Voice Bundles	February 2023	Table 85: Cell C Doub	le Anv-time Data Bur	ndles Promotion		December 2023,
time Data	Promotion entails			-			however it will be
Bundles	daily and weekly	Launch/Effecti		tion Anytime Promo		-	decommissioned
Promotion	voice bundles priced	ve Date: 02	2GB	2GB			on 29 February
	from R 29 to R 69.	March 2023	2GB	2GB	,	s R 99	2024.
			Source: ICASA Databa	ase dased on Tariff No	otifications		
		Extension					
		Date(s): 19					
		May 2023, 12					
		September					
		2023					
		2023					

		Decommission									
		Dates: 02 June									
		2023, 30									
		September									
		2023, 29									
		February 2024									
Cell C	Cell C WhatsApp	Filed: 20	Table 86: Cel	I C WhatsAp	p Bundles	Promotion				Ongoing	as at 31
WhatsApp	Bundles Promotion	February 2023	Product		New					Decembe	er 2023,
Bundles	entails the upgrade		Descriptio	Previous Validity	Validit	Previous Price (Incl. VAT)	New Price (Incl. VAT)	Differ ence	Varianc e (%)	however	it will be
Promotion	of validity periods	Launch/Effecti	n 600MB	14 days	y 15 days	R 20	N/A	N/A	N/A	decomm	issioned
	and price reductions	ve Date: 02	1GB	30 days	N/A	R 35	R 29	-R 6	-17.1%	on 29	February
	on certain packages.	March 2023		-	-	Tariff Notification				2024.	
		Extension									
		Date(s): 19									
		May 2023, 12									
		September									
		2023									
		2023									
		Decommission									
		Dates: 29									
		February 2024									
Cell C	Cell C's Double Any-	Filed: 20	Table 87: Cel	l C Double A	Ny-time V	oice Bundles Proi	motion			Ongoing	as at 31
Double Any-	time Voice Bundles	February 2023								Decembe	er 2023,
					Daily D	ouble Any-time V	oice				

time Voice	Promotion e	entails		Product Description	Validity	Price	however it will	be
Bundles	daily and v	veekly	Launch/Effecti	200 Minutes	Daily	R 29	decommissioned	b
Promotion	voice bundles	priced	ve Date: 02	Weekly Double Any-time Void	ce Promotion		on 29 Febru	Jary
	from R 29 to R	69.	March 2023	400 Minutes	Weekly	R 69	2024.	
				Source: ICASA Database based on Tariff Notification	ons			
			Extension					
			Date: 19 May					
			2023, 12					
			September					
			2023					
			Decommission					
			Dates: 29					
			February 2024					
Rain One	Rain's One Bu	y one	Filed: 15	Rain's One Buy one get one free megs Promotion e	ntails a free data alloc	cation ranging	Ongoing as at	31
Buy one get	get one free	megs	September	from 100MB to 500MB for data purchases ranging	from 100MB to 500M	IB.	December 20)23,
one free	Promotion enta	ails a	2023				however it will	be
megs	free data alloca	ition.					decommissioned	b
Promotion			Launch/Effecti				on 31 March 202	24.
			ve Date: 25					
			September					
			2023					
			Decommission					
			Date: 31 March					
			2024					

Rain Buy	Rain's Buy more for	Filed: 15	Table 88: Rain Buy more for less Promoti	ion	Ongoing as at 31
more for	less Promotion	September	Buying additional data	Buying additional minutes	December 2023,
less	entails Top-Up data	2023	R 10 for 1GB	10 cents for 1 minute	however it will be
Promotion	and minutes for		R 20 for 1GB	20 cents for 1 minute	decommissioned
	customers at specific	Launch/Effecti	R 30 for 1 GB	30 cents for 1 minute	on 31 March 2024.
	prices for a period of	ve Date: 27	R 40 for 1GB	40 cents for 1 minute	
			N/A	50 cents for 1 minute	
	24 to 48 hours from	September	N/A	60 cents for 1 minute	
	being publicly	2023	N/A	70 cents for 1 minute	
	advertised.		N/A	80 cents for 1 minute	
		Decommission	N/A	90 cents for 1 minute	
		Date: 31 March	Source: ICASA Database based on Tariff	Notifications	
		2024			
Rain Top-Up	Rain's Top-Up Plus	Filed: 18	Table 89: Rain Top-Up Plus 25% Free Pro	omotion	Ongoing as at 31
Plus 25%	25% Free Promotion	September	Standard Top-Up	25% free additional free gigs/minutes	December 2023,
Free	entails 25% free	2023	Data @ R 50 for 1 GB	1GB + 25% (250MB)	however it will be
Promotion	additional free		R 1 for 1 minute	1 minute + 25% (15 seconds)	decommissioned
	gigs/minutes for data	Launch/Effecti	Source: ICASA Database based on Tariff	Notifications	on 31 March 2024.
	(R 50 for 1GB) and	ve Date: 27			
	voice (R 1 for 1	September			
	minute) purchases.	2023			
	, ,				
		Decommission			
		Date: 31 March			
		2024			
Vodacom	Vodacom's Home	Filed: 10 June	Table 90: Vodacom Home Prepaid LTE Pr	romotion	Ongoing as at 31
Home	Prepaid LTE	2022		Price In-bundle Rate	December 2023,
	Promotion offers		Bundle Recurrence Vali	(Incl. VAT) (Rand per MB)	however it will be

Prepaid LTE	customers	Launch/Effecti	50GB Anytime					decommissioned
Promotion	promotional prices on	ve Date: 22	+ 50GB Night Owl	Once-off	30 days	R 299	R 0.003	on 31 March 2024.
	the Home Prepaid	June 2022	100GB Anytime + 100GB Night	Once-off	30 days	R 349	R 0.002	
	LTE data bundles.		Owl Source: ICASA Data	abase based on	Tariff Notificat	tions		
		Extension	Source. Tensh Dutt	buse bused on				
		Date(s): 22						
		September						
		2022, 17						
		March 2023,						
		22 September						
		2023						
		Decommission						
		Date: 31 March						
		2024						
MTN	The promotion	Filed: 28	Table 91: PAYG 'Red	harge and win'	' Summer Pron	notion		Ongoing as at 31
Summer	rewarded customers	September						December 2023,
Recharge	with free data	2023	MTN Recharge qualifiers	Data Rewar	d eligibility	Validity	Voice Reward eligibility	however it was
-		2023	R 10 -R 29		e data bundle	1hour-	60 minutes x 7	
and Win	bundles for airtime			pro 50MB Anvtim	mo e data bundle	once/day 1hour-	days 60 minutes x 7	decommissioned
Promotion	recharges from R 10.	Launch/Effecti	R 30 -R 49	pro	mo	once/day	days	on 31 January
		ve Date: 10	R 50 -R 99	100MB Anytim pro		24 hour - once/day	60 minutes x 7 days	2024.
		October 2023	R 100 -R 249		ne data bundle	2 days -	60 minutes x 7	
				pro		once/day	days	
			D 250 D 400	500MB Anytim	ne data bundle	3 days -	60 minutes x 7	
		Decommission	R 250 -R 499	pro	mo	once/day	days	
		Decommission Date: 31	R 250 -R 499 R 500 and above		mo e data bundle			_

Cell C	Cell C's Unlimited	Filed: 29	Table 92: Cell C Unli	mited Calls to Ce	ll C Voice Bundle Pro	omotion		Ongoing as at 31
Unlimited	Calls to Cell C Voice	September	Allocation		Validity	Г	Price	December 2023,
Calls to Cell	Bundle Promotion	2023	Anocation		validity		lice	however it will be
C Voice	entails 1 day							decommissioned
Bundle	unlimited voice	Launch/Effecti	Unlimited		Mid-night Expiry		R 9	on 31 March 2024.
Promotion	bundles.	ve Date: 11	Source: ICASA Data		,			
		October 2023						
		Extension Date(s): 19						
		January 2024						
		Decommission						
		Date: 31 March						
		2024						
Cool Ideas	Cool Ideas Service	Filed: 06	Table 93: Cool Ideas	Service Provider	on Octotel Summe	r Promotion		Ongoing as at 31
Service Provider on	Provider on Octotel Summer Promotion	October 2023	Product Description	Standard Price	Promotional Price	Differenc e	Variance (%)	December 2023, however it will be
Octotel	entails discounted	Launch/Effecti	50/50Mbps	R 796	R 699	-R 97	-12.2%	decommissioned
Summer	FTTH packages	ve Date: 18	100/100Mbps	R 933	R 699	-R 234	-25.1%	on 29 February
Promotion	ranging from	October 2023	200/200Mbps	R 1 133	R 699	-R 434	-38.3%	2024.
FIOINOLION	50/50Mbps to	October 2025	400/200Mbps	R 1 469	R 699	-R 770	-52.4%	2024.
	400/200Mbps for	Decommission	Source: ICASA Data	base based on Ta	riff Notifications			
	new customers who	Date: 29						
	signed up from	February 2024						
	elgillea ap from							

	October 2023 to							
	February 2024.							
MTN	The promotion	Filed: 06	Table 94: MTN	Supersonic Home	Fibre Promotion on (Octotel		Ongoing as at 31
Supersonic	rewards customers	October 2023		Standard Price	Promotional Price	Price	Variance	December 2023,
Home Fibre	who sign up for 12-		Line Speed	(Incl. VAT)	(Incl. VAT)	Difference	(%)	however it will be
Promotion	month contracts with	Launch/Effecti	25/25	R 499	R 399	-R 100	-20%	decommissioned
		-	50/50 100/100	R 699 R 849	R 599 R 749	-R 100 -R 100	-14.3% -11.8%	
on Octotel	discounted	ve Date: 08	200/200	R 999	R 849	-R 150	-15%	on 31 March 2024.
	subscription fees on	October 2023	400/200	R 1 099	R 899	-R 200	-18.2%	
	the fibre packages.		1000/200	R 1 399	R 999	-R 400	-28.6%	
		Decommission	Source: ICASA	Database based o	on Tariff Notifications			
		Date: 31 March						
		2024						
MetroFibre	The promotion	Filed: 06	MetroFibre's Di	irect 40Mbps Pror	notion offered custor	mers a 25 + 15M	bps (40Mbps)	Ongoing as at 31
Direct	rewarded customers	October 2023	package on Me	troFibre's Nexus n	etwork or a 20 + 20N	ባbps package on ነ	the MetroFibre	December 2023,
40Mbps	with free line speed		Nova network f	for R 499.				however it was
Promotion	upgrades.	Launch/Effecti						decommissioned
		ve Date: 13	MetroFibre's Di	rect 40Mbps was	priced as follows:			on 31 January
		October 2023	 25Mbps 	s was priced at R 4	449 plus an additiona	al 15Mbps for R 50),	2024.
			represe	enting a total of 40	Mbps for R 499 per i	month; and		
		Decommission	 20Mbps 	s priced at R399 p	lus an additional 20M	1bps for R 100, re	presenting a	
		Date: 31	total of	40Mbps for R 499	9 per month			
		January 2024						
MetroFibre	The promotion	Filed: 06	MetroFibre ISF	9 40Mbps Promot	ion offered custome	ers a 25 + 15M	bps (40Mbps)	Ongoing as at 31
ISP 40Mbps	rewarded customers	October 2023	package on Me	troFibre's Nexus n	etwork or a 20 + 20N	Abps package on t	the MetroFibre	December 2023,
Promotion	with free line speed		Nova network f	for R 380.				however it was
	upgrades		MetroFibre's IS	P 40Mbps was pri	ced as follows:			decommissioned

		Launch/Effecti	• 25Mbps plus an additional 15Mbps priced at R 380 pe	r month; and	on 31 January
		ve Date: 01	• 20Mbps plus an additional 20Mbps priced at R380 per	month	2024.
		November			
		2023			
		2023			
		Decommission			
		Date: 31			
		January 2024			
Cell C	Cell C's Summer	Filed: 13	Table 95: Cell C Summer Campaign Promotion (Sample)		Ongoing as at 31
			Table 35. Cell C Summer Campaign Fromotion (Sample)		
Summer	Campaign Promotion	October 2023	Data		December 2023,
Campaign	entails data, voice		Product Description	Validity	however it will be
Promotion	and social media	Launch/Effecti	10MB Free	1 Hour	decommissioned
	bundles at no	ve Date: 25	20MB Free	1 Day	on 24 February
			150MB Free	3 Days	
	additional cost for	October 2023	Facebook 10MB Free	1 Hour	2024.
	prepaid and TopUp		20MB Free	1 Hour 1 Day	-
	customers across all	Decommission	100MB Free	1 Day	-
	tariff plans	Date: 24	Instagram	i Day	
			10MB Free	1 Hour	
	depending on the	February 2024	20MB Free	1 Day	
	customer's usage		500MB Free	1 Day	
	and general		Voice		
	behaviour and		10 minutes Free	1 Hour	
			15 minutes Free	1 Day	
	network availability.		30 minutes Free	1 Day	
			WhatsApp		
			10MB Free	1 Hour	4
			20MB Free 100MB Free	1 Day	-
			Spotify	1 Day	
			10MB Free	1 Hour	9
			20MB Free	1 Day	4

			500MB Free TikTok 10MB Free 20MB Free 500MB Free Twitter 10MB Free 20MB Free 500MB Free 10MB Free 10MB Free 500MB Free 500MB Free 500MB Free		1 Day 1 Hour 1 Day 1 Day 1 Hour 1 Day 1 Day 2 Hours 1 Day 1 Day 1 Day	
Vodacom Unlock Summer promotion	The promotion rewards prepaid and hybrid customers with discounted once-off bundles for the duration of the offer.	October 2023 Launch/Effecti ve Date: 24	Bundle Description 50 VC min (1day) – R 5 1.5GB (1day) – R 19 Social: 3GB (1day) – R 39 20GB (4GB + 4GB Super Social + 12GB NO) for 7 days – R 49 120 ANAT min + 5GB + 5GB Social + 5GB NO for 7 days – R 99 75MB (1day) – R 1.50 (70% OFF) 100MB (1day) – R 2 (70% OFF) 100MB (1day) – R 3 (50% OFF) 250MB (1day) – R 5.50 (45% OFF) 250MB (1day) – R 10 (45% OFF) Source: ICASA Database based on Tariff Notification	Price (Incl. VAT) R 5 R 19 R 39 R 49 R 99 R 1.50 R 2 R 3 R 3 R 3 R 5.50 R 5.50 R 10 ations	Validity1 day1 day1 day7 days7 days1 day1 day	Ongoing as at 31 December 2023, however it will be decommissioned on 29 February 2024.

Cell C Home	Cell C's Home	Filed: 26 March	Cell C's Home Connecta Flexi Promotion was analysed in the 2021/22 FY Q2 Bi-annual	Ongoing as at 31
Connecta	Connecta Flexi	2021	Tariff Analysis Report which can be found on the Authority's website on the link below:	December 2023
Flexi	Promotion offers	2021		and was expected
Promotion	customers prepaid	Launch/Effecti	< https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-	to be
Promotion			jan-to-30-jun-2021 >	
	and TopUp anytime			decommissioned
	and night data	March 2021		on 31 October
	depending on the		The promotion was first extended on 08 March 2022 and has been extended seven	2023. However,
	customer's general	Amendment:	times, with the latest extension being filed with the Authority on 13 October 2023.	Cell C filed another
	spend.	24 February		extension on 13
		2023, 08 June		October 2023,
		2023		extending the
				promotion to 30
		Extension		April 2024, which
		Date(s): 25		will be discussed in
		July 2023, 13		the next reporting
		October 2023		period.
		Expected		
		Decommission		
		Date: 30 April		
		2024		
Cell C	The Cell C 100GB and	Filed: 04 March	Cell C's 100GB and 200GB for 6 Months Promotion was analysed in the 2021/22 FY	Ongoing as at 31
100GB and	200GB for 6 Months	2021	Q2 Bi-annual Tariff Analysis Report which can be found on the Authority's website on	December 2023
200GB for 6	Promotion allocates		the link below:	and was expected
Months	prepaid, post-paid	Launch/Effecti		to be
Promotion	and top-up	ve Date: 05		decommissioned
	customers additional	March 2021		on 30 October

	Nite data over and		<https: legislation-and-regulations="" tar<="" th="" www.icasa.org.za=""><th>iffs-analysis-report-01-</th><th>2023. However,</th></https:>	iffs-analysis-report-01-	2023. However,
	above the 100GB or	Extension	<u>jan-to-30-jun-2021</u> >		Cell C filed another
	200GB anytime data	Date(s): 25			extension on 16
	purchased.	July 2023; 16			October 2023,
		October 2023			extending the
			The promotion was first extended on 18 January 2022 and	d has been extended eight	promotion to 30
		Expected	times, with the latest extension being filed with the Author	rity on 16 October 2023.	April 2024, which
		Decommission			will be discussed in
		Date: 30 April			the next reporting
		2024			period.
Cell C	Cell C's University	Filed: 20 July	Table 97: Cell C University Student Data Bundles Promotio	on	Ongoing as at 31
University	Student Data	2022	Offer 1 - Students		December 2023
Student	Bundles Promotion		Anytime data	5GB	and was expected
Data	entails anytime and	Launch/Effecti	Nite data	10GB	to be
Bundles	nite data bundles for	ve Date: 01	Promotional Data	5GB	decommissioned
Promotion	university students.	August 2022	Price (Incl. VAT)	65	on 30 October
			Validity Source: ICASA Database based on Tariff Notifications	30 Days	2023. However,
		Extension	Source. ICASA Database Dased on Tanin Notifications		Cell C filed another
		Date(s): 19			extension on 16
		January 2023,			October 2023,
		25 July 2023,			extending the
		16 October			promotion to 30
		2023			April 2024, which
					will be discussed in
		Expected			the next reporting
		Decommission			period.

		Date: 30 April		
		2024		
Cell C	Cell C's Variable	Filed: 10	Table 98: Cell C Variable Bundles Promotion	Ongoing as at 31
Variable	Bundles Promotion	February 2023	Price Discount From 1% to 100%	December 2023
Bundles	entails discounted		Price From R 0 to R 500	and was expected
Promotion	prices ranging from	Launch/Effecti	Anytime Data From 1MB to 10GB	to be
	1% to 100% on data	ve Date: 22	Nite Data From 1MB to 10GB	decommissioned
	and voice bundles.	February 2023	On-net Minutes From 1Min to 5400Min	on 30 October
			Any-net Minutes From 1Min to 5400Min	2023. However,
		Extension	Validity From 1 day to 30 days	Cell C filed another
		Date(s): 12	Free Streaming Data From 1MB to 10GB	extension on 16
		April 2023, 25	Free Social Data From 1MB to 10GB	October 2023,
		July 2023, 16	Source: ICASA Database based on Tariff Notifications	extending the
		October 2023		promotion to 30
				April 2024, which
		Expected		will be discussed in
		Decommission		the next reporting
		Date: 30 April		period.
		2024		
Cell C	The Cell C WhatsApp	Filed: 07	Cell C's WhatsApp Boost Promotion was analysed in the 2021/22 FY Q2 Bi-annua	Ongoing as at 31
WhatsApp	Boost Promotion	November	Tariff Analysis Report which can be found on the Authority's website on the link below	December 2023
Boost	offers customers who	2019		and was expected
Promotion	purchase base		< <u>https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01</u>	to be
	(standard) daily, 5-	Launch/Effecti	<u>jan-to-30-jun-2021</u> >	decommissioned
	day or monthly data	ve Date: 19		on 30 October
	bundles.			2023. However,

		November	The promotion was first extended on 18 January 202	2 and has been exte	nded seven	Cell C filed another
		2019	times, with the latest extension being filed with the A	Authority on 30 Octob	oer 2023.	extension on 16
						October 2023,
						extending the
		- · ·				3
		Extension				promotion to 30
		Date(s): 20				April 2024, which
		April 2023; 16				will be discussed in
		October 2023				the next reporting
						period.
		Expected				
		Decommission				
		Date: 30 April				
		2024				
Cell C Load	Cell C's Loadshedding	Filed: 19 July	Table 99: Cell C Loadshedding Free Streaming and So	ocial Bundles Promot	ion	Ongoingas at 31
Shedding	Free Streaming and	2022				December 2023
_	_		Daily Video Streaming Promot Product Description	ional Data Validity	Price	
Free			100MB	Mid-night	R 0	and was expected
Streaming	Promotion entails	Launch/Effecti	350MB	Mid-night	R 0	to be
and Social	promotional data	ve Date: 29	500MB	Mid-night	R 0	decommissioned
	•		Two Days Video Streaming Prom		5.0	
Bundles	packages ranging	July 2022	100MB 200MB	2 Days	R 0 R 0	on 30 October
Promotion	from 100MB to 1GB		500MB	2 Days 2 Days	R 0	2023. However,
	with 1 and 2-day	Extension	1GB	2 Days	R 0	Cell C filed another
		LALEIISIOII	Daily Social Promotional			
	validity periods.	Date(s): 19	100MB	Mid-night	R 0	extension on 16
		January 2023,	350MB	Mid-night	R 0	October 2023,
		• •	500MB	Mid-night	R 0	
		20 April 2023,	Two Days Social Promotion			extending the
		25 July 2023,	100MB	2 Days	<u>R 0</u>	promotion to 30
			200MB 500MB	2 Days	R O	
		16 October	1GB	2 Days 2 Days	<u>R 0</u> R 0	April 2024, which
1		2023	Source: ICASA Database based on Tariff Notifications		K U	will be discussed in
				•		

				the next reporting
		Expected		period.
		Decommission		
		Date: 30 April		
		2024		
Cell C	Cell C's Upfront	Filed: 11	Cell C's Upfront Payment Bundles Promotion was analysed in the 2020/21 FY Q4 Bi-	Ongoing as at 31
Upfront	Payment Bundles and	November	annual Tariff Analysis Report which can be found on the Authority's website on the	December 2023
Payment	Double Data Promo	2020	link below:	and was expected
Bundles	are offered to			to be
Promotion	prepaid, post-paid	Launch/Effecti	< <u>https://www.icasa.org.za/legislation-and-regulations/bi-annual-tariffs-analysis-</u>	decommissioned
	and top-up	ve Date: 16	<u>report-01-jul-to-31-dec-2020</u> >	on 30 October
	customers, with	November		2023. However,
	bundles available for	2020	The promotion was first extended on 18 January 2022 and has been extended eight	Cell C filed another
	a once-off fee and		times, with the latest extension being filed with the Authority on 16 October 2023.	extension on 16
	they include the	Extension		October 2023,
	allocation of data	Date(s): 25		extending the
	every 30 days over	July 2023, 16		promotion to 30
	12 instalments.	October 2023		April 2024, which
				will be discussed in
		Expected		the next reporting
		Decommission		period.
		Date: 30 April		
		2024		

Cell C All-in-	Cell C's All-in-One	Filed: 20	Cell C All-in-One Bonus Nite Data Promotion was analysed in the 2021/22 FY Q4 Bi-	Ongoing as at 31
One Bonus	Bonus Nite Data	August 2021	annual Tariff Analysis Report which can be found on the Authority's website on the	December 2023
Nite Data	Promotion allocates		link below:	and was expected
Promotion	bonus Nite data	Launch/Effecti		to be
	enabling access to	ve Date: 27	< <u>Tariffs Analysis Report: 01 Jul to 31 Dec 2021 — Independent Communications</u> Authority of South Africa (icasa.org.za) >	decommissioned
	social media	August 2021		on 30 October
	platforms to			2023. However,
	customers who	Extension	The promotion was first extended on 19 July 2022 and has been extended six times,	Cell C filed another
	purchase a qualifying	Date(s): 25	with the latest extension being filed with the Authority on 16 October 2023.	extension on 16
	All-in-One bundle.	July 2023; 16		October 2023,
		October 2023		extending the
				promotion to 30
		Expected		April 2024, which
		Decommission		will be discussed in
		Date: 30 April		the next reporting
		2024		period.
Cell C	Cell C's Socializa	Filed: 11	Cell C's Socializa Bundles Promotion was analysed in the 2021/22 FY Q2 Bi-annual	Ongoing as at 31
Socializa	Bundles Promotion	November	Tariff Analysis Report which can be found on the Authority's website on the link below:	December 2023
Bundles	offers customers	2020		and was expected
Promotion	data that can be used		< <u>https://www.icasa.org.za/legislation-and-regulations/tariffs-analysis-report-01-</u>	to be
	exclusively to access	Launch/Effecti	<u>jan-to-30-jun-2021</u> >	decommissioned
	specific social media	ve Date: 13		on 30 October
	and/or streaming	November	The promotion was first extended on 18 January 2022 and has been extended eight	2023. However,
	media platforms.	2020	times, with the latest extension being filed with the Authority on 16 October 2023.	Cell C filed another
				extension on 16
				October 2023,
				extending the

		Amendment:							promotion to 30
		28 January							April 2024, which
		2022							will be discussed in
									the next reporting
		Extension							period.
		Date(s): 25							
		July 2023, 16							
		October 2023							
		Expected							
		Decommission							
		Date: 30 April							
		2024							
Cell C All-in-	Cell C All-in-One Plus	Filed: 14 July	Table 100: (Coll C All_in_O	ne Plus with Fa	cobook & Vi	daa Straami	na Promotion	Ongoing as at 31
					ne Plus wich Fa	CEDUUK & VI	ueo streann		
One Plus	with Facebook &	2022				y Bundles			December 2023
with	Video Streaming		Anytime Data	Facebook Data	Streaming Data	On-net Minutes	Any-net Minutes	Price (Incl. VAT)	and was expected
Facebook &	Promotion entails	Launch/Effecti	30MB	30MB	30MB	10 min	5 min	R 5	to be
Video	integrated voice,	ve Date: 26	50MB	50MB	50MB	10 min	10 min	R 10	decommissioned
Streaming	data, Facebook and	July 2022	150MB	150MB	150MB	10 min	10 min	R 20	on 30 October
Promotion	streaming data.					ly Bundles			2023. However,
		Extension	100MB	100MB	100MB	20 min	10 min	R 20	Cell C filed another
		Date(s): 17	350MB	350MB	300MB	40 min	20 min	R 49	extension on 16
		October 2022,	1GB 2GB	1GB 2GB	1GB 2GB	60 min 90 min	30 min 30 min	R 79 R 129	October 2023,
		18 January			Based on Tariff			1(12)	extending the
		2023, 25 July							promotion to 30
		2023, 25 July 2023, 16							April 2024, which
		October 2023							will be discussed in

				the next reporting
		Expected		period.
		Decommission		
		Date: 30 April		
		2024		
Cell C	Cell C's WhatsApp	Filed: 03 March	Table 101: Cell C WhatsApp Recharge Channel 7-Day 1GB Data Bundle Promotion	Ongoing as at 31
WhatsApp	Recharge Channel 7-	2022		December 2023
Recharge	day 1GB Data Bundle		Product Description Price Validity	and was expected
Channel 7-	Promotion gave	Launch Date:	1GB R 0 7 Days Source: ICASA Database Based on Tariff Notifications	to be
day 1GB	customers a 1GB 30-	31 March 2022		decommissioned
Data Bundle	day data bundle, if			on 30 October
Promotion	they recharged by for	Extension		2023. However,
	1GB or more for the	Date(s): 18		Cell C filed another
	first time on the	January 2023,		extension on 16
	WhatsApp Recharge	25 July 2023,		October 2023,
	Channel.	17 October		extending the
		2023		promotion to 30
				April 2024, which
		Decommission		will be discussed in
		Date: 30 April		the next reporting
		2024		period.
Cell C Day-	Cell C's Day-by-Day	Filed: 01	Cell C's Day-by-Day Night Data Bundle was analysed in the 2022/23 FY Q4 Bi-annual	Ongoing as at 31
by-Day	Night Data Bundle	March 2022	Tariff Analysis Report which can be found on the Authority's website on the link below:	December 2023
Night Data	Promotion entails a			and was expected
Bundle	7-Day night data	Launch/Effecti	< https://www.icasa.org.za/legislation-and-regulations/bi-annual-tariffs-analysis-	to be
Promotion	bundle and three 30-	ve Date: 11	<u>report-q4-2022-23</u> >	decommissioned
	day night data	March 2022		on 30 October

	bundles with data		The promotion was first extended on 01 June 2022 and has been extended five times,	2023. However,
	packages ranging	Extension	with the latest extension being filed with the Authority on 16 October 2023.	Cell C filed another
	from 7 168MB to	Date(s): 20		extension on 16
	30 720MB.	April 2023, 16		October 2023,
		October 2023		extending the
				promotion to 30
		Expected		April 2024, which
		Decommission		will be discussed in
		Date: 30 April		the next reporting
		2024		period.
Cell C All-in-	Cell C All-in-One Plus	Filed: 14 July	Cell C's All-in-One Plus with Facebook & Video Streaming Promotion was analysed in	Ongoing as at 31
One Plus	with Facebook &	2022	the 2022/23 FY Q4 Bi-annual Tariff Analysis Report which can be found on the	December 2023
with	Video Streaming		Authority's website on the link below:	and was expected
Facebook &	Promotion entails	Launch/Effecti		to be
Video	integrated voice,	ve Date: 26	< <u>https://www.icasa.org.za/legislation-and-regulations/bi-annual-tariffs-analysis-</u>	decommissioned
Streaming	data, Facebook and	July 2022	<u>report-q4-2022-23</u> >	on 31 October
Promotion	streaming data.			2023. However,
		Extension	The promotion was first extended on 17 October 2022 and has been extended five	Cell C filed another
		Date(s): 25	times, with the latest extension being filed with the Authority on 16 October 2023.	extension on 16
		July 2023, 16		October 2023,
		October 2023		extending the
				promotion to 30
		Expected		April 2024, which
		Decommission		will be discussed in
		Date: 31		the next reporting
		October 2023,		period.
		30 April 2024		

Cell C 7-Day	The Cell C 7-Day	Filed: 21 July	Cell C's 7-Day WhatsApp Boost Bundle Promotion was analysed in the 2020/21 FY Q4	Ongoing as at 31
WhatsApp	WhatsApp Boost	2020	Bi-annual Tariff Analysis Report which can be found on the Authority's website on the	December 2023
Boost	Bundle Promotion		link below:	and was expected
Bundle	was made available	Launch/Effecti		to be
Promotion	to customers who	ve Date: 31	< <u>https://www.icasa.org.za/legislation-and-regulations/retail-tariffs-report-01-jul-</u> 30-dec-2020 >	decommissioned
	purchase base	July 2020		on 30 October
	(standard) daily, 7-			2023. However,
	day or monthly data	Extension	The promotion was first extended on 18 January 2022 and has been extended eight	Cell C filed another
	bundles.	Date(s): 25	times, with the latest extension being filed with the Authority on 17 October 2023.	extension on 17
		July 2023, 17		October 2023,
		October 2023		extending the
				promotion to 30
		Expected		April 2024, which
		Decommission		will be discussed in
		Date: 30 April		the next reporting
		2024		period.
Cell C Daily	Cell C's Daily Data	Filed: 20	The 2GB data bundle was made available to customers that purchase the 1GB daily	Ongoing as at 31
Data	bundles and Nite	January 2022	bundle at R 20.	December 2023
bundles and	Data Bundles			and was expected
Nite Data	Promotion entail a	Launch/Effecti		to be
Bundles	2GB data bundle	ve Date: 21	The promotion was first extended on 18 January 2022 and has been extended seven	decommissioned
Promotion	which is priced at R	January 2022	times, with the latest extension being filed with the Authority on 16 October 2023.	on 30 October
	35 and valid until			2023. However,
	midnight on day of	Extension		Cell C filed another
	purchase.	Date(s): 25		extension on 16
		July 2023; 16		October 2023,
		October 2023		extending the

		Expected Decommission Date: 30 April 2024				promotion to 30 April 2024, which will be discussed in the next reporting period
Cell C Load	Cell C's Loadshedding	Filed: 19 July	Table 102: Cell C Loadshedding Free Streaming	and Social Bundles Prov	notion	Ongoing as at 31
Shedding	Free Streaming and	2022		and Social Dunales Prof	notion	December 2023
5		2022	Daily Video Streaming Pro	motional Data		
Free			Product Description	Validity	Price	and was expected
Streaming	Promotion entails	Launch/Effecti	100MB	Mid-night	R 0	to be
and Social	promotional data	ve Date: 29	350MB	Mid-night	R 0	decommissioned
Bundles	packages ranging	July 2022	500MB	Mid-night	R 0	on 30 October
Promotion	from 100MB to 1GB		Two Days Video Streaming P	Promotional Data		2023. However,
	with 1 and 2-day	Extension	100MB	2 Days	R 0	Cell C filed another
	validity periods.	Date(s): 19	200MB	2 Days	R 0	extension on 16
		January 2023,	500MB	2 Days	R 0	October 2023,
		20 April 2023,	1GB	2 Days	R 0	extending the
		25 July 2023,	Daily Social Promotio	onal Data		promotion to 30
		16 October	100MB	Mid-night	R 0	April 2024, which
		2023	350MB	Mid-night	R 0	will be discussed in
			500MB	Mid-night	R 0	the next reporting
		Expected	Two Days Social Promo	otional Data		period.
		Decommission	100MB	2 Days	R 0	p =
		Date: 30 April	200MB	2 Days	R 0	
		2024	500MB	2 Days	R 0	
		2024	1GB	2 Days	R 0	
			Source: ICASA Database based on Tariff Notifica	itions		

Cell C	Cell C's University	Filed: 20 July	Table 103: Cell C Univers	sity Student Data Bundles F	Promotion	Ongoing as at 31
University	Student Data	2022	Offer 1 - Students			December 2023
Student	Bundles Promotion		Anvti	me data	5GB	and was expected
Data	entails anytime and	Launch/Effecti		e data	10GB	to be
Bundles	nite data bundles for	ve Date: 01	Promot	onal Data	5GB	decommissioned
Promotion	university students.	August 2022	Price (2	ncl. VAT)	65	on 30 October
			Va	lidity	30 Days	2023. However,
		Extension	Source: ICASA Database	based on Tariff Notification	ns	Cell C filed another
		Date(s): 19				extension on 16
		January 2023,				October 2023,
		25 July 2023,				extending the
		16 October				promotion to 30
		2023				April 2024, which
						will be discussed in
		Expected				the next reporting
		Decommission				period.
		Date: 30 April				
		2024				
Cell C	Cell C's Variable	Filed: 10	Table 104: Cell C Variabl	e Bundles Promotion		Ongoing as at 31
Variable	Bundles Promotion	February 2023	Price Discount	From 1% to :	100%	December 2023
Bundles	entails discounted		Price	From R 0 to I	R 500	and was expected
Promotion	prices ranging from	-				to be
	1% to 100% on data	ve Date: 22	Anytime Data	From 1MB to	10GB	decommissioned
	and voice bundles.	February 2023	Nite Data	Erom 1MD to	1008	on 30 October
			Nite Data	From 1MB to	IUGD	2023. However,
		Extension	On-net Minutes	From 1Min to 5	i400Min	Cell C filed another
		Date(s): 12				extension on 16

		April 2023, 25 July 2023, 16	Any-net Minutes		From 1Min to 5400Min			October 2023, extending the
		October 2023	Validity		From 1 day to 30 days			promotion to 30
		Expected	Free Streaming Data		From 1MB to 10GB			April 2024, which will be discussed in
		Decommission	Free Social Data		From 1MB to 10GB			the next reporting
		Date: 30 April						period.
		2024	Source: ICASA Dat	abase based on	Tariff Notifications			
MTN Device	The promotion	Filed: 30 May	Table 105: MTN De	vice Value Add	Promotional Offer			Ongoing as at 31
Value Add	rewards customers	2023	3G Dev		LTE Device	5G Devic	æ	December 2023,
Promotion	with free promotional				ds- Once every 30 days x3		. .	however it was
	data bundles upon	Launch/Effecti	 3GB Anytime D Days 	ata valid for 3	 6GB Anytime Data valid for 3 Days 	 7GB Anytime valid for 3 D 		decommissioned
	purchasing qualifying	ve Date: 09	YouTube bundle for 3 days	e 250MB valid	YouTube bundle 500MB valid for 3 days	YouTube bur	ndle 1GB	on 31 January
	devices and	June 2023			Jnlocking Trigger		ay5	2024.
	recharging with qualifying amounts. MTN aims to drive device migration from 3G to LTE and to 5G technology devices and to encourage data adoption.	Extension Date(s): 17 October 2023 Decommission Date: 31 January 2024	 R 30 recharge (direct recharge: Cumulative eve from day of act device upgrade Source: ICASA Dat	s) ry 30 days ivation or over 3 months	 R 30 recharge (airtime or direct recharges) Cumulative every 30 days from day of activation or device upgrade over 3 months Tariff Notifications 	 R 50 recharge (airtime or d recharges) Cumulative e days from da activation or upgrade ove months 	irect every 30 ay of device	
Vodacom	The promotion	Filed: 20	Table 106: Vodaco	m Fibre Broadba	and on Vumatel			Ongoing as at 31
Fibre	offered customers	October 2023			Cubessistion Fee			December 2023,
Broadband	discounted		Line Speed (Mbps) S	Monthly ubscription	Subscription Fee (MtM, 12 & 24 Months Contract)		riance (%)	however it was

on Vumatel	subscription fees on	Launch/Effecti	-, -	449	R 399	-R 50	-11%	decommissioned
Installed	Vumatel's fibre	ve Date: 01		709	R 549	-R 160	-22.6%	on 31 January
				909 1 109	R 699 R 789	-R 210 -R 320	-23.1% -29%	2024.
Not Active	where inactive home	November		1 309	R 920	-R 389	-29.7%	2024.
Promotion	installations exist but	2023		1 509	R 1 150	-R 359	-24%	
	are not active.			2 309	R 1 432	-R 877	-38%	
		Decommission	Source: ICASA Databa	se based on Ta	ariff Notifications			
		Date: 31						
		January 2024						
Cool Ideas	Cool Ideas Service	Filed: 20	Table 107: Cool Ideas	Service Provide	er on Vumatel Pron	notion		Ongoing as at 31
Service Provider on	Provider's Vumatel Promotion entailed	October 2023	Product Description	Standard Pric	ce Promotional Price	Differenc	Variance (%)	December 2023, however it was
Vumatel	discounted pricing on	Launch/Effecti	25/25Mbps	N/A	R 399	N/A	N/A	decommissioned
Promotion	certain packages	ve Date: 01	50/50Mbps	R 749	R 549	R 200	-26.7%	on 31 January
Promotion			100/100Mbps	R 959	R 699	R 260	-27.1%	· · · · · · · · · · · · · · · · · · ·
	ranging from	November	200/200Mbps	R 1 169	R 789	R 380	-32.5%	2024.
	25/25Mbps to	2023	500/200Mbps	R 1 219	R 920	R 299	-24.5%	
	1000/500Mbps on		1000/250Mbps	R 1 589	R 1 150	R 439	-27.6%	
	the Vumatel network.	Decommission	1000/500Mbps	R 2 429	R 1 432	R 997	-41%	
		Date: 31	Source: ICASA Databa	se based on Ta	ariff Notifications	·		
		January 2024						
Cool Ideas	Cool Ideas Service	Filed: 20	Table 108: Cool Ideas	Service Provide	er on MetroFibre Pr	omotion		Ongoing as at 31
Service	Provider's MetroFibre	October 2023	Standard Line Spee	ed Pro	motional Line Speed	d	Price	December 2023,
Provider on	Promotion entailed		20/20Mbps		40/40Mbps		R 489	however it was
MetroFibre	an upgrade of certain	Launch/Effecti	25/25Mbps		40/40Mbps		R 489	decommissioned
Promotion	line speed packages	ve Date: 01	Source: ICASA Databa	se based on Ta				on 31 January
	to 40/40Mbps at a	November						2024.
	price of R 489.	2023						

Amobia on Vumatel Reconnectio n Campaign	Amobia's Vumatel Reconnection Campaign entailed discounted FTTH packages with line speeds ranging from 25/25Mbps to 1000/500Mbps.	Decommission Date: 31 January 2024 Filed: 23 October 2023 Launch/Effecti ve Date: 02 November 2023 Decommission Date: 31 January 2024	Product Description 25/25Mbps 50/50Mbps 100/100Mbps 200/200Mbps 500/200Mbps 1000/200Mbps 1000/500Mbps	n on Vumatel Reconne Standard Price R 449 R 665 R 815 R 1 015 R 1 205 R 1 415 R 2 115 tabase based on Tarif	Promotional Price R 399 R 549 R 699 R 789 R 920 R 1 150 R 1 432	Difference -R 50 -R 116 -R 226 -R 285 -R 265 -R 683	Variance (%) -11.1% -17.4% -14.2% -22.3% -23.7% -18.7% -32.3%	Ongoing as at 31 December 2023, however it was decommissioned on 31 January 2024.
Vodacom PowerFlex Prepaid Price Plan Promotion	The promotion offers customers affordable integrated bundles exclusive to the plan.	Filed: 25 October 2023 Launch/Effecti ve Date: 03 November 2023 Decommission Date: 31 March 2024	Service International MMS Data (out of bundle VAS Call Special Calls General Service Cal Special Short Codes VSP Emergency Ser Source: ICASA Dat	 	Rate R 1.74 R 0.80 pr R 0.29 pr R 1.20 pr R 1.50 pr	er message er MB er minute er minute er minute er minute er minute		Ongoing as at 31 December 2023, however it will be decommissioned on 31 March 2024.

			Bundle Description	Payment Method	Subscription Type	Price (Incl. VAT)	Validity	
			12 GB Anytime Data Unlimited Any Netw Minutes + Unlimited SI	ork Prepaid	Recurring	R 379	1 Calendar Month	
			17 GB Anytime Data Unlimited Any Netw Minutes + Unlimited SI	ork Prepaid	Recurring	R 449	1 Calendar Month	
			22 GB Anytime Data Unlimited Any Netw Minutes + Unlimited SI	ork Prepaid	Recurring	R 579	1 Calendar Month	
			Source: ICASA Datab	ase based on Tai	iff Notifications	1	1	
MTN Mobile	The promotion	Filed: 30	Table 112: MTN Mobi	le Broadband Rou	iter Promotion			Ongoing as at 31
Broadband	rewarded customers	October 2023	Product	Promotion	Data Va		ice (Incl. VAT)	December 2023,
Router Promotion	who purchase the MBB Router Super	Launch/Effecti	MBB Router Super Data	Free 10GB work f home data	rom 30 Da	a	R 399	however it was decommissioned
	Data bundle with a	ve Date: 09	Source: ICASA Datab	ase based on Tai	iff Notifications			on 31 January
	free 10GB work-	November						2024.
	from-home bundle	2023						
	valid for 30 days.							
		Decommission						
		Date: 31						
		January 2024						
ASAP	ASAP Internet on	Filed: 10	Table 113: ASAP Inte	rnet on Vumatel	FTTH Promotion			Ongoing as at 31
Internet on	Vumatel FTTH	November	Product	Standard Price	Promotional	Difference		December 2023,
Vumatel	Promotion entailed	2023	Description		Price	Difference		however it will be
	discounted line speed		50/50Mbps 100/100Mbps	R 690 R 865	R 345 R 430	-R 345 -R 435	-50%	decommissioned

FTTH	packages with line	Launch/Effecti	200/200Mb	ps	R 995	R 495	-R 500	-50,3%	on 29 February
Promotion	speeds of 50/50Mbps	ve Date: 21	500/500Mb	ps	R 1 140	R 570	-R 570	-50%	2024.
Troniction			1000/200M	bps	R 1 420	R 710	-R 710	-50%	
	to 1000/500Mbps.	November	1000/500M		R 2 250	R 1 125	-R 1 125	-50%	
		2023	Source: ICASA	Database	e based on Tarifi	f Notifications			
		Decommission							
		Date: 29							
		February 2024							
Vodacom	Vodacom's Mobile	Filed: 15	Table 114: Vo	dacom Mo	bile Back Up Dat	ta Bundle			Ongoing as at 31
					blic back op ba				
Mobile Back	Back Up Promotion	November		Product		Monthly Data		Ionthly	December 2023,
Up	rewards customers	2023	Vodacon	n Mobile Ba	ickup	Allocation (GB) 40GB	Sub	scription R 0	however it will be
Promotion	with free mobile				e based on Tarifi	f Notifications			decommissioned
	broadband data	Launch/Effecti							on 29 February
	access through	ve Date: 24							2024.
	mobile data access	November							
	technologies, during	2023							
	a Vodacom Fibre								
	Broadband service	Decommission							
	interruption.	Date: 29							
	interruption.								
		February 2024							
Vodacom	The promotion	Filed: 15	Table 115: Voo	dacom Se	lf Build Overbuild	d and Low Uptake	Precincts Pro	motion	Ongoing as at 31
Reduced	rewards customers	November				Discounted			December 2023,
Monthly	subscribe to	2023	Line		Standard	Monthly	Duite	Mania	however it will be
Subscription	Vodacom's MtM self		Speed	Contract Term	Monthly	Subscription MtM Contract	Price Difference	Variance (%)	decommissioned
Promotion	build, overbuild and	Launch/Effecti	(Mbps)		Subscription	(first 12 Months)			on 31 March 2024.
	low uptake precincts	ve Date: 01	20/10	MtM	R 599	R 299	-R 300	-50.1%	
			20/20	MtM	R 649	R 349	-R 300	-46.2%	4
			50/25	MtM	R 799	R 399	-R 400	-50.1%	

	with reduced	December	50/50	MtM	R 899	R 449	-R 450	-50.1%	
	subscription fees.	2023	100/100	MtM	R 999	R 499 R 599	-R 500	-50.1% -50%	
			200/200 Source: ICAS	MtM SA Database b	<u>R 1 199</u> ased on Tariff		-R 600	-50%	
						<i>Hotineations</i>			
		Decommission							
		Date: 31 March							
		2024							
Vodacom	The promotion	Filed: 24	Table 116: V	odacom 1TB a	and 8GB Prom	otional Bundles			Ongoing as at 31
1TB and	rewards prepaid and	November		Data	Price	(Incl. VAT)	Vali	ditv	December 2023,
8GB	hybrid customers	2023		3GB		R 49	1 0		however it will be
Promotion	with promotional			1TB		R 999	30 0	lays	decommissioned
rionotion	•	Loupob /Efforti	Source: ICAS	SA Database b	ased on Tariff	[•] Notifications	•		
	data bundles.	Launch/Effecti							on 30 March 2024.
		ve Date: 07							
		December							
		2023							
		Decommission							
		Date: 30 March							
		2024							
Vodacom	The promotional offer	Filed: 30	Table 117: V Promotion	odacom Fibre	e Broadband o	on MetroFibre R	educed Monthly	Subscription	Ongoing as at 31
Openserve	rewards customers	November	Promotion						December 2023,
and	with reduced	2023				romotional			however it will be
MetroFibre	subscription fees for		Line Speed (Mbps)	Montl Subscri		Reduced Monthly	Price Difference	Variance (%)	decommissioned
Reduced	the first two months	Launch/Effecti			Sı	ubscription			on 31 March 2024.
		-	25/25 75/75	R 49 R 79		R 449	-R 50	-10%	011 31 March 2024.
Monthly	on the MtM and 12-	ve Date: 11	250/250	R 79 R 89		R 699 R 799	-R 100 -R 100	-12.5% -11.1%	
Subscription	month contracts, and	December	400/400	R 99	9	R 899	-R 100	-10%	
Promotions	for the first four	2023	500/500	R 1 1		R 999	-R 150	-13.1%	
			1000/250 Source: ICAS	R 1 2 A Database b	ased on Tariff	R 1 149	-R 150	-11.5%	

	months on the 24-	Decommission								
	month contracts.	Date: 31 March	Table 118: Vo	dacom Fibre	Broadba	nd on	Openserve l	Reduced Mor	thly Subscription	
		2024	Promotion				,		, ,	
			Line Speed (Mbps)	Month Subscrip		Reduc	motional ed Monthly scription	Price Difference	Variance (%)	
			50/25	R 599		ŀ	R 399	-R 200	-33.4%	
			50/50	R 649				N/A		
			100/50	R 799		ŀ	R 599	-R 200	-25%	
			100/100 200/100	R 899 R 1 04		1	R 799	N/A -R 250	-23.8%	
			200/200	R 1 09			(755	N/A	23.070	
			300/150	R 1 19	99		R 899	-R 300	-25%	
			500/250	R 1 34			R 999	-R 350	-25.9%	
			Source: ICASA	Database d	ased on T	aritt N	IOTITICATIONS			
MTN Delight	The promotional offer	Filed: 04 April	Table 119: MT	N Delight Ca	mpaign P	Promot	ion			Ongoing as at 31
Campaign	rewards prepaid	2023	Region	Condition	Spen Classifica		Customer	Segment	Delight Offer	December 2023,
Promotion	customers with free		Performance	>15 Days			Type Mass - Data	-	Free 100MB - 1	however it will be
PAYG	voice bundles, data	Launch/Effecti		>15 Days	<r 25<="" td=""><td>0</td><td>Mass - Data</td><td>1</td><td>hour Free 5 minutes - 1</td><td>decommissioned</td></r>	0	Mass - Data	1	hour Free 5 minutes - 1	decommissioned
	bundles, or a	ve Date: 18	Stable	>15 Days	<r 25<="" td=""><td>50</td><td>Mass - Voice</td><td>2</td><td>hour</td><td>on 31 March 2024.</td></r>	50	Mass - Voice	2	hour	on 31 March 2024.
	combination of both,	April 2023		>15 Days	>R 25	50	HVC	3	Free 300MB - 1 hour	
	in accordance with			0-15 Days	Voice	9	Mass - Incoming Voice Only	4	Free 5 minutes - 1 hour	
	the network availability in their	Extension Date(s): 05		0-15 Days	Voice + [Data	Mass - Incoming + Non-data	5	Free 5 minutes + 50MB - 1 hour	
	regions.	June 2023, 05	Decreasing	0-15 Days	Data	1	Mass - Outgoing Non-data	6	Free 100MB - 1 hour	
		December 2023		>15 Days	<r 25<="" td=""><td>50</td><td>Mass - Data</td><td>7</td><td>Free 150MB - 1 hour</td><td></td></r>	50	Mass - Data	7	Free 150MB - 1 hour	
		2025		>15 Days	<r 25<="" td=""><td>50</td><td>Mass - Voice</td><td>8</td><td>Free 10 minutes - 1 hour</td><td></td></r>	50	Mass - Voice	8	Free 10 minutes - 1 hour	
				>15 Days	>R 25	50	HVC	9	Free 500MB - 1 hour	

		Decommission		0-15 Days	Voice	Mass - Incoming	4	Free 5 minutes - 1 hour	
		Date: 31 March 2024		0-15 Days	Voice + Data	Voice Only Mass - Incoming + non-data	5	Free 5 minutes + 50MB - 1 hour	
			Outlier	0-15 Days	Data	Mass - Outgoing Non-data	6	Free 50MB - 1 hour	
				>15 Days	<r 250<="" td=""><td>Mass - Data</td><td>7</td><td>Free 150MB - 1 hour</td><td></td></r>	Mass - Data	7	Free 150MB - 1 hour	
				>15 Days	>R 250	Mass - Voice	8	Free 10 minutes - 1 hour	
				>15 Days	>R 250	HVC	9	Free 500MB - 1 hour	
			Default Delight Source: ICASA	Database	based on Tariff	Notifications	10	Free 50MB - 1 hour	
MetroFibre	MetroFibre's Direct	Filed: 07	Table 120: Me	troFibre Dii	rect 75Mbps FTT	H Promotion			Ongoing as at 31
Direct	75Mbps FTTH	December	Due du et De ee		Standard Price	Promotional	Differe	enc Variance	December 2023,
75Mbps	Promotion entailed a	2023	Product Desc			Price	e	(%)	however it will be
FTTH	discounted 75Mbps		75Mbps Source: ICASA		R 749 based on Tariff	R 649 Notifications	-R 10	00 -13.4%	decommissioned
Promotion	FTTH package for 12	Launch/Effecti							on 31 March 2024.
	months from the date	ve Date: 01							
	of	January 2024							
	activation/upgrade.								
	The 75Mbps FTTH	Decommission							
	package was	Date: 31 March							
	discounted from R	2024							
	749 to R 649.								

MTN	The promotion	Filed: 13	Table 121: M	ble 121: MTN Supersonic Home Fibre Promotion					
Supersonic	rewards customers	December	Line	Standard	Promotional			launched on 01	
Home Fibre	who subscribe on	2023	Speed (Mbps)	Subscription Fee (Incl. VAT)	Subscription Fee (Incl. VAT)	Price Difference	Variance (%)	February 2024 and	
Promotion	fibre broadband				Frogfoot			will be	
	packages on either	Launch/Effecti	60/30	R 599	R 499	-R 100	-16.7%	decommissioned	
	Frogfoot, MetroFibre	ve Date: 01	120/60	R 669	R 599	-R 70	-10.5%	on 31 March 2024.	
	- .		240/120	R 799	R 699	-R 100	-12.5%		
	or Zoom Fibre, with	February 2024	1000/500	R 1 099	R 899	-R 200	-18.2%		
	reduced subscription				MetroFibre	-			
	fees for the first 3	Decommission	25/25	R 479	R 399	-R 80	-16.7%		
	lees for the first 5	Decommission			Zoom Fibre				
	months.	Date: 31 March	50/50	R 599	R 499	-R 100	-16.7%		
		2024	100/100	R 799	R 599	-R 200	-25%		
		2021	Source: ICAS	SA Database based on	Tariff Notifications				

Annexure B: Promotions that Ended During the Period Under Review

TARIFF PLAN	EXPLANATION OF THE TARIFF PLAN	RELEVANT DATES
Vodacom Fibre Broadband Promotion	The promotion rewarded customers with promotional tariffs on Frogfoot's	Filed: 24 April 2023
Frogfoot	fibre broadband packages.	
		Launch Date: 05 May 2023
		Extension Date: 07 July 2023
		Decommission Date: 30 November 2023
Vodacom Fibre Broadband Promotion on	The promotion rewarded customers with promotional tariffs on	Filed: 26 April 2023
MetroFibre	MetroFibre's fibre broadband packages.	
		Launch Date: 09 May 2023
		Extension Date: 07 July 2023
		Decommission Date: 30 November 2023
MTN Everyday Gigs YouTube Promotion	The promotion rewarded customers with a free recurring 1-hour YouTube	Filed: 12 July 2023
	bundle valid for 7 days which was allocated for every successful purchase	
	of a 7-day Everyday Gigs bundle.	Launch Date: 25 July 2023
		Decommission Date: 31 October 2023
MTN's Supersonic August Real Deals	The promotion rewarded new On-the-Go customers who sign up for the	Filed: 17 July 2023
Promotion	25GB or 50GB package with a free MiFi device during the promotional	
	period.	Launch Date: 01 August 2023

		Decommission Date: 31 August 2023
Cell C 4Eva Promotion	Cell C's 4Eva Promotion entailed a promotional voice plan priced at R 0.49 which applied only for local calls.	Filed: 14 June 2023
		Launch Date: 27 June 2023
		Extension Date: 18 July 2023
		Decommission Date: 31 October 2023
MetroFibre Go50 Vumatel July and August	MetroFibre's Go50 Vumatel July and August 2023 Promotion entailed	Filed: 27 June 2023
2023 Promotion	discounted rates on the Go50 package on the Vumatel network.	
		Launch Date: 01 July 2023
		Extension Date: 19 July 2023
		Decommission Date: 30 September 2023
Cell C Home Connecta Fibre Octotel R 19	Cell C's Home Connecta Fibre Octotel R 19 Promotion entailed discounted	Filed: 20 July 2023
Promotion	line speed packages priced at R 19.	
		Launch Date: 01 August
		2023Decommission Date: 31 August
		2023
MetroFibre Home Small Towns Direct	MetroFibre's Home Small Towns Direct Customers 100Mbps Promotion	Filed: 21 July 2023
Customers 100Mbps Promotion	was available to customers that placed a 100Mbps internet service order	
	and resided in the following areas:	Launch Date: 01 August 2023
	Bloemhof;	
	Christiana;	Decommission Date: 31 December 2023
	Beaufort West;	

	Warrenton; and	
	• Queenstown	
Cell C Home Connecta Zoom Fibre 25Mbps	Cell C Home Connecta Zoom Fibre 25Mbps Promotion entailed a single	Filed: 25 July 2023
Promotion	25/25Mbps promotional line speed package that was discounted from a	
	price of R 569 to R 399.	Launch Date: 03 August 2023
		Decommission Date: 31 August 2023
MTN Summer Lite Recharge and Get		Filed: 27 July 2023
Promotion	Cape Western Cape and Central regions. Customers who recharged with	
	qualifying amounts were rewarded with free data bundles.	Launch Date: 08 August 2023
		Decommission Date: 30 September 2023
Cell C All-My Rewards Bundle Promotion	Cell C's All-My Rewards Bundle Promotion entailed integrated data (0 –	Filed: 01 August 2023
	2GB), on-net $(0 - 900 \text{ minutes})$ and any-net $(0 - 300 \text{ minutes})$ voice	
	packages.	Launch Date: 11 August 2023
		Decommission Date: 30 November 2023
Cell C Home Connecta Fibre Vumatel	Cell C's Home Connecta Fibre Vumatel 100Mbps Promotion entailed a	Filed: 15 August 2023
100Mbps Promotion	single discounted FTTH package on the Vumatel network which was	
	priced at R 699.	Launch Date: 25 August 2023
		Decommission Date: 31 October 2023
Cell C Home Connecta Fibre 100Mbps	Cell C's Home Connecta Fibre 100Mbps Promotion entailed discounted	Filed: 16 August 2023
Promotion	FTTH packages which ranged from 75/75Mbps to 100/100Mbps on	
	various networks.	Launch Date: 28 August 2023
		Decommission Date: 30 November 2023

Telkom FTTH Broadband Promotion	Telkom's FTTH Broadband Promotion entailed discounted FTTH packages	Filed: 21 August 2023
	that had line speeds ranging from 20/10Mbps to 500/250Mbps.	
		Launch Date: 28 August 2023
		Decommission Date: 31 October 2023
Telkom CSS Gated Community Broadband	Telkom's CSS Gated Community Offers Promotion entailed discounted	Filed: 21 August 2023
Offers Promotion	FTTH packages which had discounts which ranged from 10.7% to 25.6%.	
		Launch Date: 28 August 2023
		Decommission Date: 31 October 2023
Cell C Home Connecta Fibre 100Mbps	Cell C's Home Connecta Fibre 100Mbps Promotion entailed discounted	Filed: 24 August 2023
Promotion	FTTH packages on various networks.	
		Launch Date: 28 August 2023
		Decommission Date: 30 November 2023
Cool Ideas Service Provider on 3C FTTH	Cool Ideas Service Provider's 3C FTTH Promotion entailed a discounted	Filed: 01 September 2023
Promotion	50/50Mbps promotional package that was discounted from a price of R	
	899 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Balwin FTTH	Cool Ideas Service Provider's Balwin FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps promotional FTTH package that was discounted	
	from a price of R 809 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023

Cool Ideas Service Provider on Clear Access	Cool Ideas Service Provider's Clear Access FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps promotional package that was discounted from a	
	price of R 949 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on DFA FTTH	Cool Ideas Service Provider's DFA FTTH Promotion entailed a discounted	Filed: 01 September 2023
Promotion	50/50Mbps FTTH promotional package that was discounted from a price	
	of R 909 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on DNATEL	Cool Ideas Service Provider's DNATEL FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH promotional package that was discounted	
	from a price of R 747 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Evotel FTTH	The Cool Ideas Service Provider's Evotel FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 929 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Frogfoot	Cool Ideas Service Provider's on Frogfoot FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 749 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023

Cool Ideas Service Provider on Linklayer	Cool Ideas Service Provider on Linklayer FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 849 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on MetroFibre	Cool Ideas Service Provider's on MetroFibre FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 799 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on MFN FTTH	Cool Ideas Service Provider on MFN FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 779 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on MTN FTTH	Cool Ideas Service Provider on MTN FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 899 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Netstream	Cool Ideas Service Provider on Netstream FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 849 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023

Cool Ideas Service Provider on Octotel FTTH	Cool Ideas Service Provider on Octotel FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 796 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2022
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Openserve	Cool Ideas Service Provider on Openserve FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 75/50Mbps FTTH package	
	that was discounted from a price of R 850 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Thinkspeed	Cool Ideas Service Provider's on Thinkspeed FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 849 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on TT Connect	Cool Ideas Service Provider on TT Connect FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 75/75Mbps FTTH package that was discounted from a price	
	of R 999 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Unifybr	Cool Ideas Service Provider on Unifybr FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 749 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023

Cool Ideas Service Provider on Vodacom	Cool Ideas Service Provider on Vodacom FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 899 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Vumatel	Cool Ideas Service Provider on Vumatel FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 749 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on WAN FTTH	Cool Ideas Service Provider on WAN FTTH Promotion entailed a	Filed: 01 September 2023
Promotion	discounted 50/50Mbps FTTH package that was discounted from a price	
	of R 949 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Cool Ideas Service Provider on Zoom Fibre	Cool Ideas Service Provider on Zoom Fibre FTTH Promotion entailed a	Filed: 01 September 2023
FTTH Promotion	discounted 75/50Mbps FTTH package that was discounted from a price	
	of R 850 to R 699.	Launch Date: 13 September 2023
		Decommission Date: 31 October 2023
Vodacom Showmax Promotion	The promotion offered customers a monthly allocated URL-specific	Filed: 02 September 2022
	(Showmax URL) data bundle.	
		Launch Date: 15 September 2022
		Decommission Date: 01 September 2023

MetroFibre 250Mbps Promotion	MetroFibre 250Mbps offered existing ISP customers a 20Mbps+230Mbps	Filed: 07 September 2023
	(250Mbps) package or 50Mbps+200Mbps(250Mbps) package on	
	MetroFibre's FTTH network for R 550. Existing ISP customers on the	Launch Date: 01 June 2023
	20Mbps package could receive an additional 230Mbps, while existing ISP	
	customers on the 50Mbps package could receive an additional 200Mbps	Extension Date: 07 September 2023
	both for a total subscription price if R 550.	
		Decommission Date: 31 December 2023
MTN PAYG Bundles	MTN decommissioned the following PAYG price plans (sample) ³² :	Filed: 12 September 2023
	MTN FREE 500 SMS Bundle	Decommission Date: 20 September 2023
	MTN FREE 100 SMS Bundle	
	MTN FREE 50 SMS Bundle	
	Video Mail	
	Hybrid BlackBerry BISBES	
	Contract BlackBerry BISBES	
	Monthly 10k-Min On-net Voice Promo	
	AnyTime TopUp 200 Inclusive	
	Monthly 5k-Min On-net Voice Promo	
	Anchor Bolt-On 100Min2GB	
	Anchor Bolt-On 100Min1GB	
	Anchor Bolt-On 25Min350MB	
	Anchor Bolt-On 50Min500MB	
	FREE MTN Night Express 100MB	
	FREE MTN Night Express 200MB	

³² More information regarding MTN's termination of the PAYG Bundles can be found the Authority's database and may be made available upon request.

	MTN Smartphone Lite Prepaid	
MTN Yellow Loyalty Bundles Decommission	MTN decommissioned the following Yellow Loyalty Bundles (sample) ³³ :	Filed: 12 September 2023
	• 10MB YouTube	Decommission Date: 22 September 2023
	• 50MB YouTube	
	• 100MB YouTube	
	300MB YouTube	
	• 300MB Video	
	• 100MB Video	
	• 500MB Video	
	• 1GB Video	
	• 300MB Video	
	1-min On-Net	
	• 5-min On-Net	
	• 15-min On-Net	
	• 30-min On-Net	
ASAP Internet on MetroFibre FTTH	ASAP Internet on MetroFibre FTTH Promotion entailed a line speed	Filed: 14 September 2023
Promotion	upgrade for customers from a line speed of 50Mbps to 250Mbps for 6	
	months. In addition, all 100Mbps customers were upgraded by	Launch Date: 01 October 2023
	MetroFibre to 250Mbps.	
		Decommission Date: 30 November 2023
MetroFibre Go Vumatel Go50 July 2023 and	MetroFibre's Go Vumatel Go50 July 2023 and October 2023 Promotion	Filed: 27 June 2023
October 2023 Promotion	entailed the installation of Vumatel's Customer Premise Equipment (CPE)	
	and the activation thereof at a residence at no cost to the	Launch Date: 01 July 2023

³³ More information regarding MTN's termination of the Yellow Loyalty Bundles can be found the Authority's database and may be made available upon request.

	owner/occupant subject to the placing of an order for MetroFibre Go fibre	
	data service. The promotion additionally offered a reduced rate on the	Extension: 19 September 2023
	MetroFibre Go 50Mbps package on the Vumatel FTTH network for a	
	period of 12 months from the date of activation.	Decommission Date: 31 October 2023
MetroFibre FTTH Spring Direct Customer	MetroFibre's FTTH Spring Direct Customer Promotion entailed no	Filed: 21 September 2023
Promotion	installation and activation costs for new Direct MetroFibre customers that	
	signed up for a new service in the following areas:	Launch Date: 28 September 2023
	Wonderpark Lifestyle Estate Corner First Avenue & Heinrich	
	Avenue;	Decommission Date: 31 October 2023
	Karen Park; and	
	• Pretoria North.	
Vodacom Fibre Broadband Promotion on	The promotion rewarded customers with discounted subscription fees for	Filed: 21 September 2023
Zoom Fibre	fibre packages on the Zoom Fibre network for the first month only on a	
		Launch Date: 03 October 2023
	MtM and on a 12-month contract terms, and for the first three months	Launch Date: 03 October 2023
	on a 24-month contract.	
		Decommission Date: 31 October 2023
MetroFibre Direct FTTH Black Friday 2023	MetroFibre's Direct FTTH Black Friday 2023 Promotion entailed	Filed: 27 October 2023
Promotion	discounted rates on the 250/250Mbps package which was discounted	
	from R 849 to R 699.	Launch Date: 24 November 2023
		Extension Date: 06 December 2023
		Decommission Date: 14 December 2023
MetroFibre Direct Discounted Activation Fee	MetroFibre's Direct Discounted Activation Fee Promotion entailed a	Filed: 07 November 2023
Promotion	discounted activation fee for customers who signed up for a service order	
		Launch Date: 16 November 2023

	for FTTH packages ranging from 25/25Mbps to 1Gbps/500Mbps before	
	31 December 2023.	Decommission Date: 31 December 2023
MTN PAYG Black Friday Hero device	The promotion rewarded customers with anytime data and URL-specific	Filed: 07 November 2023
Promotion and Black Friday Super Data	data bundles upon purchasing qualifying hero devices. The purchasing of	
Promotion	MTN's Super Data bundles on the MyMTN App rewarded free 3-month	Launch Date: 17 November 2023
	mobile Disney subscription.	
		Decommission Date: 04 December 2023
MTN Black Friday 2023 Residential	MTN's Black Friday 2023 Residential Promotion offered customers MtM	Filed: 07 November 2023
Promotion	Black Friday MyMTN Home Internet deals with a Disney+ Premium	
	promotional subscription.	Launch Date: 16 November 2023
		Decommission Date: 04 December 2023
Cell C Home Connecta Fibre Vumatel Black	Cell C's Home Connecta Fibre Vumatel Black Friday Promotion entailed	Filed: 08 November 2023
Friday Promotion	FTTH packages with line speeds ranging from 25/25Mbps to	
	1000/500Mbps.	Launch Date: 20 November 2023
		Decommission Date: 27 November 2023
Cell C Home Connecta Fibre MetroFibre	Cell C's Home Connecta Fibre MetroFibre Black Friday Promotion entailed	Filed: 08 November 2023
Black Friday Promotion	a single 250/250Mbps discounted FTTH package priced at R 889.	
		Launch Date: 24 November 2023
		Decommission Date: 01 December 2023
Cybersmart on Vuma Uncapped Home Fibre	Cybersmart's Vuma Uncapped Home Fibre Black Friday Promotion	Filed: 09 November 2023
Black Friday Promotion	entailed discounted FTTH packages with promotional prices which ranged	
	from R 519 to R 1 599.	Launch Date: 20 November 2023
	1	

		Decommission Date: 01 December 2023
Cool Ideas Service Provider on MetroFibre	Cool Ideas Service Provider's on MetroFibre Black Friday Promotion	Filed: 09 November 2023
Black Friday Promotion	entailed a discounted 250/250Mbps FTTH package that was discounted from R 899 to R 789.	Launch Date: 21 November 2023
		Decommission Date: 01 December 2023
Cool Ideas Service Provider FTTx Promotion	Cool Ideas Service Provider's FTTx Promotion entailed discounted FTTH	Filed: 09 November 2023
	packages with line speeds ranging from 50/50Mbps to 75/75Mbps on various networks.	Launch Date: 22 November 2023
		Decommission Date: 31 December 2023
Cool Ideas Service Provider on Vumatel	Cool Ideas Service Provider's Vumatel Core Promotion entailed FTTH	Filed: 09 November 2023
Core Promotion	packages with line speeds that ranged from 25/25Mbps to	
	1000/500Mbps.	Launch Date: 21 November 2023
		Decommission Date: 27 November 2023
Rain Black Friday 50% Discount Promotion	Rain's Black Friday 50% Discount Promotion entailed discounted data	Filed: 13 November 2023
	and SMSes for purchases of data, voice and SMS bundles.	Launch Date: 22 November 2023
		Decommission Date: 30 November 2023
MetroFibre ISP Black Friday 2023	MetroFibre's ISP Black Friday 2023 entailed a discounted 250/250Mbps	Filed: 13 November 2023
Promotion	FTTH package that was discounted from R 580 to R 480.	Launch Date: 24 November 2023
		Decommission Date: 01 December 2023

Cell C Talk All Day Everyday Promotion	Cell C's Talk All Day Everyday Promotion entailed an unlimited voice	Filed: 14 November 2023
	bundle which was priced at R 99.	
		Launch Date: 24 November 2023
		Decommission Date: 30 November 2023
Rain Speed-Up for Free Promotion	Rain's Speed-Up for Free Promotion entailed a 5G Home Wi-fi speed	Filed: 14 November 2023
	upgrade at no additional cost.	
		Launch Date: 23 November 2023
		Decommission Date: 30 November 2023
Amobia Black Friday Promotion	Amobia's Black Friday Promotion entailed a 25% discount on broadband	Filed: 14 November 2023
	packages on various networks.	
		Launch Date: 28 November 2023
		Decommission Date: 30 November 2023
MTN Prepaid Bundles	MTN decommissioned the following Prepaid Bundles (sample) ³⁴ :	Filed: 06 December 2023
	85percent On-Net 1Day Comfort Zone Discount;	Decommission Date: 14 December 2023
	85percent AllNet 7Day Comfort Zone Discount;	
	MTN Call Saver Daily;	
	MTN Call Saver MTN Zone Daily;	
	Weekly 60 Min Night Bundle;	
	Blackberry Social Service;	

³⁴ More information regarding MTN's termination of the Prepaid Bundles can be found the Authority's database and may be made available upon request.

	MTN Daily 150MB Data Bundle;	
	MTN 350MB Weekly Promo; and	
	• My Town 420 Mins On-net Weekly.	
MTN PAYG Bundles	MTN decommissioned the following Prepaid Bundles (sample) ³⁵ :	Filed: 13 December 2023
	Loyalty 90Min;	Decommission Date: 22 December 2023
	MTN R10 Promo (Voice) Benefit;	
	Loyalty R30;	
	LOYALTY MUSICR20;	
	Data Promotion for 20MB;	
	AYOBA LOYALTY BUNDLE;	
	Data Promotion for 500MB;	
	• MTN One Time 10GB 12months Prepaid;	
	Night Express Giveback for 200MB Daily;	
	Signature R100 Monthly;	
	• MTN CLM Night Express 500MB;	
	Special Offer Bundle Promo 8; and	
	Loyalty WhatsApp Monthly 500MB.	

³⁵ More information regarding MTN's termination of the PAYG Bundles can be found the Authority's database and may be made available upon request.